



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
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Legislative File No: 2016-0351

TO: Mayor and City Council Members
FROM: Sean Canto, Fire Chief
DATE: August 29, 2016
SUBJECT: Chest Compression Devices

REQUEST:

City Council is requested to authorize the purchase of five (5) Automatic Chest Compression Devices to Physio-Control, Inc., Redmond, Washington in the amount of \$66,978.92.

REASON FOR PURCHASE:

The City's Purchasing Division issued Request for Proposals for the purchase of Automatic Chest Compression Devices utilizing the MITN system. The City received six proposal responses. The Request for Proposal required that the devices meet certain minimum technical specification requirements, as well as requesting pricing for a spare battery, carrying case and training for staff. Proposal responses received were evaluated by a committee consisting of staff from the Fire Department.

In evaluating responses received, three of the proposers who proposed the Defibtech unit could only provide out of state references, and all were distributors of the product rather than the manufacturer of the unit and lacked the ability to provide the needed support and training to the department required after the purchase of the unit. In evaluating the remaining responses, it was determined that the Resuscitation Internal device proposed is a two (2) piece unit. One of the technical requirements that were of utmost importance to the department was that the unit is fully self-contained and hands free.

The remaining two proposals received were for an Auto-Pulse unit and the Lucas 2 unit. Both vendors who proposed the units were deemed to be qualified and experienced vendors with proven track record of offering automatic chest compression devices that are utilized in our region. Based on the evaluation of all criteria, it is recommended to award to Physio-Control for the Lucas 2 unit based on the qualifications and experience of the vendor and providing the lowest cost proposal.

PROCESS:

Vendor Name and Address:

Physio-Control, Inc.
11811 Willows Road NE
Redmond, Washington 98052

Reason for Selection:

Best Value

Method of Purchase:

Purchase Order

BUDGET:

Funding is included in the FY 2016 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital Fund	402.977000	Capital Equipment	\$80,000.00	\$66,978.92	\$13,021.08

RECOMMENDATION:

It is recommended that City Council authorize the purchase of five (5) Chest Compression Devices to Physio-Control, Inc., Redmond, Washington in the amount of \$66,978.92.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		