CITY OF ROCHESTER HILLS



SEVEN YEAR FINANCIAL FORECAST For Fiscal Years 2020 – 2026 Presented: July 29, 2019



innovative by nature

July 29, 2019

We are pleased to present the Rochester Hills City Council with the City's Seven-Year Financial Forecast.

The City's Seven-Year Financial Forecast was developed to give City Council and the public a forward look at the City's financial picture. This forecast is intended to identify financial trends, issues, and opportunities to enable the City to *proactively* address issues rather than be forced into a *reactive* position.

The City's Seven-Year Forecast is built by projecting *current* service levels, programs, and policies by a set of financial assumptions to envision the impact of those service levels, programs, and policies into the future. The Seven-Year Forecast considers the City of Rochester Hills adopted Governmental Funds Fund Balance Policy.

<u>The Seven-Year Financial Forecast is not intended to be a budget, a proposed spending plan, or a policy recommendation.</u>

As the name implies, this process is a forecast and is <u>not</u> a formal plan. The Seven-Year Financial Forecast is not intended to be a comprehensive plan for achieving City Council adopted objectives.

The Seven-Year Financial Forecast sets the stage for budget development, by aiding Department Directors, the Mayor, and City Council in establishing priorities and allocating the City's resources most appropriately. The forecast helps to project economic outcomes, their effects on the City's revenues, and the level of services and programs the City may be able to deliver within those forecasted revenue flows.

7-Year Forecast / Executive Summary

101 – General Fund / Takeaway Points:

- The General Fund levy is adjusted and set each year to maintain the overall bottom line City millage rate of 10.4605
- FY 2019 includes a Transfer-Out to the Capital Improvement Fund (420) to set the General Fund Balance at 80% of annual expenditures
 - Moving forward, any General Fund Balance in excess of 80% of annual expenditures will be transferred-out to the Capital Improvement Fund
- It is currently forecasted for the General Fund to continue an annual transfer to the Local Street Fund (203) to fund \$5 million of Local Street Rehabilitation per year
- It is currently forecasted for the General Fund to continue an annual operating transfer to the Water Resources Fund (244) to balance

<u>420 – Capital Improvement Fund / Takeaway Points:</u>

- The mission of the Capital Improvement Fund is to provide a mechanism to fund certain projects identified in the Capital Improvement Plan (CIP)
- Revenues represent the structural surplus of the General Fund maintained at 80% of annual operating expenditures
- Capital Outlay costs include projects as included in the Adopted CIP

<u>202 – Major Road Fund / Takeaway Points:</u>

- Due to changes in the State of MI Gasoline tax, starting in FY 2017 significantly higher levels of Act 51 funding has begun to flow into City's Major Road & Local Street Funds
- Other Revenues increased in 2018-2019 due to sources of outside funding for several Major Road projects
- Capital Outlay costs for 2019-2026 include all Major Road projects as included in the CIP
- Proposed for 2020+ to re-instate an annual transfer-out from the Major Road Fund (202) to the Local Street Fund (203)
- As annual construction eases, it is projected for Major Road fund balance levels to increase into the future

<u>203 – Local Street Fund / Takeaway Points:</u>

- Transfers-In revenue decreased in 2019 to set Local Street Fund Balance at 25% of annual expenditures
 - o Moving forward, the annual transfer-in from the General Fund will be in an amount to maintain the Local Street Fund Balance at 25% of annual expenditures
- Proposed for 2020+ to re-instate an annual transfer-out from the Major Road Fund (202) to the Local Street Fund (203)
 - This will reduce the amount of funding required from the General Fund
- Using the current forecast assumptions, the Local Street Fund is able to support an annual Local Street Rehabilitation program of \$5 million per year within the amount of support funding available from the General Fund, Major Road Fund, and Capital Improvement Fund

7-Year Forecast / Executive Summary

206 – Fire Operating Fund / Takeaway Points:

- The Fire millage level is maintained at the existing levy of 2.7000 mill throughout this forecast model
- The increase in Transfers-Out Expenditures in FY 2019 is to set the Fire Operating Fund at 25% of annual operating expenditures
 - Moving forward, the annual transfer-out to the Fire Capital Fund will be in an amount to maintain the Fire Operating Fund Balance at 25% of annual operating expenditures
- It is projected the existing Fire millage levy of 2.7000 mill will be adequate to contribute funding to the Fire Capital Fund (402) through FY 2030+

402 – Fire Capital Fund / Takeaway Points:

- Capital Outlay costs for 2019-2026 include all Fire Capital (with updated project budgets) as included in the CIP
- It is projected the existing Fire millage levy of 2.7000 mill will be adequate to contribute funding to the Fire Capital Fund (402) through FY 2030+

<u>207 – Special Police Fund / Takeaway Points:</u>

- The General Fund levy is decreased by the corresponding amount of Special Police II millage each year so that there is no <u>net</u> increase to the bottom line millage rate as a result
- Special Police Millage II reduced (2020-2022) to set Special Police Fund Balance at 25% of annual operating expenditures
 - Moving forward, the Special Police Millage II will be set to maintain the Special Police Fund Balance at 25% of annual operating expenditures
- In FY 2021, the debt related to the new OCSO Substation construction will be paid off

<u>244 – Water Resources Fund / Takeaway Points:</u>

- General Fund is projected to continue funding Water Resources Fund (244) operations to balance expenditures
- Capital Improvement Fund is projected to fund Water Resources Fund (244) capital projects
- The Public Safety & Infrastructure Committee is currently exploring potential funding options for Water Resources operations, maintenance, and infrastructure improvements
- Long-Term potential funding options should continue to be explored as Storm Water infrastructure needs will begin to escalate into the future, and would cause a larger transfer-in from the General Fund and/or Capital Improvement Fund to finance the infrastructure costs

369 – OPC Building Debt Fund / Takeaway Points:

- The last year the millage will be levied is for FY 2021
 - For FY 2021, it is estimated that the City will need to collect approximately \$660,000 through the OPC Building Debt millage to pay the final year of debt service
 - o Estimated rate in the final year of OPC Building Debt millage = 0.1793 mill

Overall Expenditure Assumptions Used in the July 2019 Forecast:

• Taxable Value:

FY 2020	4.95%	Actual
FY 2021	3.00%	Projected
FY 2022-2026	2.50%	Projected

- The City is taking a conservative approach to projecting City Taxable Value growth into the future
 - Taxable Values have increased an average of <u>3.72%</u> per year the past 5-Years

• Millage Rate:

	Actual	Projected	Estimated	Estimated	Estimated	Estimated	Estimated	Estimated
OPERATING MILLAGE	2019	2020	2021	2022	2023	2024	2025	2026
Charter Operating	2.4959	2.6582	2.6689	2.7798	2.6567	2.6408	2.6248	2.6459
Local Street I	0.3444	0.3418	1.0965	1.0965	1.0965	1.0965	1.0965	1.0965
Local Street II	0.4718	0.4683	1	-	1	-	1	ı
Local Street III	0.2886	0.2864	1	-	1	-	1	ı
Fire Fund	2.7000	2.7000	2.7000	2.7000	2.7000	2.7000	2.7000	2.7000
Special Police I	1.1742	1.1655	1.1655	1.1655	1.1655	1.1655	1.1655	1.1655
Special Police II	1.2725	1.1640	1.1640	1.1640	1.2871	1.3030	1.3190	1.3351
Pathway	0.1803	0.1789	0.1789	0.1789	0.1789	0.1789	0.1789	0.1789
RARA: Operating	0.1893	0.1878	0.1878	0.1878	0.1878	0.1878	0.1878	0.1878
OPC: Operating	0.2334	0.2316	0.2316	0.3000	0.3000	0.3000	0.3000	0.3000
OPC: Transportation	0.0971	0.0963	0.0963	0.0963	0.0963	0.0963	0.0963	0.0963
Library: Operating	0.7602	0.7545	0.7545	0.7545	0.7545	0.7545	0.7545	0.7545
TOTAL OPERATING								
MILLAGE	10.2077	10.2333	10.2440	10.4233	10.4233	10.4233	10.4233	10.4605

DEBT MILLAGE								
Drain Debt Fund	0.0394	0.0372	0.0372	0.0372	0.0372	0.0372	0.0372	ı
Older Persons								
Refunding: 2010 Series	0.2134	0.1900	0.1793	-	-	-	-	-
TOTAL DEBT MILLAGE	0.2528	0.2272	0.2165	0.0372	0.0372	0.0372	0.0372	-

