

RFP-RH-20-057 On-Call Roofing Services					
	JD Candler Roofing	T.F Beck Company	Bloom Roofing Systems, Inc.	Newton Crane Roofing, Inc.	Butcher & Butcher Construction Co, Inc.
	31111 Industrial Drive	2222 Devondale	12238 Emerson Drive	353 N. Cass Ave.	3885 Industrial Drive
	Livonia, MI 48150	Rochester Hills, MI 48309	Brighton, MI 48116	Pontiac, MI 48342	Rochester Hills, MI 48309
190 companies solicited via MITN					
Firm Established:	1879	1944	1979	2002	1974
Years in business:	140	76	41	18	46
Type of organization:	Corporation	Did not specify	Did not specify	Corporation	Corporation
Full time employees	115	12	128	35	170
Part time employees	0	30	3	0	2
How many years re-roofing services/historical narrative:	Started in 1879. There have been 4 ownerships changes over 140 years.	Company was founded in 1944 and furnished roofing and architectural sheet metal to the automotive and commercial markets. They provide expertise on all types of roofing from metal, EPDM, PVC, TPO Mod Bitumen and built-up roofing.	For over 40 years has specialized in a wide range of full-service commercial and industrial roofing services. Services include roof asset management, various types of roof and deck replacements, roof design, capital budgeting, roof repairs, roof leaks, roof overlays, and 24/7 emergency roofing services.	Since 2002 they have been servicing or installing commercial flat roofs. The owner is involved in every re-roof project.	Has been roofing in the Rochester Hills area for over 40 years. Has grown to a \$26M in a year in sales company with 170 employees and a location in Pompano Beach, FL and Harbor Springs, MI. In 2005 the glass and glazing division was added.
Capabilities/knowledge related to re-roofing:	Master Contractor of all major manufacturers. They use union labor that has to complete a three year apprenticeship/training on roof installation.	Has been in business since 1944 and use union trained roofers and sheet metal tradesmen. They are knowledgeable in all types of roofing from metal, EPDM, PVC, TPO Mod Bitumen and built-up roofing.	Known for their commitment to skilled workmanship, fair business practices, customer service, attention to detail. Experienced teams of union roof technicians and roofing professionals in the industry with each employee having an average tenure of nearly ten (10) years.	Has re-roofed many type of roofs including: EPDM, PVC, TPO and built-up roofs.	"Firestone Master Contractors & Inner Circle of Quality" award winners for several years running. They have seasoned technicians with decades of experience in all residential and commercial roofing systems. Their personnel is well trained in all types of roof systems and safety procedures,
Percentage of business commercial roofing:	98%	95%	99.9%	100.0%	70.0%
Percentage of business residential roofing:	2%	5	0.1%		30.0%
How many public sector clients served? Provide listing:	List provided.	List provided.	List provided.	List provided.	List provided.
Describe 3-projects similar in scope: name/phone	List provided.	List provided.	List provided.	List provided.	List provided.
Explain ability to perform on-call services & response time:	Has 14 service trucks dedicated to leak service. They do not quote emergency leak calls. They repair them at noted prices on this RFP.	Flexible to their customers needs and wants, generally owner is given a 24-hour phone number and serviced within 24 hours at the latest.	24/7 emergency roofing services available. They have a dedicated team of office personnel to intake the call or email request, and dispatch the roofing crew on call.	All service technicians live near the area and will be able to respond promptly to leak calls.	Service Department is on call 24/7. They have twelve (12) designated 2 man service teams available to handle all emergencies. Each with trucks outfitted with equipment and materials.
What is the status of your workload:	Have awarded work through 2020 with a backlog of work through 2021. This is due to their service departments relationships with their client base.	During COVID their workload has diminished in half and given the weather constraints this time of year. They currently have 2 trucks available for emergency repairs and 30 tradesmen on call.	Have enough work to keep busy, but have the capacity to fully service all of the City's needs.	Currently they have projects scheduled until the end of the year. However, scheduled can be rearranged and leaks can be responded to promptly.	They are one to two weeks out for quoted repairs. They provide 24 hour service for all emergency leaks. Current roofing work on hand is 4 million and most sizable re-roofing projects can be implemented within 2-3 weeks of notification.
Will subcontractors be used? Y/N. If yes, rates/costs/etc.:	No	It is unknown if subcontractors may be required but will be charged cost plus 10%.	No	No	No subcontractors will be used.
Provide an equipment list:	Trucks, repair tools, ladders, safety equipment, cranes. May need equipment rental of man lift or such if needed.	Did not provide.	Have stocked trucks, warehouse full of equipment, and various types of tools required to complete all roofing needs.	Technicians carry many tools and pieces of equipment on their vans. These include EPDM membranes, PUC, TPO, BUR materials, hammer, gloves, cleaning supplies and caulking.	List provided.
State of Michigan Building complaint ever filed against you? If yes, please explain.	No	No	No	No	No
Any litigation in the past 5-years? If yes, explain.	No	No	No	No	No

RFP-RH-20-057 On-Call Roofing Services					
	JD Candler Roofing	T.F Beck Company	Bloom Roofing Systems, Inc.	Newton Crane Roofing, Inc.	Butcher & Butcher Construction Co, Inc.
