

March 16, 2017

Mr. Bruce Halliday City of Rochester Hills 511 E. Auburn Road Rochester Hills, MI 483090 Michigan Office:

78 Northpointe Drive Lake Orion, Michigan 48359 Phone: (248) 370-0000

Fax: (248) 370-0011

Ohio Office:

850 Science Blvd. Gahanna, Ohio 43230 Phone: (614) 655-0022

Fax: (614) 655-0023

RE: Purchase Proposal for One (1) Elgin Whirlwind Vacuum Street Sweeper **Per Pending National IPA Contract**

Dear Bruce,

I am pleased to provide the following purchase proposal for your review. All pricing is based off of submitted RFP-RH-16-045.

Elgin Whirlwind Vacuum Street Sweeper

Elgin Whirlwind with dual (RH & LH) 36" gutter brooms, John Deere 74 H.P. Tier 4F diesel auxiliary engine with EcoInfused Shared Power, 20,000 CFM blower (fan impeller), 335 gallon polyethylene water tank, 8 cubic yard rear dumping hopper, all standard features, painted/powder coated white, rear vision camera with LCD monitor, parts & operators manuals, delivery and training.

Base Price

\$ 163,500.0.0

Standard Features

Auxiliary Engine:

John Deere 4045TF150, 4 cylinder Turbocharged diesel

Alternator, 120 amp.

Horsepower: 74 HP (55 kW) at 2400 RPM

Displacement: 276 cu. in. (4.5 L)

Auto Shutdown Auxiliary Engine

Backup alarm, electric

Camera, Rear View

Control console, with rocker switches for all sweep functions, including memory sweep in an ergonomically designed console with full gauge package including diagnostic gauge, tachometer, engine hour meter, oil pressure indicator, coolant temperature, voltmeter and fuel level indicator, auxiliary engine RPM control, side broom down pressure controls, manual reset circuit breakers, water level gauge and warning lights for hopper "up", hopper rear door "open" and hopper "full"

Drive: Fluid coupling blower drive with power belt

Doors, fiberglass access doors provide easy service and maintenance on auxiliary engine, hydraulic and electrical system

Electronic Throttle

Fuel tank, 50 gallon (189 L)

Fuel water separator for auxiliary engine

Hose, hydrant fill, 16208" (5080 mm) with coupling

Hopper rear door, hydraulically opened/closed and locked/unlocked with external controls

Hydraulic oil cooler

In cab hopper dump

LED clearance lights

Sweep resume/sweep transport/reverse pick-up

Option Pricing

-	Chassis mounting charge	2,135.00
-	Turbo II auxiliary engine pre-cleaner	490.00
-	RH side broom tilt control	1,015.00
-	LH side broom tilt control	1,015.00
-	Dual auto shutter	1,385.00
-	RH inspection door with step and grab handle	775.00
-	LH inspection door with step and grab handle	775.00
-	Lifeliner hopper liner with lifetime hopper and liner warranty	7,895.00
-	Rear LED amber beacon with arrowstick	2,815.00
-	LED stop, tail and turn lights	625.00
-	LH fender mounted mirror	510.00
-	RH Bostrom cloth hi-back air ride seat	1,045.00
-	Front water spray bar	740.00
-	Truck engine battery disconnect	525.00
-	Variable side broom speed control (dual)	1,265.00
-	Sweeper and chassis to be white/white	STD.
-	Freight to MI	1,310.00
-	AM/FM/CD stereo with Weatherband (SPECIAL)	900.00
-	Auxiliary engine battery disconnect (SPECIAL)	525.00
-	Tilt steering wheels RH & LH (SPECIAL)	1,100.00
-	Power windows, both windows accessible from both sides (SPECIAL)	990.00

Sub-Total	\$ 191,335.00
Less: 3% Discount	_ 5,740.05
Sweeper & Option Content Total	\$ 185,594.95
2018 Freightliner M2 Chassis with Dual Steering & Controls	\$ 103,315.00
Less: 18% Discount	<u>- 18,596.70</u>
Chassis Total	\$ 84,718.30
Total Package Price	\$ 270,313.25

Notes:

- 1. Delivery can be made within 180-240 days A.R.O. (Special order chassis required due to special option content. Freightliner lead time is 150-180 days).
- 2. Per our original RFP submittal, we will honor the \$45,000.00 trade-in allowance for the City's existing 2008 Tymco 600 sweeper should the City elect to do so.
- 3. Payment terms are Net Thirty (30) Days after delivery and acceptance by the City of Rochester Hills.

If any additional information is needed, please do not hesitate to contact me. Thank you for your interest in Elgin Sweeper and Bell Equipment Company.

Sincerely,

James Bell

Do Bell

President – Bell Equipment Company