

<b>Spring and Fall Planting of Selected Street Trees</b>				
<b>RFP-RH-19-056</b>	Sherman Nursery Farms 2200 Mayer Road Columbus, OH 48063	Crimboli Nursery, Inc. 50145 Ford Rd. Canton, MI 48187	Dalco Services LLC 59187 North Avenue Ray Twp., MI 48096	Stephen's Land Maintenance LLC 1126 N. Main St. Rochester, MI 48307
Firm Established:	1969	1972	2013	2014
Years in Business:	50	47	6	5
Type of Organization:	Corporation	Corporation	Other	Individual
How many years providing tree planting services?	Have been providing large scale municipal and commercial tree planting services for approximately 34 years.	47 years.	6 years with the company. 12 years outside before the company.	5 Years
How many Full-Time employees?	8 Seasonal Full-time	15	15	7
How many Part-Time employees?	2 Seasonal Part-time	0	10	1
Experience and Financial capability of your company to carry out terms of this contract.	Have been performing projects of this type and many related disciplines for 46 years. Experience comes for experience as well as education. Employees have training in Master Gardener program. Financial capacity includes a line of credit with their bank and several suppliers. Bonding Capacity of \$2 million and MDOT prequalification rating is \$2 million.	List provided with jobs and dollar value of jobs. Example: City of Dearborn, 2019 Fall Tree Plantings \$208,280.00.	Carries out three full-time landscape installation crews providing 75% commercial clients, new development landscapes. Revenue over \$1.1 million. Multiple lines of credit will help ensure financial capability of this project as well as carrying positive cash flow.	Has planted trees of all types. With their experience there will be no problem properly planting, staking and mulching all trees. Financially, has credit lines that make it possible to purchase large quantities of trees.
Identify those in your firm responsible for on-site supervision for this project.	Scott Sherman-President and Treasurer. BS MSU in Landscape Horticulture Richard Kenny-Master Gardener 19 yrs. exp.	Adam Sulek-General Manager, 18+ years of horticulture field experience. BS Horticulture from MSU. Phil Walsh-Site Supervisor 26+ year of horticulture field experience.	Zack Williams-Owner/Operator, 20 years experience. Ian Cafarillia-Supervisor, Bachelors in Horticulture and 25 years experience.	Stephen Crane-Owner Scott Brode-Landscape Foreman 16 yrs. exp. Theo Vestrand-Certified Arborist 22 yrs. exp.
How many clients does your company serve with the types of services described. Provide a list of min. 5.	List provided with scope of work and contract information.	List provided with scope of work and contract information.	Approximately 500 clients per year. List provided.	Currently serving over 500 clients. List provided.
Provide information relative to the experience your company has had working with municipalities. Provide names of municipalities.	List provided.	List provided.	List provided.	No experience with municipalities.
Provide an equipment list.	List provided.	List provided.	List provided.	List provided.
Provide a list of any subcontractors.	List provided.	None.	Not applicable.	None.

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Philosophy relative to maintenance and customer service.	Believes every project requires maintenance and customer service, on a timely basis, as the situation demands to all their clients large and small. Provide quality maintenance that can prolong the life and beauty of project.	Deliver and install plant materials using the best/latest horticultural practices, while adhering to project specifications. Educate clients/homeowners on proper care of newly planted materials.	Philosophy is putting the clients first. They empower their team to do their greatest work to keep their clients satisfied.	Strives to make sure the customer is always happy. Not satisfied until the customer is satisfied.
If planting is delayed due to weather conditions, describe how trees will be stored.	They have 5 acre facility with irrigation, mulched areas and limited indoor storage to ensure the health of plant materials for projects delayed due to weather conditions.	They own +/- 20 acres of land where they grow and store (heal in) B&B / Container stocked materials. Overhead, Tri-Pod, Drip water.	At their small irrigated nursery or at their shop/office. Watered daily.	Trees will be heeled in woodchips to help hold the moisture in the root balls. They will be watered 1-2 times per day depending on weather.
Company's capabilities/knowledge as it relates to tree planting.	Have capability to plant up to 40 - 2.0" trees in one day under ideal conditions. Ideal conditions are when they have the equipment along with the locations of the trees being planted are in close proximity and easy accessible.	List provided with scope of work and contract information.	Over a combined 50 years in installing trees and planting services as well as horticulture degree/background creates a well rounded group that has the knowledge and experience to execute planting services.	Extensive knowledge on tree planting including proper handling of ball and burlaped trees, proper planting depth, proper removal and disposal of cage and burlap, as well as proper backfill procedures.
Exceptions.	Some of the trees in cost proposal are marked with n/a. This indicates that at the time of RFP pricing was not available upon their request.	Per Attachment D" Many if not all of the tree species we listed as N/A on the bid form can be located at a smaller specified size if desired. Prices are typically dictate by caliper size so if any of the tree species we listed as N/A are absolutely needed we could likely locate them in the 1-2" grade caliper range and the cost would be +/- \$300 each installed.	Not applicable.	None.

