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| RFP-RH-19-032 Innovation Hills Park Ranger's Building | Sole' Building Company 5940 Commerce Drive Westland, MI 48185 | Laterra Group, Inc. DBA CMA Design Services 8183 Rhode Suite B Shelby Township, MI 48317 | R&E Development Group, LLC 17500 23 Mile Road Macomb, MI 48044 | Mando Construction Inc. 75 Lafayette Mt. Clemens, MI 48043 | Usztan LLC 261 Collier Rd. Auburn Hills, MI 48326 | Dave's Contracting Inc. 1101 Denwood Dearborn, MI 48128 | Polymath Development 2647 Michigan Ave. Detroit, MI 48216 |
| Type of Organization: | Corporation | Corporation | Other | Corporation | LLC | Corporation | Corporation |
| Firm Established: | 2003 | 1998 | 2017 | 2000 | 2005 | 1989 | 2014 |
| Years in Business: | 16 | 21 | 3 | 20 | 14 | 30 | 5 |
| How many yrs. Providing construction services? Provide history. | Has been providing construction services or over 45 years. The construction division does utility and earth work. The building division does utility and earth work. Has done GC work for the past 12 years. 90% of work is municipal and rest is residential and private work. | Experience in construction management and general contracting in both private and public sectors. | Providing construction management and general contracting for the last 3 years. | General contracting, new construction and remodeling/additions for 20 years. | Custom home building, branched out to include commercial and municipal work, schools, fire stations, church additions, medical offices and industrial buildings. | 30 years experience with bid and bond, develop properties, mass grading, utilities, concrete, asphalt, footing, piers, abatement and sub contract. | Has been in business for 5 years, but the officers have 60+ years experience in construction. |
| Percentage of commercial construction? | 90% | 100% | 100% | 40% | 40% | 85% | 50% |
| Percentage of residential construction? | 10% | 0% | 0% | 60% | 60% | 15% | 50% |
| Provide list of 3 current or completed projects. | List provided. | List provided. | List provided. | List provided. | List provided. | List provided. | List provided. |
| How many full-time employees: | 3 | 6 | 12 | 10 | 13 | 5 | 6 |
| How many part-time employees: | 0 | 1 | 0 | 0 | 0 | 0 | 2 |
| Provide a work plan/methodology for project. | Work plan provided. Will be able to start project directly after contracts are in order and anticipate a completion time of 60-80 days. | Detailed work plan is provided. | Available upon post-bid interview. | Work plan provided. Time frame stated 8/1/19 to 12/15/19. | Work plan provided. Can mobilize within two weeks once contract is signed. | Work plan included. Can start 7-10 days after notice to proceed. Complete in 60 days. | Available 2nd week of August. 7 week timeline. |
| Are resumes attached? | Yes | Yes | Yes | Yes | Yes | No | Yes |
| Status of current workload? | Finishing a community pool house, restoration for the Westland Voss Park Sports Storage building and contract stages for Monroe County Road Commission sale barn renovations. | Four current G.C. contracts. | Current workload is all on schedule. | Heavy work load. Many new construction homes. Many construction service work, many remodeling of homes and industrial. | Current workload listed with percentage of how much is complete provided. | Current workload is \$10,000.00 All projects have been finalized. | Three active jobs currently. One completing in 2 weeks, one completing in 5 weeks. |
| Describe resources capable of bringing to the City. | Staff has 20-35 years experience each. | Profiles attached. | Profiles attached. | Prior completion of similar project in 2018. | Profiles of staff provided. | Equipment listed. Civil Engineer and Operator/Supervisor. | Carry a PM, two superintendents and a rough carpentry crew of 4-6, also capable of equipment operation. |
| Will subcontractors be utilized? If so, list. | Yes, list provided. | Yes, list provided. | Yes, list will be provided upon award. | Yes, list provided. | Yes, list provided. | Yes, list provided. | Yes, list provided. |
| State of MI complaint ever been filed against your company? | No | No | No | No | No | No | No |
| Any litigation during the past five years? | No. | No | No | No | No | No | Small claims court-1 case, \$400 judgement |
| Provide Warranty information. | Any material will have manufacturer warranties. Sole' supports those warranties and will help throughout that time period to make sure they are available to the City. | Warranty to meet project requirements. | Will be provided upon award of contract. | Manufacturers warranty. | All warranties will be provided at the completion of the job when they have complete product specifications. | One year. | Product manufacturers warranties. |
| Provide warranty info on services. | Will help with service and warranty items well past a year if needed. | Warranty to meet project requirements. | Will be provided upon award of contract. | One year workmanship. | One year workmanship. | One year. | One year workmanship. |
| Preferred Payment Method. | Check | ACH | Check | Check | Check | ACH | ACH |
| Can meet insurance requirements? | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Exceptions, substitutions or deviations. | N/A | No exceptions. | None at this time. | N/A | None | All work as per plans and specs. | Left blank. |
| Site Superintendent: | Joe Rossi | Tony Cappussi | Chris Pillivant | Jeff LaFleur | | John Dalfowski | Scott Brown |
| Pricing | | | | | | | |
| Base Bid | \$148,000.00 | \$129,000.00 | \$129,978.00 | \$135,500.00 | \$138,000.00 | \$108,000.00 | \$133,179.00 |
| Alternate #1 | \$20,000.00 | \$6,500.00 | \$9,000.00 | \$10,000.00 | \$8,300.00 | \$12,000.00 | \$8,000.00 |
| (Request for Revised/BAFO Pricing Issued 8/6/19) | | | | | | | |
| Revised Pricing / BAFO | | | | | Vendor Did Not Respond To Request for Revised Proposal | | |
| Original Base Bid | \$148,000.00 | \$129,000.00 | \$129,978.00 | \$135,500.00 | | | |
| Additional Costs: | | | | | | | |
| Site Prep & Soft Spot Treatment | \$2,000.00 | \$3,000.00 | \$3,200.00 | \$10,000.00 | | \$0.00 | \$2,900.00 |
| | | For rolling only; Treatment @ \$125/CY | | | | | |
| 21AA Under All Exterior Paving (excl.Bldg & Alt1) | \$2,500.00 | \$2,000.00 | \$3,800.00 | \$13,500.00 | | \$0.00 | \$11,600.00 |
| Revised Base Bid (Original + Additional Specs) | \$152,500.00 | \$134,000.00 | \$136,978.00 | \$159,000.00 | | \$108,000.00 | \$147,679.00 |
| Alternate #1 | \$20,000.00 | \$6,500.00 | \$9,000.00 | \$10,000.00 | | \$12,000.00 | \$8,000.00 |
| Alternate #2 (NEW) Formed Footings, if needed | \$0.00 | \$15,000.00 | \$9,000.00 | \$15,000.00 | | \$0.00 | \$3,575.00 |
| Total Cost Proposal | \$172,500.00 | \$155,500.00 | \$154,978.00 | \$184,000.00 | Revised Proposal Not Rec'd | \$120,000.00 | \$159,254.00 |