



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2018-0287

**TO:** Mayor and City Council Members

**FROM:** Allan E. Schneck, P.E., Director, Department of Public Services

**DATE:** July 16, 2018

**SUBJECT:** Underground Utility Repairs and Related Services

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**REQUEST:**

City Council is requested to authorize a blanket purchase order/contract for underground utility repairs and related services to Superior Excavating, Auburn Hills, Michigan as the primary vendor for these services and Aielli Construction Company, Inc., Shelby Township, Michigan as the secondary vendor in the amount not-to-exceed \$750,000.00 through July 31, 2021.

**REASON FOR PURCHASE:**

The City solicited Request for Proposals to provide personnel, equipment, materials and expertise to assist with immediate, prompt and scheduled responses for repairs on sanitary sewer, water main and storm drainage systems including detention/retention basins and/or related work. The services include, but are not limited to: late night repair of broken water main, scheduled repair of leaking water main, reconstruction of sanitary manhole(s), cleanout of detention basin, replacement of a collapsed sanitary sewer and removal of a blockage in storm line. Sewer televising, cleaning and grouting may also be required. The service proposed are projects that City employees would be unable to perform because of time restraints, safety factors and lack of resources for the appropriate equipment.

The City received four (4) responses and a committee consisting of staff from the Department of Public Services evaluated the responses. In review of the responses, Superior Excavating, Inc., was selected and is being recommended for award of the contract as the primary vendor based on their qualifications and experience, capacity, work plan approach, and past experience on projects they've completed for the City over the past several years. Superior Excavating, Inc., has been responsive to the City's requests to provide cost proposals, propose solutions to urgent issues with time constraints, and performed the work successfully. Based on these factors Superior Excavating, Inc. is being recommended for award of the contract. The City is also recommending that Aielli Construction Company, Inc., be awarded as the secondary vendor for this contract. The purpose of having a secondary vendor is to give the City the ability to have an additional contractor to perform repairs in cases that the primary vendor may be unable to. Additionally, the City has not used Aielli Construction Company, Inc., in the past, however received positive feedback on their references. It will be the City's intent during the contract term, to utilize Aielli Construction Company, Inc., on some of the smaller projects that may come up in order to evaluate their performance and capacity to be responsive to the requirements of the contract.

**PROCESS:**

**Vendor Name and Address:**

Superior Excavating, Inc.  
PO Box 214290  
Auburn Hills, MI 48321

Aielli Construction Company, Inc.  
47850 Van Dyke Road  
Shelby Township, MI 48313

**Reason for Selection:**

Best Value

**Method of Purchase:**

Blanket Purchase Order/Contract

**BUDGET:**

Funding is included in the FY 2018 Adopted Budget and FY 2019 and FY 2020 Projected Budgets.

Fund Name	Department Account No	Account No. Description	3-Year Budget Amount	3-Year Cost	Remaining Budget
W&S Capital	593.972000	Equipment: Mains & Services	\$750,000	\$750,000	\$0

**RECOMMENDATION:**

It is recommended that City Council authorize a blanket purchase order/contract for underground utility repairs and related services to Superior Excavating, Auburn Hills, Michigan as the primary vendor for these services and Aielli Construction Company, Inc., Shelby Township, Michigan as the secondary vendor in the amount not-to-exceed \$750,000.00 through July 31, 2021 and further authorizes the Mayor to execute contracts on behalf of the City.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		