

REQUEST FOR PROPOSALS FOR WETLANDS AND ENVIRONMENTAL CONSULTING SERVICES
 PROPOSALS TABULATION
 RFP-RH-15-021

NAME	Compliance, Inc.	ASTI Environmental	PM Environmental	Cardno, Inc.	TRINE Environmental	Huron Consultants, LLC
ADDRESS	Brighton, MI	Brighton, MI	Berkley, MI	Novi, MI 48377	Brighton, MI 48116	Shelby Twp, MI
Years in Business	21 Years	30 years	23 years	4 years	2.75 years	17 years
Years providing similar services	Environmental consulting services to public & private sector clients. Provides services for Phasel, Site closure services, UST, Public meeting support and expert witness services. For RFP assembled team comprised of both Compliance staff and two subcontractors	Professional environmental consulting services to industry & govt-exclusive focus on environmental investigation, assmt, compliance, remediation & restoration. Offices in Grand Rapids, Brighton. Staff participates in various pub & private initiatives-commitment to civic services.	Full service environmental consulting, engineering and architectural services firm. Offices in Lansing, Grand Rapids, and Detroit. Offices in other states.	1980's to 2010 services provided under other entities, JF New & Assoc and ATC Associates. 2010 JF New and ATC were purchased by Cardno. Cardno founded in 1945 professional infrastructure & environmental services company. Americas region founded in 2011	Firm in business approx 2.75 years, staff members have over 20 years exp with projects similar to RFP. Narrative demonstrated through above sections of RFP?	Consulting services including civil, environmental, geotechnical, structural, transportation engineering. Offices in Macomb, Genesee and Oakland Cty. Headquarters Fort Gratiot Twp. Branch offices Shelby Twp and Northville.
Public Sector Clients	Village of Arcadia, Village of Lincoln, Centerville Twp, Antrim Cty, Grand Traverse Cty, Ogemaw Cty, Kettering University,	226, Adrian College, Aetna Twp, Ann Arbor, Twp Canton, Auburn Hills, Dearborn, Detroit, E. Lansing, Farmington Hills, Grand Haven, Hazel Park, additional listings provided.	Alabama Dept Environmental Mgmt, Bay County Dept W&S, Berkley Public Safety, City Auburn Hills, City Ferndale, City Florence, AL, City Royal Oak, City Grand Rapids, Dewitt Charter Twp, additional listings provided.	Adrian, Algonac, Ann Arbor, Auburn Hills, Detroit, DeWitt, Durand, Eaton Rapids, Ferndale, Ferrysburg, Grand Rapids, Hart, Kalamazoo, Marysville, Middleville, Monroe, Norton Shores, Saugatuck, St. Joe, St. John, additional listings provided.	Primarily service federal gov't. Team members have represented numerous public sector clients.	Huron Consultants: City Orchard Lake, St Clair County Drain offices, Yale NCS: Independence Twp, Orion Twp, Royal Oak Nature Society, City Royal Oak.