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<b>Cost Proposal</b>				
<b>Tree Description</b>	<b>Unit Price</b>	<b>Unit Price</b>	<b>Unit Price</b>	<b>Unit Price</b>
Abies concolor 6-7'	\$307.54	\$300.00	\$348.25	\$658.80
Acer platanoides x truncatum, Ruby Sunset or Urban Sunset	\$306.84	\$390.00	\$402.50	\$621.00
Acer griseum	\$442.34	\$390.00	\$371.00	\$572.40
Acer griseum x nikoense	\$462.00	n/a	\$371.00	Cannont Obtain
Acer miyabei State Street or Rugged Ridge	\$315.97	n/a	\$500.50	\$772.20
Acer nigrum	\$344.05	n/a	\$428.75	\$879.00
Acer rubrum Redpointe	\$337.03	\$390.00	\$362.25	\$558.90
Acer saccharum Green Mountain	\$334.22	\$390.00	\$512.75	\$556.20
Acer saccharum Fall Fiesta	\$337.03	\$390.00	\$512.75	\$556.20
Acer x freemanii Autumn Blaze	\$317.37	\$390.00	\$362.25	\$558.90
Acer x freemanii Celebration	\$308.95	\$390.00	\$362.25	Cannont Obtain
Aesculus Autumn Splendor or Homestead	\$349.67	n/a	\$306.25	Cannont Obtain
Aesculus flava	\$363.71	n/a	\$521.50	Cannont Obtain
Aesculus Fort McNair	\$359.50	\$390.00	\$390.25	\$997.00
Amelanchier, Cumulus, Lustre, or Spring Flurry	\$330.01	\$390.00	\$376.25	\$580.50
Carpinus betulus (species)	\$301.93	\$390.00	\$371.00	\$875.00
Carpinus betulus fastigiata or Frans Fontaine	\$332.82	\$390.00	\$371.00	\$774.90
Carpinus betulus Emerald Avenue	n/a	\$390.00	\$362.25	\$558.90
Carya ovata	\$405.83	\$390.00	\$805.00	\$1,242.00
Celtis Chicagoland, Magnifica, or Ultra	\$339.84	\$390.00	\$463.75	\$825.00
Cercidiphyllum japonicum	\$359.50	\$390.00	\$469.00	\$723.60
Cercis Canadensis (Northern seed source)	\$325.80	\$390.00	\$351.75	\$542.70
Chionanthus retusus	\$358.09	n/a	\$367.50	Cannont Obtain
Cladrastis Kentukea (= lutea)	\$377.75	\$390.00	\$472.50	\$729.00
Cornus mas Golden Glory or Fastigiata	\$344.05	n/a	\$259.00	\$666.00
Fagus sylvatica (green-leaved)	\$313.16	\$390.00	\$470.75	\$980.10
Ginkgo biloba Autumn Gold	\$367.92	\$390.00	\$497.00	\$766.80
Ginkgo biloba Magyar or Golden Colonnade	\$377.75	n/a	\$511.00	\$788.40
Gleditsia triacanthos Skyline	\$335.63	\$390.00	\$477.75	\$737.10

