

PROPOSALS TABULATION				
RFP-RH-17-011	Concrete Floor Treatment, Inc.	Cipriano Coating Technology	Premier Veneers	MLP Painting Inc.
Concrete Floor Applications	39105 Webb Dr. Westland, MI 48185	6538 Arrow Drive Sterling Heights, MI 48314	56092 Troon N. Shelby Twp., MI 48316	P.O. Box 710 Washington Twp., MI 48094
Year Firm Established	1979	1997	1999	2001
Years in Business	28	20	17.5	15
Type of Organization	Corporation	Corporation	Individual	Corporation
How many years providing construction services?	Have been treating concrete for 28 years. Projects ranging from 1,000 sf to 500,000 sf. Vendor did a 400,000 sf job for Ford Truck Assembly in Kansas City in 2014.	Began installing garage floors 24 years ago and was incorporated in 1997. Specialize in larger projects in manufacturing, institutional, educational, food service, commercial and aviation facilities. Capable of installing various protective and decorative epoxy/resinous and metallic floor systems along with polished and stained concrete.	Has been installing decorative concrete flooring for the past 17 years in Detroit and Chicago area. Licensed by the State of MI, insured and certified by the American Concrete Institute, Michigan concrete association, international concrete repair institute, and world of concrete. Can work on existing concrete, new or old, horizontal or vertical, and provide a natural-looking finish and design.	Over 15 years of providing concrete polishing and installation of floor coating systems. Employees are experienced with using and operating all tools, equipment and necessary materials needed to install coating systems.
Five current or completed projects similar to scope of this project.	Provided; Reb Construction (metal epoxy project in Troy); Hamtramck Middle School, Consumers Lansig (epoxy); Dexter Fire Station #2 (epoxy with Urethane)	Livingston County Bus Garage; SMART Bus Monroe; City of Farmington Hills, MTA Davison, Flint & Grand Blanc	Collaborative Advantage Marketing (acid staining); Detroit Denim Store (clear sealing); Soccer Madness (Acid-staining); Canta Napoli Pizza (acid staining);	Provided; Raval USA (concrete polishing & epoxy floor coating); Rochester Hills Chrysler Jeep (epoxy); Miles Real Estate Ventures (concrete polishing & epoxy floor coating); AGS Automotive (concrete polishing & epoxy floor coating)
Employees				
	Full Time 7 Part Time 2	18 0	1 0	7 4
What is the status of your current workload?	Moderate. Not completely booked each week, but stay busy. Can meet deadline of April 1.	Vendor left blank	Workload is steady and generally scheduled one to two weeks out. Right now, vendor would be able to accommodate Calf Barn project schedule and timeline without difficulties.	Currently installing epoxy floor coating for a few customers.
Resources capable of bringing to the City. Brief Staff profiles.	Owning equipment ensures having all tools needed to complete. Three employees with 10+ years experience and project foreman with 20+ years experience.	Will provide installers who are trained in state of the art applications and a crew leader who is OSHA 30 certified.	Over 17 years experience. Won first place in the 2006 and 2010 "Concrete Restoration" contests sponsored by Concrete Décor Magazine. Training and Education in variety of disciplines related to concrete restoration and decorative concrete flooring. One of a few contractors certified in decorative concrete in the State of MI.	Highly qualified staff with years of experience with all types of jobs. Their number one goal is to get a 100% complete customer satisfaction after each job is performed.
Subcontractors being utilized?	No subcontractors.	No subcontractors.	No subcontractors.	No subcontractors.
Involved in or has a State of Michigan building complaint?	No	No	No formal or informal complaints in either Michigan or Illinois.	No
Involved in litigation in the last five years?	No	No	No	No
Warranty information	Manufacture warranty-Free from initial defects. They really never offer anything. It comes from Vendor.	Standard one year warranty.	The only product warranty that would be relevant to the proposed flooring system would be the polyurea sealer.	
Warranty on Services.	Two (2) year sheet failure warranty delamination within time period all repairs done at no charge, can not be caused by moisture issue. Vendor checked moisture during walk through with tramax meter. No concerns from results.	Please see warranty in vendor response.	Workmanship is guaranteed for one year. Repair of defective portions of project shall be owner/client's sole remedy. Generally this means is that if there are any problems with the installation they will almost always manifest themselves within a year, often much sooner.	Provides 24 month for labor and material. Warranty does not cover damages done to floor by using hydraulic pressure or heavy equipment/machinery behind dropped to floor causing damage of cracks and holes. Warranty also does not cover damage done to floor by using strong cleaning chemicals.
Payment Method	Check	Check	Check	ACH
Can meet ins. requirements?	Yes	Yes	Yes	Yes
Exceptions	None.	None	Contractor understands the normal business hours for City of Rochester Hills, but with the short and specific project window and variable dry times for wet-cleaned concrete applications, permission to work early morning, late evening, and on Saturday would be extremely helpful. This is typical in the decorative concrete flooring and coating industries.	Recommends floor in garage be grinded to level the existing holes in cement and polish up to 500 grit which the sheen will not be as shiny and slippery. Then apply chemical hardener to densify and seal concrete then burnish floor with high speed burnish pads. For the Calf Barn floor, either floor coating or polishing is fine.
