	RFP-RH-17-007				Progress	ive Irrigation, Inc.	Ultra Profe	essional Services	Xpert La	wn and Snow	Green Mead	ows Lawnscape, Inc	. Outdoor	r Techniques	Landscape	Services, Inc.
	2017 Landscaping (Lawn Mowing) Services				4280 Matthew Lane		2431 Pontiac Rd.		2437 Wolcott St.		2359 Avon Industrial Drive		P.O. Box 252		22932 Rasch Drive	
					White	Lake, MI 48383	Auburn Hills, MI 48326		Ferndale, MI 48220		Rochester Hills, MI 48309		Oxford	, MI 48371	Clinton Tw	vp., MI 48035
Loc.#	Service Description	Location Name	Price Per	Est. 2017 cuts/services	Cost	Monthly Cost	Cost	Monthly Cost	Cost	Monthly Cost	Cost	Monthly Cost	Cost	Monthly Cost	Cost	Monthly Cost
1	Lawn Mowing	West Tienken Road Property	Cut	15	\$25.00	\$375.00	\$35.00	\$525.00	\$25.00	\$375.00	\$25.00	\$375.00	\$56.00	\$840.00	\$125.00	\$1,875.00
2	Lawn Mowing	Nowicki Park	Cut	15	\$60.00	\$900.00	\$84.00	\$1,260.00	\$38.00	\$570.00	\$38.00	\$570.00	\$133.00	\$1,995.00	\$228.00	\$3,420.00
3	Lawn Mowing	Walton Boulevard	Cut	30	\$220.00	\$6,600.00	\$270.00	\$8,100.00	\$160.00	\$4,800.00	\$165.00	\$4,950.00	\$505.00	\$15,150.00	\$452.00	\$13,560.00
1	Lawn Mowing	Dutton entrance at Paint Creek Trail	Cut	15	\$15.00	\$225.00	\$10.00	\$150.00	\$15.00	\$225.00	\$15.00	\$225.00	\$20.00	\$300.00	\$20.00	\$300.00
5	Lawn Mowing	Tienken North & South entrances to Paint Creek Trail and	Cut	15	\$15.00	\$225.00	\$20.00	\$300.00	\$17.00	\$255.00	\$20.00	\$300.00	\$35.00	\$525.00	\$92.00	\$1,380.00
		parking lot perimeter														
5	Lawn Mowing	Livernois Boulevard and Right of Way	Cut	30	\$65.00	\$1,950.00	\$82.00	\$2,460.00	\$65.00	\$1,950.00	\$65.00	\$1,950.00	\$129.00	\$3,870.00	\$172.00	\$5,160.00
5	Bed detail and shrub trimming	Livernois Boulevard and Right of Way	Month	7	\$65.00	\$455.00	\$70.00	\$490.00	\$40.00	\$280.00	\$45.00	\$315.00	\$40.00	\$280.00	\$105.00	\$735.00
/	Lawn Mowing	Clinton River Watershed Council	Cut	30	\$15.00	\$450.00	\$15.00	\$450.00	\$18.00	\$540.00	\$20.00	\$600.00	\$20.00	\$600.00	\$139.00	\$4,170.00
5	Lawn Mowing	Rochester Hills Municipal Office Rochester Hills Municipal Office	Cut	30	\$120.00 \$70.00	\$3,600.00 \$490.00	\$141.00 \$100.00	\$4,230.00 \$700.00	\$95.00	\$2,850.00 \$525.00	\$95.00 \$75.00	\$2,850.00 \$525.00	\$240.00 \$65.00	\$7,200.00 \$455.00	\$250.00 \$280.00	\$7,500.00 \$1,960.00
<u>s</u>	Bed detail and shrub trimming Lawn Mowing	Southwest Corner of Avon and Livernois	Month Cut	30	\$70.00	\$490.00	\$100.00	\$700.00	\$75.00 \$19.00	\$525.00	\$75.00	\$525.00	\$65.00	\$455.00		\$1,960.00 in location #7
9	Lawn Mowing	Property at 1100 S. Livernois (vacant lot)	Cut	30	\$20.00	\$750.00	\$25.00	\$750.00	\$19.00	\$660.00	\$20.00	\$660.00	\$43.00	\$1,140.00		in location #7
