



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2017-0377

**TO:** Mayor and City Council Members

**FROM:** Allan E. Schneck, P.E., Director Department of Public Services

**DATE:** August 28, 2017

**SUBJECT:** Booster Pumping Station #2 Replacement Project

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**REQUEST:**

It is requested that City Council authorize a contract/blanket purchase order for the replacement of Booster Pumping Station #2 to Trojan Development, Oxford, Michigan in the amount of \$1,716,279.29 with a 10% project contingency in the amount of \$171,627.93 for a total not-to-exceed amount of \$1,887,907.22.

**REASON FOR PURCHASE:**

The City of Rochester Hills issued a Request for Proposal utilizing the MITN system and four proposal responses were received. The City issued the Request for Proposal with two (2) proposal options. Proposal Option #1 was for the professional construction services for the design, manufacture, delivery, testing, start-up, training and warranty services for a packaged booster pumping system and facility, Proposal Option #2 was for the professional construction for a complete project that included design, manufacture, delivery, testing, start-up training and warranty services of a packaged booster pumping system and facility, facility foundation installation, water main site work, building veneer and roof field installation, sidewalks, driveways, storm water management improvements, demolition of existing booster station, site restoration and other work as necessary for a complete station. Additionally, as part of the Request for Proposal the City encouraged alternate proposal options in order to ensure the City could obtain best value for the completion of this project.

Four (4) proposal responses were received and evaluated by a committee consisting of staff from Engineering, Department of Public Services and the City's engineering consultant, Hubbell, Roth & Clark. After review of the proposals, the City shortlisted Trojan Development and brought them in for an interview to discuss their proposal further. Trojan Development has submitted an alternate proposal for the City's consideration. The City engaged in negotiations and discussions with Trojan Development and subsequently requested supplemental proposals for two (2) options based on the negotiations and discussion with Trojan Development during the interview process.

The City, along with the assistance of Hubbell, Roth & Clark have evaluated the options provided and have determined that from the supplemental proposals requested that Option B of that request is in the best interests of the City to accept and is recommending award to Trojan Development based on their qualifications and experience, work methodology, pump equipment offered and as providing the best value proposal.

**PROCESS:**

**Vendor Name and Address:**

Trojan Development Company  
2260 Metamora Road  
Oxford, MI 48371

**Reason for Selection:**

Best Value Proposal

**Method of Purchase:**

Contract/Blanket Purchase Order

**BUDGET:**

If approved by City Council, a 3<sup>rd</sup> Quarter Budget Amendment will be forthcoming. The additional funding is recommended to be drawn from excess funds budgeted for WS-36: Section 33 Water Main Replacement Project, which came in approx. \$2.1 million under budget, so no additional funding is requested from Retained Earnings.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
W/S Capital	593.972000	Mains & Services	\$1,351,830	\$1,887,907.22	(\$536,077.22)

**RECOMMENDATION:**

It is recommended that City Council authorize a contract/blanket purchase order for the replacement of Booster Pumping Station #2 to Trojan Development, Oxford, Michigan in the amount of \$1,716,279.29 with a 10% project contingency in the amount of \$171,627.93 for a total not-to-exceed amount of \$1,887,907.22.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		