

Printing Services																			
RFP-RH-14-047		Allied Media			Colortech Graphics, Inc.			Image Printing			NWC Program Administration			Sir Speedy Printing			Superior Receipt Book Company		
		240 N. Fenway Drive			28700 Hayes Rd			1902 Crooks Road			13001 Merriman Road			13001 Merriman Road			215 South Clark		
Awards: Image Printing (excl. Appeal Letter) & NWC Prog. Admin. (Annual Appeal Letter)		Fenton, MI 48430			Roseville, MI 48066			Royal Oak, MI 48073			Livonia, MI 48150			Livonia, MI 48150			Centreville, MI 48032		
		Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost
Section I																			
A Brochures																			
Black plus one color, 2 sides																			
	Lot 500	\$201.00	1	\$ 201.00	no quote	1		\$85.00	1	\$ 85.00	\$150.08	1	\$ 150.08	\$140.00	1	\$ 140.00	no quote	1	
	Lot 1000	\$308.00	3	\$ 924.00	no quote	3		\$150.00	3	\$ 450.00	\$189.37	3	\$ 568.11	\$180.00	3	\$ 540.00	no quote	3	
	Lot 5000	\$648.00		\$ -	no quote			\$540.00		\$ -	\$386.99		\$ -	\$535.00		\$ -	no quote		
Black plus 2 colors, 2 sides																			
500/1000: Digital 5000: Offset																			
	Lot 500	\$201.00	1	\$ 201.00	no quote	1		\$85.00	1	\$ 85.00	\$224.94	1	\$ 224.94	\$199.00	1	\$ 199.00	no quote	1	
	Lot 1000	\$308.00	2	\$ 616.00	no quote	2		\$150.00	2	\$ 300.00	\$268.52	2	\$ 537.04	\$288.00	2	\$ 576.00	no quote	2	
	Lot 5000	\$883.00	1	\$ 883.00	no quote	1		\$540.00	1	\$ 540.00	\$512.42	1	\$ 512.42	\$785.00	1	\$ 785.00	no quote	1	
Process used to create brochures																			
Sheet fed, offset printing																			
B Newsletter																			
Black plus one color, 2 sides																			
	Lot 500	\$418.00	1	\$ 418.00	no quote	1		\$141.00	1	\$ 141.00	\$280.99	1	\$ 280.99	\$415.00	1	\$ 415.00	no quote	1	
	Lot 1000	\$523.00	2	\$ 1,046.00	no quote	2		\$214.00	2	\$ 428.00	\$340.01	2	\$ 680.02	\$610.00	2	\$ 1,220.00	no quote	2	
	Lot 5000	\$1,383.00		\$ -	no quote			\$614.00		\$ -	\$806.51		\$ -	\$1,900.00		\$ -	no quote		
Black plus 2 colors, 2 sides																			
	Lot 500	\$668.00	1	\$ 668.00	no quote	1		\$141.00	1	\$ 141.00	\$412.32	1	\$ 412.32	\$565.00	1	\$ 565.00	no quote	1	
	Lot 1000	\$795.00	6	\$ 4,770.00	no quote	6		\$214.00	6	\$ 1,284.00	\$493.06	6	\$ 2,958.36	\$765.00	6	\$ 4,590.00	no quote	6	
	Lot 5000	\$1,830.00	2	\$ 3,660.00	\$ 4,975.00	2	\$ 9,950.00	\$614.00	2	\$ 1,228.00	\$1,099.90	2	\$ 2,199.80	\$2,325.00	2	\$ 4,650.00	no quote	2	
Process used to create brochures																			
Offset																			
C Forms																			
2 Part NCR																			
Black, One side printing																			
	Lot 500	\$156.00	2	\$ 312.00	no quote	2		\$58.00	2	\$ 116.00	\$88.45	2	\$ 176.90	\$75.00	2	\$ 150.00	\$43.95	2	\$ 87.90
	Lot 1000	\$236.00		\$ -	no quote			\$78.00		\$ -	\$131.05		\$ -	\$130.00		\$ -	\$66.92		\$ -
