



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2019-0202

**TO:** Mayor and City Council Members

**FROM:** Scott Cope, Director of Building/Ordinance/Facilities  
Kevin Krajewski, Director Management Information Systems  
Vince Foisy, Communications Systems Administrator

**DATE:** May 20, 2019

**SUBJECT:** Voice, Data & CATV Services

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**REQUEST:**

City Council is requested to authorize the issuance of a blanket purchase order to Wide Open West (WOW) Business, Inc. of Taylor, Michigan for the City's including Voice, Data, and CATV Services for one year in the amount of \$73,500 Dollars.

**REASON FOR PURCHASE:**

WOW Business, Inc. provides Voice, Data & CATV Services for the City. The Purchasing Division solicited utilizing the MITN System for competitively sealed proposals, which were opened on July 14, 2016. WOW Business, Inc. was selected as providing the best value and submitting the most responsive, responsible proposal for the services to the City. WOW Business, Inc. has performed the noted services in a professional and satisfactory manner for the past three years.

The City of Rochester Hills wishes to exercise an available renewal to WOW Business, Inc. of Taylor, Michigan, who has agreed to hold the pricing for one year.

**PROCESS:**

**Vendor Name and Address:**

WOW Business, Inc.  
26035 Northline road  
Taylor, MI 48180

**Reason for Selection:**

Best value, most responsive, responsible vendor

**Method of Purchase:**

Blanket Purchase Order/Contract

**BUDGET:**

Funding is included in the FY 2019 Adopted Budget.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Facilities	631.922000	Telephone Expense	\$73,500	\$73,500	\$0
		<b>GRAND TOTAL</b>	<b>\$73,500</b>	<b>\$73,500</b>	<b>\$0</b>

**RECOMMENDATION:**

It is recommended that the Rochester Hills City Council award the contract for Voice, Data & CATV Services for the City by exercising an available one-year option to renew to WOW Business, Inc. in the amount not-to-exceed Seventy-three Thousand Five Hundred (\$73,500) Dollars through September 30, 2020.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		