TOTAL MILLAGE RATE	10.4605	10.4605	10.4605	10.4605	10.4605	10.4605	10.4605	10.4605

- The bottom line City millage rate of <u>10.4605</u> is held consistent throughout the forecast period of 2020-2026
 - The General Fund (Charter Operating) millage is adjusted and set to maintain the bottom-line millage rate each year
- Expiring (non-debt) millage(s) are renewed where allowed:
 - Local Street I, II, & III expire after FY 2020; it is anticipated for them to be renewed into a single Local Street millage beginning in FY 2021
 - Older Person's Commission (OPC) Building Refunding Debt millage is set to expire after the debt issue for the OPC Building is retired in FY 2021
 - Forecasted that OPC will increase Operating millage to 0.3000 mill in 2022

Overall Expenditure Assumptions Used in the July 2019 Forecast:

• State Shared Revenue:

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FY 2020-2026	2.00%	Projected

- State-shared revenue represents the share of sales tax distributed by the State of Michigan to the City of Rochester Hills
- o The City is taking a conservative approach to projecting State Shared Revenue growth into the future
 - State-shared revenues have increased an average of <u>3.92%</u> per year the past 5-Years

Act 51 Revenue:

FY 2020-2026	2.00%	Projected
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- o State of MI Gasoline tax (Act 51) distributed to local units based upon miles of roads
- The City is taking a conservative approach to projecting Act 51 revenue growth into the future
 - Act 51 revenues have increased an average of <u>9.84%</u> per year the past 5-Years due to an increase in the State Gasoline tax in FY 2017

Interest Rates:

FY 2020	2.00%	Actual
FY 2021	1.75%	Projected
FY 2022-2026	1.75%	Projected

- The Federal Reserve Board has signaled that they may reduce the Federal Funds
 Rate if economic conditions deteriorate
- o The City is taking a conservative approach to projecting investment revenue, projecting two (2) rate cuts within the next 12-months
 - As of 06/30/2019 the City's average weighted yield returned <u>2.58%</u>

• 2019 Budget Information:

 Updated with 2nd Quarter Proposed Budget Amendment data to provide the most up-to-date forecast

• Capital Projects:

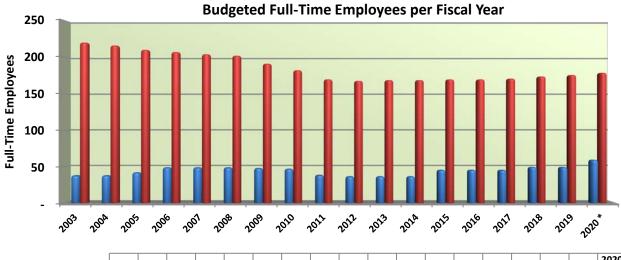
 All capital projects were reviewed and updated with revised cost estimates based upon current market conditions as part of the FY 2020-2025 CIP process

Staffing Levels:

- o 2020-2026 Long-Term Forecast projects the proposed addition of staff:
 - Fire Staff:
 - 10 additional Fire staff members
 - o 8 x Firefighter Emergency Medical Technicians
 - o 2 x Fire Inspectors
 - All Other City Staff:
 - 3 x additional Other City Staff members

Overall Expenditure Assumptions Used in the July 2019 Forecast:

- 1 x Administrative Assistant / Human Resources
 - Part-Time to Full-Time
- o 1 x Building Permit Technician
- 1 x Mechanic I / Fleet
 - Part-Time to Full-Time



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020 *
Fire Staff	38	38	42	49	49	49	48	47	38	36	36	36	45	45	45	49	49	59
■ All Other City Staff	220	216	210	207	204	202	191	182	170	168	169	169	170	170	171	174	176	179

Salary and Wages

FY 2020-2026 | 2.50% | Projected

o Consistent with recently adopted Union contracts

Sheriff Contract

FY 2020	2.92%	Per OCSO Contract
FY 2021	2.91%	Per OCSO Contract
FY 2022-2026	3.00%	Projected

o Consistent with recently adopted OCSO contract

Health Care

FY 2020-2026 7.00% Projected

o Based on information provided by City's Healthcare broker

• General Inflation

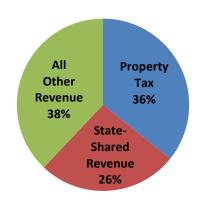
FY 2020-2026 | 2.00% | Projected

o Based on Federal Reserve Board inflation target

GENERAL FUND / REVENUES:

- For FY 2019, the primary sources of General Fund revenue are:
 - o 36% = Property Tax
 - o 26% = State Shared Revenue
 - o 38% = All Other Revenue
 - Charges for Services, License & Permits

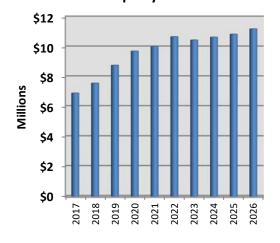
General Fund: FY 2019 Revenue Sources



General Fund / Property Tax Revenue:

 The General Fund levy is adjusted and set each year to maintain the overall bottom line City millage rate of 10.4605

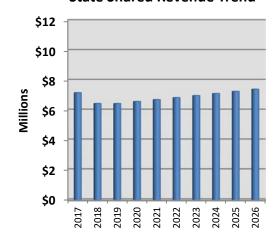
General Fund: Property Tax Trend



General Fund / State Shared Revenue:

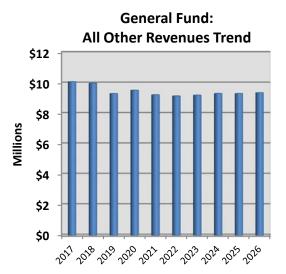
- State-Shared revenues are projected to increase 2.0% per year
 - Please note: The increase in FY 2017 due to one-time accounting timing of recognizing State-Shared Revenue in FY 2017

General Fund: State Shared Revenue Trend



General Fund / Other Revenues:

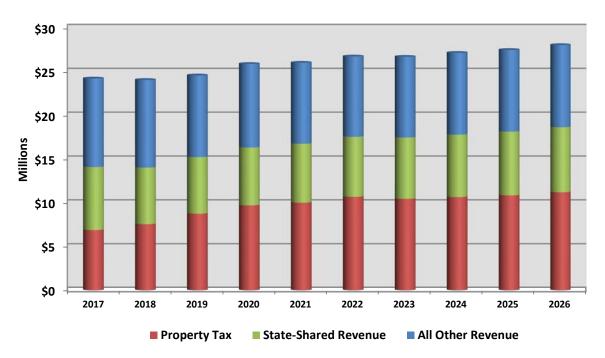
- Charges for Services, License & Permits
 - Building, Ordinance, Clerks, Planning, Parks
 Department, etc...
 - Many Building Department revenue projections were conservatively reduced over the next few years to more normal revenue levels
 - Other revenues are conservatively projected



General Fund / Revenue Summary:

- General Fund revenues are fairly balanced between Property Tax, State-Shared Revenue, and All Other Revenue
- The General Fund levy is adjusted and set each year to maintain the overall bottom line City millage rate of 10.4605

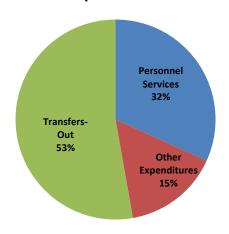
General Fund: Total Revenue Trend



GENERAL FUND / EXPENDITURES:

- For FY 2019, the primary sources of General Fund expenditures are:
 - o 32% = Personnel Services
 - o 15% = Other Expenditures
 - Supplies, Services, Interfund Charges, Memberships, etc...
 - o 53% = Transfers-Out to other funds
 - FY 2019 includes the Transfer-Out to the Capital Improvement Fund (420) to set the General Fund Balance at 80% of annual expenditures

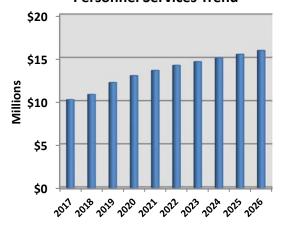
General Fund: FY 2019 Expenditure Sources



General Fund / Personnel Services:

- Salary and Wages are projected to increase 2.5% per year
 - The increase from 2017-18 to 2019 is due to actual personnel expenditures routinely coming in under budget due to some level of salary lapse (vacant positions) each year
- 2 x additional City Staff members to General Fund
 - 1 x Administrative Assistant / HR
 - Part-Time to Full-Time
 - 1 x Building Permit Technician

