

RFP-RH-20-036 HVAC Preventative Maintenance & On-Call Repair	Mechanical System Services 1731 E. Eleven Mile Road Madison Heights, MI 48071 Derek Sale 248-291-6793	Metro Controls 22660 15 Mile Rd. Clinton Twp., MI 48035 Mark Paprelli 586-790-2500	K & S Ventures Inc. 2653 Auburn Rd. Auburn Hills, MI 48236-3115 Randy Blomberg 248-299-4212 ext. 201	Siemens Industry, Inc. 45470 Commerce Center Drive Plymouth Township, MI 48170 Trey Lim/ Bill McCoy 734-928-9071	Johnson Controls, Inc. 2875 High Meadow Circle Auburn Hills, MI 48312 Marta Misztura 248-276-6000
2-Full Service contracts information?	Provided	Provided	Provided	Provided	Provided
3-Preventive Maintenance contracts information?	Provided	Provided	Provided	Provided	Provided
Procedures After-hours & Emergency Calls?	Provided. One hour response time.	When message is left an email and phone call is then sent to Service Supervisor and Technician.	Provided. One hour response time.	Provided. Call center monitored 24/7/365	Provided. Response time is 2 hours or less.
How many yrs performing HVAC maint. work?	35 years	34 years	31-years	150	50-years plus
Type of Organization:	Corporation	Corporation	Corporation	Did not specify	Corporation
What % of business is maintenance work?	68%	25%	40%	75%	58%
Were samples provided of computer generated PM task sheets the mechanics use?	Yes	No	Yes	No	No
Will you provide a specific HVAC mechanic to the City?	Yes	Yes, they will provide 2 assigned mechanics.	Yes	Yes	Yes
List licenses:	Provided	Provided	Provided	Provided	Provided
What training has the HVAC mechanic rec'd?	Provided	Provided	Provided	Provided	Provided
Will a Service/Acct Manager be assigned to the City?	Yes	Yes	Yes	Yes	Yes
How many yrs of exp does Svcs/Acct Mgr have in maint/repair?	35-years	23	25-years	23-years	25+-years
How many yrs of exp does Svcs/Acct Mgr have managing svcs acct?	35-years	23	22-years	14-years	25+-years
Will the Svcs/Acct Mgr be available on-site when requested by City?	Yes	Yes	Yes	Yes	Yes
Hourly Rates - First Year:	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday
Journeyman	\$85.00 \$127.50 \$127.50 \$170.00 \$170.00	Journeyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00	Journeyman HVA \$75.00 \$105.00 \$105.00 \$130.00 \$130.00	HVAC Journeymen \$132.00 \$191.00 \$191.00 \$238.00 \$238.00	Journeyman Mechanic \$115.00 \$172.50 \$172.50 \$172.50 \$230.00
Controls Tech.	\$99.00 \$148.50 \$148.50 \$198.00 \$198.00		BMS Specialist \$100.00 \$145.00 \$145.00 \$175.00 \$175.00	HVAC Mechanic \$88.00 \$128.00 \$128.00 \$159.00 \$159.00	Apprentice Mechanic \$85.00 \$127.50 \$127.50 \$127.50 \$170.00
Apprentice	\$76.00 \$114.00 \$114.00 \$152.00 \$152.00			HVAC Tradesmen \$70.00 \$102.00 \$102.00 \$126.00 \$126.00	Controls Technician \$185.00 \$277.50 \$277.50 \$277.50 \$370.00
				Electrical Installer \$94.00 \$137.00 \$137.00 \$169.00 \$169.00	
Hourly Rates - Second Year:	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday
Journeyman	\$85.00 \$127.50 \$127.50 \$170.00 \$170.00	Journeyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00	Journeyman HVA \$75.00 \$105.00 \$105.00 \$130.00 \$130.00	HVAC Journeymen \$132.00 \$191.00 \$191.00 \$238.00 \$238.00	Journeyman Mechanic \$118.45 \$177.68 \$177.68 \$177.68 \$236.90
Controls Tech.	\$99.00 \$148.50 \$148.50 \$198.00 \$198.00		BMS Specialist \$100.00 \$145.00 \$145.00 \$175.00 \$175.00	HVAC Mechanic \$88.00 \$128.00 \$128.00 \$159.00 \$159.00	Apprentice Mechanic \$87.55 \$131.33 \$131.33 \$131.33 \$175.10
Apprentice	\$76.00 \$114.00 \$114.00 \$152.00 \$152.00			HVAC Tradesmen \$70.00 \$102.00 \$102.00 \$126.00 \$126.00	Controls Technician \$190.55 \$285.83 \$285.83 \$285.83 \$381.10
				Electrical Installer \$94.00 \$137.00 \$137.00 \$169.00 \$169.00	
<b>Labor Repair Annual Costs</b>					
