

Green Space and Natural Features Stewardship Services RFP-RH-19-053	Niswander Environmental, LLC 9436 Maltby Rd. Brighton, MI 48116	Davey Resource Group, Inc. 1500 North Mantua Street Kent, OH 44240	Cardno, Inc. 11181 Marwill Ave. West Olive, MI 49460
Firm Established	2004	1992	2011
Years in Business	15 Years	Incorporated on June 19, 2017 as Davey Resource Group.	8 years
Type of Organization	LLC	Corporation	Corporation
How many years providing the services in this RFP. Provide Historical Narrative.	Has been providing comprehensive ecological services to a variety of clients. Offers environmental solutions for corporations, municipalities, government agencies, transportation agencies, non-profit organizations and developers. Provides ecological services including site assessments, project planning and grant acquisition, site design, construction oversight and administration, and more.	Davey Resource group was launched in 1992 to provide environmental and urban forestry consulting services to state and local governments, utility and energy companies, and other private sector clients. Staffed with professional scientists and technicians specializing in environmental planning, botany, forestry, wetlands science, hydrology/soils, zoology and all aspects of Engineers to conduct	Provides a wide range of infrastructure consulting, design, engineering and construction services over a broad regional area. Have provided innovative and sustainable solutions to environmental issues in the Midwest for decades. Began working in Michigan in (under legacy firm name J.F. New & Associates). Provide full range of ecological consulting and restoration services, with expertise in watershed planning, stream and ecosystem restoration, mitigation design. More services listed in response.
How many public sector clients?	Has worked with over 30 public sector clients in the past 15 years.	Approximately 16 public sector clients.	Has worked with dozens of Cities, Municipalities, county, and state clients. List provided.
Provide a list of current clients.	List provided.	List provided	List provided.
Provide a list of firms you have served for the past 3 years.	Actively servicing over 50 clients as of September 2019. List provided.	List provided.	List provided
Full-time employees:	7	1,652 Nationwide	17 (Michigan based staff)
Part-time employees:	4-5	15 Nationwide	1 (Michigan based staff)
Submit profiles of each staff assigned.	Profiles submitted.	Profiles submitted.	Profiles submitted
List any certifications your firm is currently maintaining.	Professional Wetland Scientist, Certified Arborist, Certified Pesticide Application. More certifications provided in response.	Certified ecological restoration practitioner, certified professional in erosion and sediment control, professional wetland specialist. More certifications provided in response.	Professional Engineer, Professional Landscape Architect, Certified Michigan Natural Shoreline Professional, Michigan SHPO Qualified Professional Archaeologist, More certifications provided in response.
Any additional services your firm provides not in RFP.	Construction services, woodland management, hydrogeomorphic stream assessments, threatened and endangered species surveys, fish habitat assessments and surveys, Wetland mitigation design, construction and monitoring.	Complete design/build ecological restoration capabilities, complete design/build green infrastructure capabilities, water resources permitting, tree and forest inventory assessments/management plans, watershed planning and lake management studies, grant writing and native vegetation planting plans and installation.	Can also provide a suite of remediation activities such as gas, water, soil and materials sampling for hazardous materials and toxicity.
Types of support services your firm will require from City employees.	Will request updated City GIS files.	The City will need to provide all existing documents, drawings, and or plans necessary to assist in the successful completion of projects.	Would ask the City to assist with providing outreach to residents that would be affected by ecological activities such as construction, herbicide application and prescribed burning. Would also need to coordinate with staff GIS Specialist.