10	Lawn Mowing	Veterans Memorial Pointe and Clinton River Trail Entrance:	Cut	30	\$23.00	\$1,500.00	\$23.00	\$2.040.00	\$75.00	\$2,250.00	\$75.00	\$2,250.00	\$115.00	\$3,450.00	\$152.00	\$4,560.00
	Lawn Mowing	11a, 11b and 11c is included in above price	Cui	50	φ50.00	φ1,500.00	φ00.00	φ2,040.00	φ <i>13.</i> 00	\$2,250.00	φ13.00	\$2,250.00	φ113.00	\$0.00	φ1 <i>32</i> .00	φ 1 ,500.00
11d	Bed Detail Service	Veterans Memorial Pointe	Month	7	\$65.00	\$455.00	\$70.00	\$490.00	\$28.00	\$196.00	\$30.00	\$210.00	\$75.00	\$525.00	\$42.00	\$294.00
12	Lawn Mowing	Clinton River Trail Entrance	Cut	15	\$15.00	\$225.00	\$12.00	\$180.00	\$15.00	\$225.00	\$15.00	\$225.00	\$30.00	\$450.00	\$82.00	\$1,230.00
12a	Lawn Mowing	North and South Side of Hamlin Rd, East of Crooks Rd	Cut	15	\$15.00	\$225.00	\$12.00	\$180.00	\$15.00	\$225.00	\$15.00	\$225.00	\$20.00	\$300.00	1 2 2 2 2	n location #12
12b	Lawn Mowing	East side of Crooks, South of Hamlin Road	Cut	15	\$15.00	\$225.00	\$12.00	\$180.00	\$15.00	\$225.00	\$15.00	\$225.00	\$20.00	\$300.00	included in	n location #12
12c	Lawn Mowing	East side of Adams Road, North of Auburn Rd	Cut	15	\$15.00	\$225.00	\$12.00	\$180.00	\$15.00	\$225.00	\$15.00	\$225.00	\$20.00	\$300.00	included in	n location #12
13	Lawn Mowing	Hamlin Blvd. this includes 13a, 13b, 13c and 13d	Cut	30	\$468.00	\$14,040.00	\$500.00	\$15,000.00	\$295.00	\$8,850.00	\$300.00	\$9,000.00	\$860.00	\$25,800.00	\$904.00	\$27,120.00
14	Lawn Mowing	276 W. Auburn Rd.	Cut	30	\$30.00	\$900.00	\$39.00	\$1,170.00	\$24.00	\$720.00	\$25.00	\$750.00	\$65.00	\$1,950.00	\$114.00	\$3,420.00
15	Lawn Mowing (Alternate)	52/3 District Court 700 Barclay Circle	Cut	30	\$30.00	\$900.00	\$48.00	\$1,440.00	\$44.00	\$1,320.00	\$45.00	\$1,350.00	\$64.00	\$1,920.00	\$118.00	\$3,540.00
15	Bed detail and shrub trimming (alternate)	52/3 District Court 700 Barclay Circle-service once a month	Month	7	\$65.00	\$455.00	\$85.00	\$595.00	\$50.00	\$350.00	\$60.00	\$420.00	\$70.00	\$490.00	\$167.00	\$1,169.00
16	Lawn Mowing (Alternate)	OCSD Sub -Station 750 Barclay Circle	Cut	30	\$15.00	\$450.00	\$24.00	\$720.00	\$22.00	\$660.00	\$25.00	\$750.00	\$25.00	\$750.00		n location #15
16	Bed Detail Service	OCSD Sub -Station 750 Barclay Circle-service once a month	Month	7	\$50.00	\$350.00	\$39.00	\$273.00	\$15.00	\$105.00	\$30.00	\$210.00	\$40.00	\$280.00	\$168.00	\$1,176.00
17	Site has been removed	Site has been removed	Removed		# 25 00	#255 00		± 120.00		# 22 0.00	# 25 .00	\$255.00	L # 40.00		#105 00 I	A1 505 00
