

Proposal Pricing Summary
RFP-RH-21-041
Telecommunication Services

NAME ADDRESS	WOW Business 26035 Northline Rd. Taylor, MI 48180	Comcast Business Communications, LLC 1701 JFK Boulevard Philadelphia, PA 19103	123.Net, Inc. 24700 Northwestern Hwy., Suite 700 Southfield, MI 48075	AT&T Corp. One AT&T Way Bedminster, NJ 07921	Clear Rate Communications 555 S. Old Woodward Birmingham, MI 48009					
DATA										
Data Connection	Rate	Speed (Mb) Down/Up	Rate	Speed (Mb) Down/Up	Rate	Speed (Mb) Down/Up	Rate	Speed (MB) Down/Up	Rate	Speed (MB) Down/Up
Mthly Rate/Speed by location										
City Hall 1	\$497.04	500/500	Included in Total	300/300		300/300	\$914.00	400/400	\$575.00	250/250
DPS	\$497.04	500/500		300/300	\$500.00	300/300	\$914.00	250/250	\$575.00	250/250
Fire Station 1		N/A		N/A	\$500.00	N/A		N/A		N/A
Fire Station 2	\$99.99	300/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Fire Station 3	\$99.99	300/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Fire Station 4	\$99.99	300/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Fire Station 5	\$99.99	300/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
OCSO (need slower speed)	\$49.99	60/10		2/2	\$500.00	2/2	\$400.00	2/2	\$575.00	3/3
Bloomer	\$99.99	300/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Borden	\$139.99	600/50		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Spencer	\$220.13	20/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Cemetery - Office	\$139.99	600/50		150/20	\$500.00	150/20	\$775.00	20/20	\$575.00	20/20
Cemetery - Chapel	\$99.99	300/20		150/20	\$500.00	150/20	\$400.00	20/20	\$575.00	20/20
Museum	\$248.28	40/40		150/20	\$500.00	150/20	\$575.00	20/20	\$575.00	20/20
Brooklands Plaza (added during negotiations)	\$79.99	60/10								
Subtotal Mthly Data Connection	\$2,472.39		\$1,550.00		\$6,500.00		\$10,453.00		\$7,475.00	
Internet Access	\$624.81	100/100	\$4,315.60	100/100	\$1,550.00		\$1,389.90	100/100	\$867.42	100/100
Total Data Monthly Rate:	\$3,097.20		\$5,865.60		\$8,050.00		\$11,842.90		\$8,342.42	
VOICE										
Digital Voice PRI X2	\$369.20		\$582.00		Included		Included			
Analog Voice POTS X6	\$89.95				Not Available		Included			
Total Voice Monthly Rate:*	\$459.15		\$582.00						\$0.00	
Other Fees										
Voice Fees	\$45.00		\$500.00		Included		Included		Included	
Modem Rental	\$84.00				Included		Included		Included	
Static IPS	\$134.95				Included		Included		Included	
Total Other Fees:	\$263.95		\$500.00							
Total Data & Estimated Voice Mthly Rate:*	\$3,820.30		\$6,447.60		\$8,050.00		\$11,842.90		\$8,342.42	
Estimated Annual Total*	\$45,843.60		\$77,371.20		\$96,600.00		\$142,114.80		\$100,109.04	
Estimated 3 Year Total *	\$137,530.80		\$232,113.60		\$289,800.00		\$426,344.40		\$300,327.12	
CABLE	Included		Included		No CATV		Did Not Offer CATV in Proposal		No CATV	

* Rates do not include universal charges and 911 fees which will vary from year to year