



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2020-0564

**TO:** Mayor and City Council Members  
**FROM:** Allan E. Schneck, P.E., Director of Public Services  
**DATE:** January 11, 2021  
**SUBJECT:** Water Meter and Equipment

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**REQUEST:**

City Council is requested to authorize a blanket purchase order for water meters and equipment to ETNA Supply Company of Grand Rapids, Michigan in the amount not-to-exceed \$295,000.00 through December 31, 2021.

**REASON FOR PURCHASE:**

Due to a new federal law (ANSI/NSF Standard 61 Annex F and G) requiring that all water equipment is produced lead free by 2014, the City issued a Request for Proposals (RFP) for Water Meters in 2012 utilizing the MITN website. All proposed meters had to be NSF 61 Certified and be compatible with the City's current water meter reading software, hardware & technology including handheld and vehicle unit, integrates into existing property plumbing, sustains high accuracy across the meters operating range, and interfaces with both the City's current AutoRead Software as well as billing software.

In 2012, the only proposal response received was from ETNA Supply Company which met all the requirements of the proposal. The City's system is made up entirely of SENSUS water meters and there are not any companies at this time that can integrate into our system in order to solicit for this contract. This has made it a single source contract. The Department of Public Services recommends extending the ETNA Supply Company contract.

**PROCESS:**

**Vendor Name and Address:**

ETNA Supply Company  
529 32<sup>nd</sup> Street S.E.  
Grand Rapids, MI 49548

**Reason for Selection:**

Best Value/Single Source

**Method of Purchase:**

Blanket Purchase Order

**BUDGET:**

Funding is included in the FY 2021 Adopted Budget.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Sanitary Sewer Division	510.740005	Operating Supplies - Meters	\$145,000	\$145,000	\$0
Water Division	530.740005	Operating Supplies - Meters	\$150,000	\$150,000	\$0
<b>Total</b>			<b>\$295,000</b>	<b>\$295,000</b>	<b>\$0</b>

**RECOMMENDATION:**

It is recommended that City Council authorize a blanket purchase order for water meters and equipment to ETNA Supply Company of Grand Rapids, Michigan in the amount not-to-exceed \$295,000.00 through December 31, 2021.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney       Yes       N/A