



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org

Legislative File No: 2020-0367

TO: Mayor and City Council Members

FROM: Allan Schneck, P.E., Director Department of Public Services

DATE: September 14, 2020

SUBJECT: Two (2) Tandem Axle Dump Trucks and One (1) Single Axle Dump Truck

REQUEST:

City Council is requested to authorize the purchase of two (2) Tandem Axle Dump Trucks and one (1) Single Axle Dump Truck to Wolverine Freightliner-Eastside, Inc., Mount Clemens, Michigan for a not-to-exceed amount of \$288,714.00 and the purchase of two (2) tandem axle dump body/snow and ice control systems and wing plows and one (1) single axle dump body/snow and ice control system to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$390,404.00. The combined purchase of the three (3) truck chassis and three (3) body systems will provide two (2) complete tandem axle dump/snow and ice control trucks with wing plows and one (1) complete single axle dump/snow and ice control truck for a total not-to-exceed amount of \$679,118.00.

REASON FOR PURCHASE:

The City, acting as Lead Agency on behalf of themselves, City of Auburn Hills, City of Farmington Hills, City of Livonia, City of Madison Heights, City of Troy, and Charter Township of Bloomfield issued a Request for Proposal for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services. The proposal was developed with the intent of procuring Single/Tandem Axle Dump Trucks for snow and ice removal services meeting all of the entities specifications, and to create a contract that would offer a comprehensive list of chassis, truck equipment, parts and related services for Single/Tandem Axle Dump Trucks. The intent of this RFP is to create a comprehensive cooperative contract for entities of the MITN purchasing cooperative group to utilize, and aggregate volumes of the agencies (this last contract resulted in over 200 purchased from it by agencies across the state) to generate best value offers from Single/Tandem Axle Chassis Vendors and Truck Equipment Vendors. Request for Proposals were solicited using the MITN system and five (5) proposal responses were received (1 response-truck blades, 1 response-truck equipment, 3 responses-truck chassis).

Proposals were evaluated by the City of Rochester Hills Fleet personnel, as well as representatives from participating communities. From the proposal review process it was unanimously recommended that award be made to Wolverine Freightliner for the chassis portion of the contract and Truck and Trailer Specialties for the truck equipment portion of the contract. Both firms were supported as providing the best value, a quality product, ability to deliver timely, support the aggregated quantities that will be procured from the contract, ongoing training program, and offering the most comprehensive options to meet all of the entities needs, as well as other entities that will utilize this contract for the purchase of their equipment.

The City's intent is to purchase two (2) tandem axle dump trucks with tailgate spreaders and wing plows and one (1) single axle dump truck with tailgate spreader for their use. By partnering with multiple entities the City received the most competitive pricing available as well as a comprehensive equipment offering in the market. As part of this contract, the City was able to secure pricing that includes discounted chassis,

equipment, parts pricing for multiple years, and a complete selection of chassis, and engine offerings for the vehicle to ensure this cooperative contract continues to be beneficial, and provides a solution to meet agencies needs across the MITN cooperative group, as well as the state.

Truck and Trailer Specialties represents the Monroe line of snow and ice removal equipment and 75% of their business is related to the building of large snow and ice removal truck equipment for municipal agencies within the State of Michigan, Truck and Trailer Specialties has the infrastructure and staff to support this contract and the amount of trucks that will be ordered.

These dump trucks are used on a daily basis by the DPS Roads Division for snow plowing and de-icing major and local roads, road fill and grading, road repairs, ditch cleaning, and by the water and sewer divisions for water and sewer main breaks and repairs.

The three new trucks will replace 189, 190, and 270. All three trucks are fully depreciated and due for replacement. Operating costs have begun to increase and negatively affect Fleet’s operating budget. It is recommended that they be replaced before any additional significant repair costs and unviability due to down time occur. All the trucks will be disposed of through public surplus auction.

PROCESS:

Vendor Name and Address:

Wolverine Freightliner-Eastside
 107 South Groesbeck Hwy
 Mt. Clemens, MI 48043

Truck and Trailer Specialties
 6726 Hanna Lake
 Dutton, MI 49316

Reason for Selection:

Best Value

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2020 Adopted Budget.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fleet Fund	661.981000	Vehicles / Single-Axle	\$236,150	\$201,594	\$34,556
Fleet Fund	661.981000	Vehicles / Tandem-Axle	\$236,150	\$238,762	(\$2,612)
Fleet Fund	661.981000	Vehicles / Tandem-Axle	\$236,150	\$238,762	(\$2,612)
		Grand Total	\$708,450	\$679,118	\$29,332

RECOMMENDATION:

It is recommended that City Council authorize the purchase of two (2) Tandem Axle Dump Trucks and one (1) Single Axle Dump Truck to Wolverine Freightliner-Eastside, Inc., Mount Clemens, Michigan for a not-to-exceed amount of \$288,714.00 and the purchase of two (2) tandem axle dump body/snow and ice control systems and wing plows and one (1) single axle dump body/snow and ice control system to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$390,404.00 The combined purchase of the three (3) truck chassis and three (3) body systems will provide two (2) complete tandem axle dump/snow and ice control trucks with wing plows and one (1) complete single axle dump/snow and ice control truck for a total not-to-exceed amount of \$679,118.00



APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney Yes N/A

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