



City of Rochester Hills  
CANDIDATE QUESTIONNAIRE

NAME **Bill Chalmers** COUNCIL DISTRICT **2**  
DATE **August 18, 2016** ROCHESTER HILLS RESIDENT FOR **3** YEARS  
OCCUPATION **Commercial Real Estate Developer**

INTERESTS/REASONS/QUALIFICATIONS

I am interested in sharing my 18 year experience of pursuing rezonings and variances as a developer. This experience provides me with the unique ability to identify imprudent appeals.

BOARDS/COMMISSIONS/COMMITTEES ON WHICH YOU HAVE SERVED (LIST MUNICIPALITIES AND DATES)

Rochester Hills Brownfield Redevelopment Authority (since 2013)  
Shelby Township Planning Commission (2005-2006)

ELECTIVE OFFICES THAT YOU HAVE HELD

N/A

OTHER ORGANIZATIONS

Board Member, Sacred Heart Rehabilitation Center, Richmond, MI

PERTINENT EDUCATION

BA, University of Michigan, 1991

HOBBIES/INTERESTS

Youth sports: coaching and organizing

ADDITIONAL INFORMATION

Curriculum vitae attached.

## Bill Chalmers

- Profile Professional and Community Highlights**
- Highly experienced commercial real estate developer with expertise in redeveloping environmentally challenged properties, often blighted, in multiple states
  - Actively involved in political and community affairs
- Professional Experience**
- Founder and Managing Director, Cartessa Real Estate Partners, LLC**  
Macomb, Michigan, 2006-Present
- Acquired strip shopping center in Farmington Hills, Michigan
  - Acquired land, entitled, financed, and developed strip shopping centers in Port Huron, Michigan and Port St. Lucie, Florida despite highly challenged lending environment
  - Own and manage two shopping centers
  - Served as expert witness in Sarria v. Shell Oil
- Project Manager, D-A Contracting & Real Estate Consulting Group**  
Southfield, Michigan, 2011-2015
- Responsible for managing the construction of over \$30MM of office renovations, free-standing building renovations, and ground-up construction
- Managing Director of Retail Development, Washington Real Estate Partners**  
Boynton Beach, Florida, 2005-2006
- Repositioned five shopping centers totaling over 1MM square feet
  - Contracted two grocery-anchored centers anchored by Winn Dixie and Publix
- Founder and Managing Partner, Pursuit Real Estate Development**  
Macomb, Michigan / Boca Raton, Florida, 2000-2005
- Acquired, financed, constructed, and sold 16 retail developments
  - Lead tenants included Walgreen's, Starbucks, Panera Bread, and AmSouth Bank
  - Effected all concepts, acquisition, leasing, due diligence, entitlements, and financing
- Managing Director of Retail, Trammell Crow Company**  
Southfield, Michigan / Boca Raton, Florida, 1994-2000
- Performed build-to-suit developments for two Walgreen's stores
  - Served as Field Representative for Mobil Oil Corporation in Florida and Michigan
  - Represented General Motors in new site acquisition
  - Represented McDonald's Corporation in leasing matters
- Education**
- Bachelor of Arts, University of Michigan, 1991
- Professional / Community Involvement**
- Member, Board of Directors for Sacred Heart Rehabilitation Center, 2015 to present
  - Member, Rochester Hills Brownfield Redevelopment Authority (appointed), 2013 to present
  - Member, Shelby Township Planning Commission (appointed), 2005-2006
  - Real Estate Director, Downriver Helping Hands
  - Head Coach, Port Huron Minor Hockey Association, 2008-1010 & Asst. Coach, Thumb Area Football League 2010 – 2011
- Other**
- References available upon request.
  - Real estate development achievements listed on website at [www.cartessallc.com](http://www.cartessallc.com)
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