

Request For Proposal Names Read: April 2, 2019

	Allied Building Service Company of Detroit 1801 Howard Street Detroit, MI 48216	Altech Doors 27519 Schoolcraft Rd Livonia, MI 48150	Applied Handling 15200 Century Drive Dearborn, MI 48120	McKernan, Inc. 30596 Groesbeck Roseville, MI 48066	Secure Door LLC 75 Lafayette Suite 200 Mt. Clemens, MI
Type of Organization?	Corporation	Corporation	Corporation	Corporation	Corporation LLC
How many years experience does your company have in providing High performance overhead door installs?	Has been performing commercial overhead door work for more than 15 years primarily acting as General Contractor. Just recently opened their own internal overhead door division and currently self performing for 6 months now.	6 years experience with high speed performance door installation. 12 years experience with overhead door installation and repair. Provide large scale installation and maintenance for various municipalities, schools and big box stores.	Serving Michigan since 1952. Complete list of certifications and training received by field technicians is provided in Summary of Qualifications page of response.	Has been in business for 44 years. Have national contracts with Home Depot, CVS, Rite Aid and more. City, Municipal and Casino work. Employees have extensive background checks.	Supplied and installed high performance overhead doors for 10 years. Prior to starting Secure Door they worked in the industry for 10 years.
What percentage of your business is commercial?	100	80	100	90	99
What percentage of your business is residential?	0	20	0	10	1
List Five (5) current or completed projects that are similar in scope to this project.	Provided.	Provided.	Provided.	Provided.	Provided.
How many employees does your company employ?	185 Full-time and 47 Part-time	9 Full-time and 2 Part-time	50 Full-time	15	11 Full-time and 1 Part-time
Provide a work plan/methodology.	Provided	Provided	Provided.	Provided	Provided.
What is the status of your current workload?	Currently taking on all work at this time.	Scheduling 2 weeks out.	\$25 million on the books. Still have	Busy, but capable of taking this job.	They are busy, typically booked 5-10 days
Describe resources you are capable of bringing to the City?	Has full services of trades and equipment that will be needed for this project.	Provided list of employees with years of experience.	Partial list of products and services they provide: Dock levelers/lifts/restraints, dock shelters/seals and doors of all types.	Has all the equipment needed to perform the job correctly and in timely matter.	Project manager, installation team and office administrator will work on this project.
Will subcontractors be utilized?	No	N/A	D&B Electric for low voltage wiring.	No	No
Have you been involved in or has a State of Michigan building	N/A	No	No	No	No
Provide Warranty information on new materials/products.	Allied will honor all manufacturer warranties on both the door and the opener.	Standard manufacturer warranty.	Two years	1 year on door and motor 1 yr. on Labor	One year warranty from date of install on material and craftsmanship.
Provide warranty information on services provided by your company.	1 year workmanship warranty for both the door & the operators installation.	Altech door warranties labor for one full year.	One year on labor.	1 year on labor	One year warranty on all labor free of defect with precision craftsmanship.
Preferred payment method:	Credit Card	ACH	Credit Card	ACH	ACH or Credit Card
DOOR PRICING:					
1 100,000 Cycle Spring Rolling Steel Doors (Single Phase)	Rolling Steel Doors (Single Phase)	Rolling Steel Doors (Single Phase)	Rolling Steel Doors (Single Phase)	Rolling Steel Doors (Single Phase)	Rolling Steel Doors (Single Phase)
Manufacturer:	Clopay/Cornell/Cookson	Wayne Dalton	Clopay/Cornell/Cookson	Clopay/Cornell/Cookson	Wayne Dalton
Model #	ESD20	MD 1823	ESD20	ESD20	819C Thermitte
Operator Motor Size (minimum 1.5hp)	1 1/2 HP GH 120/1/60 Aux	Single Phase 208 1.5HP - Gear	1.5HP	1.5HP	1 1/2HP Gearhead
Door Material & Gauge	6F Insulated Slat, 6F Slat 18/24 Gauge, Galvanized Steel	Steel 22ga	18 gauge galvaized exterior; 24 gauge galvanized interior	18 gauge	Steel, 18ga front, 24ga back
Door Size (H X W)	18' x 14' 6"	18' x 14' 6"	18' x 14' 6"	18' x 14' 6"	18' x 14' 6"
Door Spring Life Cycle (minimum 100,000 cycles)	100,000 cycles	100,000	100,000	100,000	100,000
Door Color	Tan	TBD	Tan	Tan	Tan (Beige)
Door Life Expectancy (in years) for a door cycled 50 times a day or 8,000 time a year	15-20 years	This door not designed for 50x/ 12.5 yrs	12.5 years	12.5 years	12.5 years
Total Cost of Doors (incl. labor, material, install, etc)	<u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$21,604.24 2 \$43,208.48	<u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$10,966.40 2 \$21,932.80	<u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$18,144.50 2 \$36,289.00	<u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$17,250.00 2 \$34,500.00	<u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$15,718.00 2 \$31,436.00
Labor Rates (included in total cost above)	<u>Classification</u> <u>Hourly Rate</u> Installer \$105.00	<u>Classification</u> <u>Lump Sum</u> Install Dr & Operator \$1,750.00	<u>Classification</u> <u>Hourly Rate</u> One Man w/truck \$118.00	<u>Classification</u> <u>Hourly Rate</u> Labor \$175.00	<u>Classification</u> <u>Hourly Rate</u> Labor \$176.00
Other Additional Costs		Left Rental Costs (not provided)		Trip Charge \$75	
Hours to Complete	30 hours	8 - 10 hours	40 hours	24 hours	30 hours