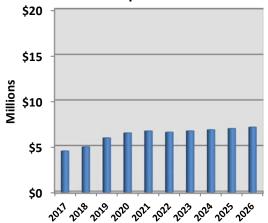
General Fund: Personnel Services Trend



General Fund / Other Expenditures:

- Supplies, Materials, Professional & Contractual Services, Interfund Charges (Facilities & MIS), Printing & Publishing, etc...
- Other expenditures are projected to increase from 0% to +2% per year
 - The increase from 2017-18 to 2019 is due to actual expenditures routinely coming in under budget

General Fund: Other Expenditures Trend



General Fund / Transfers-Out:

- FY 2017-2018 includes Facilities Infrastructure and Park related projects as included in the CIP
- FY 2019 includes the Transfer-Out to the Capital Improvement Fund (420) to set the General Fund Balance at 80% of annual expenditures
 - Moving forward, any General Fund Balance in excess of 80% of annual expenditures will be transferred-out to the Capital Improvement Fund
- It is currently forecasted for the General Fund to continue an annual transfer to the Local Street Fund (203) to fund \$5 million of Local Street Rehabilitation per year
- It is currently forecasted for the General Fund to continue an annual transfer to the Water Resources Fund (244) to balance the 244-Fund

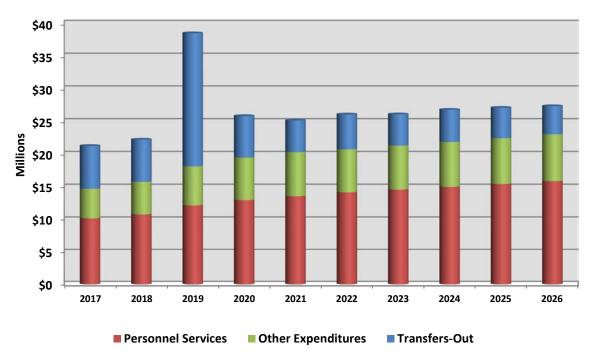
General Fund:

Transfers-Out Trend

General Fund / Expenditure Summary:

- FY 2019 includes the Transfer-Out to the Capital Improvement Fund (420) to set the General Fund Balance at 80% of annual expenditures
 - Moving forward, any General Fund Balance in excess of 80% of annual expenditures will be transferred-out to the Capital Improvement Fund

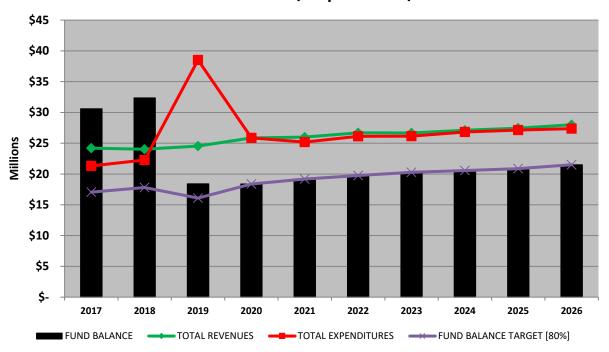
General Fund: Total Expenditure Trend



General Fund / Revenue, Expenditures, and Changes in Fund Balance:

- The decrease in fund balance in FY 2019 is due to Transfer-Out to the Capital Improvement Fund (420) to set the General Fund Balance at 80% of annual expenditures
 - Moving forward, any General Fund Balance in excess of 80% of annual expenditures will be transferred-out to the Capital Improvement Fund

General Fund: Revenue / Expenditure / Fund Balance



General Fund / Takeaway Points:

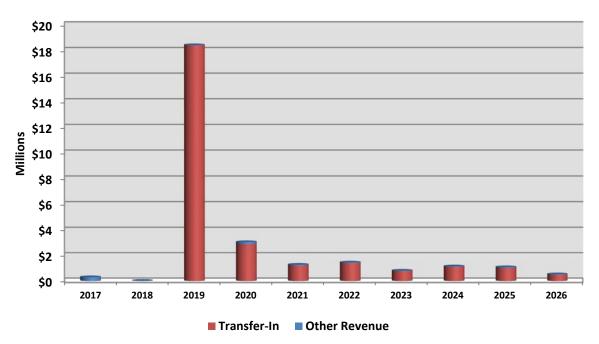
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- It is currently forecasted for the General Fund to continue an annual transfer to the Local Street Fund (203) to fund \$5 million of Local Street Rehabilitation per year
- It is currently forecasted for the General Fund to continue an annual operating transfer to the Water Resources Fund (244) to balance

(420) Capital Improvement Fund Forecast

Capital Improvement Fund / Revenue Summary:

- The increase in Transfer-In Revenues in FY 2019 is to set the General Fund (101) at 80% of annual operating expenditures
 - o Moving forward, any General Fund Balance in excess of 80% of annual expenditures will be transferred-out to the Capital Improvement Fund

Capital Improvement Fund: Total Revenue Trend

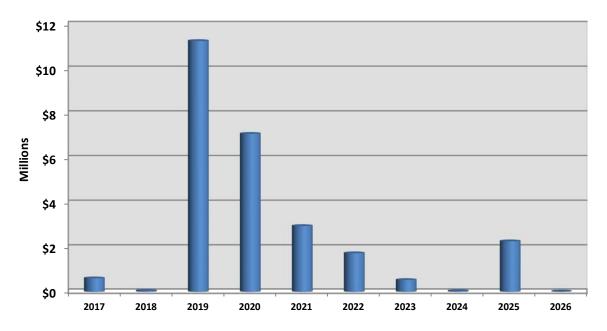


(420) Capital Improvement Fund Forecast

Capital Improvement Fund / Expenditure Summary:

- Capital Outlay costs for 2019-2026 include projects as included in the City's annual Capital Improvement Plan (CIP):
 - o 2019 Budget:
 - \$7.5M = Auburn Road Corridor
 - \$0.9M = Local Street projects / School Road Paving
 - \$2.0M = Facility Improvement projects
 - \$0.5M = Technology Improvement projects
 - o **2020**:
 - \$1.2M = Local Street SAD projects
 - \$2.0M = Facility Improvement projects
 - \$3.7M = Dairy Barn Roof Replacement
 - o **2021**:
 - \$2.7M = Facility Improvement projects
 - o **2022**:
 - \$1.5M = Facility Improvement projects

Capital Improvement Fund: Total Expenditure Trend

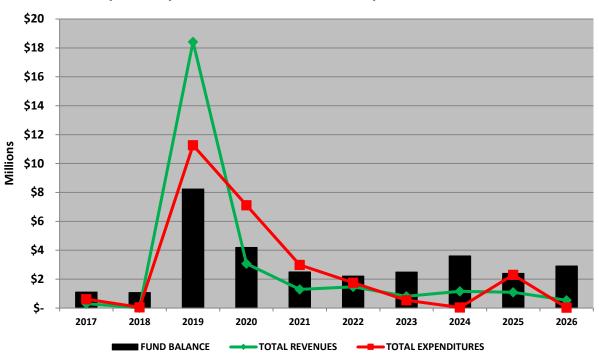


(420) Capital Improvement Fund Forecast

Capital Improvement Fund / Revenue, Expenditures, Changes in Fund Balance:

- The increase in Transfer-In Revenues in FY 2019 is to set the General Fund (101) at 80% of annual operating expenditures
 - Moving forward, any General Fund Balance in excess of 80% of annual expenditures will be transferred-out to the Capital Improvement Fund
- Capital Outlay costs for 2019-2026 include projects as included in the City's annual Capital Improvement Plan (CIP)

Capital Improvement Fund: Rev / Exp / Fund Balance



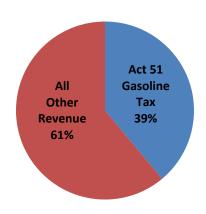
Capital Improvement Fund / Takeaway Points:

- The mission of the Capital Improvement Fund is to provide a mechanism to fund certain projects identified in the Capital Improvement Plan (CIP)
- Revenues represent the structural surplus of the General Fund maintained at 80% of annual operating expenditures
- Capital Outlay costs include projects as included in the Adopted CIP

MAJOR ROAD FUND / REVENUES:

- For FY 2019, the primary sources of Major Road Fund revenue are:
 - o **39**%
- = Act 51 Gasoline Tax
 - o **61**%
- = All Other Revenue
- Please Note: All Other Revenue is a much greater proportion of Major Road Fund Revenues in FY 2019 due to funding from the State of Michigan for the Livernois Reconstruction Project, as well as grants received for Auburn Road Corridor project

