



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

Legislative File No: 2019-0390

**TO:** Mayor and City Council Members  
**FROM:** Sean Canto, Fire Chief/Emergency Services Director  
**DATE:** August 26, 2019  
**SUBJECT:** Purchase Authorization for Two (2) Lucas Chest Compression Devices

**REQUEST:**

City Council is requested to authorize the purchase of two (2) Automatic Chest Compression Devices and required accessories to Stryker, Redmond, Washington in the amount of \$39,723.10.

**REASON FOR PURCHASE:**

The Rochester Hills Fire Department’s seven ambulances will be equipped with an automatic chest compression device. One of the existing Lucas devices will be transferred to the Battalion Chief’s vehicle enabling this vehicle to be equipped with an automatic chest compression device.

This device supplies automatic chest compressions to adult patients suffering cardiac arrest in a pre-hospital situation. The Rochester Hills Fire Department has standardized its cardiac equipment to Lucas, providing uniform operable chest compression devices throughout the City. Stryker is the sole source provider of Lucas equipment. As sole source provider, the City negotiated with Stryker to achieve a 15% discount off list price for the products.

**PROCESS:**

**Vendor Name and Address:**

Stryker  
11811 Willows Road NE  
Redmond, Washington 98073

**Reason for Selection:**

Sole source provider for equipment that is compatible with other existing Fire Department equipment.

**Method of Purchase:**

Purchase Order

**BUDGET:**

Funding is included in the FY 2019 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.977000	Capital Equipment	\$40,000	\$39,723.10	\$276.90

**RECOMMENDATION:**

It is recommended that the Rochester Hills City Council authorize a purchase order to Stryker, Redmond, Washington for the purchase of two (2) Automatic Chest Compression Devices and required accessories in the amount of \$39,723.10.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney       Yes       N/A