PROJECT: Overhead Commercial Doors

RFP-RH-19-013

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<p>2 100,000 Cycle Spring Rolling Steel Doors (Three Phase) Manufacturer: Model # Operator Motor Size (minimum 1.5hp) Door Material & Gauge Door Size (H X W) Door Spring Life Cycle (minimum 100,000 cycles) Door Color Door Life Expectancy (in years) for a door cycled 50 times a day or 8,000 time a year Cost of Doors (include. labor, material, instal, etc...) Estimated three phase electrical costs Total Cost of Doors (incl. labor, material, install, etc) Labor Rates (included in total cost above) Other Additonal Costs Hours to Complete</p>	<p>Rolling Steel Doors (Three Phase) Clopay/Cornell CESD20 3 1/3 HP GFA MOTOR 460-3-60 6F Insulated Slat, 6F Slat 18/24 Gauge, Galvanized Steel 18' x 14' 6" 100,000 cycles Tan 15-20 years Unit Cost Qty Extended Cost \$21,965.38 2 \$43,930.76 \$15,092.19 \$59,022.95 Classification Hourly Rate Installer \$105.00</p>	<p>Rolling Steel Doors (Three Phase) Wayne Dalton MD 1823 Single Phase 208 1.5HP - Gear Steel 22ga 18' x 14' 6" 100,000 TBD This door not designed for 50x/ 12.5 yrs Unit Cost Qty Extended Cost \$11,018.40 2 \$22,036.80 \$15,092.19 \$37,128.99 Classification Lump Sum Install Dr & Operator \$1,750.00 Left Rental Costs (not provided)</p>	<p>Rolling Steel Doors (Three Phase) Cornell ESD20 1.5HP 18 gauge galvaized exterior; 24 gauge galvanized interior 18' x 14' 6" 100,000 Tam 12.5 years Unit Cost Qty Extended Cost \$18,144.50 2 \$36,289.00 \$15,092.19 \$51,381.19 Classification Hourly Rate One Man w/truck \$118.00</p>	<p>Rolling Steel Doors (Three Phase) Cookson ESD20 1.5HP 18 gauge 18' x 14' 6" 100,000 Tan 12.5 years Unit Cost Qty Extended Cost \$17,250.00 2 \$34,500.00 \$15,092.19 \$49,592.19 Classification Hourly Rate Labor \$175.00 Trip Charge \$75</p>	<p>Rolling Steel Doors (Three Phase) Wayne Dalton 819C Thermitte 1 1/2HP Gearhead Steel, 18ga front, 24ga back 18' x 14' 6" 100,000 Tan (Beige) 12.5 years Unit Cost Qty Extended Cost \$16,000.00 2 \$32,000.00 \$15,092.19 \$47,092.19 Classification Hourly Rate Labor \$176.00</p>
<p>3 High Speed Fabric Doors (Single Phase) Manufacturer: Model # Operator Motor Size (minimum 1.5hp) Door Material & Gauge Door Size (H X W) Door Spring Life Cycle (minimum 100,000 cycles) Door Color Door Life Expectancy (in years) for a door cycled 50 times a day or 8,000 time a year Total Cost of Doors (incl. labor, material, install, etc) Labor Rates (included in total cost above) Other Additonal Costs Hours to Complete</p>	<p>High Speed Fabric Drs (Single Phase) (Not available in Single Phase)</p>	<p>High Speed Fabric Drs (Single Phase) Dynaco M2 Door SF 208 Fabric 18' x 