	Lot 5000	\$863.00		\$ -	no quote			\$203.95		\$ -	\$467.29		\$ -	\$592.00		\$ -	\$254.34		\$ -
Black, Two side printing																			
	Lot 500	\$172.00		\$ -	no quote			\$65.00		\$ -	\$134.14		\$ -	\$100.00		\$ -	\$54.00		\$ -
	Lot 1000	\$269.00		\$ -	no quote			\$85.00		\$ -	\$186.34		\$ -	\$195.00		\$ -	\$80.29		\$ -
	Lot 5000	\$995.00		\$ -	no quote			\$222.80		\$ -	\$595.15		\$ -	\$765.00		\$ -	\$294.46		\$ -
3 Part NCR																			
Size 8.5" x 11" wht/yell/pnk																			
Black, One side printing																			
	Lot 500	\$211.00	2	\$ 422.00	no quote	2		\$57.00	2	\$ 114.00	\$112.46	2	\$ 224.92	\$98.00	2	\$ 196.00	\$6.90	2	\$ 13.80
	Lot 1000	\$340.00	1	\$ 340.00	no quote	1		\$87.00	1	\$ 87.00	\$178.42	1	\$ 178.42	\$195.00	1	\$ 195.00	\$97.94	1	\$ 97.94
	Lot 5000	\$1,269.00		\$ -	no quote			\$204.95		\$ -	\$702.00		\$ -	\$865.00		\$ -	\$413.28		\$ -
Black, Two side printing																			
	Lot 500	\$236.00		\$ -	no quote			\$74.00		\$ -	\$163.62		\$ -	\$165.00		\$ -	\$83.64		\$ -
	Lot 1000	\$396.00		\$ -	no quote			\$94.00		\$ -	\$243.32		\$ -	\$255.00		\$ -	\$130.24		\$ -
	Lot 5000	\$1,432.00		\$ -	no quote			\$233.70		\$ -	\$875.36		\$ -	\$1,065.00		\$ -	\$530.40		\$ -
Size 5 1/2" x 8 1/2" wht/yell/pnk																			
Black, One side printing																			
	Lot 500	\$149.00		\$ -	no quote			\$60.90		\$ -	\$85.20		\$ -	\$75.00		\$ -	\$46.75		\$ -
	Lot 1000	\$223.00		\$ -	no quote			\$80.90		\$ -	\$123.21		\$ -	\$125.00		\$ -	\$61.90		\$ -
	Lot 5000	\$729.00		\$ -	no quote			\$198.70		\$ -	\$417.24		\$ -	\$465.00		\$ -	\$220.79		\$ -
Black, Two side printing																			
	Lot 500	\$162.00		\$ -	no quote			\$67.30		\$ -	\$129.55		\$ -	\$128.00		\$ -	\$65.11		\$ -
	Lot 1000	\$248.00		\$ -	no quote			\$87.30		\$ -	\$174.49		\$ -	\$175.00		\$ -	\$94.24		\$ -
	Lot 5000	\$848.00		\$ -	no quote			\$219.20		\$ -	\$524.07		\$ -	\$635.00		\$ -	\$288.05		\$ -
Size 4 1/4" x 11" wht/yell/pnk																			
Black, One side printing																			
	Lot 500	\$149.00		\$ -	no quote			\$64.10		\$ -	\$85.20		\$ -	\$75.00		\$ -	\$50.75		\$ -
	Lot 1000	\$223.00		\$ -	no quote			\$84.10		\$ -	\$123.21		\$ -	\$125.00		\$ -	\$65.90		\$ -
	Lot 5000	\$729.00		\$ -	no quote			\$265.85		\$ -	\$417.24		\$ -	\$465.00		\$ -	\$232.79		\$ -

Printing Services																			
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		240 N. Fenway Drive			28700 Hayes Rd			1902 Crooks Road			13001 Merriman Road			13001 Merriman Road			215 South Clark		
Awards: Image Printing (excl. Appeal Letter) & NWC Prog. Admin. (Annual Appeal Letter)		Fenton, MI 48430			Roseville, MI 48066			Royal Oak, MI 48073			Livonia, MI 48150			Livonia, MI 48150			Centreville, MI 48032		
		Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost
	Black, Two side printing																		
	Lot 500	\$162.00		\$ -	no quote			\$81.80		\$ -	\$129.55		\$ -	\$128.00		\$ -	\$69.11		\$ -
	Lot 1000	\$248.00		\$ -	no quote			\$91.80		\$ -	\$174.49		\$ -	\$175.00		\$ -	\$98.24		\$ -
	Lot 5000	\$848.00		\$ -	no quote			\$300.90		\$ -	\$524.07		\$ -	\$635.00		\$ -	\$300.05		\$ -
	4 Part NCR																		
	Size 8.5" x 11" wht/yell/pnk/goldnrd																		
	Black, One side printing																		
	Lot 500	\$258.00		\$ -	no quote			\$74.00		\$ -	\$138.42		\$ -	\$155.00		\$ -	\$80.70		\$ -
	Lot 1000	\$435.00		\$ -	no quote			\$94.00		\$ -	\$228.69		\$ -	\$275.00		\$ -	\$125.90		\$ -
	Lot 5000	\$1,740.00		\$ -	no quote			\$359.75		\$ -	\$950.62		\$ -	\$1,095.00		\$ -	\$583.51		\$ -
	Black, Two side printing																		
	Lot 500	\$292.00		\$ -	no quote			\$81.00		\$ -	\$194.28		\$ -	\$198.00		\$ -	\$105.71		\$ -
	Lot 1000	\$484.00		\$ -	no quote			\$101.00		\$ -	\$303.25		\$ -	\$350.00		\$ -	\$159.10		\$ -
	Lot 5000	\$1,798.00		\$ -	no quote			\$388.65		\$ -	\$1,169.75		\$ -	\$1,405.00		\$ -	\$737.44		\$ -
	Size 5 1/2" x 8 1/2" wht/pnk/yell/blu																		
	Black, One side printing																		
	Lot 500	\$287.00		\$ -	no quote			\$77.10		\$ -	\$98.58		\$ -	\$165.00		\$ -	no quote		
	Lot 1000	\$478.00		\$ -	no quote			\$97.10		\$ -	\$148.50		\$ -	\$230.00		\$ -	no quote		
	Lot 5000	\$1,343.00		\$ -	no quote			\$308.60		\$ -	\$541.78		\$ -	\$925.00		\$ -	no quote		
	Black, Two side printing																		
	Lot 500	\$382.00		\$ -	no quote			\$85.80		\$ -	\$145.18		\$ -	\$235.00		\$ -	no quote		
	Lot 1000	\$668.00		\$ -	no quote			\$105.80		\$ -	\$204.50		\$ -	\$325.00		\$ -	no quote		
	Lot 5000	\$1,510.00		\$ -	no quote			\$339.10		\$ -	\$671.86		\$ -	\$1,095.00		\$ -	no quote		
D	Labels																		
	Black																		
	Lot 500	\$190.00	2	\$ 380.00	no quote	2	\$68.00	2	\$ 136.00	\$103.46	2	\$ 206.92	\$98.00	2	\$ 196.00	no quote			
	Lot 1000	\$320.00	2	\$ 640.00	no quote	2	\$120.00	2	\$ 240.00	\$155.38	2	\$ 310.76	\$175.00	2	\$ 350.00	no quote			
	Lot 5000	\$1,139.00	4	\$ 4,556.00	no quote	4	\$306.00	4	\$ 1,224.00	\$566.95	4	\$ 2,267.80	\$695.00	4	\$ 2,780.00	no quote			
E	Booklets																		
	Lot 100	\$3,523.00	1	\$ 3,523.00	no quote	1	\$1,390.00	1	\$ 1,390.00	\$3,449.67	1	\$ 3,449.67	\$695.00	1	\$ 695.00	no quote			
	Lot 1000	\$5,904.00	2	\$ 11,808.00	no quote	2	\$1,870.00	2	\$ 3,740.00	\$5,321.20	2	\$ 10,642.40	\$1,310.00	2	\$ 2,620.00	no quote			
	Lot 5000	\$23,502.00	1	\$ 23,502.00	\$ 4,685.00	1	\$3,610.00	1	\$ 3,610.00	\$20,444.53	1	\$ 20,444.53	\$2,195.00	1	\$ 2,195.00	no quote			
F	Tabs																		
	13 tab total (7 bank)																		
	Lot 100	\$405.00	1	\$ 405.00	no quote	1	\$89.00	1	\$ 89.00	\$929.98	1	\$ 929.98	\$365.00	1	\$ 365.00	no quote			