Journeyman Hourly Rates	<b>\$85.00</b>	<b>\$98.00</b>	<b>\$75.00</b>	<b>\$132.00</b>	<b>\$115.00</b>
Based on 112/year or 224 for 2 yrs@ Journeyman rate	<b>224</b>	<b>224</b>	<b>224</b>	<b>224</b>	<b>224</b>
<b>Estimated Total Labor Cost Base 2 Years</b>	<b>\$19,040.00</b>	<b>\$21,952.00</b>	<b>\$16,800.00</b>	<b>\$29,568.00</b>	<b>\$25,760.00</b>
Hourly Rates - Third Year:	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday	Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday
Journeyman	\$87.00 \$130.50 \$130.50 \$174.00 \$174.00	Journeyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00	Journeyman HVA \$75.00 \$105.00 \$105.00 \$130.00 \$130.00	HVAC Journeymen \$132.00 \$191.00 \$191.00 \$238.00 \$238.00	Journeyman Mechanic \$122.00 \$183.01 \$183.01 \$183.01 \$244.01
Controls Tech.	\$101.00 \$151.50 \$151.50 \$202.00 \$202.00		BMS Specialist \$100.00 \$145.00 \$145.00 \$175.00 \$175.00	HVAC Mechanic \$88.00 \$128.00 \$128.00 \$159.00 \$159.00	Apprentice Mechanic \$90.18 \$135.26 \$135.26 \$135.26 \$392.53
Apprentice	\$78.00 \$117.00 \$117.00 \$156.00 \$156.00			HVAC Tradesmen \$70.00 \$102.00 \$102.00 \$126.00 \$126.00	Controls Technician \$196.27 \$294.40 \$294.40 \$294.40 \$392.53
				Electrical Installer \$94.00 \$137.00 \$137.00 \$169.00 \$169.00	
List exceptions to the above hourly pricing:					
Explain company's policy in charging overtime costs for services	Will obtain approval from a representative from the City. Straight time hours are 7:00 am - 3:30 pm, Monday thru Friday. Overtime is considered before those hours during the week, weekends and holidays.	Charge port to port. Examples: If middle of the day emergency charged when on the way to call. Middle of the night charged when on the way or if significant time was used to resolve on the phone.	Overtime is considered before 7 a.m. and after 5 p.m. Monday through Friday, all Saturdays, Sundays, and Holidays	Hours worked over 40 hours/week or hours worked over 10 hours/day.	Will obtain approval from a representative from the City. Straight time hours are 7:00 am to 3:30 pm M-F. Overtime hours are 3:30-7 Mon.-Fri.
How will the Owner be charged for materials?	15% mark-up will be added to all materials above chart.	City will be charged for all materials used, for the service.	Option to purchase from K&S at wholesale plus a markup of 20%.	List x .45 multiplier (55% Discount)	
If Mark-Up: Is mark-up % over wholesale cost?	Yes		Yes	N/A	N/A
What is the mark-up %?	15%		20%	N/A	N/A
OR					
If Discount: Is the discount % less list cost?	N/A	Yes	N/A	Yes	Yes
What is the discount %?	N/A	30%	N/A	55%	15%
Cost for Boil Water Treatment	\$1,989.00	N/A	\$2400 per year	\$500 year if in shot pot feeder exist. \$1287/boiler/year-If injection system	\$2,394.00
Any other costs/charges not identified?	No	No	No	No	No
If yes, identify charges & incld costs in order to be acceptable.					
Will there be any subcontractors?	Enerco Corporation - Boiler Chemical Treatment	No	No	No	Yes
Was a sample service agreement included?	No	No	Yes	No	Yes
Was a resume of the company provided ....	Yes	No	Yes	No	Yes
Can you meet City's insurance requirements.	Yes	Yes	Yes	Yes	Yes
Provide address of facility & distance (in miles) from City of RH:	Yes	Yes	Provided	Provided	Yes
How Many Miles?	15	16	1 mile	47 miles	6 miles
Additional Comments:	Acknowledged Addendums.	They are committed to respond to all standard and emergency calls within one hour of call. They will be onsite within 4 hours of call unless other arrangements are made and agreed upon.	Currently holds the PM maintenance contract with the City.	Siemens Plymouth holds unlimited HVAC service license #7116422. Fire Alarm Contractors license #5103384, Fire Suppression certification #S-1246.	Has two local offices. Each office and shop are equipped with people, materials, and resources to meet customer needs.