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Gymnocladus dioicus Espresso or True North	\$330.01	\$390.00	\$336.00	\$518.40
Koelreuteria paniculata	\$349.67	\$390.00	\$288.75	Cannont Obtain
Liquidambar styraciflua Moraine	\$321.58	\$390.00	\$336.00	\$518.40
Liriodendron tulipifera Emerald City	\$349.67	\$390.00	\$379.75	\$585.90
Maackia amurensis	\$358.09	n/a	\$402.50	Cannont Obtain
Magnolia acuminata	\$272.44	n/a	\$542.50	Cannont Obtain
Magnolia Yellow Lantern or Lois	n/a	n/a	\$455.00	Cannont Obtain
Magnolia Galaxy	\$377.75	n/a	\$257.25	\$870.00
Magnolia Moonglow	\$330.01	n/a	\$308.00	\$625.00
Malus Adirondack, Donald Wyman, or Red Jewel	\$321.58	\$390.00	\$311.50	\$480.60
Metasequoia glyptostroboides 2.5"	\$328.61	\$390.00	\$386.75	\$596.70
Nyssa sylvatica	\$377.75	n/a	\$497.00	\$766.80
Nyssa sylvatica Tupelo Tower or Green Gable	\$367.92	n/a	\$502.25	\$774.90
Parrotia persica Vanessa, Persian Spire, Ruby Vase, or Golden Belltower	\$379.15	n/a	\$213.50	Cannont Obtain
Picea abies 6-7'	\$297.71	\$300.00	\$299.25	\$553.50
Picea glauca 6-7'	\$264.02	\$300.00	\$285.25	\$529.20
Pinus strobus 6-7'	\$273.84	\$300.00	\$287.00	\$553.50
Pinus Koraiensis 6-7'	\$335.63	n/a	\$306.25	Cannont Obtain
Platanus Exclamation	\$315.97	\$390.00	\$376.25	\$580.50
Prunus sargentii or Pink Flair	\$321.58	\$390.00	\$420.00	\$648.00
Prunus First Blush	n/a	\$390.00	\$329.00	Cannont Obtain
Quercus alba x robur Crimson Spire	\$314.56	\$390.00	\$400.75	\$618.30
Quercus alba x robur Streetspire	\$311.76	\$390.00	\$397.25	Cannont Obtain
Quercus bicolor	\$327.20	\$390.00	\$451.50	\$696.60
Quercus bicolor x robur Regal Prince	\$322.99	\$390.00	\$357.00	\$612.90
Quercus ellipsoidalis	\$322.99	n/a	\$369.25	Cannont Obtain
Quercus macrocarpa	\$328.61	\$390.00	\$397.25	\$612.90
Quercus macrocarpa Urban Pinnacle	\$358.09	n/a	\$610.75	\$942.30
Quercus macrocarpa x robur Heritage	\$324.39	n/a	\$467.25	\$720.90
Quercus muehlenbergii	\$341.24	\$390.00	\$413.00	Cannont Obtain
Quercus rubra	\$337.03	\$390.00	\$397.25	\$612.90
Syringa pekinensis China Snow	\$363.71	\$390.00	\$386.75	Cannont Obtain
Syringa pekinensis Great Wall	\$372.13	n/a	\$386.75	Cannont Obtain
Syringa reticulata Ivory Silk or Ivory Pillar	\$332.82	\$390.00	\$386.75	\$596.70
Syringa reticulata Snowdance	\$358.09	n/a	\$386.75	Cannont Obtain

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Taxodium distichum Shawnee Brave 2.5"	\$379.15	\$390.00	\$229.25	\$804.00
Thuja occidentalis Emerald Green 6-7'	\$209.26	\$250.00	\$192.25	\$396.00
Thuja occidentalis Nigra 6-7'	\$202.23	\$250.00	\$206.50	\$440.10
Thuja occidentalis Techny 6-7'	\$195.21	\$250.00	\$189.00	\$356.40
Tilia americana American Sentry	\$317.37	\$390.00	\$409.50	\$631.80
Tilia americana Boulevard	\$317.37	n/a	\$385.00	\$902.00
Tilia americana Redmond	\$313.16	\$390.00	\$385.00	\$906.00
Tilia cordata Greenspire or Corinthian	\$318.78	\$390.00	\$484.75	\$747.90
Tilia cordata x mongolica Harvest Gold	\$318.78	n/a	\$315.00	\$647.00
Tilia tomentosa Green Mountain	\$311.76	n/a	\$351.75	\$954.00
Tilia tomentosa Silvr Lining or Szeleste	\$317.37	\$390.00	\$351.75	\$907.00
Ulmus Accolade	\$330.01	\$390.00	\$504.00	\$777.60
Ulmus Emerald Sunshine	\$337.03	n/a	\$504.00	\$777.60
Ulmus Frontier	\$337.03	\$390.00	\$504.00	\$777.60
Ulmus Triumph	\$330.01	\$390.00	\$504.00	Cannont Obtain
Ulmus parvifolia Allee	\$337.03	\$390.00	\$504.00	Cannont Obtain
Ulmus parvifolia Everclear	\$446.55	\$390.00	\$504.00	Cannont Obtain
Zelkova serrata Green Vase	\$337.03	\$390.00	\$574.00	\$642.60
Zelkova serrata Musashino	\$327.20	n/a	\$574.00	\$642.60

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<b>Additional Pricing</b>				
The City at times may request the contractor to add tree stem guards to specific trees at the time of planting, and as identified by the City. Please provide a unit cost for tree stem guards.	\$4.25 Each	\$10.00 Each	Left Blank	\$12.00 Each