



Customer:  
 City of Rochester Hills  
 1000 Rochester Hills Dr  
 Rochester Hills, MI 48309

**Likely Lease Based Options**

**City Hall - Data Center**

	<u>Qty</u>	<u>Net Cost</u>
<b>Medium nodes (3)</b>	3	\$178,500
2x10 core processors		
288GB memory per node		
Medium Storage Node (~12-15TB)		
24x7, 4 hr response		
Startup Services		
* Free - 2 HPE Training Credits		
 Fire Station - Backup & Disaster Recovery		
<b>Large Simplivity Config - DR</b>	1	\$104,000
2x10 core processors		
384GB memory		
Large Storage Node (20+ TB)		
(1) 8-port 10Gbe zl module		
(6) 1meter DAC SFP+ cables		
 Medium Simplivity cluster with Large D/R		
<b>Total</b>		<b>\$282,500</b>
 Refund to City of Rochester Hills (upon equipment return - paid via check or built into lease)		 <u>(\$91,750)</u>
 <b>Total Simplivity Outlay</b>		 <u><b>\$190,750</b></u>

**Likely Non-Lease Based Options**

<u>Services &amp; Software &amp; Misc</u>	<u>Net Cost</u>	<u>Notes</u>
Migration, backup & DR Startup Services	\$13,950	
5yr credits, 30/yr - optional	\$29,500	Long term Maint/support Optional
8 - Vmware Standard lic, 5 yr	\$14,600	Vmware downgrade option
6 - 900GB disks DL3xx server	<u>\$2,800</u>	
<b>Total</b>	<u><b>\$60,850</b></u>	
 <b>Notes:</b>		
• Renews 5 year IT refresh cycle		
• Core Switch not upgraded to include co-terminus Support (Nov 2021)		
• Credits - 20 credits - patching all 4 nodes, 1 time per year		
• Credits - 20 credits - Health Check Service		
• Credits - 5 credits - Firmware update analysis		
• Optional - 10 credits/yr - \$10,000		
 Net Simplivity (Lease)	 \$282,500	
Net Services & Options (Non-Lease)	\$60,850	
<b>Subtotal</b>	<b>\$343,350</b>	
 HC380 Refund	 <u>(\$91,750)</u>	
 <b>Total Program Proposal</b>	 <u><b>\$251,600</b></u>	