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How you will handle transition of stewardship efforts where previous years of work have already begun.	Will continue to conduct the stewardship activities as outlined in the Long Term Management Plan. Ms. Bradford will be project manager and responsible for checking budgets, and as needed expertise.	Will do evaluation, plan development and plan implementation.	During the initial phases of transition, they will perform assessments and monitoring of stewardship project areas. This would include an evaluation of existing records and collection of new data. Existing management plans would be revised as needed and for projects where management plans don't exist they would develop them for all stewardship areas.
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What are your billing procedures?	Fee will be provided on a time and materials basis per project.	Bills monthly for work performed within that Fiscal period. Standard payment terms are net 30 days.	Monthly invoices are approved by the Project Manager. Subcontractor charges will also be included in the monthly invoice. Payment terms are net 30.
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State any exceptions.	None	None	Please see response for the exceptions they are taking to the terms and conditions.
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COST PROPOSAL	Staff Category	Rate	UOM	Staff Category	Rate	UOM	Staff Category	Rate	UOM
	Principal	\$185.00	\$110 for invasive	Principal	\$125-150	Hour	Field Technician	\$45-60	Hour
	Senior Ecologist	\$165.00	\$110 for invasive	Sr Project Mgr	\$100-120	Hour	Sr. Tech/Field Supervisor	\$60-75	Hour
	Ecologist	\$90-\$100		Sr. Scientist	\$100-120	Hour	Project Assistant	\$60-85	Hour
	Technician	\$80.00		Project Manager	\$75-95	Hour	Sr. Project Asst.	\$70-85	Hour
	Seasonal Worker	\$65.00		Site Manager	\$57-75	Hour	Computer Specialist	\$60-75	Hour
				Scientist	\$50-75	Hour	Technical Editor	\$75-90	Hour
				Inventory Arborist	\$48-65	Hour	GIS, CADD	\$80-95	Hour
				Field Technician	\$45-48	Hour	Asst. Staff Consultant	\$75-90	Hour
							Staff Consultant	\$90-105	Hour
							More Staff positions and rates provided		

COST PROPOSAL	Equip. List	Rate	UOM	Equip. List	Rate	UOM	Equip. List	Rate	UOM
	ATV Sprayer	\$50.00	Day	Trucks-various sizes	\$75-125	per day	Tractor	\$30.00	Hour
	Argo and Trailer	\$200.00	Day	Tractor with implements	\$190.00	per day	Seed Drill	\$30.00	Hour
	Argo with Pump	\$325.00	Day	Mudd-Ox UTV	\$190.00	per day	Mechanized Equip	\$30.00	Hour
	Ditch With w/Attachmen	\$449.00	Day	UTV w/Trailer	\$145.00	per day	GPS Unit	\$35.00	Hour
	ATV	\$200.00	Day	Finn strawer blower with tr	\$125.00	per day	Fish Stock Boat	\$20.00	Hour
	Backpack Sprayer	\$10.00	Day	Trimble GPS-various unit	\$35-105	per day	Power Rake	\$20.00	Hour
	Stihl Multi-Tool	\$25.00	Day				ATV	\$15.00	Hour
	Chainsaw	\$25.00	Day				Boat/Motor/Trailer	\$10.00	Hour
	Survey Equipment	\$50.00	Day				Backpack Fish Stocker	\$10.00	Hour
	Padlock	\$25.00	Each				Fire Pumping Equipment	\$10.00	Hour
	Kayak/Canoe	\$50.00	Day				Surveying Equipment	\$10.00	Hour
	GPS	\$100.00	Day				Mower	\$10.00	hour
	Truck	\$1.00	Mile				More listed in response		

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COST PROPOSAL	Materials	Rate	UOM	Materials	Rate	UOM	Materials	Rate	UOM
	Duckbill Anchors	\$50.00	Anchor	Herbicide 3%	\$1.71	Gallon	Copies	\$0.25	Page
	Printing expense	\$8.00	Plot	Herbicide 50%	\$51.45	Gallon	Mileage	\$0.60-1.00	Mile
	Glyphosate w/ Cygnet	\$80.00	gallon	Bare-root trees/shrubs	\$1.30	each/min1,000	Lodging	\$120.00	Day
	Imazapyr	\$100.00	gallon	1-gallon trees/shrubs	\$16.50	per each	Meals	\$50.00	Day
	Triclopyr	\$180.00	gallon	3-gallon trees/shrubs	\$24.00	per each			
	Wood Lathe	\$1.00	Each						
	Wetland Flagging	\$5.00	Roll						
	Wetland Flags/Pins	\$0.50	Each						
COST PROPOSAL	Other Items	Rate	UOM	Other Items	Rate	UOM	Other Items	Rate	UOM
				Admin. services	\$100-120	hour	Admin. Services	\$75-130	Hour
				Education/Outreach progr	\$100-120	hour	Education/Outreach	\$75-130	Hour
				Mileage	\$0.58	mile			
				Lodging	\$100.00	day			
				Per Diem	\$45.00	day			
Additional Admin. Overhead for services	15% if required. None used to date.			6-10%			10%		
What is the percentage of increase for subsequent years of this contract?	Project related costs are not expected to increase.			3% per subsequent year			3-5% labor, material and equipment; no increase on subcontracted services.		