

RFP-RH-20-018 On-Call Electrical Service	Decima LLC							Conti LLC							K & S Ventures, Inc.							RH Electrical Services Inc.						
Evaluation Committee recommended award to based on evaluation criteria in RFP	3200 Greenfield Road, Suite 300 Dearborn, MI 48120							6417 Center Drive Sterling Heights, MI 48312							2925 Waterview Drive Rochester Hills, MI 48309							1397 Piedmont Ave., Suite 300 Troy, MI 48083						
Listed 5-service accounts for 3-yrs:	List provided.							List provided							List provided.							List provided						
1 1/2 times normal hourly rate after ? Hrs. of wk. or days:	Monday thru Friday 5:00 p.m. - 8:00 a.m.							Anything over 8 hours, Monday thru Friday or past 3:30 PM Monday thru Friday							Any time in excess of 8 hours at one site in a day, M-F5p.m.-am, Saturday							After 8 hours Monday thru Friday, Saturday						
2 times normal hrly rate after ? Hrs. of work or days:	Saturday, Sunday and Holidays							Sundays and Federal Holidays							All Sunday hours							After 8 hours on Saturday, Sunday and Holidays						
Holiday pay is what % over normal hourly rate?	100%							Sundays and Federal Holidays							200%							200%						
Trip charge? Any other charges?	Yes, \$150.00 to drive back and forth from the job site.							No							No							No						
Additional increase:																												
Boom Truck Rental (per job):	\$2500 per job, \$750 per day							\$20.00 per hour							\$550							\$150 per job						
Scissor Lift Rental (per job):	\$2500 per job, \$750 per day							Varies							\$350							\$150 per job						
Any other charges?	No							Standard tools are included in labor rates. Specialty tools or equipment will be charged at market rate + 10%							Price listed above are a per day cost. If a long term project, weekly and monthly rate may apply.							Equipment rental if required						
Journeyman	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Hopeton	\$65.00	\$97.50	\$130.00	\$130.00	\$130.00	25	JIW	\$87.65	\$118.15	\$118.15	\$148.65	\$148.65	varies	Joseph	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00	10	T.	\$65.00	\$97.50	\$97.50	\$130.00	\$130.00	35
								JIW	\$96.75	\$131.85	\$131.85	\$166.90	\$166.90	varies	Alex Poston	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00	6	G. Edens	\$65.00	\$97.50	\$97.50	\$130.00	\$130.00	15
														Derek	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00	5		\$65.00	\$97.50	\$97.50	\$130.00	\$130.00	15	
Exceptions to above chart	"license numbers to be provided upon award																											
Apprentice(s)	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Ricardo	\$45.00	\$67.50	\$90.00	\$90.00	\$90.00		4th punch	\$63.25	\$85.75	\$85.75	\$105.35	\$105.35		Zachary Jobe	\$60.00	\$84.00	\$115.00	\$115.00	\$120.00		J. Smolinski	\$50.00	\$75.00	\$7.00	\$100.00	\$100.00	
														Cody	\$60.00	\$84.00	\$115.00	\$115.00	\$120.00		B. Butcher	\$50.00	\$75.00	\$75.00	\$100.00	\$100.00		
														G. Deering	\$50.00	\$75.00	\$75.00	\$100.00	\$100.00			\$50.00	\$75.00	\$75.00	\$100.00	\$100.00		
Exceptions to above chart	N/A																											
Other Personnel	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Shane	\$75.00	\$112.50	\$150.00	\$150.00	\$150.00		sound &	\$75.00	\$109.00	\$109.00	\$136.00	\$136.00		BMS Support	\$95.00	\$95.00	\$125.00	\$125.00	\$180.00		R. Henry	\$65.00	\$97.50	\$97.50	\$130.00	\$130.00	
														Master	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00		D. Greene	\$65.00	\$97.50	\$97.50	\$130.00	\$130.00		
Estimated Annual Cost based on 250 hours (Mon-Fri / 225 regular hours & 25 overtime hours)	\$17,062.50							\$19,721.25							\$19,500.00							\$17,062.50						
Annual Trip Charges (estimated 18 trips per year)	\$2,700.00							\$0.00							\$0.00							\$0.00						
Total Estimated Annual Cost	\$19,762.50							\$19,721.25							\$19,500.00							\$17,062.50						
Exceptions to above chart																												
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	15%							12%							15%							10%						
Percentage of business construction oriented that is construction oriented versus maintenance oriented.																												
Construction Service	30%							50%							35%							60%						
Acknowledge min 1-yr warranty parts/labor:	70%							50%							65%							40%						
Comments:	Yes							Yes							Yes.							Yes						
															Parts that do not carry 1 year warranty will only carry mfg. warranty.													
Number of Years in Electrical Contractor Services	3							51							32							17						
City of RH Building Dept. registration # as a licensed electrical contractor	Not currently but will register upon award of the contract.							Left blank							License 6112574							6111801						
Provided emergency procedure	Will monthly provide phone/email of the primary and backup person. Customer will notify the primary support calls. Will have a person on site in 4 hours. Field Tech will analyze the situation on site and let the customer know of the customer estimated time for fixing the problem.							866-955-1500 is their 24/7 emergency number. This number is manned by a representative that will be able to facilitate any and all after hours service.							All service calls go through main line, 248-299-4212. Technicians available 24/7 with a second technician on standby to handle emergency situations.							Cell phone number of Ron Henry and Lead Technician. Both live in Rochester Hills.						
How many yrs. providing said contract services?	3							51							12							17						
How many full-time employees?	15							500							23							11						
How many part-time employees?	3							20							3							1						
Experience and financial capability provided?	Provides customized process control automation, procurement, maintenance, installation of electrical systems. Provides low voltage services including but not limited to pipe, wire, conduit, etc. Consistent performance and technical skills. Have adequate financial resources to perform on the contract.							Is owned in whole by Engle NA. They are a full scale MEP contractor with 24/7 emergency service capabilities.							Has been in business for 32 years. Holds multiple contracts similar to the scope above. Will meet all insurance requirements and hold a bonding capacity of \$3 million.							Financially and physically capable of executing a service contract with the City.						
Identify who responsible, including on-site supervision	Shane Baldwin - Project Manager							Jim Metzger - Director of Electrical Services Field personnel - TBD based on scope and magnitude							Sidney Blomberg (President), Randy Blomberg (Vice President), Joe Dawson (Estimator/Manager), Bill Campbell (Master Electrician).							Ronald Henry, President Susan Darve- Vice President Tim Czerwinski-Lead Technician						
How many clients w/the type of services described?	City of Southfield and Washtenaw County							Hundreds of customers throughout the country.							Holds numerous service contracts with local municipalities, school districts, and commercial clients.							Seven						
List of Subcontractors:	Does not have subcontractors. If one is needed will consult with the City.							Delude Contracting - directional boring sub CE Power - electrical testing, meggering Liedel Contracting - Excavation, concrete							Does not anticipate needing to hire subcontractor.							National Time & Signal - Fire Alarm Diversions, Inc.-Trenching and pole bases Positive Energy LLC - Directional Boring						
Provided completed W-9?	Yes							Yes							Yes							No						
Can you meet City's Insurance Requirements?	Yes							Yes							Yes							Yes						
Do you accept credit card with no additional fees?	Yes							Yes, 3% fee							No							No						
Willing to Extend to MITN?	Yes							Yes							No							Yes						