18	Lawn Mowing	Culbertson Road	Cut	15 30	\$25.00	\$375.00 \$450.00	\$28.00	\$420.00 \$450.00	\$22.00	\$330.00	\$25.00	\$375.00 \$600.00	\$48.00	\$720.00 \$750.00	\$107.00	\$1,605.00 \$1,080.00
20	Lawn Mowing Lawn Mowing	Precinct #5 1551 E. Auburn Rd. Sheldon-Tienken Roundabout: Roundabout with Islands	Cut Cut	30	\$15.00 \$15.00	\$450.00	\$15.00 \$15.00	\$450.00	\$17.00 \$15.00	\$510.00 \$450.00	\$20.00 \$20.00	\$600.00	\$25.00 \$25.00	\$750.00	\$36.00 \$28.00	\$1,080.00
20	Bed Detail	Sheldon-Tienken Roundabout. Roundabout with Islands	Month	<u> </u>	\$65.00	\$455.00	\$15.00	\$1,162.00	\$35.00	\$450.00	\$90.00	\$630.00	\$40.00	\$280.00	\$154.00	\$1,078.00
20	Lawn Mowing	Crooks Boulevard and Right of Way	Cut	30	\$100.00	\$3,000.00	\$113.00	\$3,390.00	\$75.00	\$2,250.00	\$75.00	\$2,250.00	\$192.00	\$5,760.00	\$254.00	\$7,620.00
22	Lawn Mowing	Parcel behind Fire Station #2- 1251 E. Auburn Rd	Cut	30	\$15.00	\$450.00	\$12.00	\$360.00	\$15.00	\$450.00	\$15.00	\$450.00	\$15.00	\$450.00	\$53.00	\$1,590.00
23	Lawn Mowing	Fire Station #1/Public Safety Bldg. 1111 Horizon Ct.	Cut	30	\$45.00	\$1,350.00	\$54.00	\$1,620.00	\$35.00	\$1,050.00	\$40.00	\$1.200.00	\$94.00	\$2,820.00	\$123.00	\$3,690.00
24	Lawn Mowing	Fire Station #2- 1251 E. Auburn	Cut	30	\$15.00	\$450.00	\$12.00	\$360.00	\$15.00	\$450.00	\$20.00	\$600.00	\$20.00	\$600.00		n location #22
25	Lawn Mowing	Fire Station #3- 2137 W. Auburn	Cut	30	\$15.00	\$450.00	\$15.00	\$450.00	\$15.00	\$450.00	\$20.00	\$600.00	\$15.00	\$450.00	\$10.00	\$300.00
26	Lawn Mowing	Fire Station #4- 2723 Walton	Cut	30	\$20.00	\$600.00	\$25.00	\$750.00	\$18.00	\$540.00	\$20.00	\$600.00	\$42.00	\$1,260.00	\$94.00	\$2,820.00
27	Lawn Mowing	Fire Station #5- 251 E. Tienken	Cut	30	\$15.00	\$450.00	\$15.00	\$450.00	\$15.00	\$450.00	\$20.00	\$600.00	\$25.00	\$750.00	\$30.00	\$900.00
28	Lawn Mowing	Hamlin-Livernois Roundabout	Cut	30	\$25.00	\$750.00	\$30.00	\$900.00	\$25.00	\$750.00	\$25.00	\$750.00	\$52.00	\$1,560.00	\$105.00	\$3,150.00
28b	Lawn Mowing	Hamlin-Livernois Property	Cut	30	\$15.00	\$450.00	\$90.00	\$2,700.00	\$15.00	\$450.00	\$20.00	\$600.00	\$20.00	\$600.00		n location #28
28c	Bed Detail	Hamlin Roundabout-Perform Bed Detail Service	Month	7	\$70.00	\$490.00	\$166.00	\$1,162.00	\$35.00	\$245.00	\$90.00	\$630.00	\$40.00	\$280.00	\$196.00	\$1,372.00
29	Lawn Mowing	One (1) Brooklands north and south alley	Cut	15	\$15.00	\$225.00	\$23.00	\$345.00	\$15.00	\$225.00	\$15.00	\$225.00	\$10.00	\$150.00		n location #19
30	Lawn Mowing	DPS Garage 511 East Auburn	Cut	30	\$80.00	\$2,400.00	\$92.00	\$2,760.00	\$80.00	\$2,400.00	\$90.00	\$2,700.00	\$157.00	\$4,710.00	\$208.00	\$6,240.00