	31111 Industrial Drive	2222 Devondale	12238 Emerson Drive	353 N. Cass Ave.	3885 Industrial Drive
	Livonia, MI 48150	Rochester Hills, MI 48309	Brighton, MI 48116	Pontiac, MI 48342	Rochester Hills, MI 48309
190 companies solicited via MITN					
Breakdown of all costs:		Rates good through June 31, 2021			
Journeyman Roofer Regular Duty Hours M-F	\$88 per hour / 7 am-3:30 pm	\$94.50 per hour / 6:00 am-2:30 pm	\$95.00 per hour / 8:00 am-5:00 pm	\$85.00 per hour / 7:00 am-4:00 pm	\$80.00 per hour / 7:00 am-5:00 pm
Journeyman Roofer After Duty Hours M-F	\$115 per hour/ 3:30 pm-6:59 am	\$120.50 per hour / 2:30 pm-4:30 am	\$135.00 per hour / 5:00 pm-8:00 am	\$127.50 per hour / 4:00 pm-7:00 am	\$105.00 per hour / 5:00 pm-12:00 am
Journeyman Roofer overtime hours	\$95 per hour anything after 8 hour workday	\$150.00/hour-Usually restricted to Sundays & Holidays.	\$160 per hour / Emergency Saturday & Sunday	\$170 per hour / Sunday	\$105.00
Roofer's Helper Regular Duty Hours M-F	\$82 per hour / 7 am-3:30 pm	\$90.25 per hour / 6:00 am-2:30 pm	\$95.00 per hour / 8:00 am-5:00 pm	\$85.00 per hour / 7:00 am-4:00 pm	\$70.00 per hour / 7:00 am-5:00 pm
Roofer's Helper After Duty Hours M-F	\$95 per hour/ 3:30 pm-6:59 am	\$121.75 per hour / 2:30 pm-4:30 am	\$135.00 per hour / 5:00 pm-8:00 am	\$127.50 per hour / 4:00 pm-7:00 am	\$95.00 per hour / 5:00 pm-12:00 am
Roofer's Helper overtime Hours	\$95 per hour anything after 8 hour workday	\$140.00/hour-Usually restricted to Sundays & Holidays.	\$160 per hour / Emergency Saturday & Sunday	\$170 per hour / Sunday	\$95.00
Other labor rates:	Holiday rates \$160.00 per hour per guy	Materials, subcontractors and equipment over \$1,000. They charge a service fee of \$125.00. Labor is charged portal to portal.	Hours are charged port to port with a minimum charge of 3 hours for a total \$450.		Labor rate from 12:00 a.m. to 7:00 am is \$125.00 per hour. Holidays are \$125.00 per hour.
How will the City be charged for materials? Give details:	Cost + 10% Mark-up	Inventory cost plus 15%. For items out of inventory, cost plus 15%.	Invoices include "truck stop material" fee, all other materials required will be itemized, and labor will be itemized as well.	Cost of materials plus a 15% mark-up.	Material cost plus 15%.
If Mark-up:					
Is the mark-up percentage over wholesale	Yes	Yes	Yes	Yes	Yes
What is the mark-up percentage?	10%	15%	15%	15%	15%
If Discount:	No				
Is the discount percentage less list cost?					
What is discount percentage?					
Acknowledge that the percentage shall remain firm:	Yes	Yes	Yes	Yes	Yes
Any other charges not addressed? Y/N, If yes, explain.	Yes. Equipment rental cost plus 10%. Fuel charge \$50.00 per trip.	Checked no but has listed Truck: \$50/hour of usage, equipment (over \$1,000) cost per the NRCA equipment cost manual. Rental costs or misc. costs (disposal) will be charged at cost plus 15%.	No	Yes, Add a \$20.00 truck charge to all service calls.	No
Emergency procedures, night / weekend / emergency:	Call 734-762-0100 select option for service, phone rings to service. Or log into Roof Link App and put in an emergency call.	They are flexible but usually you will be given superintendent phone number and he will assess your needs, arrange manpower and equipment, and follow up on the issue if further repairs are required.	Call to report the emergency and provide detail information to the person who answers the call like: site address, building name, problem, site contact, and any other information.	Phone call and/or email will be made requesting service. At that time, they will provide an estimated time of arrival to resolve leak issues.	Calls into their main phone number or two service managers will be returned within one hour and teams dispatched within 2 hours from call back.
Emergence response time:	Response time not provided.	Response time not provided.	Response time not provided.	Response time not specified.	2 hours
Are there any specific types of roof you do NOT repair?	No	Yes, clay tile roofs.	No	No	No
Authorized to repair Firestone roofing products? Y/N	Yes	Yes.	Yes	Yes	Yes
W-9 Included	Yes	No	No	Yes	Yes
Meet City's Insurance requirements? Y/N	Yes	Yes	Yes	Yes	Yes
Provide information on your warranty:	One year warranty on repair patch installed.	Offer 2-year workmanship warranty, although it is impractical since they will be working with other company's workmanship issues and are striving to mitigate damage to the premises.	Provide a standard repair warranty of one (1) year and five (5) year replacement warranty.	Provides a one year warranty on all of their service repairs.	All repair work performed is warranted for a period of 2 years.
Preferred payment method:	ACH	ACH	ACH	Check	ACH
Added info/points not addressed:	JD Candler has an online app that allows for you to see all your roofing information. All leaks are tracked in the database on a Google image. The program could be demonstrated to the City.	Local and have been in the Rochester Hills community since the early '80s although last name is not Beck their family has been partner in this firm since 1964 and take pride in "not being the biggest but the best". Look forward to servicing their community.	All of their service work includes a detailed invoice with a work order report. Their proprietary service program generates the work order reports which includes the scope of work, an aerial plan with photo markers, photo documentation of before and after, an assessment of the roof and any further recommendation, and sign-off from the site contract.		