	Lot 500	\$1,023.00		\$ -	no quote		\$420.00		\$ -	\$1,470.34		\$ -	\$975.00		\$ -	no quote			
	13 tab total (6 bank)																		
	Lot 100	\$405.00		\$ -	no quote		\$79.00		\$ -	\$929.98		\$ -	\$365.00		\$ -	no quote			
	Lot 500	\$1,023.00		\$ -	no quote		\$370.00		\$ -	\$1,470.34		\$ -	\$975.00		\$ -	no quote			
G	Signs																		
	8.5" x 11", Black, one side																		
	Lot 100	\$44.00	11	\$ 484.00	no quote	11	\$18.00	5	\$ 90.00	\$45.62	5	\$ 228.10	\$10.00	5	\$ 50.00	no quote			
Section 2																			
A	Letterhead																		
	City Hall Version																		
	Lot 15,000	\$74.73		\$ -	\$ 101.00		\$ -	\$53.80		\$ -	\$52.90		\$ -	\$93.00		\$ -	no quote		
	Lot 25,000	\$66.08	2	\$ 132.16	\$ 75.00	2	\$ 150.00	\$46.00	2	\$ 92.00	\$41.77	2	\$ 83.54	\$78.72	2	\$ 157.44	no quote		
	Lot 50,000	\$59.60		\$ -	\$ 53.00		\$ -	\$43.50		\$ -	\$33.35		\$ -	\$62.82		\$ -	no quote		
	Fire Department Version																		
	Lot 5,000	\$118.00	1	\$ 118.00	\$ 233.00	1	\$ 233.00	\$70.90	1	\$ 70.90	\$108.81	1	\$ 108.81	\$171.60	1	\$ 171.60	no quote		
	Lot 10,000	\$85.60		\$ -	\$ 132.00		\$ -	\$56.00		\$ -	\$66.71		\$ -	\$119.30		\$ -	no quote		
	Lot 20,000	\$69.35		\$ -	\$ 90.00		\$ -	\$49.20		\$ -	\$45.98		\$ -	\$79.25		\$ -	no quote		

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Awards: Image Printing (excl. Appeal Letter) & NWC Prog. Admin. (Annual Appeal Letter)		Fenton, MI 48430			Roseville, MI 48066			Royal Oak, MI 48073			Livonia, MI 48150			Livonia, MI 48150			Centreville, MI 48032		
		Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost	Proposed Price	Past Usage	Ext Cost
Oakland County Sheriff's Office Version																			
	Lot 5,000	\$118.00		\$ -	\$ 233.00		\$ -	\$70.90		\$ -	\$108.81		\$ -	\$171.60		\$ -			no quote
	Lot 10,000	\$85.60		\$ -	\$ 132.00		\$ -	\$56.00		\$ -	\$66.71		\$ -	\$119.30		\$ -			no quote
	Lot 20,000	\$69.35		\$ -	\$ 90.00		\$ -	\$49.20		\$ -	\$45.98		\$ -	\$79.25		\$ -			no quote
B	Letterhead Museum																		
	Lot 10,000	\$47.20	1	\$ 47.20	\$ 89.00	1	\$ 89.00	\$51.00	1	\$ 51.00	\$39.81	1	\$ 39.81	\$49.90	1	\$ 49.90			no quote
	Lot 20,000	\$42.05		\$ -	\$ 64.00		\$ -	\$40.20		\$ -	\$31.31		\$ -	\$46.75		\$ -			no quote
C	Envelopes (matching A)																		
City Hall Version																			
	Lot 20,000	\$70.10	1	\$ 70.10	\$ 101.00	1	\$ 101.00	\$58.00	1	\$ 58.00	\$73.17	1	\$ 73.17	\$90.60	1	\$ 90.60			no quote
	Lot 35,000	\$64.66	1	\$ 64.66	\$ 77.00	1	\$ 77.00	\$57.00	1	\$ 57.00	\$66.23	1	\$ 66.23	\$82.91	1	\$ 82.91			no quote
Fire Department Version																			
	Lot 5,000	\$108.60	1	\$ 108.60	\$ 259.00	1	\$ 259.00	\$76.00	1	\$ 76.00	\$133.15	1	\$ 133.15	\$116.40	1	\$ 116.40			no quote
	Lot 10,000	\$83.30		\$ -	\$ 152.00		\$ -	\$65.15		\$ -	\$92.16		\$ -	\$102.20		\$ -			no quote
