

**RFP-RH-16-046 Sign Maintenance Truck**

**Due: 3:00 pm October 31, 2016**

|  | <b>Galeana Van Dyke Dodge</b>   | <b>Altec Industries, Inc.</b>  |
|--|---|--|
|  | Warren, MI  | Elizabethtown, KY  |
| Year of Truck:   | 2017  | 2017   |
| Manufacturer of Truck:   | Dodge   | Dodge  |
| Model of Truck:  | RAM 5500 Reg Cab Chassis  | RAM 5500   |
| Manufacturer and Model of Engine:  | 6.7L I-6 Cummins Turbo Diesel   | Cummins 6.7L Turbo Diesel  |
| Manufacturer of Truck Body:  | Dakota Bodies Inc. Service Body   | Altec Industries   |
| Manufacturer of Aerial Device:   | Versalift   | Altec Industries   |
| Model of Aerial Device:  | Model T30   | AT30-G   |
| Manufacturer and Model of Sign Post Puller:  | Bemis Model PPF295  | Diversified Products PPF-295   |
| Firm Established:  | 1974  | 1929   |
| Years in Business:   | 42 Years  | 87 Years   |
| Type of Organization:  | Corporation   | Corporation  |
| Full-time Employees:   | 90  | 709  |
| Part-time Employees:   |   | 0  |
| How many years experience does your company have providing the proposed equipment?                   | Have offered current model RAM 5500 since inception in 2010, through retail, fleet & bid sales. | Altec has been building trucks in the aerial industry for over 85 years. We manufacture over 300 different models. We have built several units very similar to what the City is proposing for customers in Michigan. |
| What are the qualifications of your staff assigned to this project (trainers and support personnel)? | Current Fleet/Bid staff has 30+ year experience.  | Altec has been building trucks in the aerial industry for over 85 years.   |
| Warranty information provided?   | Yes   | Yes  |

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| Client References:  | University of Michigan<br>Ann Arbor, MI | Oakland County Road Commission<br>Waterford, MI |
|   | DOT<br>Detroit, MI                      | Lansing Board of Water & Light<br>Lansing, MI   |
|   | City of Dearborn<br>Dearborn, MI        | Michigan Dept. of Transportation<br>Lansing, MI |
| Unit cost for furnishing, delivering and demonstration of one, new, current model, Sign Maintenance Truck equipped with a truck line body, 30-foot telescopic aerial device, sign post puller, and accessories. | \$124,384.00                            | \$123,635.00                                    |
| Body Company:   | Cannon Engineering & Equipment          | Altec Industries                                |
| Delivery from Receipt of Order:   | 120 - 140 Days                          | 300 - 330 Days                                  |
| Initialed - No additional delivery Charges:   | Yes                                     | Yes   |
| Accept MasterCard?  | No                                      | No  |
| Preferred Payment Method:   | Check, ACH                              | Check, ACH                                      |