14' 6" 500,000 Light Brown 60 years Unit Cost Qty Extended Cost \$23,762.70 2 \$47,525.40 Classification Lump Sum Install Dr & Operator \$1,750.00 Left Rental Costs (not provided); and require door repairs at \$1,450</p>	<p>High Speed Fabric Drs (Single Phase) Rite Hite Fastrax XL 1.5HP 100 Mil thick Fabric 18' x 14' 6" Springless direct drive design Gray with choice of others 15 to 20 years based on maintenance Unit Cost Qty Extended Cost \$32,046.00 2 \$64,092.00 Classification Hourly Rate One Man w/truck \$118.00</p>	<p>High Speed Fabric Drs (Single Phase) (Not available in Single Phase)</p>	<p>High Speed Fabric Drs (Single Phase) (Not available in Single Phase)</p>
<p>4 High Speed Fabric Doors (Three Phase) Manufacturer: Model # Operator Motor Size (minimum 1.5hp) Door Material & Gauge Door Size (H X W) Door Spring Life Cycle (minimum 100,000 cycles) Door Color Door Life Expectancy (in years) for a door cycled 50 times a day or 8,000 time a year Cost of Doors (include. labor, material, instal, etc...) Estimated three phase electrical costs Total Cost of Doors (incl. labor, material, install, etc) Labor Rates (included in total cost above) Other Additonal Costs Hours to Complete</p>	<p>High Speed Fabric Drs (Three Phase) Rytec Fast Seal 1.5 HP+D95 3-ply, 85.5oz, Rilon 18' x 14' 6" 500,000 Tan 30 year Unit Cost Qty Extended Cost \$32,343.23 2 \$64,686.46 \$15,092.19 \$79,778.65 Classification Hourly Rate Installer \$105.00</p>	<p>High Speed Fabric Drs (Three Phase) Dynaco M2 Door 3 phase Fabric 18' x 14' 6" 500,000 TDB 60 years Unit Cost Qty Extended Cost \$23,762.70 2 \$47,525.40 \$15,092.19 \$62,617.59 Classification Lump Sum Install Dr & Operator \$1,750.00</p>	<p>High Speed Fabric Drs (Three Phase) Rite Hite Fastrax XL 1.5HP 100 Mil thick Fabric 18' x 14' 6" Springless direct drive design Gray with choice of others 15 to 20 years based on maintenance Unit Cost Qty Extended Cost \$32,046.00 2 \$64,092.00 \$15,092.19 \$79,184.19 Classification Hourly Rate One Man w/truck \$118.00</p>	<p>High Speed Fabric Drs (Three Phase) hormann SM 1600 XL 2HP 1/16" thick reinforced PVC 18' x 14' 6" unlimited Orange, Blue, Yellow, Red, Gray Motor / Door guaranteed 5 years Unit Cost Qty Extended Cost \$19,450.00 2 \$38,900.00 \$15,092.19 \$53,992.19 Classification Hourly Rate Labor \$175.00 Trip Charge \$75</p>	<p>High Speed Fabric Drs (Three Phase) ASI Marathon Door 615 Fabric Door 2HP 230 or 460 3 phase Fabric (see brochure) 18' x 14' 6" No springs, high cycle (million +) Blue or Orange 3 - 4 times more than standard roll up door Unit Cost Qty Extended Cost \$26,831.00 2 \$53,662.00 \$15,092.19 \$68,754.19 Classification Hourly Rate Labor \$176.00</p>