Oakland County Sheriff's Office Version																			
	Lot 5,000	\$108.60	1	\$ 108.60	\$ 259.00	1	\$ 259.00	\$76.00	1	\$ 76.00	\$133.15	1	\$ 133.15	\$116.40	1	\$ 116.40			no quote
	Lot 10,000	\$83.30		\$ -	\$ 152.00		\$ -	\$65.15		\$ -	\$92.16		\$ -	\$102.20		\$ -			no quote
D	Envelopes (matching B) - Museum																		
	Lot 5,000	\$73.60		\$ -	\$ 188.00		\$ -	\$52.00		\$ -	\$79.82		\$ -	\$79.80		\$ -			no quote
	Lot 10,000	\$62.80		\$ -	\$ 115.00		\$ -	\$51.00		\$ -	\$60.67		\$ -	\$75.70		\$ -			no quote
E	Envelopes, Window																		
	Lot 5,000	\$130.80	2	\$ 261.60	\$ 263.00	2	\$ 526.00	\$44.80	2	\$ 89.60	\$135.50	2	\$ 271.00	\$138.60	2	\$ 277.20			no quote
	Lot 10,000	\$105.20		\$ -	\$ 155.00		\$ -	\$43.80		\$ -	\$93.91		\$ -	\$124.20		\$ -			no quote
F	"First Class Mail" Label																		
	Lot 10,000	\$72.40	2	\$ 144.80	no quote	2		\$37.00	2	\$ 74.00	\$60.19	2	\$ 120.38	\$124.20	2	\$ 248.40			no quote
G	Routing Slips																		
	Lot 500	\$853.00		\$ -	no quote			\$305.00		\$ -	\$518.74		\$ -	\$559.00		\$ -			no quote
H	Business Cards																		
	Box of 500	\$54.00	22	\$ 1,188.00	no quote	22		\$46.00	22	\$ 1,012.00	\$51.44	22	\$ 1,131.68	\$36.00	22	\$ 792.00			no quote
	Box of 75	\$20.00		\$ -	no quote			\$44.00		\$ -	\$24.55		\$ -	\$18.00		\$ -			no quote
I	Folded Info Card																		
	Lot 5,000	\$64.40	3	\$ 193.20	no quote	3		\$63.00	3	\$ 189.00	\$59.25	3	\$ 177.75	\$123.80	3	\$ 371.40			no quote
J	Folded Thank You Card																		
	Lot 1,000	\$172.00	1	\$ 172.00	no quote	1		\$159.00	1	\$ 159.00	\$496.64	1	\$ 496.64	\$325.00	1	\$ 325.00			no quote
I	Envelope for Folded Thank You Card																		
	Lot 1,000	\$345.00	1	\$ 345.00	no quote	1		\$210.00	1	\$ 210.00	\$220.57	1	\$ 220.57	\$332.00	1	\$ 332.00			no quote
Section 3																			
EXTRA COSTS:																			
	Stapling (per staple)	\$0.03			no quote			\$0.001			\$0.01			\$0.03					N/A
	Padding (per _____)	\$0.25 per pad			no quote			\$0.02 per pad			\$0.04 per pad			\$0.24 per 50					N/A
	Collating (per sheet)	\$0.05			no quote			N/C			\$0.05			\$0.03					N/A
	Drilling (per _____)	\$5 per 1000			no quote			\$0.03 per 100			\$0.20 per 100			\$3 per 1000					N/A
	Cut & Trim (per _____)	\$2 per 1000			no quote			\$0.01 per 1000			\$25 per lot			\$5 per 1000					N/A
	Folding (per fold)	\$0.15 per fold			no quote			N/C			\$0.05			\$10.00					N/A
	Shrink Wrap (per wrap)	\$0.50			no quote			\$0.03			\$0.35			\$0.35					\$0.32
	Scoring/Perforation (per 100 sheets)	\$5.00			no quote			\$0.08			\$0.60			\$2.75					NA
	Plastic Comb Binding -1" (per comb)	\$2.00			no quote			\$0.02			\$2.00			\$1.85					NA
	Color Ink, Change (per change)	\$25.00			no quote			N/C			\$25.00			N/C					NA
	Premium chrg for emergency jobs (per job)	\$0.00			no quote			\$25.00			\$25.00			N/C					\$50.00