30a	Bed detail and shrub trimming	DPS Garage 511 East Auburn	Month	30	\$65.00 \$165.00	\$65.00	\$107.00 \$188.00	\$107.00	\$65.00	\$65.00	\$65.00	\$65.00	\$55.00	\$55.00	\$70.00	\$70.00
31 32	Lawn Mowing	South Adams Road Blvd and Right of Way Harding Rd Greenspace Property	Cut Cut	30	\$165.00 \$15.00	\$4,950.00 \$225.00	\$188.00	\$5,640.00 \$285.00	\$115.00 \$30.00	\$3,450.00 \$450.00	\$120.00 \$30.00	\$3,600.00 \$450.00	\$320.00 \$32.00	\$9,600.00 \$480.00	\$337.00 \$93.00	\$10,110.00 \$1,395.00
32	Lawn Mowing Lawn Mowing	Van Hoosen Farm House	Cut	30	\$15.00	\$2,550.00	\$19.00	\$285.00	\$155.00	\$450.00	\$155.00	\$4,650.00	\$168.00	1 1 1 1 1 1	\$93.00	\$1,395.00
34	Lawn Mowing	Dairy Barn	Cut	30	\$120.00	\$3,600.00	\$142.00	\$4,260.00	\$190.00	\$5,700.00	\$220.00	\$6,600.00	\$241.00	\$7,230.00	\$222.00	\$7,650.00
35	Lawn Mowing	School House	Cut	30	\$15.00	\$450.00	\$20.00	\$600.00	\$50.00	\$1,500.00	\$50.00	\$1,500.00	\$30.00	\$900.00	\$68.00	\$2,040.00
36	Lawn Mowing	Wabash Park	Cut	30	\$55.00	\$1,650.00	\$71.00	\$2,130.00	\$50.00	\$1,500.00	\$50.00	\$1,500.00	\$120.00		\$207.00	\$6,210.00
37	Lawn Mowing	Tienken ROW	Cut	15	\$15.00	\$225.00	\$15.00	\$225.00	\$20.00	\$300.00	\$15.00	\$225.00	\$25.00	\$375.00	\$41.00	\$615.00
38a	Lawn Mowing	Crooks & M59 Pathway	Cut	15	\$15.00	\$225.00	\$20.00	\$300.00	\$15.00	\$225.00	\$20.00	\$300.00	\$25.00	\$375.00	\$72.00	\$1,080.00
38b	Lawn Mowing	Crooks & M59	Cut	15	\$15.00	\$225.00	\$20.00	\$300.00	\$15.00	\$225.00	\$20.00	\$300.00	\$25.00	\$375.00	included in	location #38a
39	Lawn Mowing	School Road / Parke Property	Cut	15	\$54.00	\$810.00	\$60.00	\$900.00	\$35.00	\$525.00	\$65.00	\$975.00	\$102.00		\$176.00	\$2,640.00
40a	Lawn Mowing	Tienken-Livernois Roundabout	Cut	30	\$15.00	\$450.00	\$15.00	\$450.00	\$15.00	\$450.00	\$20.00	\$600.00	\$25.00	\$750.00	\$22.00	\$660.00
40b	Bed detail	Tienken-Livernois Roundabout -bed detail per specs	Month	7	\$70.00	\$490.00	\$166.00	\$1,162.00	\$35.00	\$245.00	\$90.00	\$630.00	\$45.00	\$315.00	\$168.00	\$1,176.00
41a	Lawn Mowing	Tienken-Washington-Runyon Roundabout	Cut	30	\$15.00	\$450.00	\$15.00	\$450.00	\$25.00	\$750.00	\$20.00	\$600.00	\$20.00	\$600.00	\$23.00	\$690.00
41b	Bed detail	Tienken-Washington-Runyon Roundabout-per spec	Month	7	\$70.00	\$490.00	\$166.00	\$1,162.00	\$25.00	\$175.00	\$90.00	\$630.00	\$45.00	\$315.00	\$112.00	\$784.00
		TOTAL AND AL	ESTIMATE			\$ ((220.00	I	¢01 222 00		\$60.406.00		\$CE 705.00	1	\$133 500.00		¢156 (24.00
TOTAL ANNUAL ESTIMATE						\$66,220.00		\$81,223.00		\$60,406.00		\$65,795.00		\$123,590.00		\$156,634.00

RFP-RH-17-007		Progressive Irrigation, Inc.	Ultra Professional Services		Green Meadows Lawnscape, Inc		Landscape Services, Inc.
