

Lawn Mowing Services including City Owned Properties,
ROW & Pathway, and Occupied & Vacant Ordinance Compliant
RFP-RH-20-002

	Green Meadow Lawnscape, Inc. 2359 Avon Industrial Drive Rochester Hills, MI 48309	Brantley Development LLC 2648 Bayhan Inkster, MI 48141	In & Out Complete Services LLC 3010 Wilton Place Flint, MI 48506	Curbco, Inc. 3145 S. Dye Rd. Flint, MI 48507	Gratiot Landscaping & Home Improvement 41800 Hayes Suite 414 Clinton Twp., MI 48038
Type of Organization	Corporation	Did not specify	Did not specify	Corporation	Partnership
Years providing lawn and weed mowing	Has been servicing and have completed many large municipal contracts for over 30 years.	Has been providing landscape service to residents, non profits and government agencies since 1995.	Has been providing services since 2017. First began working with Safeguard Properties as well as JPG and other mortgage companies providing lawn care and snow removal.	24 years experience. Horticultural/Landscape Division: New installation, maintenance, plant life, stonescape, natural stone, brick pavers, holiday décor.	6 years. Experienced group of State certified applicators and lawn care technicians that are committed to best practice and customer education.
Full-time employees	20	6	6	53	7
Part-time employees	60-75	12	1	0	4
Qualifications	Green Meadows Lawnscape has been servicing municipalities for over 15 years. Have the manpower and financial capability to complete the contract successfully.	Staff has previously worked in the City on ordinance compliance and ROW mowing services. Understand the process for determining mowing and picture requirements. Was previous contractor for ROW mowing services.	Ability to maintain high volume acreage in a timely manner. Have proper equipment to fulfill scope of work as needed. Can achieve lawn care duties on a on call basis.	Has been incorporated since 1996 and in business for over 24 years. They have an exterior facilities maintenance contractor consisting of four divisions. They provide services to municipal, commercial and industrial customers.	Licensed Nursery stock dealer, accredited by the better business bureau, certified in turfgrass management,.
Experience	Has been servicing the City of Rochester Hills for the past 9 years and is familiar with the sites.	Has been under contract with City of Rochester Hills for past 10 years.	Three years working with Mortgage companies, housing developments, zoning departments, and residential.	Reference List provided.	Reference list provided.
Identify those in your firm responsible, including on-site supervision.	Thomas DeClerck -President, 40 years exp. Dan DeClerck-Vice President, 40 years exp. Patrick O'Regan-Acct. Mgr, 20 years exp.	Will assign a project manager to handle all aspects of this project. Owner will initially perform those duties and will be responsible for coordinating work detail.	Emily Burns-Owner, supervision of project. Nathan Sokolowski will be team leader/laborer. David Morales, skill tradesman.	Keith Kirby-Principal, 33 yrs. Experience David Wurtz-Supervisor, 24 yrs experience Miles House-Certified Arborist Jim Daves- Supervisor, 29 yrs experience	Wade Daley-President, 11 years Roberta Dombecke-COO, 8 yrs Richard Custard-Lawn Care Foreman/Technician, 8 yrs
Provide list of any subcontractors.	None	None	Greg Stamm Tree Trimming and David Walker, Davey's Pesticide Services.	None	None
Based on current resources, are you able to begin work 4/20/20 through 11/15/20?	Yes	Yes	Yes	Yes	Yes
Client references (min. of 5)	List provided.	List provided.	List provided.	List provided.	List provided
Provide a list and quantity of equipment	List provided, including 80 zero turn mowers and 24 walk behind mowers	List provided, including 9 zero turn mowers and 7 walk behind mowers	List provided, including 3 zero turn mowers and 1 walk behind mowers	List provided, including 7 zero turn mowers and 10 walk behind mowers	List provided, including 9 zero turn mowers and 3 walk behind mowers
Describe your work plan.	Will use same crews that has services the City for the past 89 years and complete within two days with two crews.	Is proposing to provide mowing services for ordinance and compliance and Right of Way mowing in the City. Will cut, trim and remove debris as sate in the scope of services.	Have two crews perform the workload to maintain a completion in a timely manner. A separate crew to maintain the beds and trimming when needed. Crews will follow the order of cuts as described in proposal.	Will provide our crews with weekly and bi weekly routes according to contracted schedule. Supervisor will inspect sites on a weekly basis to ensure scope of work is being performed properly.	If awarded contract, will have start up meeting with City rep to set up work plan and introduction to team.
Can you meet insurance requirements?	Yes	Yes	Yes	Yes	Yes
List exceptions	None	None	Left blank	None	None
Any additional comments not addressed.	Green Meadows Lawnscape hope to continue servicing the City of Rochester Hills.	Left blank	Left blank	Left blank	Left blank
Preferred Payment Method	Check	Credit Card	Credit Card	ACH	Credit Card
Answer if proposing on Section A:					

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Have you worked in governmental agencies?	Yes, servicing the City of Sterling Heights, Waterford, Auburn Hills, and West Bloomfield.		Performed lawn care for the City of Farmington Hills Zoning department for a one year contract.	Yes, has maintained lawn maintenance services for City of Auburn Hills for 6 years.	Yes	
Have you printed the detailed maps?	Yes		Yes	Yes	Yes	
Is your company endorsed by Michigan Green Industry Association?	Yes		No	Yes	States "MGIA Member"	
Do you cut grass when wet or raining?	Yes. They only cut in rain if there are many days of rain in the week.		No. Only done on a absolute necessary measure as this can damage the lawn turf and experience.	No	No	
Answer if proposing on Section B:						
Have you worked with other governmental agencies?	Yes, they do path mowing for West Bloomfield.	Has worked with City of Dearborn, City of Troy, City of Rochester Hills and MDOT for past 10 years.	Currently no, although are familiar with working for the city which has required us to do commercial cuts along the roadway.	Worked with City of Auburn Hills for 6 years and maintained ROW.	Yes	
Answer if proposing on Section C:						
Have you worked with other governmental agencies?	Yes, they do ordinance mowing for City of Sterling Heights and West Bloomfield.	Has worked with City of Rochester Hills and City of Dearborn on Ordinance for past 10 years.	Yes, have performed lawn care services for the City of Farmington Hills zoning commission.		Yes	
Please indicate which services are being proposed:						
	Section A	Yes	No	Yes	Yes	
	Section B	Yes	Yes	Yes	Yes	
	Section C	Yes	Yes	Yes	No	
2020 Pricing Summary						
	Section A	\$65,010.00	No Bid	\$185,130.00	\$135,654.00	\$93,342.00
	Section B	\$55,147.50	\$52,245.00	\$406,350.00	\$46,440.00	\$51,664.50
	Section C	\$10,035.00	\$7,415.00	\$7,740.00	No Bid	\$8,455.00