	Graphic Design Services (per hour)	\$100.00			no quote			\$35.00			\$75.00			\$60.00					\$49.75
Delivery of finished project:																			
	To various City Bldg Locat. (per delivery)	\$0.00			no quote			N/C			\$25.00			\$0.00					included
	To other locations (per delivery)	\$0.00			no quote			N/C			\$25.00			\$5.00					n/c one address

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Section 4 (Optional)																		
A Annual Appeal Letter																		
Printing of Annual Appeal Letter (cost per 100)		no quote			no quote			\$198.00			\$30.69			no quote			no quote	
Mailing Lists																		
City of Rochester Hills (yes / no)		no quote			no quote		No			yes				no quote			no quote	
If yes: cost of mailing ___/per ___ UOM		no quote			no quote					\$0.0608 per piece				no quote			no quote	
Estimated # of contacts:		no quote			no quote					21,582				no quote			no quote	
City of Rochester (yes / no)		no quote			no quote		No			yes				no quote			no quote	
If yes: cost of mailing ___/per ___ UOM		no quote			no quote					\$0.0608 per piece				no quote			no quote	
Estimated # of contacts:		no quote			no quote					21,582				no quote			no quote	
Oakland Township (yes / no)		no quote			no quote		No			yes				no quote			no quote	
If yes: cost of mailing ___/per ___ UOM		no quote			no quote					\$0.0608 per piece				no quote			no quote	
Estimated # of contacts:		no quote			no quote					21,582				no quote			no quote	
Firm Established/years in business		Established 1975; 40 years in business		30 years in business		Established 1998; 18 years in business		Established 1953; 62 years in business		Established 1992; 23 years in business		Established 1930; 85 years in business						
Type of Organization		Corporation		Corporation		Corporation		Corporation		Corporation		Corporation						
How many employees		16 full time; 2 part time		35 full time; 0 part time		7 full time; 3 part time		22 full time; 6 part time		5 full time; 1 part time		7 full time; 3 part time						
How many yrs proving printing svcs?		40 years		30 years		18 years		16 years		23 years		85 years						
Name of customer service rep:		Jamie Heitman		Dan Kelly		Rod Prisbe, Kat Steigelman		Elizabeth Harpster, Cheryl Evenson		John Gregorich, Becky Nettles		Joey Hamilton						
List personnel responsible:		Randy Rockman, Kelli Fonger		Dan Kelly, Dave Matyas, Nathan Hilgendorf		Rod, Kat, Don Ederly, Jeff Lobb		Elizabeth, Cheryl, David Merchant, Martha Casey, Frank Van Wynsberghe, John agar, and David Merchant, Jr.		Becky, Kevin Buckley		Joey, Cathy Brooks, Tracie Pergrande, Tim Dykstra, and Mendy Combs						
How many current clients:		250 clients		greater than 25		37 clients		10+		over 150		6,397 for 2014						
References provided?		Provided		Provided		Provided		Provided		Provided		Provided						
