

City of Farmington Hills, MI
 Bid Tabulation
 Rock Salt
 ITB-FH-16-17-1881

Year 1-2017-2018 Season		Oakland Cty			Macomb Cty			Wayne Cty			Grand Total -All Counties	Adjustment of Quantities	Production Origina & Delivery	Extendable to other MITN agencies	Exceptions	P-card/Fees and or Discounts to use
		32,900			19,250			11,850								
		Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)						
Vendor	City/State	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	
Compass Minerals America *	Overland Park, KS	\$59.95	\$59.95	\$1,972,355.00	\$61.83	\$61.83	\$1,190,227.50	\$57.81	\$57.81	\$685,048.50	\$3,847,631.00	+/- 0%	Canada/Detroit MI Depot/Osburn Trucking	Yes	N/A	Yes/No fees or Discounts
Detroit Salt	Detroit, MI	\$59.38	\$59.88	\$1,970,052.00	\$61.19	\$61.69	\$1,187,532.50	\$57.31	\$57.81	\$685,048.50	\$3,842,633.00	+/- 10%	Detroit/Multiple	Yes	N/A	No
Morton Salt	Chicago, IL	\$57.96	\$57.96	\$1,906,884.00	\$57.96	\$57.96	\$1,115,730.00	\$57.96	\$57.96	\$686,826.00	\$3,709,440.00	+/-10%	Detroit/Order #	Yes	N/A	Yes/No fees or Discounts
Cargill, Inc.	North Olmsted, OH	\$56.69	\$56.69	\$1,865,101.00	\$56.35	\$56.35	\$1,084,737.50	\$52.99	\$52.99	\$627,931.50	\$3,577,770.00	+/- negotiable	Cleveland & Toledo/Arms Trucking	Yes	N/A	Yes/No fees or Discounts

Year 2-2018-2019 Season		Oakland Cty			Macomb Cty			Wayne Cty			Grand Total -All Counties	Adjustment of Quantities	Production Origina & Delivery	Extendable to other MITN agencies	Exceptions	
		32,900			19,250			11,850								
		Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)	Early fill	Late fill	Total(late fill)						
Vendor	City/State	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton	\$/Ton		
Detroit Salt	Detroit, MI	\$59.98	\$60.48	\$1,989,792.00	\$61.81	\$62.31	\$1,199,467.50	\$57.89	\$58.39	\$691,921.50	\$3,881,181.00	+/- 10%	Detroit/Multiple	Yes	N/A	No
Compass Minerals America *	Overland Park, KS	\$59.95	\$59.95	\$1,972,355.00	\$61.83	\$61.83	\$1,190,227.50	\$57.81	\$57.81	\$685,048.50	\$3,847,631.00	+/- 0%	Canada/Detroit MI Depot/Osburn Trucking	Yes	N/A	Yes/No fees or Discounts
Cargill, Inc.	North Olmsted, OH	\$59.69	\$59.69	\$1,963,801.00	\$59.35	\$59.35	\$1,142,487.50	\$55.99	\$55.99	\$663,481.50	\$3,769,770.00	+/- negotiable	Cleveland & Toledo/Arms Trucking	Yes	N/A	N/A
Morton Salt	Chicago, IL	\$58.46	\$58.46	\$1,923,334.00	\$58.46	\$58.46	\$1,125,355.00	\$58.46	\$58.46	\$692,751.00	\$3,741,440.00	+/-10%	Detroit/Order #	Yes	N/A	Yes/No fees or Discounts

GRAND TOTAL BID		GRAND TOTAL YEAR'S 1 & 2
Vendor	City/State	
Detroit Salt	Detroit, MI	\$7,723,814.00
Compass Minerals America *	Overland Park, KS	\$7,695,262.00
Morton Salt	Chicago, IL	\$7,450,880.00
Cargill, Inc.	North Olmsted, OH	\$7,347,540.00

*Did not include Addendum #2. Corrected total to reflect quantity change.
 Notification was sent to over 100 vendors. Zero (0) *No-Bids were received