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2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for RH <b>City Hall</b> , 1000 Rochester Hills Dr	1st year \$3,841.00 2nd year <u>\$3,841.00</u> <b>TOTAL 1st &amp; 2nd years \$7,682.00</b> 3rd year \$3,844.00 <b>TOTAL 3rd year \$3,844.00</b>	1st year \$4,800.00 2nd year <u>\$4,800.00</u> <b>TOTAL 1st &amp; 2nd years \$9,600.00</b> 3rd year \$5,000.00 <b>TOTAL 3rd year \$5,000.00</b>	1st year \$3,750.00 2nd year <u>\$3,750.00</u> <b>TOTAL 1st &amp; 2nd years \$7,500.00</b> 3rd year \$3,750.00 <b>TOTAL 3rd year \$3,750.00</b>	1st year \$5,606.00 2nd year <u>\$5,606.00</u> <b>TOTAL 1st &amp; 2nd years \$11,212.00</b> 3rd year \$5,606.00 <b>TOTAL 3rd year \$5,606.00</b>	1st year \$7,168.00 2nd year <u>\$7,383.04</u> <b>TOTAL 1st &amp; 2nd years \$14,551.04</b> 3rd year \$7,604.53 <b>TOTAL 3rd year \$7,604.53</b>
2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for <b>Fire Station # 1</b> , 1111 Horizon Court	1st year \$1,701.00 2nd year \$1,701.00 <b>TOTAL 1st &amp; 2nd years \$3,402.00</b> 3rd year \$1,703.00 <b>TOTAL 3rd year \$1,703.00</b>	1st year \$3,200.00 2nd year <u>\$3,200.00</u> <b>TOTAL 1st &amp; 2nd years \$6,400.00</b> 3rd year \$3,360.00 <b>TOTAL 3rd year \$3,360.00</b>	1st year \$1,610.00 2nd year <u>\$1,610.00</u> <b>TOTAL 1st &amp; 2nd years \$3,220.00</b> 3rd year \$1,610.00 <b>TOTAL 3rd year \$1,610.00</b>	1st year \$402.00 2nd year <u>\$402.00</u> <b>TOTAL 1st &amp; 2nd years \$804.00</b> 3rd year \$400.00 <b>TOTAL 3rd year \$400.00</b>	1st year \$1,601.00 2nd year <u>\$1,649.04</u> <b>TOTAL 1st &amp; 2nd years \$3,250.04</b> 3rd year \$1,698.50 <b>TOTAL 3rd year \$1,698.50</b>
2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for <b>Fire Station # 2</b> , 1251 E. Auburn Rd	1st year \$1,600.00 2nd year <u>\$1,600.00</u> <b>TOTAL 1st &amp; 2nd years \$3,200.00</b> 3rd year \$1,610.00 <b>TOTAL 3rd year \$1,610.00</b>	1st year \$2,400.00 2nd year <u>\$2,400.00</u> <b>TOTAL 1st &amp; 2nd years \$4,800.00</b> 3rd year \$2,520.00 <b>TOTAL 3rd year \$2,520.00</b>	1st year \$1,360.00 2nd year <u>\$1,360.00</u> <b>TOTAL 1st &amp; 2nd years \$2,720.00</b> 3rd year \$1,360.00 <b>TOTAL 3rd year \$1,360.00</b>	1st year \$1,106.00 2nd year <u>\$1,106.00</u> <b>TOTAL 1st &amp; 2nd years \$2,212.00</b> 3rd year \$1,106.00 <b>TOTAL 3rd year \$1,106.00</b>	1st year \$1,550.00 2nd year <u>\$1,596.50</u> <b>TOTAL 1st &amp; 2nd years \$3,146.50</b> 3rd year \$1,644.40 <b>TOTAL 3rd year \$1,644.40</b>
2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for <b>Fire Station # 3</b> , 2137 W. Auburn Road	1st year \$1,701.00 2nd year <u>\$1,701.00</u> <b>TOTAL 1st &amp; 2nd years \$3,402.00</b> 3rd year \$1,703.00 <b>TOTAL 3rd year \$1,703.00</b>	1st year \$2,400.00 2nd year <u>\$2,400.00</u> <b>TOTAL 1st &amp; 2nd years \$4,800.00</b> 3rd year \$2,520.00 <b>TOTAL 3rd year \$2,520.00</b>	1st year \$1,360.00 2nd year <u>\$1,360.00</u> <b>TOTAL 1st &amp; 2nd years \$2,720.00</b> 3rd year \$1,360.00 <b>TOTAL 3rd year \$1,360.00</b>	1st year \$1,076.00 2nd year <u>\$1,076.00</u> <b>TOTAL 1st &amp; 2nd years \$2,152.00</b> 3rd year \$1,076.00 <b>TOTAL 3rd year \$1,076.00</b>	1st year \$1,550.00 2nd year <u>\$1,596.50</u> <b>TOTAL 1st &amp; 2nd years \$3,146.50</b> 3rd year \$1,644.40 <b>TOTAL 3rd year \$1,644.40</b>