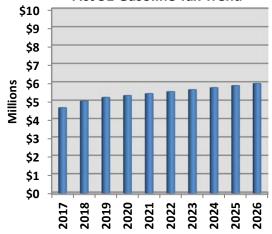
Major Road Fund: FY 2019 Revenue Sources



Major Road / Act 51 Gasoline Tax Revenue:

- Due to changes in the State of MI Gasoline tax, starting in FY 2017 significantly higher levels of Act 51 funding has begun to flow into City's Major Road & Local Street Funds
- Act 51 Gasoline Tax revenues are projected to increase
 2.0% per year

Major Road Fund: Act 51 Gasoline Tax Trend



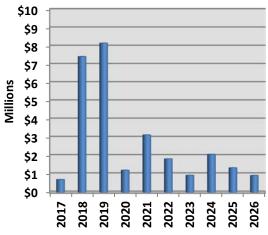
Major Road / Other Revenues:

- The increase in Other Revenue in 2018-2022:
- 2018:
 - \$2.0M from LDFA for Hamlin Road
 - o \$920K from Auburn Hills for Hamlin Road
 - o \$2.3M from RCOC for Hamlin Road
 - \$1.7M from State of MI for South Blvd & Livernois
 - \$1.2M from MDOT for Auburn Rd jurisdiction change

2019:

- \$4.0M from Capital Improvement Fund (420) for Auburn Corridor Project
 - Sidewalks, Storm Sewer, Parking Lots
- \$3.6M from State of MI for Federal Share of Livernois
- \$480K Grant for Auburn Corridor Project
- 2021:

Major Road Fund: All Other Revenue Trend

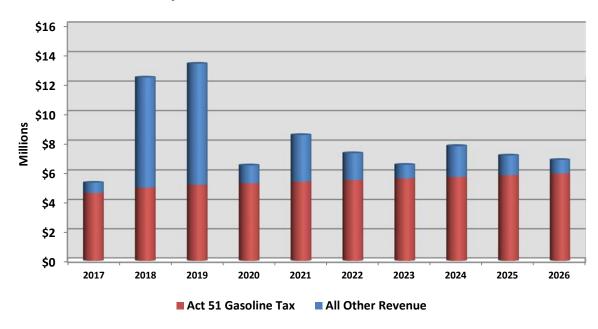


- \$2.4M from LDFA for Waterview Reconstruction
- 2022:
 - o \$1.1M from LDFA for Old Adams / Forester Reconstruction

Major Road / Revenue Summary:

- Due to changes in the State of MI Gasoline tax, starting in FY 2017 significantly higher levels of Act 51 funding has begun to flow into City's Major Road & Local Street Funds
- The increase in Other Revenue in 2018-2022:
- 2018:
 - o \$2.0M from LDFA for Hamlin Road
 - o \$920K from Auburn Hills for Hamlin Road
 - o \$2.3M from RCOC for Hamlin Road
 - o \$1.7M from State of MI for South Blvd & Livernois
 - \$1.2M from MDOT for Auburn Rd jurisdiction change
- 2019:
 - o \$4.0M from Capital Improvement Fund (420) for Auburn Corridor Project
 - Sidewalks, Storm Sewer, Parking Lots
 - o \$3.6M from State of MI for Federal Share of Livernois
 - \$480K Grant for Auburn Corridor Project
- 2021:
 - \$2.4M from LDFA for Waterview Reconstruction
- 2022:
 - o \$1.1M from LDFA for Old Adams / Forester Reconstruction

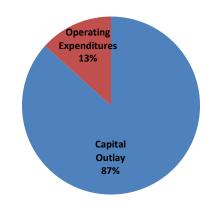
Major Road Fund: Total Revenue Trend



MAJOR ROAD FUND / EXPENDITURES:

- For FY 2019, the primary sources of Major Road Fund expenditures are:
 - o 13% = Operating Expenditures
 - o 87% = Capital Outlay
 - This proportion will vary based upon the level of capital outlay scheduled in a particular Fiscal Year

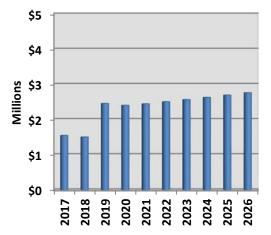
Major Road Fund: FY 2019 Expenditure Sources



Major Road Fund / Operating Expenditures:

- Personnel, Materials, Supplies, Services, Interfund Charges (Fleet), Memberships, etc...
- Operating expenditures are projected to increase 2.0% per year
- The increase in 2017-2018 to 2019+ is due to actual operating expenditures routinely coming in under budget

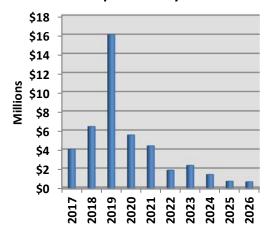
Major Road Fund: Operating Expenditure Trend



Major Road Fund / Capital Outlay:

- Capital Outlay costs for 2019-2026 include all Major Road projects as included in the Adopted CIP
 - o 2018 = Hamlin [E City Limits]
 - 2019 = Auburn Corridor & Livernois [Avon Walton]
 - 2020 = Auburn [Rochester-Culbertson], Austin,
 John R [Avon-Bloomer], Harding
 - 2021 = Avon Industrial, Waterview (LDFA Funded)
 - 2022 = Old Adams & Forester (LDFA Funded)
- The City continually works with other road agencies to leverage Major Road funding in order to construct needed improvements and rehabilitations to the City's Major Road network

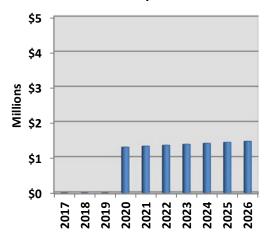
Major Road Fund: Capital Outlay Trend



Major Road Fund / Transfer-Out:

- Proposed for 2020+ is to re-instate an annual transferout from the Major Road Fund (202) to the Local Street Fund (203)
 - Per Act 51 requirements, a community can transfer up to 50% of Major Road Act 51 monies to the Local Street Fund
 - The City proposes to transfer 25% of Major Road Act 51 monies to the Local Street Fund

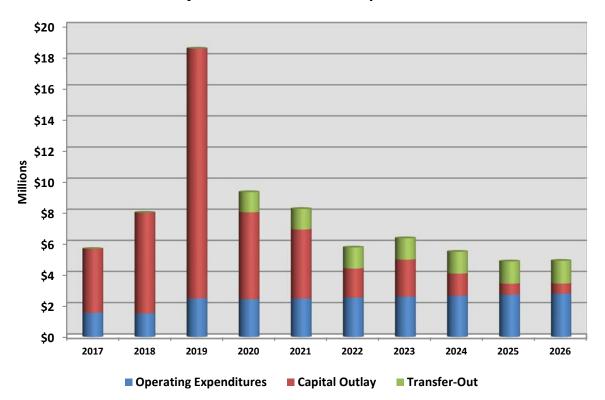
Major Road Fund: Transfer-Out Expenditure Trend



Major Road Fund / Expenditure Summary:

- Capital Outlay costs for 2019-2026 include all Major Road projects as included in the CIP
- Proposed for 2020+ is to re-instate an annual transfer-out from the Major Road Fund (202) to the Local Street Fund (203)

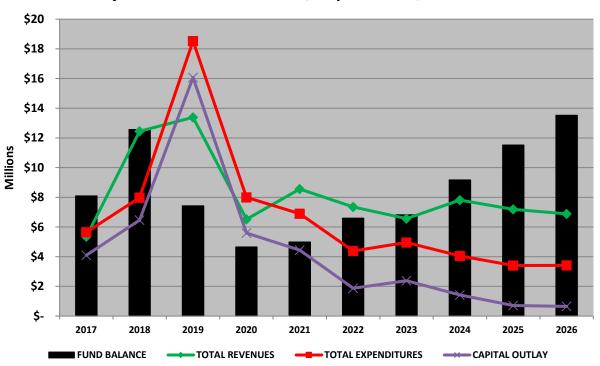
Major Road Fund: Total Expenditure Trend



Major Road Fund / Revenue, Expenditures, and Changes in Fund Balance:

- Due to changes in the State of MI Gasoline tax, starting in FY 2017 significantly higher levels of Act 51 funding has begun to flow into City's Major Road & Local Street Funds
- Other Revenues increased in 2018-2019 due to sources of outside funding for several Major Road projects
- Capital Outlay costs for 2019-2026 include all Major Road projects as included in the CIP
- Proposed for 2020+ is to re-instate an annual transfer-out from the Major Road Fund (202) to the Local Street Fund (203)
- As annual construction eases, it is projected for Major Road fund balance levels to increase into the future