CALF BARN				
Proposed Solution and detailed work plan:	<u>Metallic Epoxy</u> . Recommends doing the metallic epoxy. Provides durability, easy to clean, easy to maintain. Will be able to patch all the joints to make the floor seamless. Step by step process is listed in vendor response.	<u>Polished concrete</u> . Approximately 2579 sq. ft. w/optional 72 sq. ft. of closets and 606 ft. of joint fill. Complete installation details are in vendor response with pictures. Base Bid: \$12,600.00 / \$4.89 per sq. ft. Closets: \$600.00 <u>Metal Epoxy System</u> : LumiSwirl Base Bid: \$16,500.00 / \$6.00 sq. ft. Closets: \$650.00	Possible options are acid-stained concrete or clear-sealed (uncolored). <u>Acid-Stained Concrete</u> . Acid-stained is "natural" looking and durable. Acid staining is cost-efficient and provides great value-installation is not overly dependent on labor, materials or the use of equipment. <u>Clear-sealed</u> . Clear sealed is similar to acid-stained concrete, except that it involves no staining. As such, it takes less time and is even more cost-efficient. Detailed work plan provided.	<u>Concrete Polishing</u> . Steps and equipment detailed in vendors response. <u>Epoxy</u> . Applying epoxy floor coating-Steps and equipment detailed in vendors response.

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Hourly rate of each employee assigned to the work, their classification, and number of hours to complete application:	Laborer - \$15 per hour - 40 hours - 1 employee Painter - \$30 per hour - 40 hours - 3 to 4 employees	\$75.00	Decorate Concrete Finisher-\$75 per hour. Includes labor and overhead. Total Hours for Acid-Stained - 80 Total Hours for Clear-Sealed - 54 Recommended Option for both-Plot and cut 64' long 1/4" wide joint-3 hours Detailed steps with hours in provided in response.	\$19-\$20 an hour based on experience. Barn polishing about two weeks work For epoxy finish - about 7 business days
Provide estimated time of completion from award:	Need four days to complete and recommend 48 hours of cure time.	Will be completed by April 1, 2017 if awarded by March 15, 2017.	Acid Stained - 9-10 working days Clear-sealed - 7-8 working days	\$19-\$20 an hour based on experience. Barn polishing about two weeks work For epoxy finish - about 7 business days
Materials necessary to complete	Materials and pricing included in response.	Metallic Epoxy - Protective Industrial Polymers - \$9530.00 Polished Concrete- Ameripolish \$7250.00	Complete list of materials provided in response.	Materials and pricing included in response.
Total Cost of Interior Space	\$13,175.00	Polished concrete - \$12,600.00 Metallic Epoxy - \$16,500.00	\$8,440.00 Clear-sealed concrete \$11,129.00 Acid-stained Concrete	Concrete Polishing - \$8500 Epoxy Floor Coating - \$7900
Optional Pricing	\$700 for storage rooms	Polished concrete - \$600.00 Metallic Epoxy - \$650.00	\$600.00 Clear-sealed concrete \$475.00 Acid-stained Concrete Make 64' long saw cut alongside existing crack \$230	Three storage rooms included in above price
Total Cost for Interior Space and Storage Rooms	Metallic Epoxy = \$13,875.00	Polished concrete = \$13,200.00 Metallic Epoxy = \$17,150.00	Clear Sealed = \$9,040.00 Acid-Stained = \$11,604.00	Concrete Polishing - \$8500.00 Epoxy Floor Coating - \$7900.00
DPS Garage				
Proposed Solution and detailed work plan:	<u>Three coat epoxy.</u> Recommend a three coat epoxy system with highwear urethane. This will help protect the concrete and restore the current condition. Process will take three days to complete. The final texture can be adjusted. Process is listed in vendor response.	Primer coat of 100% epoxy; Lay Epoxy Mortar Resurfacer: InhibitWear MT-G, install two grout coats of 100@spoxy, top coat of extreme abrasion resistant urethane DPS Garage - approximately 2,000 sq. ft. and 126 ft. joint repair	ELECTED NOT TO BID DPS No Bid	<u>Concrete Polishing</u> - Steps and equipment detailed in vendors response. <u>Trowel Epoxy Finish</u> -Steps and equipment detailed in vendors response.
Hourly rate of each employee assigned to the work, their classification, and number of hours to complete application:	Laborer - \$15 per hour - 30 hours - 1 employee Painter - \$30 per hour - 40 hours - 2 to 3 employees	\$75.00	No Bid	\$19-\$20 an hour based on experience. DPS Garage polishing should take 5-8 business days. DPS garage trowel epoxy
Provide estimated time of completion from award:	Three Days	One week	No Bid	5-8 business days
Materials necessary to complete	Materials and Pricing included in response.	Epoxy Resurfacer - Protective Industrial Polymers - \$6,930.00	No Bid	Materials list included in vendors response.
Total Cost of DPS Garage Flooring	\$3.00 per SF based on a minimum 2000 SF.	\$13,250.00 including joint repair.	No Bid	\$2.95 per SF concrete polishing. Minimum 2000 SF. \$30.00 per Linear foot below bay doors crack repair. Minimum 40 linear ft. Option 2 Trowel Epoxy- \$5.95 SF Minimum 2000 SF
Optional Pricing	\$1,350.00 Cost for patching joints (9'x10").		No Bid	
Revised Proposals for DPS included increasing square footage in parking garage to 7,250 sq ft & to provide a square foot price & square foot area for the joint repairs under the mechanic's bay doors.	Parking Garage: \$3.00 sq ft for 7,250 = \$21,750.00 Joint Repair: Proposed 126 sq. feet \$22.00 sp ft for 126 sq ft = \$2,772.00 Grand Total DPS work: \$24,522.00	Parking Garage: \$6.25 sq ft for 7,250 = \$45,312 Joint Repair: Proposed 126 sq. feet \$9.92 sq ft for 126 sq ft = \$1,249.92 Grand Total DPS work: \$46,562.42		