2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for <b>Fire Station # 4</b> , 2723 Walton Blvd	1st year \$1,600.00 2nd year <u>\$1,600.00</u> <b>TOTAL 1st &amp; 2nd years \$3,200.00</b> 3rd year \$1,610.00 <b>TOTAL 3rd year \$1,610.00</b>	1st year \$2,400.00 2nd year <u>\$2,400.00</u> <b>TOTAL 1st &amp; 2nd years \$4,800.00</b> 3rd year \$2,520.00 <b>TOTAL 3rd year \$2,520.00</b>	1st year \$1,360.00 2nd year <u>\$1,360.00</u> <b>TOTAL 1st &amp; 2nd years \$2,720.00</b> 3rd year \$1,360.00 <b>TOTAL 3rd year \$1,360.00</b>	1st year \$792.00 2nd year <u>\$792.00</u> <b>TOTAL 1st &amp; 2nd years \$1,584.00</b> 3rd year \$792.00 <b>TOTAL 3rd year \$792.00</b>	1st year \$1,395.00 2nd year <u>\$1,436.86</u> <b>TOTAL 1st &amp; 2nd years \$2,831.86</b> 3rd year \$1,479.96 <b>TOTAL 3rd year \$1,479.96</b>
2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for <b>Fire Station # 5</b> , 251 E. Tienken Rd.	1st year \$1,600.00 2nd year <u>\$1,600.00</u> <b>TOTAL 1st &amp; 2nd years \$3,200.00</b> 3rd year \$1,610.00 <b>TOTAL 3rd year \$1,610.00</b>	1st year \$2,400.00 2nd year <u>\$2,400.00</u> <b>TOTAL 1st &amp; 2nd years \$4,800.00</b> 3rd year \$2,520.00 <b>TOTAL 3rd year \$2,520.00</b>	1st year \$1,360.00 2nd year <u>\$1,360.00</u> <b>TOTAL 1st &amp; 2nd years \$2,720.00</b> 3rd year \$1,360.00 <b>TOTAL 3rd year \$1,360.00</b>	1st year \$1,698.00 2nd year <u>\$1,698.00</u> <b>TOTAL 1st &amp; 2nd years \$3,396.00</b> 3rd year \$1,698.00 <b>TOTAL 3rd year \$1,698.00</b>	1st year \$1,550.00 2nd year <u>\$1,596.50</u> <b>TOTAL 1st &amp; 2nd years \$3,146.50</b> 3rd year \$1,644.40 <b>TOTAL 3rd year \$1,644.40</b>
2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for <b>OCSO Substation</b> , 750 Barclay Circle	1st year \$2,221.00 2nd year <u>\$2,221.00</u> <b>TOTAL 1st &amp; 2nd years \$4,442.00</b> 3rd year \$2,223.00 <b>TOTAL 3rd year \$2,223.00</b>	1st year \$5,600.00 2nd year <u>\$5,600.00</u> <b>TOTAL 1st &amp; 2nd years \$11,200.00</b> 3rd year \$2,520.00 <b>TOTAL 3rd year \$2,520.00</b>	1st year \$2,130.00 2nd year <u>\$2,130.00</u> <b>TOTAL 1st &amp; 2nd years \$4,260.00</b> 3rd year \$2,130.00 <b>TOTAL 3rd year \$2,130.00</b>	1st year \$4,860.00 2nd year <u>\$4,860.00</u> <b>TOTAL 1st &amp; 2nd years \$9,720.00</b> 3rd year \$4,860.00 <b>TOTAL 3rd year \$4,860.00</b>	1st year \$5,147.00 2nd year (incl.1 cleaning /each boile) <u>\$5,301.42</u> <b>TOTAL 1st &amp; 2nd years \$10,448.42</b> 3rd year \$5,460.46 <b>TOTAL 3rd year \$5,460.46</b>
2-Preventative Visits per year	Yearly Lump Sum				
PM Contract for <b>DPS Garage</b> , 511 East Auburn	1st year \$5,301.00 2nd year <u>\$5,301.00</u> <b>TOTAL 1st &amp; 2nd years \$10,602.00</b> 3rd year \$5,302.00 <b>TOTAL 3rd year \$5,302.00</b>	1st year \$5,600.00 2nd year <u>\$5,600.00</u> <b>TOTAL 1st &amp; 2nd years \$11,200.00</b> 3rd year \$6,000.00 <b>TOTAL 3rd year \$6,000.00</b>	1st year \$5,210.00 2nd year <u>\$5,210.00</u> <b>TOTAL 1st &amp; 2nd years \$10,420.00</b> 3rd year \$5,210.00 <b>TOTAL 3rd year \$5,210.00</b>	1st year \$1,634.00 2nd year <u>\$1,634.00</u> <b>TOTAL 1st &amp; 2nd years \$3,268.00</b> 3rd year \$1,634.00 <b>TOTAL 3rd year \$1,634.00</b>	1st year \$6,334.00 2nd year <u>\$6,524.02</u> <b>TOTAL 1st &amp; 2nd years \$12,858.02</b> 3rd year \$6,719.74 <b>TOTAL 3rd year \$6,719.74</b>