Major Road Fund: Revenue / Expenditure / Fund Balance



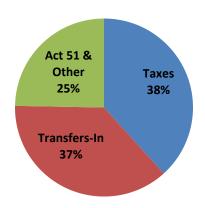
Major Road Fund / Takeaway Points:

- Due to changes in the State of MI Gasoline tax, starting in FY 2017 significantly higher levels of Act 51 funding has begun to flow into City's Major Road & Local Street Funds
- Other Revenues increased in 2018-2019 due to sources of outside funding for several Major Road projects
- Capital Outlay costs for 2019-2026 include all Major Road projects as included in the CIP
- Proposed for 2020+ is to re-instate an annual transfer-out from the Major Road Fund (202) to the Local Street Fund (203)
- As annual construction eases, it is projected for Major Road fund balance levels to increase into the future

LOCAL STREET FUND / REVENUES:

- For FY 2019, the primary sources of Local Street Fund revenue are:
 - o 38% = Property Taxes
 - Local Street I, II, III
 - o 25% = Act 51 & All Other Revenue
 - o 37% = Transfers-In
 - From General Fund and Capital Improvement Fund

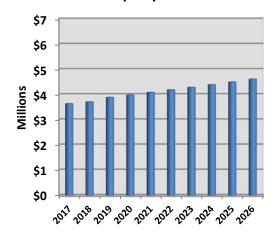
Local Street Fund: FY 2019 Revenue Sources



Local Street Fund / Property Taxes:

- Local Street I, II, III are all set to expire in 2020
 - It is anticipated they will be renewed into a single Local Street millage beginning in FY 2021

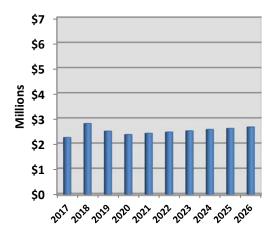
Local Street Fund: Property Tax Trend



Local Street Fund / Act 51 & Other Revenue:

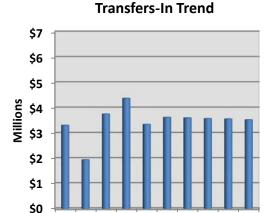
 Due to changes in the State of MI Gasoline tax, higher levels of Act 51 funding has begun to flow into City's Major Road & Local Street Funds

Local Street Fund: Other Revenue Trend



Local Street Fund / Transfers-In:

- Moving forward, the annual transfer-in from the General Fund will be in an amount to maintain the Local Street Fund Balance at 25% of annual expenditures
- Transfer-In increase in 2019-2020 due to:
 - Transfer-In from Capital Improvement Fund:
 - 2019 = Auburn Road Corridor
 - 2020 = SAD projects
- Proposed for 2020+ is to re-instate an annual transferout from the Major Road Fund (202) to the Local Street Fund (203)
 - This will reduce the amount of funding required from the General Fund to balance the Local Street Fund



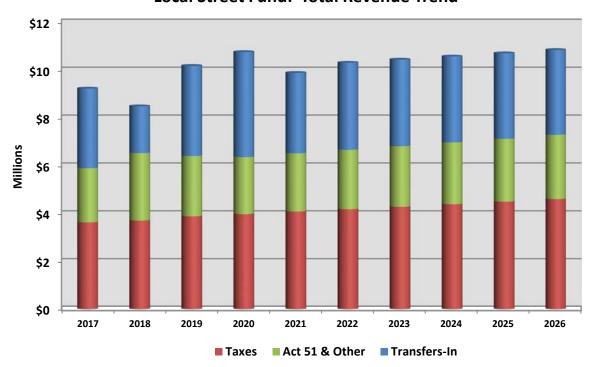
201 2018 2019 2010 2012 2012 2012 2014 2015 2016

Local Street Fund:

Local Street Fund / Revenue Summary:

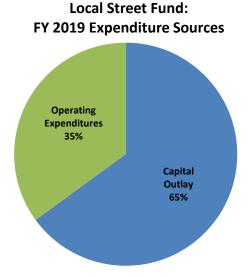
- Local Street Fund revenues are balanced between Property Tax, Act 51 Revenue, and Transfers-In from the General Fund and Major Road Fund
- Proposed for 2020+ is to re-instate an annual transfer-out from the Major Road Fund (202) to the Local Street Fund (203)
 - This will reduce the amount of funding required from the General Fund to balance the Local Street Fund

Local Street Fund: Total Revenue Trend



LOCAL STREET FUND / EXPENDITURES:

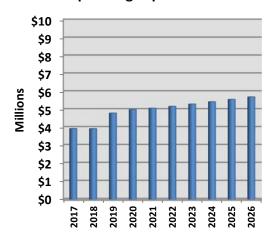
- For FY 2019, the primary sources of Local Street Fund expenditures are:
 - o 35% = Operating Expenditures
 - o 65% = Capital Outlay
 - FY 2019 = Auburn Road Corridor



Local Street Fund / Operating Expenditures:

- Personnel, Materials, Supplies, Services, Interfund Charges (Fleet), Memberships, etc...
- Operating expenditures are projected to increase
 2.0% per year
- The increase in 2019-2026 is due to actual operating expenditures routinely coming in under budget

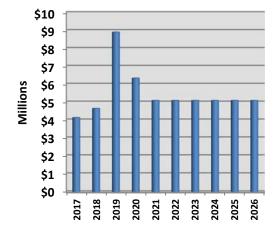
Local Street Fund: Operating Expenditure Trend



Local Street Fund / Capital Outlay:

- Using the current forecast assumptions, the Local Street Fund is able to support an annual Local Street Rehabilitation program of \$5 million per year within the amount of support funding available from the General Fund and the Major Road Fund
- The increase in FY 2019-20 is due to additional Local Street construction projects included as part of the CIP
 - o 2019 = Auburn Road Corridor
 - o 2020 = SAD projects

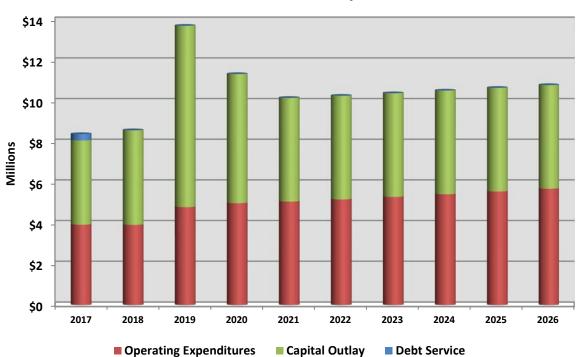
Local Street Fund: Capital Outlay Trend



Local Street Fund / Expenditure Summary:

- Using the current forecast assumptions, the Local Street Fund is able to support an annual Local Street Rehabilitation program of \$5 million per year within the amount of support funding available from the General Fund and the Major Road Fund
- The increase in FY 2019-2020 is due to additional Local Street construction projects included as part of the CIP

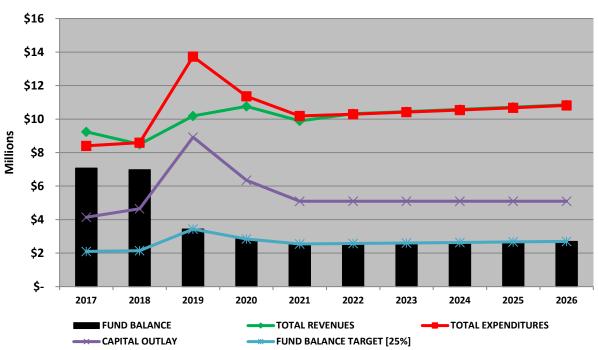
Local Street Fund: Total Expenditure Trend



Local Street Fund / Revenue, Expenditures, and Changes in Fund Balance:

- Transfers-In revenue decreased in FY 2019 to set Local Street Fund Balance at 25% of annual expenditures
 - Moving forward, the annual transfer-in from the General Fund will be in an amount to maintain the Local Street Fund Balance at 25% of annual expenditures
- Using the current forecast assumptions, the Local Street Fund is able to support an annual Local Street Rehabilitation program of \$5 million per year within the amount of support funding available from the General Fund, Major Road Fund, and Capital Improvement Fund