Current Clients	A&W, Admiral Petroleum, Auto-Owners Insurance, Blarney Castle Oil Co, Chatter Suiter, EFI Global, Federal Aviation Admin Gingrich Tire Center, Kettering University, MDEQ-Cadillac, MDEQ-Gaylord, Next Door Operations, REMAX North, State Farm Ins, Swan Valley Maring, Valero Energy, Wayne Wire Cloth, Wolverine Power Supply	Charter Twp Lyon, Atlas Oil, Barrett Paving Materials, Battle Creek Housing, Twp Lyon, City Flint, Genesee Cty School District, Giffels Webster, HCMA, Macomb Cty, Oakland Cty Corp Counsel, Orion Twp, Scio Twp, Shelby Twp, US Dept Veteran Affairs, additional listings provided.	Oakland County, Lansing Economic Area Partnership, US Small Business Admin, PNC Bank, Wells Fargo, Comerica Bank, Fifth Third Bank, JPMorgan Chase Bank, First Merit Bank, First Tennessee Bank, MAPCO Express, Corrigan Oil Co.	C2A, City Portage, Detroit Public Schools, City Wyoming, Comerica Bank, Speedway, Schostak Brothers & Co, Delta Charter Twp	VAMC Butler, VAMC Wilmington, VAMC NAVAC MCAS Beaufort, USAG Westover ANRB	Huron Consultants: Northpointe Bank, Morelli Investments, Power Factors, Spacarak, Talmer Bank and Trust, US Mfg Unica Development, ZF Group NA NCS: Aquafina Designs, Waste Mgmt, Denso America
Clients served past 3 years	Cadillac Renewable Energy, Callaghan Homes, Centerville Twp Hall, Cherry-Ke, Derrer Oil & Propane Co, Elmers Crane & Dozer, Environ Corp, Federated Ins., Grand Traverse Road Comm, Harbor Springs Oil, Independent Bank, Kirkland & Ellis, LLC, Michigan Millers, Midland Cogeneration Venture, Milsco Mfg, Norris Dev, Ogemaw Road Comm, Presque Isle Electric and Gas, Re/Max Bayshore Properties, Sparling Corp, Taylor Bldg, Up North Party Store, Village Arcadia, Warner, Norcross & Judd.	Baker College, Bank Ann Arbor, Ann Arbor Twp, Charter Twp Oakland, Charter Twp Canton, Charter Twp Redford, City Ferndale, City Wyandotte, Damone Construction, Hope Network Grand Blanc Schools, Gateway Detroit East, Habitat for Humanity Oakland, Independent Bank, Liberty Bank, Manson LLC, Liberty Title Republic Services, additional listings provided	Bank, Mechanics Bank, Bank of West, Citizens Business Bank, Meijer, Farm Bureau Life Insurance Co MI	Abonmarche, Village Middleville, Harbor Shores Community Redevelopment, Eastern Michigan University, Wayne County Oakland County Parks, Marshall Area Economic Dev Alliance, Chrysler Group LLC, Michigan Land Bank, Black & Veach Corp, GMB Architects & Eng, CBS Outdoor,	Haengel & Assoc Engineering, TTL Associates, Performance Environmental Services	A&A Medical, AEW, Allen Academy, Bank Ann Arbor, Brown City, C2AE, Cade Carpentry, Capital Manor Apt, Chester Engineers, Ciena Capital LLC City of Detroit, City Southfield addt'l listing provided. NCS: Clinton Twp, Village Preserve, Macomb Cty Dept Roads, Macomb Cty, Six Rivers, Grosse Ile Nature Land Conservancy, North Oakland Headwaters, Nature Conservancy, MI Nature Assoc.
Full Time Employees	8 full time employees	29 full time employees	119 full time employees nationwide	4,665 full time	3 full time	12 full time
Part Time Employees	1 part time employees	1 part time employees	12 nationwide	196 nationwide	2 part-time	3 part time
