



City of Rochester Hills
 AGENDA SUMMARY
 FINANCIAL ITEMS

1000 Rochester Hills Dr.
 Rochester Hills, MI 48309
 248.656.4630
www.rochesterhills.org

Legislative File No: 2020-0411

TO: Mayor and City Council Members

FROM: Sean Canto, Chief Emergency Services
 Vince Foisy, Communications Systems Administrator

DATE: October 19, 2020

SUBJECT: Fire Department Radio Upgrade Project

REQUEST:

City Council is requested to authorize a project budget for the implementation of the Fire Department Radio Upgrade project to Oakland County, Pontiac, Michigan and other various vendors to complete successful implementation of the project in the amount not-to-exceed \$255,169.

REASON FOR PURCHASE:

Oakland County solicited Request for Proposals and conducted a competitive process for implementation of a new Public Safety Radio System for Oakland County. Motorola was selected and awarded a contract by Oakland County as providing the best overall value with the most competitive pricing. Based on the Oakland County design and implementation, the program funds provide the City with a certain number of radios and accessories for the project. Anything above and beyond the selected configuration provided by the County, the entity is then responsible any additional costs to configure and select needed equipment to fulfill the needs of the department.

In order to meet operational needs, the Fire Department needs to purchase additional portables and a mobile radio. Additionally, the Department needs to exchange accessories that were part of the standard configuration provided by the County, and purchase needed accessories and/or upgrade from the base package provided by the County.

Provided below is the detailed list of hardware and accessories to be added and/or exchanged, with the additional costs for these changes listed. Also, please make note that while the project budget is requested in the amount of \$255,169.00 which is the total cost for the project, the net cost to the City will be less based on the amount of allocation provided to the City by the County for the exchanges (credit) requested from their configuration. What will happen is the County will bill the City for the actual costs of the exchanged/return equipment which when those credits are assessed will result in a credit against the City's purchase.

Additional Equipment Needed	Quantity	Unit Cost	Extended Cost	Discount if purchased by 12/1	Total Cost
Prep Radio's	35	\$5,960.00	\$208,600.00	\$(28,770.00)	\$179,830.00
Mobile	1	\$6,154.95	\$6,154.95	\$(854.85)	\$5,300.10
Installation	1	\$435.00	\$435.00	N/A	\$435.00
Licenses for added Radios	36	250.00	9000.00	N/A	\$9,000.00

Carrying Holster Return	39	\$17.40	\$(678.60)	N/A	\$(678.60)
Desk Chargers Return	47	\$90.00	\$(4230)	N/A	\$(4,230.00)
Mobile Chargers Add	90	\$283.20	\$25,488.00	N/A	\$25,488.00
Speaker/Mic Return	59	\$288.00	\$(16,992.00)	N/A	\$(16,992.00)
Speaker/Mic w/ ch sel	90	\$330.00	\$29,700.00	N/A	\$29,700.00
Holsters	Lump Sum		\$5,415.00	N/A	\$5,415.00
Net Cost to City (with Credits)					\$233,267.50

PROCESS:

Vendor Name and Address:

Oakland County
1200 S. Telegraph
Pontiac, MI

Other Vendors as Needed (Motorola, etc.)

Reason for Selection:

Cooperative contract/Contractual Obligation

Method of Purchase:

Blanket Purchase Order

BUDGET:

Funding is included in the 2020-2022 3-Year Budget at \$80,000 per year (or 3-Years * \$80,000 = \$240,000).

If approved by City Council, Fiscal shall prepare a 4th Quarter 2020 Budget Amendment to move forward the \$80,000 of funding in both FY 2021 and FY 2022 into FY 2020, as well as an increase to the total project expenditure budget of +\$16,000.

As well if approved by City Council, Fiscal shall prepare a 4th Quarter 2020 Budget Amendment to recognize the revenue credit amount of +\$21,000.

The grand total net project factoring total project expenditure of \$256,000 less Revenue credit of (\$21,000) is anticipated to be approximately \$235,000, which under the 3-Year Budgeted cost of \$240,000 by approx. (\$5,000).

Fund Name	Department Account No	Account No. Description	3-Year Budget Amount	Cost	Remaining Budget
Fire Capital Fund	402.748000	Operating Equipment	\$240,000	\$255,169	(\$15,169)

RECOMMENDATION:

City Council is requested to authorize a project budget for the implementation of the Fire Department Radio Upgrade project to Oakland County, Pontiac, Michigan and other various vendors to complete successful implementation of the project in the amount not-to-exceed \$255,169.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney Yes N/A