



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org

Legislative File No: 2016-0346

TO: Mayor and City Council Members
FROM: Bob Grace, MIS
DATE: August 29, 2016
SUBJECT: Renewal of Google Apps Hosted Email Services

REQUEST:

City Council is requested to authorize the purchase for Hosted Google Apps Email Services and BetterCloud Google Apps Management Tool to Onix Networking Corporation, Lakewood OH in the amount of \$25,874.00 for a one-year term.

REASON FOR PURCHASE:

The City moved to a hosted Google Apps email platform in September of 2010. The service has been working well, and the City makes use of many of the additional services included in the Google Apps package. This purchase is a yearly renewal of the services provided over the last six years and is required to keep email service active.

Onix Networking offers pricing through the GSA Federal Cooperative Program which is available to the City for all IT Schedule 70 purchases. The pricing for Google Apps products is currently part of the GSA IT Schedule 70 and the pricing offered by Onix Networking Corporation is determined to be the best value to the City at the lowest cost available. In comparing other vendors that have cooperative contracts for the Google Apps products at this time, pricing overall was higher than that of what is offered by Onix Networking, as the cost for one of the applications (Google Vault) has recently been increased. The City however, was contacted by our current vendor, Onix Networking to inform us that pricing on the Google Vault product would be held for us at our originally contracted rates through September 10, 2016 with issuance of a new purchase order. In evaluation of all these factors, it is in the City's best interest to award to Onix Networking Corporation, Lakewood, Ohio as the best value at the lowest cost available.

PROCESS:

Vendor Name and Address:

Onix Networking Corporation
18519 Detroit Ave
Lakewood, OH 44107

Reason for Selection:

Best Value; Cooperative Contract Pricing

Method of Purchase:

Contract/Purchase Order

BUDGET:

Funding is included in the FY 2016 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
MIS Fund	636.807000	Contractual Service	\$38,000	\$25,874	\$12,126

RECOMMENDATION:

It is recommended that City Council authorize the purchase of hosted Google Apps email services and BetterCloud Management Tool to Onix Network Corporation, Lakewood, OH in the amount of \$25,874.00 for a one-year term.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		