2017 Landscaping (Lawn Mowing) Services		4280 Matthew Lane	2431 Pontiac Rd.	2437 Wolcott St.	2359 Avon Industrial Drive	P.O. Box 252	22932 Rasch Drive
		White Lake, MI 48383	Auburn Hills, MI 48326	Ferndale, MI 48220	Rochester Hills, MI 48309	Oxford, MI 48371	Clinton Twp., MI 48035
	Type of Organization:	Corporation	Corporation - LLC	Corporation	Corporation	Individual	Corporation
	Firm established/yrs. in business	1997 / 20 years	1999 / 18	2002 / 15	1990 / 27	2003 / 14	1995 / 22
	How many years providing these services:	12	18	15	27	14	22
	Full-time employees	25	37	16	10	10	140
	Part-time employees	1	8	6	60	15	20-25
	Printed and/or obtained CD of locations:	Yes	Yes	Yes	Yes	Yes	Yes
	Experience & financial capability	Established since 1997, has the financial capabilities through	Providing service that has kept them established for 18 years.	Over 15 years of experience in the landscape field. Has	company servicing the Metro	Established local company able to provide	Has been serving Metro Detroit since 1980 with full
		assets, budget planning, a long-	Team is trained each year to	all of their equipment paid	Detroit area. Owners are involved	the equipment and	service residential and
		term relationship with their	ensure safety and performance.	off and a large line of credit	in the planning and completion of	employees to complete	commercial landscaping and
		financial institution, and a	Customer base has grown by	as safety giving them the	all work. Vendor stands behind	the services desired.	maintenance. Provide design
		strong network of sub-	about 20% each year.	ability to handle any size	their work and offer 100%		and construction services,
		contractors in order to provide		job.	customer satisfaction. Staff		grounds maintenance,
		immediate attention to			attends several seminars each year		plantings, holiday decorating,
		customer's needs and to acquire			to learn newest and most advanced		specialty outdoor spaces
		equipment necessary to upkeep			methods in grounds maintenance.		design/installation,
		our timely season schedule.					comprehensive all season
							maintenance services and
							snow removal.
	Endors MI Green Ind Assc for HLCP for WS?	They are a member and	No. They are a member of the	Yes	Member of MGIA.	Application in progress.	No
		currently working on an	MGIA.				
		endorsement.					
						T T C : C	
	Do you cut grass wet or raining? Explain:	If weather is providing a light mist of rain, they will proceed.	Only if necessary.	No, they leave one day a week in case of any bad	No	They refrain from providing services to wet	Yes, in situations that may require and/or allow.
		If weather provides a strong		weather as a make up day.		turf to avoid damage.	require and/or anow.
		rain or downpour, that may		weather as a mane up day.		tari to uvoid damager	
		cause standing water or					
		complete ground saturation,					
		they will not proceed with					
		mowing.					
