

**Proposal Summary**  
**Wood Siding Restoration**  
**RFP-RH-19-034**

	<b>U &amp; S Companies</b> <b>51192 Milano Drive</b> <b>Macomb, MI 48042</b>	<b>Allied Building Service</b> <b>1801 Howard St.</b> <b>Detroit, MI 48216</b>
Firm Established	2009	1972
Years in Business	10	47
Type of Organization	Corporation	Corporation
How many full-time employees?	15	201
How many part-time employees?	0	37
How many years providing wood siding restoration?	Is a general construction and painting firm. Licensed, fully insured and ae lead safe certified.	They have been providing wood siding restoration including painting and repair services over the 47 years of the company being in business.
Lead safe certified through and EPA sanctioned program?	Yes	No
Explain capabilities/knowledge	Understands historic wood siding can be very brittle over time and if they are not careful it can create additional problems.	Have worked on historical buildings in the past, carpenters are skilled with replacement and matching wood.
Methodology how work will be completed	Once the vinyl siding has been removed they will test for lead. Should the test find lead, they will ensure the abatement methods set forth by the EPA are followed. All loose paint will be hand scraped. They will not power wash.	Professional siding company will remove existing, carpenters will replace damaged wood and caulk all nail holes and seems as needed. Scraping and chemical cleaners on bare wood after abatement. Professional painting company will brush and roll the primer and paint.
Explain company's process for testing for lead paint.	Will retain a certified testing firm to perform all required testing and will ensure the abatement methods set forth by the EPA are followed.	Professional abatement company will test. If positive, same company will tarp building and chemical strip paint washing and proper disposal of hazardous waste provided 3rd party air monitoring.
Acknowledge that power washing will NOT be used.	Acknowledged.	Acknowledged.
% of business is commercial painting?	50%	20%
% of business is residential?	50%	0%
How many public sector clients have you served?	Government agencies comprise of about 40% of their projects. Their government clients include City of Troy, City of Fraser, Selfridge, City of Livonia, and City of Dearborn.	Has maintained many governmental contracts in its 47 years in business. Currently they are a JOC contractor with the USPS for the last 5 years. Have also held multiple IDIQ contracts with the United States Government State project ranged from \$1,000 all the way up to multi-million dollar contracts. Currently holds contract with Oakland County to perform architectural renovations, contract current value is just under \$1 million.
Description of last three (3) projects.	List of projects provided.	List of projects provided.
What is status of current workload?	U&S larger projects are booking about four to six weeks out. Smaller projects are booking four to five weeks out.	Allied is currently self performing a few long term projects with their in house teams. They are comfortable taking on this.
Have you been involved in or has a State of Michigan Building Complaint ever been filed?	No	No
Have you been involved in litigation during the past five (5) years?	Pending litigation involving U&S having to place a lien on a property due to not receiving final payment.	No
Identify the number of staff on site for project:	5	Maximum four employees per day.

**Proposal Summary**  
**Wood Siding Restoration**  
**RFP-RH-19-034**

<b>U &amp; S Companies</b> <b>51192 Milano Drive</b> <b>Macomb, MI 48042</b>	<b>Allied Building Service</b> <b>1801 Howard St.</b> <b>Detroit, MI 48216</b>
--	--

Identify Supervisor that will be on site daily:	Evan Wilson, President o U&S Companies	Tom Reibitz
Will subcontractors be utilized for this contract?	No	Eme Abatement, General Painting, B+R windows and siding rates will be included in base proposal.
Provide equipment list:	Owns wide variety of tools and vehicles needed for general construction and painting services (commercial and residential).	Scaffolding, dumpsters, trucks, ladder saws, hand tools.
Provide detailed information on warranty.	Offers a one-year warranty on labor. Material warranty is per the manufacturer.	Warrants all labor, material and equipment furnished by Allied Building Service on this project. Detailed warranty information in response.

**Pricing Proposal**

Base Proposal Pricing	\$16,000.00	\$19,800.00
Lead Paint Testing	\$2,000.00	\$1,500.00
Lead Paint Abatement Cost	\$20,000.00	\$43,000.00
<b>Total Costs before Wood Replacement</b>	<b>\$38,000.00</b>	<b>\$64,300.00</b>
Replacement Wood per linear foot	\$14.00	\$32.00
Entire Project Area / linear feet	1,800	1,800
Total Project Wood Replacment	\$25,200.00	\$57,600.00
<b>Total Project Cost</b>	<b>\$63,200.00</b>	<b>\$121,900.00</b>
Hourly Labor Rate for Out of Scope Work	\$60.00	\$95.00
Additional costs not included above		Soffit Repair
Days to complete project once awarded:	30 days (approximately)	60 days
Specify the high quality oil based wood primer to be used:	Sherwin Williams Exterior Oil-Based Wood Primer	Sherwin Williams Oil Based Wood Primer
Acknowledge the paint color to be used:	Yes	Yes
Acknowledge project schedule dates:	Yes	Yes
Included W-9?	Yes	Yes
Can you meet the City's Insurance Req.?	Yes	Yes
Preferred payment method?	Check	ACH
Exceptions:		No redwood replacement.