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5 High Speed Rubber Doors (Single Phase) Manufacturer: Model #	High Speed Rubber Drs (Single Phase) (Not available in Single Phase)	High Speed Rubber Drs (Single Phase) (Not available in Single Phase)	High Speed Rubber Drs (Single Phase) (Not available in Single Phase)	High Speed Rubber Drs (Single Phase) (Not available in Single Phase)	High Speed Rubber Drs (Single Phase) (Not available in Single Phase)
6 High Speed Rubber Doors (Three Phase) Manufacturer: Model # Operator Motor Size (minimum 1.5hp) Door Material & Gauge Door Size (H X W) Door Spring Life Cycle (minimum 100,000 cycles) Door Color Door Life Expectancy (in years) for a door cycled 50 times a day or 8,000 time a year Cost of Doors (include. labor, material, instal, etc...) Estimated three phase electrical costs Total Cost of Doors (incl. labor, material, install, etc) Labor Rates (included in total cost above) Other Additionl Costs Hours to Complete	High Speed Rubber Drs (Three Phase) Rytec Powerhouse XL 1.5 HP 1/4" thick SBR rubber panel with 550 psi tensil 18' x 14' 6" Springless design Black Only 30 years <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$35,298.57 2 \$70,597.14 <u>Classification</u> <u>Hourly Rate</u> Installer \$105.00 30 hours	High Speed Rubber Drs (Three Phase) Flexon Hormonn HDC-DD 3.35 HP Direct Drive Rubber 18' x 14' 6" Springless / lifetime Black 60 years <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$30,417.40 2 \$60,834.80 <u>Classification</u> <u>Lump Sum</u> Install Dr & Operator \$1,850.00 10 + hours	High Speed Rubber Drs (Three Phase) Performax Global Pro Max Rubber Door 3 HP 1/4" thick SBR Rubber 18' x 14' 6" Springless direct drive desgin Black 15 to 20 years based on maintenance <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$26,109.50 2 \$52,219.00 <u>Classification</u> <u>Hourly Rate</u> One Man w/truck \$118.00 40 hours	High Speed Rubber Drs (Three Phase) TNR HDC-DD 3.35HP 1/4" black SBR Panel 18' x 14' 6" 1,000,000 Black Lifetime warranty on guides/panels 5 years on operator <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$32,095.00 2 \$64,190.00 <u>Classification</u> <u>Hourly Rate</u> Labor \$175.00 Trip Charge \$75 24 hours	High Speed Rubber Drs (Three Phase) Albany / Entrematic RR 1500 Tough 3HP, 240 or 480V, 3 phase 1/4" thick, two layer, SBR 18' x 14' 6" No springs Black, oragen, blue 1 million cycles <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$33,737.00 2 \$67,474.00 <u>Classification</u> <u>Hourly Rate</u> Labor \$176.00 30 hours
7 High Speed Rigid Metal Doors (Single Phase) Manufacturer: Model #	High Speed Rigid Metal (Single Phase) (Not available in Single Phase)	High Speed Rigid Metal (Single Phase) (Not available in Single Phase)	High Speed Rigid Metal (Single Phase) (Not available in Single Phase)	High Speed Rigid Metal (Single Phase) (Not available in Single Phase)	High Speed Rigid Metal (Single Phase) (Not available in Single Phase)
8 High Speed Rigid Metal Doors (Three Phase) Manufacturer: Model # Operator Motor Size (minimum 1.5hp) Door Material & Gauge Door Size (H X W) Door Spring Life Cycle (minimum 100,000 cycles) Door Color Door Life Expectancy (in years) for a door cycled 50 times a day or 8,000 time a year Cost of Doors (incl. labor, material, instal, etc...) Estimated three phase electrical costs Total Cost of Doors (incl. labor, material, install, etc) Labor Rates (included in total cost above) Other Additionl Costs Hours to Complete	High Speed Rigid Metal (Three Phase) Rytec Spiral 1.5 HP 1 3/16" thick double-walled 6" aluminum slats 18' x 14' 6" 500,000 Tan 30 years <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$33,986.45 2 \$67,972.90 <u>Classification</u> <u>Hourly Rate</u> Installer \$105.00 30 hours	High Speed Rigid Metal (Three Phase) TeleDoor TD 18146 230 volt - 3 phase - 2HP Telescoping Steel 22 ga 18' x 14' 6" 1 million TBD 60 + years <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$27,075.10 2 \$54,150.20 <u>Classification</u> <u>Hourly Rate</u> Installer \$2,050.00 30 hours	High Speed Rigid Metal (Three Phase) Cornell EPD300 3.3HP 20 gauge galvanized exterior, 24 gauge galvanized interior 18' x 14' 6" 300,000 Tan 37.5 years <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$20,928.00 2 \$41,856.00 <u>Classification</u> <u>Hourly Rate</u> One Man w/truck \$118.00 40 hours	High Speed Rigid Metal (Three Phase) Hormann SG5000 U42 (not provided) 1 5/8" galvanized steel 18' x 14' 6" Unlimited RAL 9006 - White Aluminum Lifetime warranty on guides/panels 5 years on operator <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$28,495.00 2 \$56,990.00 <u>Classification</u> <u>Hourly Rate</u> Labor \$175.00 Trip Charge \$75 24 hours	High Speed Rigid Metal (Three Phase) ASI Marathon 109 LP 3HP, 230 or 460V, 3 Phase Alumimum, Insulated, PVC Back 18' x 14' 6" Million + Anodized Alumimum Silver 4 times longer than standard roll up door <u>Unit Cost</u> <u>Qty</u> <u>Extended Cost</u> \$39,186.00 2 \$78,372.00 <u>Classification</u> <u>Hourly Rate</u> Labor \$176.00 30 hours

*There was one additional proposal received that was deemed non-repsonive and was not evaluated further