<b>Year 1 &amp; 2 Preventative Maintenance Cost</b>	<b>\$39,130.00</b>	<b>\$57,600.00</b>	<b>\$36,280.00</b>	<b>\$34,348.00</b>	<b>\$53,378.88</b>
Option Year Preventative Maintenance Cost	\$19,605.00	\$26,960.00	\$18,140.00	\$17,172.00	\$27,896.39
<b>Total Estimated Base 2 Year Cost</b>	<b>\$58,735.00</b>	<b>\$84,560.00</b>	<b>\$54,420.00</b>	<b>\$51,520.00</b>	<b>\$81,275.27</b>

\*\*PM pricing does not include VAV boxes, belts and filter changes.  
\*\*Mid-summer coiling cleaning not included

RFP-RH-20-036 HVAC Preventative Maintenance & On-Call Repair	Stuart Mechanical LLC 2275 N. Opdyke Suite A Auburn Hills, MI 48326 Mark Findora 248-258-5800	ATIGROUP 3419 Pierson Place Flushing, MI 48433 Michelle Landon 810-230-6202	Systemp Corporation 3909 Industrial Drive Rochester Hills, MI 48309 Drew Soper 248-852-2100	Miller Boldt Inc. 42826 Mound Rd. Sterling Heights, MI 48314 Paul Cornett 586-997-3300
2-Full Service contracts information?	Provided	Provided	N/A	Provided
3-Preventive Maintenance contracts information?	Provided	Provided	Provided	Provided
Procedures After-hours & Emergency Calls?	Provided. Response time is 2-3 hours.	Provided. Response time for getting a call back is within 30 minutes.	Provided. Will respond within one hour.	Provided. Response time not listed.
How many yrs performing HVAC maint. work?	9-years	34-years	27-years	10-years
Type of Organization:	Partnership	Did not specify	Corporation	Corporation
What % of business is maintenance work?	32%	85%	80%	10%
Were samples provided of computer generated PM task sheets the mechanics use?	No	Yes	Yes	Yes
Will you provide a specific HVAC mechanic to the City?	Yes	Yes	Yes	Yes
List licenses:	Provided	Provided	Provided	Provided
What training has the HVAC mechanic rec'd?	Provided	Provided	Provided	Provided
Will a Service/Acct Manager be assigned to the City?	Yes	Yes	Yes	Yes
How many yrs of exp does Svs/Acct Mgr have in maint/repair?	36 years	14 years	24 years	15
How many yrs of exp does Svs/Acct Mgr have managing svs acct's?	36 years	1 year	24 years	15
Will the Svs/Acct Mgr be available on-site when requested by City?	Yes	Yes	Yes	Yes
Hourly Rates - First Year:	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri
	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday
	Technicians \$110.00 \$165.00 \$165.00 \$165.00 \$220.00	Did not specify \$115.00 \$172.00 \$172.00 \$230.00 \$230.00	Journeyman \$115.00 \$172.50 \$172.50 \$230.00 \$230.00	Journeyman \$98.00 \$118.00 \$118.00 \$138.00 \$138.00
	Controls Tech \$120.00 \$180.00 \$180.00 \$180.00 \$240.00	classification		
Hourly Rates - Second Year:	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri
	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday
	Technicians \$110.00 \$165.00 \$165.00 \$165.00 \$220.00	Did not specify \$119.00 \$178.50 \$178.50 \$238.00 \$238.00	Journeyman \$118.00 \$177.00 \$177.00 \$236.00 \$236.00	Journeyman \$98.00 \$118.00 \$118.00 \$138.00 \$138.00