Describe how the printing services of your firm address the needs of the City of RH		Offers the three most essential services necessary to our clients: Design, Print, and Mail. By combining these three services under one roof, we can control quality and turn around time.		Capable of all commercial litho and digital printing needs.		Local business that is very capable of fast turn around with high quality and very fair pricing. Understand the City's needs as they have serviced these needs previously.		Meets the needs of the City offering both offset and digital capabilities. Can perform all necessary finishing services including cutting, collating folding binding and stitching.		Quick turnaround as required by the City and has been a supplier to the City since 1998 to present.		Specializes in NCR form printing and therefore can provide the city with a quality printing at an affordable price.						
Any subcontractors?		No		No		No		Some bindery work		Tab cutting of tabs		No						
If yes, identify								Graphics Specialists Livonia, MI		JM Reproductions								
Experience w/other customers for same type of services		Able to provide all items listed in RFP within everyday service offerings. Work daily with clients who are asking for like products with similar turn around times.		Have an excellent relationship with the City of Auburn Hills, all major marketing and advertising agencies and are a Tier One with all of the automotives		35 years of printing knowledge from pre-press t press. Also have 15 year cost containment skills which would used for any need that may arise.		Tremendous experience with other customers and municipalities with respects to all aspects of this proposal. Have the necessary staffing and equipment to successfully handle the Annual Appeal Letter.		Current supplier to the City as Copy - Binding Services		Creates custom forms special for each customers needs... from design to print.						
Detail on invoice		Product description, PO # or equivalent, full price breakdown		Invoices can be custom to include any info the City requires		attached sample		PO#, Job #, Invoice #, Terms, Job Title, Rate, Amount, Qty, etc...		See attached		Date, invoice number, bill to address, ship to address, PO#, terms, due date, ship date, qty, description, unit price, total						
Has a sample invoice been attached?		Yes		(blank)		Yes		Yes		Yes		Yes						
Equipment list:		Provided		(not included)		Provided		Provided		Provided		Provided						
Typical turnover time		Typical turnaround for the majority of the items listed		Each job is unique. Each quote will have a turn around time.		Can handle 24 hour turnarounds as well as 48 hours		Fully committed to meeting all required deadlines.		2-3 days for offset printing		Standard 3-5 days plus delivery.						