Employees capable of performing specific services requested in RFP	Full Time: Consultation 4, Phase I Site Assessment 4, Site Closure 5, Clearance Services 5, Underground Storage Tank Services 7, Public Mtg Support 4, Expert Witness 2	Full Time: 26 Part Time: 1 Martin: main contact for project, over see contract, serve as Principle in charge for project Wackerman: Director Brownfield Services Hottinger: wetland delineations, wetland delineation verification and wetland reviews	Full Time MI: Brownfield 2, Phase I ESA 18, Site Closure 10, UST Services 10, Public Mtg Support 2, Clearance Services 3, GIS 2, Expert Witness 5	Consultation 13, Wetland 5, Brownfield 2, Phase I Site Asses 5, Site Closure 4, Ecological Services 16, Clearance Services 25, GIS Services 4, UST 15, Public Meeting Support 10, Expert Witness 5.	Full Time: Wetland, Brownfield, Phase I Site Assessment, Site Closure, Clearance Services, Additional Services - 3	Huron - 9 full time, Associated Environmental Services 1 Full Time, NCS 2 Full Time Huron - 2 part time, NCS 4 part time
	Part Time: Utilized for system maintenance and site sampling tasks.	Kandler: Director Property Services Anderson: Site Redevelopment Services Rentschler: Review Analysis surface water and storm water, etc. Bawkon: Needed Industrial compliance services.	Part Time: Site closure 11, UST Services 1, Expert Witness 1	Part Time: Seasonal staff to provide ecological services if needed, no part-time		
	Sub-Contract: Consultation Wetland and Ecological Peter Verbanic, Code req, zoning, GIS Jim Schiffer					

REQUEST FOR PROPOSALS FOR WETLANDS AND ENVIRONMENTAL CONSULTING SERVICES
 PROPOSALS TABULATION
 RFP-RH-15-021

NAME	Compliance, Inc.	ASTI Environmental	PM Environmental	Cardno, Inc.	TRINE Environmental	Huron Consultants, LLC
ADDRESS	Brighton, MI	Brighton, MI	Berkley, MI	Novi, MI 48377	Brighton, MI 48116	Shelby Twp, MI
Certifications of firm	MDEQ Cont Environ Service Provider, MDEQ Qual UST Consultant, MI Dept Civil rights Cert of Awardability, Cert Prof Geologist, Cert UST Prof, Nat Radon Safety Board, American Assoc Radon Scientists and Tech.	Comm Pest Appl Business License/Cert Applicators, DNR USFWS Endangered Species permit, Prof Wetland Scientist, Reg Prof Eng, DEQ storm Water Mgmt Operator, HAZWOPER, OSHA HAZWOPER, Environmental Professional, Nat Shoreline Professional, Cert Arborist, licensed geologist, Cert Haz Material Mgr, Lead inspector and Risk Assessor, Cert UST Professional.	No MI based firm certifications are currently required to perform the scope of work indicated.	US hold dozens reg and certs. Professional Engineer, Cert Professional Geologist, Certified Wastewater Treatment Operator, Certified Haz Mat Mgr, Cert UST Professional, Cert Natural Shoreline Professional, Qualified Prof Archaeologist. Prof wetland scientist, cert prof erosion and sediment control, cert senior ecologist, ecological society of America, Qualified Prof roster for architectural history, reg USDA Tech service provider LEED accredited prof registered landscape architect	USACE CQM - Construction Quality Mgmt for Contractors, FERC - Environmental Regulations for Natural Gas Pipelines	Huron: Prof Eng, Const Spec Institute, American Soc Flood Plain Mgrs, Leadership in Energy/Env design, UST qualified consultant, UST Cert Prof, UST Cert Insp, Cert Haz Mat Mgr, Haz Waste Generator, Asbestos Insp, HAZWOPER Training, Air-Monitoring Trained Prof, Env, Health, Safety Auditor, Storm Wtr Mg-Const/Ind, Soil Erosion Sedimentation Control Admin, Level I/II Concrete Tech, MDOT Material Acceptance Process Assoc Environmental Services: Member State Bar MI, Reg Prof Geologist, ST TN, 40 hour OSHA Training, 8 Hour OSHA Refresher Training, St MI Real Estate Sales and Title Insurance Broker NCS: Prof Wetland Scientist, GIS Geospatial/Mapping Certification, Cert MI Natural Shoreline Prof, MI Natural Shoreline Partnership, USDA/DNR Forest Management Plan Writer, Cert Pesticide App MI, Certified Arborist, Certified Prescribed burn, MDNR Type II, Cert Conservation Steward.