	Controls Tech \$120.00 \$180.00 \$180.00 \$180.00 \$220.00	classification		
<b>Labor Repair Annual Costs</b>				
Journeyman Hourly Rates	<b>\$110.00</b>	<b>\$115.00</b>	<b>\$115.00</b>	<b>\$98.00</b>
Based on 112/year or 224 for 2 yrs@ Journeyman rate	<b>224</b>	<b>224</b>	<b>224</b>	<b>224</b>
<b>Estimated Total Labor Cost Base 2 Years</b>	<b>\$24,640.00</b>	<b>\$25,760.00</b>	<b>\$25,760.00</b>	<b>\$21,952.00</b>
Hourly Rates - Third Year:	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri
	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Sunday Holiday
	Technicians \$115.00 \$172.50 \$172.50 \$172.50 \$230.00	Did not specify \$122.57 \$183.85 \$183.85 \$245.00 \$245.00	Journeyman \$121.00 \$181.50 \$181.50 \$242.00 \$242.00	Journeyman \$101.00 \$120.00 \$120.00 \$140.00 \$140.00
	Controls Tech \$125.00 \$187.50 \$187.50 \$187.50 \$250.00	classification		
List exceptions to the above hourly pricing:		Exception: Shift permiums & lower rates will apply to projects running more than 5 days.		Exception: Normal Shift would be 7:30am - 4:00pm with 1/2 hour lunch
Explain company's policy in charging overtime costs for services	Charges time and one half per hour for weekends and after hours. It is double time for Christmas and Easter.	After 6 pm, time and one half rates Monday through Friday and Saturday. Double time on Sundays and Holidays.	7:00-3:30 regular hours.	Overtime begins when the field technician has 8 hours in a day and is required to continue working past his/hers 8 hr day Monday through Friday. All hours worked on Saturdays, Sunday and Holidays.
How will the Owner be charged for materials?	Per repair costs plus mark up.	Cost plus 15% and any shipping fees.	40% above wholesale cost, minus a 10% contract customer. Total of 30% above.	Cost plus 15%
If Mark-Up: Is mark-up % over wholesale cost?	Yes	Yes	Yes	Yes
What is the mark-up %?	15%	15%	40%	15%
OR				
If Discount: Is the discount % less list cost?			Less wholesale markup	
What is the discount %?			10%	
Cost for Boil Water Treatment	\$500 per boiler per year	\$4,300 per year	\$800.00	\$1,100.00
Any other costs/charges not identified?	No	Yes	Yes	No
If yes, identify charges & incld costs in order to be acceptable.		Emergency calls - \$45 per truck charge.	Truck charges per additional call.	
Will there be any subcontractors?	No	No	Yes, water treatment.	No
Was a sample service agreement included?	No	Yes	Yes	Yes
Was a resume of the company provided ....	No	Yes	No	Yes
Can you meet City's insurance requirements.	Yes	Yes	Yes	Yes
Provide address of facility & distance (in miles) from City of RH:	Yes	Yes	Yes	Yes
How Many Miles?	6 miles	41.7 miles	4.5 miles	11 miles
Additional Comments:	Left blank	Left blank	Belts included	Left blank

RFP-RH-20-036 HVAC Preventative Maintenance & On-Call Repair	Stuart Mechanical LLC 2275 N. Opdyke Suite A Auburn Hills, MI 48326 Mark Findora 248-258-5800	ATIGROUP 3419 Pierson Place Flushing, MI 48433 Michelle Landon 810-230-6202	Systemp Corporation 3909 Industrial Drive Rochester Hills, MI 48309 Drew Soper 248-852-2100	Miller Boldt Inc. 42826 Mound Rd. Sterling Heights, MI 48314 Paul Cornett 586-997-3300
