

City of Rochester Hills, MI

PROJECT: One (1) Sewer Easement Machine

RFP-RH-19-040

Request For Proposal Names Read: July 10, 2019

Name: Address:	Fredrickson Supply, LLC 3901 3 Mile Rd. NW Grand Rapids, MI 49534	MTech 7401 First Place Cleveland, OH 44146	Southeastern Equipment Co. 48545 Grand River Ave. Novi, MI 48374	Jack Doheny Companies, Inc. 777 Doheny Drive Northville, MI 48167
Unit Cost for Sewer Easement Machine :	\$54,661.75	\$50,241.00	\$41,200.00	\$49,942.00
State Manufacturer & Year of Equipment proposed:	Sewer Equipment	PipeHunter New 2019	Dyna-Vac	New 2019
State Model:	JAJ-600WH Work Horse Easement Machine	Side-Trac	RH-100	Jack Doheny Trail Beast - see attached build sheet
State Engine Model:	Honda Air Cooled Gasoline rated 24 hp	Honda GX 690	Kohler	Honda 20HP OHV
Type of Organization?	Corporation	Partnership	Corporation	Corporation
Provided a list of client references?	List provided	List provided	List provided	List provided
How many employees does your company employ?	10	21 Full-Time and 2 Part-Time	150 Full-time and 50 Part-time	300 Full-Time and 10 Part-time
How many years experience does your company have in providing the proposed equipment?	13 years	Has been a supplier of PipeHunter equipment in Michigan since 2016, during that time they have delivered, trained and serviced several easement machines provided by pipehunter across the state of Michigan. One in 2016 at Oakland County WRC.	10 years of full sales and service.	Trail Beast has been built over 10 years incorporating Stanley MHP3 Trachorse with Vector OEM 600' to 800' hose reels and rotator "Rotec" bearings as option to rotate.
What are the qualifications of your staff assigned to this project?	CPS Manager is trained in equipment. Service Manager is factory trained factory rep.	Service staff is factory trained across various forms of sewer equipment, including Pipehunter.	Fully certified by manufacturer.	Unit fabricated and build-mounted in Northville, MI. They have built and delivered 50-60 units since inception in 2008.
Describe warranty program for equipment being proposed	12 months or 2000 hours. Warranty information provided.	Easement machine comes with a one year warranty. This includes all labor, parts and travel costs that are associated with a warranty repair. See attached document with more warranty details.	One year warranty on all fabricated parts Two years Engine warranty One year Hydraulic warranty	Standard Warranty complete unit one year.
Can City's Fleet Service Div. perform warranty repairs and be compensated by Manufacturer?	Yes, at reimbursed rate from factory.	Yes, during training they train the fleet department on the easement machine. Upon training the department will be certified to work on the pipehunter easement machine. If a warranty issue were to arise the part if needed, would be sent at no charge. The fleet department would then be reimbursed with \$55/hr. put into the warranty repair.	Dyna-Vac would prefer work be done by certified dealer and warranty paperwork done with dealer.	Yes, as authorized prior. Prefer repairs done by their service staff.
Machine factory authorized service, repair locations	Road service or Grand Rapids, MI	Mtech offers rapid 24 hour on-site service.	Novi, Michigan	Northville, Michigan
Engine factory authorized service, repair locations	Honda	Honda, can be serviced by Rochester Lawn Equipment Center.	Novi, Michigan	Local Honda Service Network

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Closest replacement parts depot	Grand Rapids, MI	Can be various depending on Engine, Hydraulics, or PipeHunter proprietary. Mtech has fully stocked parts location in Cleveland, Ohio. Is same-day shipping, and standard 24 hours to arrive at Rochester.	Novi, Michigan	Northville, Michigan
Are all the parts in stock at all time at the factory?	Yes	Yes	Yes	Yes
Can parts be shipped same day?	Yes	Yes	Yes	Yes
Initial to acknowledge Delivery is FOB	Initialed	Initialed	Initialed	Initialed
Hold Harmless Signed	Yes	Yes	Yes	No
Meet City's Insurance Requirement	Yes	Yes	Yes	Yes
Provided Literature on the unit?	Yes	Yes	Yes	Yes
Warranty information included?	Yes	Yes	Yes	Yes
State lead-time required:	120 days	90 to 120 days	60-90 days	30-45 days
Accept MasterCard for Payment? If yes, please indicate if there is any additional fees:	Yes	Yes	Yes	Yes
Preferred Payment Method:	ACH	Check	ACH	ACH
Terms	1% net 10	Net 60, no penalty for late or discount for early	None stated	Net check, ACH or Credit Card