Additional Services	Radon investigation, evaluation and mitigation services for commercial, municipal. Access to available docs pertaining to project assignments including utility locations for specific projects	Surveys Assessments for lead based paint, asbestos, radon and mold Pre-demolition hazmat surveys and identification, removal universal wastes. Project Mgmt services, Hazard mitigation planning, Industrial/Municipal Comp Services, Studies/investigations, Lake Permit Applications, Hydrogeological Investigations, restoration plans for degraded wetlands, restoration of stream and river channel habitat, reclamation plans, additional services listed	Uniquely differentiated services w/ extensive technical staff, including PE's, certified professional geologist, certified hazardous materials, five former bank environmental risk officers. Experienced with environmental due diligence, new loans, renewals,	Construction engineering and inspection. Construction materials testing	Geophysical, Geotechnical, Phase II investigations, OSHA compliance	Civil Engineering, Storm Wtr Mgmt, Facility Support and Mgmt, Geotechnical Eng, Construction Mgmt, Construction Testing, Capital Improvement Planning, Municipal Ordinance Dev, Hydraulic Modeling, Noise Monitoring, Env Mgmt Syst ISO 1 14001, Safety and Health Comp Auditing, Safety and Health Training, Emergency Response Planning, Spill Control and Prevention Planning, NPDES MS4 Permitting, Wastewater Discharge Compliance, Haz Waste mgmt, Waste Minimization Planning
COST PROPOSAL:						
Staff Categories:	Senior Proj Mgr: \$95.00/hour Project Scientist: \$90.00/hour Staff Scientist: \$78.00/hour Phase I ESA Prof: \$71.00/hour Field Tech: \$66.00/hour Drafting/CAD: \$66.00/hour Clerical/Admin: \$36.00/hour	Director/Principal: \$148/hr Associate III: \$111/hr Associate II: \$ 96/hr Associate I: \$ 86/hr GIS/CAD Specialists: \$ 73/hr Field/Data Technicians: \$ 63/hr Clerical Staff: \$ 54/hr	Principal: \$160/hr Associate: \$140/hr Project Mg/Dir: \$120/hr Sr. Engineer/Geologist/Scientist: \$105 Project Eng/Geologist/Scientist: \$95 Staff Engineer/Geologist: \$80 Sr. Project Consultant: \$90 Project Consultant: \$80 Research Consultant: \$60 Sr. Field Scientist: \$75 Field Scientist/Sr. Tech: \$70 Tech 1 and Tech 2: \$55 and \$60 CAD: \$55 Admin: \$40	Sr Consultant: NEPA \$150/hour Sr Consultant Wetland/Eco: \$145/hour Sr Consultant Brownfield: \$125/hour Sr Project Consultant: \$90/hour GIS Consultant: \$84/hour Proj Consultant: \$82/hour Staff Consultant: \$75/hour Proj Coordinator: \$70/hour Field Consultant: \$60/hour Draftsperson: \$55/hour Project Asst: \$55/hour Expert Witness: 1.5 times above rate	Principal Geologist: \$150/hour Senior Geologist: \$118/hour Project Geologist: \$90/hour Staff Geologist: \$75/hour Field Tech: \$55/hour GIS Specialist: \$65/hour Hydrogeologist: \$80/hour Aquatic/Fishery Biologist: \$95/hour Chemist: \$125/hour Ecologist: \$75/hour Sr. Engineer: \$180/hour Sr. Project Engineer: \$168/hour Project Engineer 2: \$122/hour Project Engineer 1: \$115/hour	Principal/Director: \$165/hour Engineering/Group Mgr: \$125/hour Envir Professional: \$110/hour Professional Eng: \$110/hour Water Resource Mgr: \$100/hour Project Mgr: \$95/hour Project Eng: \$85/hour Sr. project professional: \$85/hour Field Engineer: \$75/hour Eng Tech: \$65/hour Environmental Specialist: \$60/hour 1-Person Survey Crew: \$110/hour 2-Person Survey Crew: \$135/hour