2-Preventative Visits per year				
PM Contract for RH <u>City Hall</u> , 1000 Rochester Hills Dr	1st year \$5,208.00 2nd year <u>\$5,208.00</u> <b>TOTAL 1st &amp; 2nd years \$10,416.00</b> 3rd year \$5,312.00 <b>TOTAL 3rd year \$5,312.00</b> Yearly Lump Sum	1st year \$12,804.00 2nd year <u>\$13,188.12</u> <b>TOTAL 1st &amp; 2nd years \$25,992.12</b> 3rd year \$13,583.76 <b>TOTAL 3rd year \$13,583.76</b> Yearly Lump Sum	1st year \$9,709.00 2nd year <u>\$9,709.00</u> <b>TOTAL 1st &amp; 2nd years \$19,418.00</b> 3rd year \$9,709.00 <b>TOTAL 3rd year \$9,709.00</b> Yearly Lump Sum	1st year \$3,800.00 2nd year <u>\$3,876.00</u> <b>TOTAL 1st &amp; 2nd years \$7,676.00</b> 3rd year \$3,876.00 <b>TOTAL 3rd year \$3,876.00</b> Yearly Lump Sum
2-Preventative Visits per year				
PM Contract for <u>Fire Station # 1</u> , 1111 Horizon Court	1st year \$2,046.00 2nd year <u>\$2,046.00</u> <b>TOTAL 1st &amp; 2nd years \$4,092.00</b> 3rd year \$2,088.00 <b>TOTAL 3rd year \$2,088.00</b> Yearly Lump Sum	1st year \$2,772.00 2nd year <u>\$2,855.16</u> <b>TOTAL 1st &amp; 2nd years \$5,627.16</b> 3rd year \$2,940.82 <b>TOTAL 3rd year \$2,940.82</b> Yearly Lump Sum	1st year \$1,585.16 2nd year <u>\$1,585.16</u> <b>TOTAL 1st &amp; 2nd years \$3,170.32</b> 3rd year \$1,585.16 <b>TOTAL 3rd year \$1,585.16</b> Yearly Lump Sum	1st year \$2,614.00 2nd year <u>\$2,614.00</u> <b>TOTAL 1st &amp; 2nd years \$5,228.00</b> 3rd year \$2,722.00 <b>TOTAL 3rd year \$2,722.00</b> Yearly Lump Sum
2-Preventative Visits per year				
PM Contract for <u>Fire Station # 2</u> , 1251 E. Auburn Rd	1st year \$1,708.00 2nd year <u>\$1,708.00</u> <b>TOTAL 1st &amp; 2nd years \$3,416.00</b> 3rd year \$1,742.00 <b>TOTAL 3rd year \$1,742.00</b> Yearly Lump Sum	1st year \$2,343.00 2nd year <u>\$2,413.28</u> <b>TOTAL 1st &amp; 2nd years \$4,756.28</b> 3rd year \$2,485.76 <b>TOTAL 3rd year \$2,485.76</b> Yearly Lump Sum	1st year \$1,409.80 2nd year <u>\$1,409.80</u> <b>TOTAL 1st &amp; 2nd years \$2,819.60</b> 3rd year \$1,409.80 <b>TOTAL 3rd year \$1,409.80</b> Yearly Lump Sum	1st year \$1,734.00 2nd year <u>\$1,734.00</u> <b>TOTAL 1st &amp; 2nd years \$3,468.00</b> 3rd year \$1,768.00 <b>TOTAL 3rd year \$1,768.00</b> Yearly Lump Sum
2-Preventative Visits per year				
PM Contract for <u>Fire Station # 3</u> , 2137 W. Auburn Road	1st year \$1,708.00 2nd year <u>\$1,708.00</u> <b>TOTAL 1st &amp; 2nd years \$3,416.00</b> 3rd year \$1,742.00 <b>TOTAL 3rd year \$1,742.00</b> Yearly Lump Sum	1st year \$2,244.00 2nd year <u>\$2,311.32</u> <b>TOTAL 1st &amp; 2nd years \$4,555.32</b> 3rd year \$2,380.66 <b>TOTAL 3rd year \$2,380.66</b> Yearly Lump Sum	1st year \$1,606.80 2nd year <u>\$1,606.80</u> <b>TOTAL 1st &amp; 2nd years \$3,213.60</b> 3rd year \$1,606.80 <b>TOTAL 3rd year \$1,606.80</b> Yearly Lump Sum	1st year \$1,734.00 2nd year <u>\$1,734.00</u> <b>TOTAL 1st &amp; 2nd years \$3,468.00</b> 3rd year \$1,768.00 <b>TOTAL 3rd year \$1,768.00</b> Yearly Lump Sum
2-Preventative Visits per year				