	Site Supervision, resumes and certifications	Kim Brenner - Commercial	Account Executive Jeff	Nick Soloman - V.P. of	Thomas DeClerk - President - 15	Jason Hart - Project	Leonard Schafer -
	1 /	Account Manager, Jason	Pickens will be managing sites	Operations	yrs. Experience	Manager	Partner/Owner
		Pringnitz-Director of Field	along with our operations	Daniel Sermo - Supervisor	Daniel DeClerk - Vice President -	Troy Throne - Lawn Care	Paul Doppke - Partner/Owner
		Operations, Mike Doyle-Lead	management team to ensure	of Personnel	30 yrs. Experience.	Div. Manager	Troy Lenk - Construction
		Fertilization Tech, Alan	quality service.	Mike Thronburg - Foreman			Sales/Design Mgr.
		Campbell-Property		of crew			Len Cugliari - Manager
		Management Foreman.		Eddie LaPointe -			Dean Anthony Nardecchia -
		Resumes and certifications are		Commercial pesticide			Operations Mgr. Douglas Milne -Landscape
		attached to response.		applicator.			Maintenance Mgr.
							Information for each is in
							response.
	How many clients with these services?	Multiple commercial properties,	They service over 200	City of Ferndale, City of	Five municipal cities-Rochester	Currently services	Six Municipal References-
	Townany choices will these services:	schools, a church, bakery, and a	-	Pleasant Ridge, City of	Hills, Sterling Heights, Troy,	hundreds of customers in	City of Warren, City of St.
		plaza. Ten residential clients	residential customers.	Berkley	Warren, West Bloomfield	the surrounding areas.	Clair Shores, City of
		and 400 fertilization commercial			Approximately 200 commercial	Services provided are	Eastpointe, City of Roseville,
		and residential clients. Please			accounts	lawn care, snow removal,	City of Sterling Heights, and
		see vendor response for list.			Over 1,200 residential accounts	landscape maintenance,	City of Harrison Township.
						landscape installation,	
						landscape design,	
						excavating and other	
						property needs.	
	List of client references	Reference List Provided	Reference List Provided	Reference List Provided	Reference List Provided	Reference List Provided	

RFP-RH-17-007		Progressive Irrigation, Inc.	Ultra Professional Services	Xpert Lawn and Snow	Green Meadows Lawnscape, Inc.	. Outdoor Techniques	Landscape Services, Inc.
2017 Landscaping (Lawn Mowing) Services		4280 Matthew Lane	2431 Pontiac Rd.	2437 Wolcott St.	2359 Avon Industrial Drive	P.O. Box 252	22932 Rasch Drive
		White Lake, MI 48383	Auburn Hills, MI 48326	Ferndale, MI 48220	Rochester Hills, MI 48309	Oxford, MI 48371	Clinton Twp., MI 48035
	Equipment List	Equipment list provided.	Equipment list provided.	Equipment list provided.	Equipment list provided.	Equipment list provided.	Equipment list provided.
	Resources to work late Apr 2017-Nov 2017	Yes	Yes	Yes	Yes	Yes	Yes
	Provide a proposed schedule	Vendor will begin when weather permits once awarded. Landscape or lawn maintenance crew will be on site to begin work per specs. Vendor utilize: scheduling software that allows crew to have an updated schedule on a tablet when they are on routes. Customers will be notified of the schedule via email and reminded prior to the next visit.	service will only occur if rain has caused a delay during the week.	City account would take four man crew four days to complete proposed properties. This will leave one day per week should they have any bad weather.	Vendor will have two crews complete all sites within two days.	Mondays - Location #1- 11 Tuesdays - Location #12- 16 Wednesdays - Locations #17-28 Thursdays- Locations #29-41	States see attached. Did not see schedule listed.
	Subcontractors listed	Will not utilize subcontractors in	f Weedman Lawn care used for	No subcontractors.	No subcontractors.	No subcontractors.	No subcontractors.
	Methodology or Work Plan	Methodology included in response.	All work will be routed geographically to ensure timely and efficient service. They will dedicate crews specifically to this contract to make sure expectations are exceeded.				States see attached. Did not see methodology listed.
	Additional Comments	Per vendor, currently they are the irrigation provider for the City. They have worked closely with the City on projects in the past.		None.	Per vendor, they hope to continue working with the City and continue to do a great job.	None.	None