Printing Services						
RFP-RH-14-047	Allied Media 240 N. Fenway Drive Fenton, MI 48430	Colortech Graphics, Inc. 28700 Hayes Rd Roseville, MI 48066	Image Printing 1902 Crooks Road Royal Oak, MI 48073	NWC Program Administration 13001 Merriman Road Livonia, MI 48150	Sir Speedy Printing 13001 Merriman Road Livonia, MI 48150	Superior Receipt Book Company 215 South Clark Centreville, MI 48032
Awards: Image Printing (excl. Appeal Letter) & NWC Prog. Admin. (Annual Appeal Letter)						
Can 24-hr turnaround be provided?	24 hour on business cards, business envelopes and letterhead	Willing to work with City to tighten a schedule	Yes, can accommodate 24 hour rush service	24 turn around can be provided upon review of project requirements.	24 hours when requested	24 hr production avail. for \$50 w/ another 24 hrs for delivery
Format preferred to receive projects:	Artwork can be emailed or uploaded to	FTP site	Preferred method for artwork files are email	Preferred method is We-Transfer or	Email or sent to FTP site / prefer PDF	email
Process to delivery/pick-up:	Allied would provide a dedicated sales person handling the City's print jobs. Projects would be delivered by him or one of the delivery vehicles.	Job pickup , proof delivery, pickup and sample delivery is handled by sales man; Colortech operates a van and a truck for deliveries	Truck delivers all jobs. Also pick up same date for all rush jobs	Will provide delivery service by company dispatch for completed projects. Delivery may be also made by Account Manager. Account Manager will fully service the needs of the City and picking up work to be completed will be a component of that service	Will pick up and deliver	Completed projects will be delivered via UPS. Material to be delivered to vendor will be issued a pick up ticket via UPS
List of other services	UV coating and perfect (book) bindery. Full mailing services including presort, NCOA list mgmt, ink jet addressing and digital variable printing	Full prepress, press and binding services	Copy paper, toners and office supplies	Listed above.	Signs, banners, large format posters, mail services	ID badges, punch & binding service, fold, insert and mailing services
How are Vendor errors handled	Allied will be monetarily responsible for any reprints (after discussion) if deemed their responsibility	Will reprint	Reprint at no cost to the City	Reprint at no cost to the City	Reprint if required	100% replacement @ vendor's expense
How are City errors handled	Allied will reprint and bill the City for any new costs that are incurred in producing the job.	Pledge to work with the City on each individual job	Reprinted at cost of paper.	Will assess the situation and magnitude of error. Will proceed in the most efficient and effective way, by correcting the project, obtaining signature on the final proofs and completing the project w/respect to budget.	Will work on a case by case basis	Second PO will need to be issued with error indicated and a reproduction fee at a 10% reduced rate.
Will files be maintained to allow jobs to be reproduced as necessary: If yes, how long:	All electronic files are stored on our pre-press system indefinitely	Yes, seven years	All files maintained for 24 months	Files maintained for duration of contract	Files maintained for duration of contract	Files will remain for 5 years for easy reproduction.
Stock samples provided upon request?	Yes	Yes	Yes, next business day	Yes	Yes	Yes
Will written quotes be provided for each job submitted? What information provided in quote?	Yes, written quotes will be supplied and include details to complete the job (ink, stock, binder, mailing, etc...)	Yes, will provide a written quote including all job specs and other info the City requires.	Yes, with delivery, time, proofs, paper stock and pricing	Will provide through written quotations for pending work. Will include specs, scope of work, and quote in accordance with contract pricing.	If requested, quotes can be provided.	Individual quotes can be provided for each item with a bid within this proposal.
? printing process(sheet feed or web press)	Sheet fed printing	Sheet fed lithography or digital printing	Sheet feed / Offset Printing	Sheet-fed printing process	Sheet-fed	Sheet-fed
Sample invoice provided?	(blank)	Yes	Yes	Yes	No	Yes
Sample of each item listed provided?	Yes	Yes	Yes	Yes	Yes	Yes
Meet City Insurance requirements?	Yes	Yes	Yes	Yes	Yes	Yes
Provided completed W-9?	Yes	Yes	Yes	Yes	Yes	Yes
Provided signed Hold Harmless?	Yes	Yes	Yes	Yes	Yes	Yes
Acknowledge all freight resp of Vendor:	Yes	Yes	Yes	Yes	Yes	Yes
Willing to extend to MITN Cooperative:	Yes	No	Yes	No	Yes	Yes
Additional information:	Allied is a service disabled, veteran owned business	Certified woman-owned business by WBENC, certified chain of custody by Forest Stewardship Council				Small women owned family business established in 1980