PM Contract for <u>Fire Station # 4</u> , 2723 Walton Blvd	1st year \$1,112.00 2nd year <u>\$1,112.00</u> <b>TOTAL 1st &amp; 2nd years \$2,224.00</b> 3rd year \$1,134.00 <b>TOTAL 3rd year \$1,134.00</b> Yearly Lump Sum	1st year \$1,760.00 2nd year <u>\$1,812.80</u> <b>TOTAL 1st &amp; 2nd years \$3,572.80</b> 3rd year \$1,867.18 <b>TOTAL 3rd year \$1,867.18</b> Yearly Lump Sum	1st year \$859.14 2nd year <u>\$859.14</u> <b>TOTAL 1st &amp; 2nd years \$1,718.28</b> 3rd year \$859.14 <b>TOTAL 3rd year \$859.14</b> Yearly Lump Sum	1st year \$1,108.00 2nd year <u>\$1,108.00</u> <b>TOTAL 1st &amp; 2nd years \$2,216.00</b> 3rd year \$1,130.00 <b>TOTAL 3rd year \$1,130.00</b> Yearly Lump Sum
2-Preventative Visits per year				
PM Contract for <u>Fire Station # 5</u> , 251 E. Tienken Rd.	1st year \$1,938.00 2nd year <u>\$1,938.00</u> <b>TOTAL 1st &amp; 2nd years \$3,876.00</b> 3rd year \$1,976.00 <b>TOTAL 3rd year \$1,976.00</b> Yearly Lump Sum	1st year \$2,244.00 2nd year <u>\$2,311.32</u> <b>TOTAL 1st &amp; 2nd years \$4,555.32</b> 3rd year \$2,380.66 <b>TOTAL 3rd year \$2,380.66</b> Yearly Lump Sum	1st year \$1,137.24 2nd year <u>\$1,137.24</u> <b>TOTAL 1st &amp; 2nd years \$2,274.48</b> 3rd year \$1,137.24 <b>TOTAL 3rd year \$1,137.24</b> Yearly Lump Sum	1st year \$1,396.00 2nd year <u>\$1,396.00</u> <b>TOTAL 1st &amp; 2nd years \$2,792.00</b> 3rd year \$1,424.00 <b>TOTAL 3rd year \$1,424.00</b> Yearly Lump Sum
2-Preventative Visits per year				
PM Contract for <u>OCSO Substation</u> , 750 Barclay Circle	1st year \$2,450.00 2nd year (incl.1 cleaning /each boiler) <u>\$2,450.00</u> <b>TOTAL 1st &amp; 2nd years \$4,900.00</b> 3rd year \$2,500.00 <b>TOTAL 3rd year \$2,500.00</b> Yearly Lump Sum	1st year \$5,214.00 2nd year (incl.1 cleaning /each boiler) <u>\$5,370.42</u> <b>TOTAL 1st &amp; 2nd years \$10,584.42</b> 3rd year \$5,531.54 <b>TOTAL 3rd year \$5,531.54</b> Yearly Lump Sum	1st year \$4,883.28 2nd year (incl.1 cleaning /each boiler) <u>\$4,883.28</u> <b>TOTAL 1st &amp; 2nd years \$9,766.56</b> 3rd year \$4,883.28 <b>TOTAL 3rd year \$4,883.28</b> Yearly Lump Sum	1st year \$4,804.00 2nd year (incl.1 cleaning /each boiler) <u>\$4,804.00</u> <b>TOTAL 1st &amp; 2nd years \$9,608.00</b> 3rd year \$4,900.00 <b>TOTAL 3rd year \$4,900.00</b> Yearly Lump Sum
2-Preventative Visits per year				
PM Contract for <u>DPS Garage</u> , 511 East Auburn	1st year \$4,788.00 2nd year <u>\$4,788.00</u> <b>TOTAL 1st &amp; 2nd years \$9,576.00</b> 3rd year \$4,844.00 <b>TOTAL 3rd year \$4,844.00</b> Yearly Lump Sum	1st year \$4,620.00 2nd year <u>\$4,758.60</u> <b>TOTAL 1st &amp; 2nd years \$9,378.60</b> 3rd year \$4,901.36 <b>TOTAL 3rd year \$4,901.36</b> Yearly Lump Sum	1st year \$2,707.00 2nd year <u>\$2,707.00</u> <b>TOTAL 1st &amp; 2nd years \$5,414.00</b> 3rd year \$2,707.00 <b>TOTAL 3rd year \$2,707.00</b> Yearly Lump Sum	1st year \$6,054.00 2nd year <u>\$6,054.00</u> <b>TOTAL 1st &amp; 2nd years \$12,108.00</b> 3rd year \$6,176.00 <b>TOTAL 3rd year \$6,176.00</b> Yearly Lump Sum
<b>Year 1 &amp; 2 Preventative Maintenance Cost</b>	<b>\$41,916.00</b>	<b>\$69,022.02</b>	<b>\$47,794.84</b>	<b>\$46,564.00</b>
Option Year Preventative Maintenance Cost	\$21,338.00	\$36,071.74	\$23,897.42	\$23,764.00
<b>Total Estimated Base 2 Year Cost</b>	<b>\$66,556.00</b>	<b>\$94,782.02</b>	<b>\$73,554.84</b>	<b>\$68,516.00</b>