Local Street Fund: Revenue / Expenditure / Fund Balance



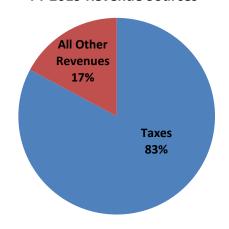
Local Street Fund / Takeaway Points:

- Transfers-In revenue decreased in 2019 to set Local Street Fund Balance at 25% of annual expenditures
 - Moving forward, the annual transfer-in from the General Fund will be in an amount to maintain the Local Street Fund Balance at 25% of annual expenditures
- Proposed for 2020+ is to re-instate an annual transfer-out from the Major Road Fund (202) to the Local Street Fund (203)
 - This will reduce the amount of funding required from the General Fund
- Using the current forecast assumptions, the Local Street Fund is able to support an annual Local Street Rehabilitation program of \$5 million per year within the amount of support funding available from the General Fund, Major Road Fund, and Capital Improvement Fund

FIRE OPERATING FUND / REVENUES:

- For FY 2019, the primary sources of Fire Operating Fund revenue are:
 - o 83% = Property Taxes
 - o 17% = All Other Revenues

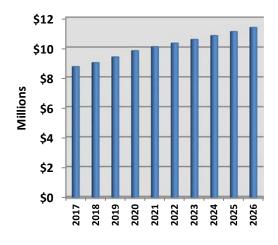
Fire Fund: FY 2019 Revenue Sources



Fire Operating Fund / Property Taxes:

• The Fire millage level is maintained at the existing levy of 2.7000 mill throughout this forecast model

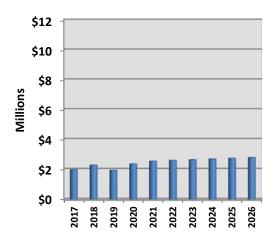
Fire Fund: Property Tax Trend



Fire Operating Fund / Other Revenues:

- The primary source of Other Fire Revenue is EMS Charges for Service
- Other revenues are projected to increase from 0.0% to 2.5% per year

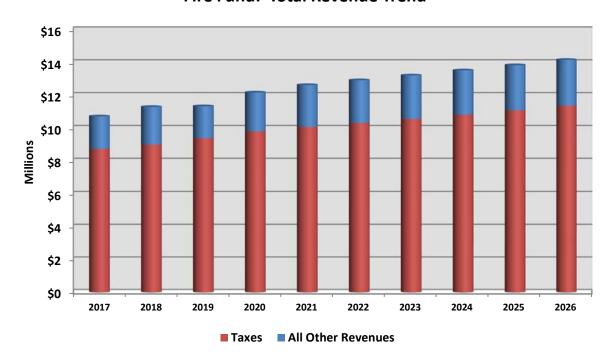
Fire Fund: Other Revenue Trend



Fire Operating Fund / Revenue Summary:

- The Fire millage level is maintained at the existing levy of 2.7000 mill throughout this forecast model
- The primary source of Other Fire Revenue is EMS Charges for Service

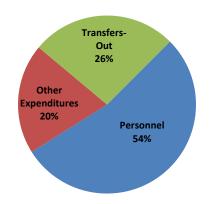
Fire Fund: Total Revenue Trend



FIRE OPERATING FUND / EXPENDITURES:

- For FY 2019, the primary sources of Fire Operating expenditures are:
 - o 54% = Personnel
 - o 20% = Other Expenditures
 - o 26% = Transfer-Out
 - FY 2019 includes the Transfer-Out to the Fire Capital Fund (402) to set the Fire Operating Fund Balance at 25% of annual expenditures

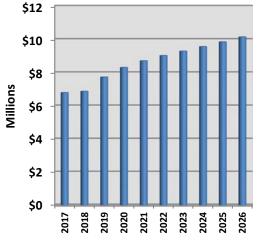
Fire Fund: FY 2019 Expenditure Sources



Fire Operating Fund / Personnel Services:

- 10 x additional City Staff members to Fire Fund
 - 8 x Firefighter Emergency Medical Technicians
 - Part-Time Firefighter hours reduced to offset
 - 2 x Fire Inspectors
 - Fire Inspection Fees to serve as a source of funding

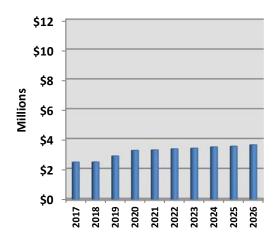
Fire Operating Fund: Personnel Trend



Fire Operating Fund / Other Expenditures:

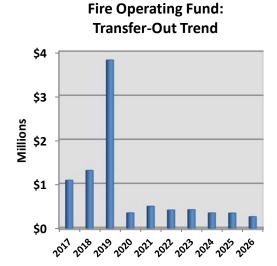
- Supplies, Services, Interfund Charges (including Fleet & Facilities), Memberships, etc...
- Other expenditures are projected to increase 2.0% per year

Fire Operating Fund:
All Other Expenditure Trend



Fire Operating Fund / Transfer-Out:

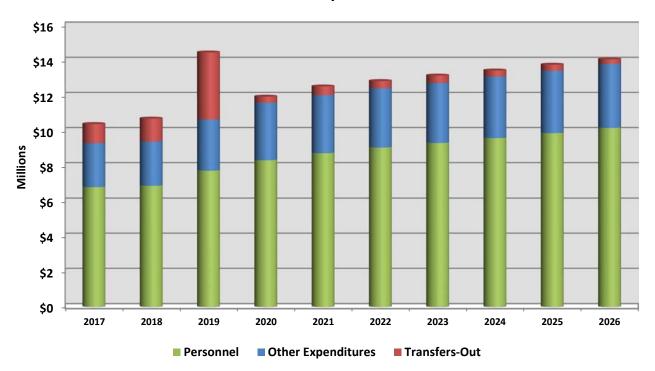
- The increase in Transfers-Out in FY 2019 is to set the Fire Operating Fund at 25% of annual operating expenditures
 - Funds transferred-out to the Fire Capital Fund (402)
 - Moving forward, the annual transfer-out to the Fire Capital Fund will be in an amount to maintain the Fire Operating Fund Balance at 25% of annual operating expenditures



Fire Operating Fund / Expenditure Summary

 The increase in Transfers-Out in FY 2019 is to set the Fire Operating Fund at 25% of annual operating expenditures

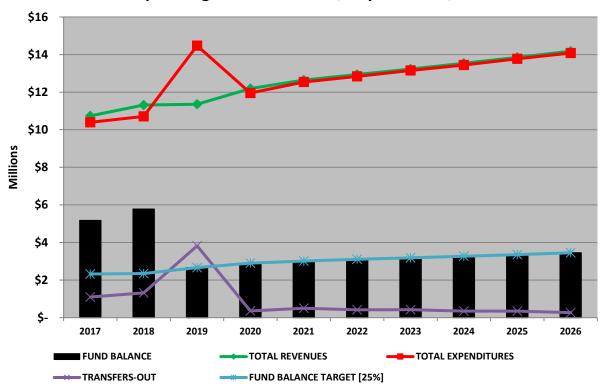
Fire Fund: Total Expenditure Trend



Fire Operating Fund / Revenue, Expenditures, Changes in Fund Balance:

- The Fire millage level is maintained at the existing levy of 2.7000 mill throughout this forecast model
- The increase in Transfers-Out Expenditures in FY 2019 is to set the Fire Operating Fund at 25% of annual operating expenditures
 - o Funds to be transferred-out to the Fire Capital Fund (402)
 - Moving forward, the annual transfer-out to the Fire Capital Fund will be in an amount to maintain the Fire Operating Fund Balance at 25% of annual operating expenditures
- It is projected the existing Fire millage levy of 2.7000 mill will be adequate to contribute funding to the Fire Capital Fund (402) through FY 2030+





Fire Operating Fund / Takeaway Points:

- The Fire millage level is maintained at the existing levy of 2.7000 mill throughout this forecast model
- The increase in Transfers-Out Expenditures in FY 2019 is to set the Fire Operating Fund at 25% of annual operating expenditures
 - Moving forward, the annual transfer-out to the Fire Capital Fund will be in an amount to maintain the Fire Operating Fund Balance at 25% of annual operating expenditures
- It is projected the existing Fire millage levy of 2.7000 mill will be adequate to contribute funding to the Fire Capital Fund (402) through FY 2030+

(402) Fire Capital Fund Forecast

Fire Capital Fund / Revenue Summary:

- The increase in Transfers-In Revenues in FY 2019 is to set the Fire Operating Fund (206) at 25% of annual operating expenditures
 - Moving forward, the annual transfer-out to the Fire Capital Fund will be in an amount to maintain the Fire Operating Fund Balance at 25% of annual operating expenditures

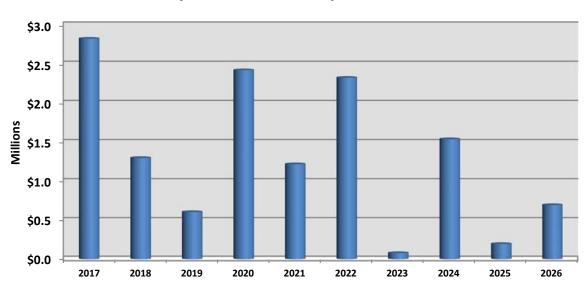
Fire Capital Fund: Total Revenue Trend



Fire Capital Fund / Expenditure Summary:

• Capital Outlay costs for 2019-2026 include all Fire Capital (with updated project budgets) as included in the CIP

Fire Capital Fund: Total Expenditure Trend

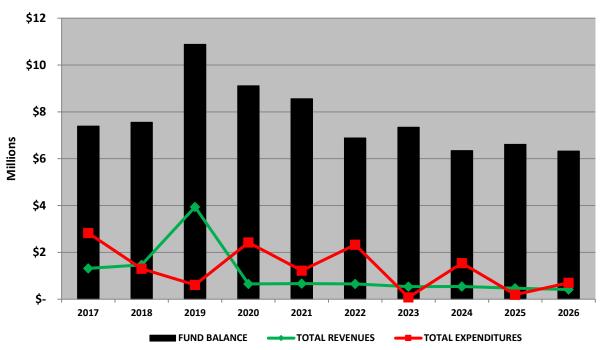


(402) Fire Capital Fund Forecast

Fire Capital Fund / Revenue, Expenditures, Changes in Fund Balance:

- The increase in Transfers-In Revenues in FY 2019 is to set the Fire Operating Fund (206) at 25% of annual operating expenditures
 - Moving forward, the annual transfer-out to the Fire Capital Fund will be in an amount to maintain the Fire Operating Fund Balance at 25% of annual operating expenditures
- Capital Outlay costs for 2019-2026 include all Fire Capital (with updated project budgets) as included in the CIP
- It is projected the existing Fire millage levy of 2.7000 mill will be adequate to contribute funding to the Fire Capital Fund (402) through FY 2030+

Fire Capital Fund: Revenue / Expenditure / Fund Balance



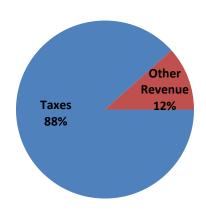
Fire Capital Fund / Takeaway Points:

- Capital Outlay costs for 2019-2026 include all Fire Capital (with updated project budgets) as included in the CIP
- It is projected the existing Fire millage levy of 2.7000 mill will be adequate to contribute funding to the Fire Capital Fund (402) through FY 2030+

SPECIAL POLICE FUND / REVENUES:

- For FY 2019, the primary sources of Special Police Fund revenue are:
 - o 88% = Property Taxes
 - o 12% = All Other Revenues

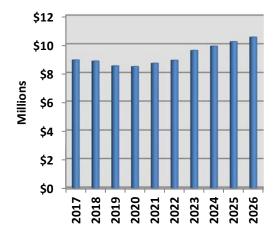
Special Police Fund: FY 2019 Revenue Sources



Special Police Fund / Property Taxes:

- The General Fund levy is decreased by the corresponding amount of Special Police II millage each year so that there is no <u>net</u> increase to the bottom line millage rate as a result
- Special Police Millage II reduced (2019-2022) to set Special Police Fund Balance at 25% of annual operating expenditures

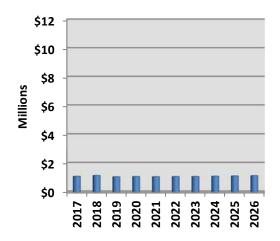
Special Police Fund: Property Tax Trend



Special Police Fund / Other Revenues:

- Includes Fines, District Court Fees, Charges for Service, etc...
- Other revenues are projected to increase from 0.0% to 3.0% per year

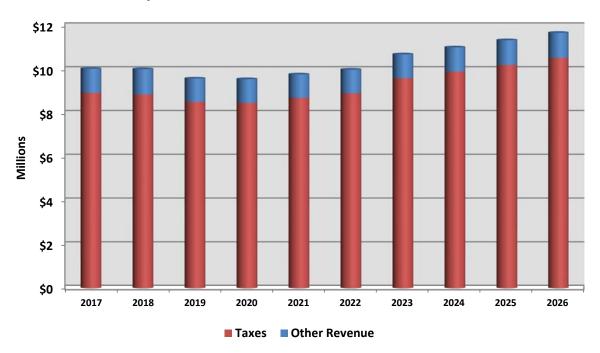
Special Police Fund: Other Revenue Trend



Special Police Fund / Revenue Summary:

- The General Fund levy is decreased by the corresponding amount of Special Police II millage each year so that there is no <u>net</u> increase to the bottom line millage rate as a result
- Special Police Millage II reduced (2019-2022) to set Special Police Fund Balance at 25% of annual operating expenditures
 - Moving forward, the Special Police Millage II will be set to maintain the Special Police Fund Balance at 25% of annual operating expenditures

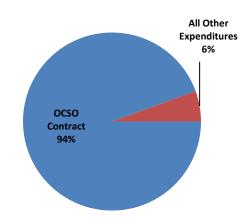
Special Police Fund: Total Revenue Trend



SPECIAL POLICE FUND / EXPENDITURES:

- For FY 2019, the primary sources of Special Police Fund expenditures are:
 - o 94% = OCSO Contract
 - o 6% = All Other Expenditures

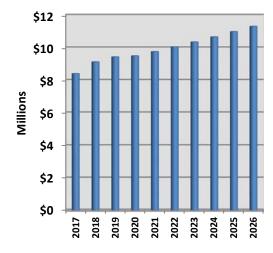
Special Police Fund: FY 2019 Expenditure Sources



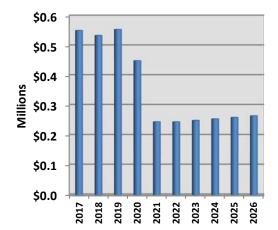
Special Police Fund / OCSO Contract:

- FY 2020-26 Long-Term Forecast assumes no staffing changes
 - FY 2019 = + 0.15% (per OCSO contract)
 - FY 2020 = + 2.92% (per OCSO contract)
 - o FY 2021 = + 2.91% (per OCSO contract)
 - o FY 2022-26 = + 3.00% per year

Special Police Fund: OCSO Contract Trend



Special Police Fund: All Other Expenditure Trend



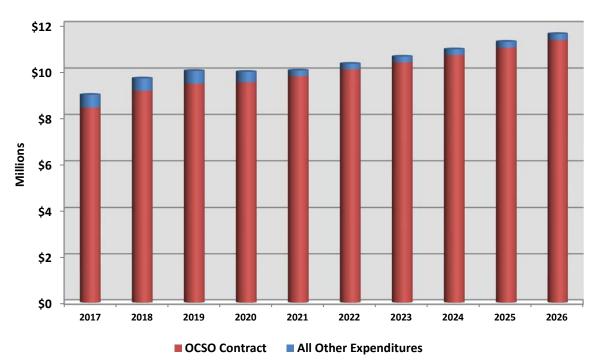
Special Police Fund / Other Expenditures:

- Supplies, Services, Interfund Charges (including Facilities), Memberships, Debt Service, etc...
- Other expenditures are projected to increase 2.0% per year
- The decrease from FY 2019-2021 is a result of the debt related to the new OCSO Substation construction being paid off
- In FY 2021, the debt related to the OCSO Substation construction will be paid off

Special Police Fund / Expenditure Summary:

- No change in OCSO officers included in Long-Term Forecast
- In FY 2021, the debt related to the new OCSO Substation construction will be paid off

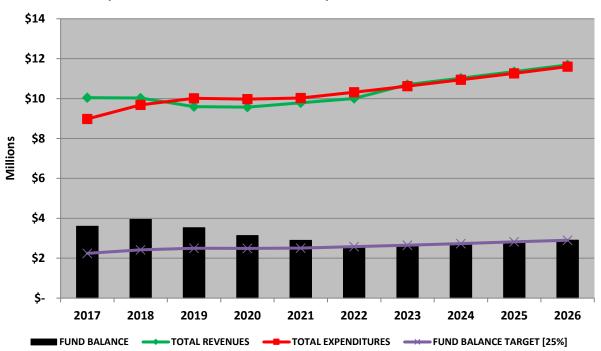
Special Police Fund: Total Expenditure Trend