Subcontracted Categories:	Sample Analysis: Rates TBD per project Soil Borings: Rates TBD per project Services by SGI: \$95.00/hour Services by P. Verbanic: \$78.00/hour	N/A	Laboratories Environmental database searches		Drilling (1 man geoprobe, rig, mobe) \$125/hr Drilling (2 man HAS, rig, mobe) \$200/hr	Associated Env Services \$165/hour NCS/Project Mgr: \$125/hour NCS/Asst Project Mgr: \$75/hour NCS Natural Resource Analyst: \$75/hour

REQUEST FOR PROPOSALS FOR WETLANDS AND ENVIRONMENTAL CONSULTING SERVICES
 PROPOSALS TABULATION
 RFP-RH-15-021

NAME	Compliance, Inc.	ASTI Environmental	PM Environmental	Cardno, Inc.	TRINE Environmental	Huron Consultants, LLC
ADDRESS	Brighton, MI	Brighton, MI	Berkley, MI	Novi, MI 48377	Brighton, MI 48116	Shelby Twp, MI
	Other: Rates TBD per project					NCS Environmental Designer: \$75/hour NCS GIS Specialist: \$75/hour
Additional Administrative Overhead for subcontracted services	10%	15%	1%	15%	13%	10%
Percentage of yearly increase to contract						
2016	0%	Not to exceed 2%		1%	3-5%	2.8%
2017	0%	Not to exceed 2%		1%	3-5%	2.8%
2018	2%	Not to exceed 2%		1%	3-5%	3.2%
2019	2%	Not to exceed 2%		1%	3-5%	3.2%
Reimbursable Items	Mileage: \$.48/mile	Overhead and common reimbursables included in rates above.	Not anticipated that PM will have costs treated as reimbursement; should bonding be required for work conducted within a ROW or sidewalk this will be treated as reimbursable costs as not to cause delays w/project.	GPS Unit - \$150/day Photoionization Detector - \$100/day Interphase Probe - \$75/day Peristaltic Pump - \$100/day Water Quality Meter - \$75/day Mileage \$.75/mile Administrative Overhead - 15% Communications Fee - 6%	additional rental equipment 13% overhead fee Vehicle .55/mile Soil Sampling Eqpt: \$110/day PID: \$92/day Methanol Preservation Kit: \$11/ea Hand Auger: \$43/day Water Level Probe: \$55/day Interface Probe: \$80/day Groundwater sampling: \$325/day Disposal Bailer: \$15/ea Survey Equip: \$58/day YSI Multimeter \$220/day Sampling Supplies: \$100/day XRF Analyzer \$600/day Air Sampling Cassettes: \$7.00/ea	Copies .10/copy Blueprint copies \$3.50-\$4.50 per page Mileage .50/mile Eng Computer \$10/hour AutoCAD \$55/hour Field Eqpt Supp \$150/day Survey Eqpt \$95/day Contract Services Cost plus min 10%
	Photoionization detector: \$75/day	Permit application fees				
	Oil/Water Interface meter: \$25/day	Rental equipment if needed				
	Explosivity Meter: \$15/day	Photographic/Outside reproductions				
	Water Level Meter: \$25/day	Overnight Mail delivery				
	Multi-Gas Meter: \$30/day	Project Specific Subcontractor fees				
	Low Flow Multi Probe Mtr: \$30/day					
	Environmental Sampling Pump: \$25/day		Lodging: Cost +15%			
	Disposable Bailers: \$12.50/day		Per Diem: \$100 per day			
	Expendable Supplies: \$20/day		Extra Report Copies: \$75/copy			
			Transportation Chg: \$0.65/mile			
			Sampling and Analytical Unit Costs Provided			
Exceptions	Note upon receipt of assignment specific cost estimate developed as part of work plan. Cost estimate not to exceed cost that will be adhered to unless scope changes. Phase I ESA's usually lump sum, but to adhere to RFP provided hourly rate, anticipate lump sum cost.	None	Various resources are considered when determining fixed costs, outlined in proposal for each proposed cost in fee schedule.	Insurance requirements paragraph 9 Indemnification language	None	None
Billing Procedures	Monthly basis. Except lump sum projects where done upon milestones or completion.	Monthly with a review by project manager.	Per RFP; monthly.	Monthly and on project closeout	After completion tasks invoice submitted every 5 days or every two weeks.	Time and materials invoiced monthly
Attached financial statement	Yes	Yes	Yes	Yes	No	Yes