



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
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www.rochesterhills.org

Legislative File No: 2019-0389

TO: Mayor and City Council Members
FROM: Sean Canto, Fire Chief/Emergency Services Director
DATE: August 26, 2019
SUBJECT: Purchase Authorization for Three (3) Lifepak 15 Cardiac Monitors

REQUEST:

City Council is requested to authorize the purchase of three (3) Lifepak 15 Cardiac Monitors and required accessories to Stryker, Redmond, Washington in the amount of \$112,453.70.

REASON FOR PURCHASE:

The Rochester Hills Fire Department purchase of the three (3) Lifepak 15 Cardiac Monitors is scheduled replacement/upgrade of the defibrillators.

In addition to the continuation of care for patients in the Lifenet system, a hospital based monitor integration program, allows the Rochester Hills Fire Department to transmit cardiac diagnostic readings to local hospitals including Ascension Providence Rochester Hospital, William Beaumont Troy, and St. Joseph Mercy Hospital in Pontiac, displaying for the hospital a heart patient electro cardio gram (EKG) allowing the hospital to work with Rochester Hills Fire Department in the pre-hospital environment and preparing the hospital for a cardiac patient's arrival and more efficient care and speedy transfer to a cardiac catheterization lab.

Due to an evaluation of the present monitors and maintenance history of those items it was determined that the additional three monitors were needed and not a replacement of all monitors for the department.

The Rochester Hills Fire Department has standardized its cardiac monitoring equipment to providing uniform operable heart monitors/defibrillators throughout the City and with local area hospitals. Stryker is the sole source provider of Lifepak 15 equipment. As sole source provider, the City negotiated with Stryker to achieve a 19% discount off of list price for the products.

PROCESS:

Vendor Name and Address:

Stryker
11811 Willows Road NE
Redmond, Washington 98073

Reason for Selection:

Sole source provider for equipment that is compatible with other existing equipment in all City buildings and local area hospitals.

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2019 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.977000	Equipment Capitalized	\$126,000	\$112,453.70	\$13,546.30

RECOMMENDATION:

It is recommended that the Rochester Hills City Council authorize a purchase order to Stryker, Redmond, Washington for the purchase of three (3) Lifepak 15 Cardiac Monitors and required accessories in the amount of \$112,453.70.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney Yes N/A