

PROPOSALS TABULATION
RFP-RH-16-031
Telecommunication Services

NAME ADDRESS	WOW Business 26035 Northline Rd. Taylor, MI 48180	Comcast Business Communications, LLC 1701 JFK Boulevard Philadelphia, PA 19103	AT&T Corp. One AT&T Way Bedminster, NJ 07921	Clear Rate Communications 555 S. Old Woodward Birmingham, MI 48009	Grid4 Communications, Inc. 2107 Crooks Rd. Troy, MI 48084
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DATA										
Data Connection Mthly Rate/Speed by location	Rate	Speed (Mb) Down/Up	Rate	Speed (Mb) Down/Up	Rate	Speed (MB) Down/Up	Rate	Speed (MB) Down/Up	Rate	Speed (MB) Down/Up
City Hall	\$569.00	300/300	\$1,122.75	300/300	\$1,151.93	400/400	\$1,799.00	250/250	\$2,462.50	250/250
DPS	\$569.00	300/300	\$973.35	300/300	\$1,079.22	250/250	\$1,799.00	250/250	\$1,840.40	250/250
Fire Station 1		N/A		N/A		N/A		N/A		N/A
Fire Station 2	\$221.98	300/20	\$397.35	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Fire Station 3	\$221.98	300/20	\$397.35	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Fire Station 4	\$221.98	300/20	\$397.35	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Fire Station 5	\$221.98	300/20	\$397.35	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
OCSO (need slower speed)	\$51.98	8/1	\$196.30	2/2	\$379.99	2/2	\$339.00	3/3	\$409.85	3/3
Bloomer	\$221.98	300/20	\$337.50	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Borden	\$221.98	300/20	\$337.50	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Spencer	\$400.00	20/20	\$337.50	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Cemetery	\$221.98	300/20	\$337.50	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Museum	\$400.00	20/20	\$337.50	150/20	\$621.53	20/20	\$999.00	20/20	\$852.40	20/20
Subtotal Mthly Data Connection	\$3,543.84		\$5,569.30		\$8,204.91		\$12,928.00		\$12,384.35	
Internet Access	\$660.00	100/100	\$913.50	100/100	\$1,400.90	100/100	\$1,259.00	100/100	\$1,780.50	250/250
Total Data Monthly Rate:	\$4,203.84		\$6,482.80		\$9,605.81		\$14,187.00		\$14,164.85	
VOICE										
Digital Voice PRI X2	\$425.50		\$578.00		\$1,156.48		\$518.00		\$457.70	
Analog Voice POTS X6	\$140.94		\$299.60		\$112.00		\$234.20		\$239.80	
Total Voice Monthly Rate:*	\$566.44		\$877.60		\$1,268.48		\$752.20		\$697.50	
Total Data & Estimated Voice Mthly Rate:*	\$4,770.28		\$7,360.40		\$10,874.29		\$14,939.20		\$14,862.35	
Estimated Annual Total*	\$57,243.36		\$88,324.80		\$130,491.48		\$179,270.40		\$178,348.20	
Estimated 3 Year Total *	\$171,730.08		\$264,974.40		\$391,474.44		\$537,811.20		\$535,044.60	
CABLE	Included		Included		Available / Pricing TBD		No CATV		No CATV	

* Rates do not include universal charges and 911 fees which will vary from year to year