

<b>PROPOSALS TABULATION</b>		
<b>CONCRETE FLOOR APPLICATION</b>		
<b>RFP-RH-18-033</b>	<b>Concrete Floor Treatments, Inc.</b>	<b>Cipriano Coating Technology</b>
	<b>39105 Webb Drive</b>	<b>6538 Arrow Drive</b>
	<b>Westland, MI 48185</b>	<b>Sterling Heights, MI</b>
Year Firm Established	1979	1997
Years in Business	39	21
Type of Organization	Corporation	Corporation
How many years providing construction services?	Has been providing construction services for 39 years. Began treating new concrete and have been doing coating over 25 years. They do many polishes, decorative epoxy systems, staining, joint sealants, and epoxy floors. They can handle one million square foot projects including the Livonia Amazon project last year.	Began as a residential contractor installing epoxy on garage floors and pool decks but quickly grew and expanded to primarily serve the Commercial, Manufacturing, Transportation, Educational and Institutional Industries. They are extensively trained and experienced in all forms of Protective and decorative concrete floor coatings.
Five current or completed projects similar to scope of this project.	List provided.	List provided.
Employees		
Full Time	5	18
Part Time	2	1
What is the status of your current workload?	Currently working in Rochester at Hampton Elementary. They will then begin the Dearborn Animal shelter project and continue school work. They will be able to schedule this project.	Scheduling new projects 3-4 weeks out.
Resources capable of bringing to the City. Brief Staff profiles.	They have their own equipment, experienced skilled labor. Vice President will assist on the project along with Rob Mahaz who has 24 years with their company. Jeff Lampert will be a leader on site.	Employs highly trained flooring technicians with years of experience in their field. Staff will include a Field Supervisor/Safety Supervisor, Crew Leader and Installers. They possess OSHA 10 hour and 30 hour training.
Subcontractors being utilized?	No	No
Involved in or has a State of Michigan building complaint?	No	No
Involved in litigation in the last five years?	No	No
Warranty information	Florolks materials are warrantied to be free of initial defects. The majority of warranties are from the installer.	Provides standard one (1) year warranty on installation and material manufacturer provides their own warranty on the product.
Warranty on Services.	Two (2) year sheet failure. This is a bond warranty. Does not include damage, scratched or drag marks.	Standard one (1) year warranty for services provided.

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Payment Method	Check	ACH
Can meet ins. requirements?	Yes	Yes
Exceptions	Same install they did with other sections.	None
Proposed Solution and detailed work plan:	Match existing epoxy system. Add additional texture using 16 grit aluminum oxide in 2nd coat. Step by step process included in response.	Will utilize surface preparation technology to insure they remove failing coating and painted concrete and create the proper profile for maximum adhesion. Detailed process included in response.
Hourly rate of each employee assigned to the work, their classification, and number of hours to complete application:	Two (2) Laborers \$25 per hour for 30 hours Three (3) Painters \$45 per hour for 30 hours	\$85.00 per man hour for Floor Technicians.
Provide estimated time of completion from award:	Three days.	2 weeks
Materials necessary to complete	List provided.	List provided.
Cost per Square Foot (includes all costs, including but not limited to labor, materials, and equipment necessary to complete the project.	<b>\$2.25</b>	<b>\$5.50</b>