Special Police Fund / Revenue, Expenditures, Changes in Fund Balance:

- The General Fund levy is decreased by the corresponding amount of Special Police II millage each year so that there is no <u>net</u> increase to the bottom line millage rate as a result
- Special Police Millage II reduced (2019-2022) to set Special Police Fund Balance at 25% of annual operating expenditures
 - Moving forward, the Special Police Millage II will be set to maintain the Special Police Fund Balance at 25% of annual operating expenditures

Special Police Fund: Revenue / Expenditure / Fund Balance



Special Police Fund / Takeaway Points:

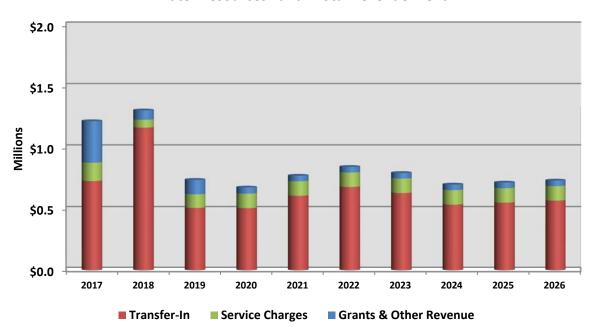
- The General Fund levy is decreased by the corresponding amount of Special Police II millage each year so that there is no <u>net</u> increase to the bottom line millage rate as a result
- Special Police Millage II reduced (2020-2022) to set Special Police Fund Balance at 25% of annual operating expenditures
 - Moving forward, the Special Police Millage II will be set to maintain the Special Police Fund Balance at 25% of annual operating expenditures
- In FY 2021, the debt related to the new OCSO Substation construction will be paid off

(244) Water Resources Fund Forecast

Water Resources Fund / Revenue Summary:

- Water Resources Fund has very little in dedicated revenue sources
 - Beginning in FY 2017 the primary source of funding comes from the General Fund
 Transfer-In to balance expenditures
 - General Fund is projected to continue funding Water Resources (244) Fund to balance 244-Fund expenditures
- The Public Safety & Infrastructure Committee is currently exploring potential funding options for Water Resources operations, maintenance, and infrastructure improvements

Water Resources Fund: Total Revenue Trend

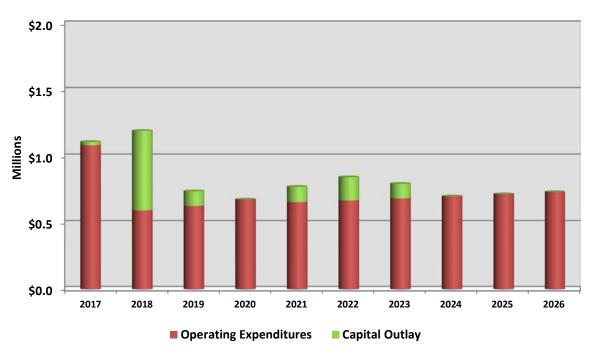


(244) Water Resources Fund Forecast

Water Resources Fund / Expenditure Summary:

- The increase in Capital Outlay in FY 2018 is due to Hamilton Relief Drain Repair and Avon Creek projects
- Capital projects included in 2019-2026 per the CIP are proposed to be funded by Transfer-In from the Capital Improvement Fund (420)
- The Public Safety & Infrastructure Committee is currently exploring potential funding options for Water Resources operations, maintenance, and infrastructure improvements

Water Resources Fund: Total Expenditure Trend

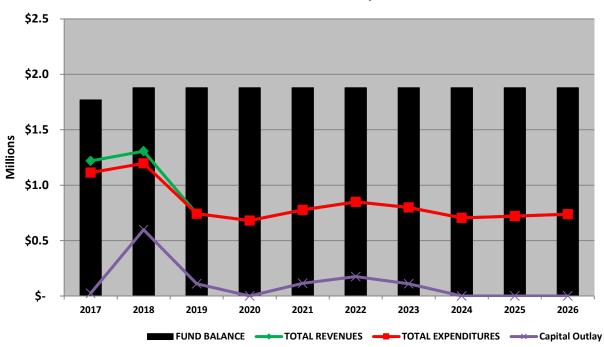


(244) Water Resources Fund Forecast

Water Resources Fund / Revenue, Expenditures, Changes in Fund Balance:

- No use of Water Resources Fund balance is projected
- Water Resources Fund has very little in dedicated revenue sources
 - Primary funding currently from General Fund transfer-in to balance operating expenditures
 - Capital Improvement Fund is projected to fund Water Resources Fund (244) capital projects
- The Public Safety & Infrastructure Committee is currently exploring potential funding options for Water Resources operations, maintenance, and infrastructure improvements

Water Resources Fund: Revenue / Expenditure / Fund Balance



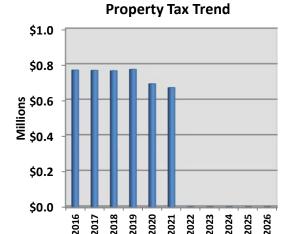
Water Resources Fund / Takeaway Points

- General Fund is projected to continue funding Water Resources Fund (244) operations to balance expenditures
- Capital Improvement Fund is projected to fund Water Resources Fund (244) capital projects
- The Public Safety & Infrastructure Committee is currently exploring potential funding options for Water Resources operations, maintenance, and infrastructure improvements
- Long-Term potential funding options should continue to be explored as Storm Water infrastructure needs will begin to escalate into the future, this would cause a larger transferin from the General Fund and/or Capital Improvement Fund to finance the infrastructure costs

(369) OPC Building Debt Service Fund Forecast

OPC BUILDING DEBT SERVICE FUND

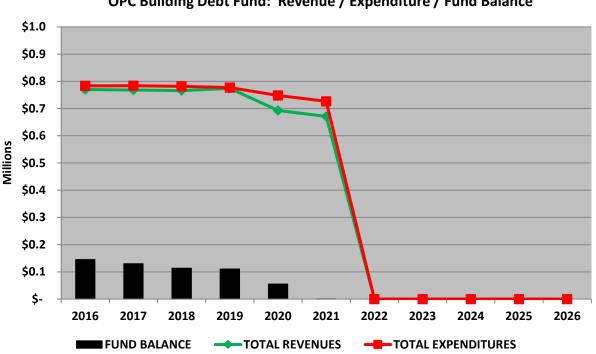
- For FY 2019, the primary source of OPC Building Debt revenue is Property Tax
- The last year the millage will be levied is for FY 2021
 - o For FY 2021, it is estimated that the City will need to collect approximately \$660,000 through the OPC Building Debt millage to pay the final year of debt service
 - o Estimated rate in the final year of OPC Building Debt millage = 0.1793 mill



OPC Building Debt Fund:

OPC Building Debt Fund / Revenue, Expenditures, Changes in **Fund Balance:**

 A portion of (369) OPC Building Debt fund balance is utilized each year over the remaining life of the debt issue



OPC Building Debt Fund: Revenue / Expenditure / Fund Balance

OPC Building Debt Fund / Takeaway Points:

- The last year the millage will be levied is for FY 2021
 - o For FY 2021, it is estimated that the City will need to collect approximately \$660,000 through the OPC Building Debt millage to pay the final year of debt service
 - Estimated rate in the final year of OPC Building Debt millage = 0.1793 mill

Final Thoughts of the Seven Year Forecast

- Like many governments nationwide and especially in the State of Michigan's metro Detroit region, the City of Rochester Hills faced a major economic downturn during the last recession which challenged our ability to deliver programs and services supported by property taxes and state revenues
- With City Council's support we managed through the economic storm
 - By City Council and Administration working together, we carefully prioritized services and programs
- The Long-Term Financial Forecast has helped the City to get ahead of issues and address them before they become greater problems
 - We have been able to use the projections of the Long-Term Financial Forecast to move the City to a three-year approach to budgeting
 - o We have brought services and expenses in line with revenue resources
 - We have become pro-active on those issues affecting our ability to deliver services to our citizens
 - Including investments in infrastructure
- We appreciate Council's support, without it we might not have been able to manage during the economic downturn as successfully
- There will always be financial challenges <u>but</u> with careful planning many of these challenges can and will be turned into opportunities