HVAC Preventative Maintenance & On-Call Repair	Mechanical System Services 1731 E. Eleven Mile Road	Metro Controls 22660 15 Mile Rd.	K & S Ventures Inc. 2653 Auburn Rd.	Siemens Industry, Inc. 45470 Commerce Center Drive	Johnson Controls, Inc. 2875 High Meadow Circle
	Madison Heights, MI 48071	Clinton Twp., MI 48035	Auburn Hills, MI 48236-3115	Plymouth Township, MI 48170	Auburn Hills, MI 48312
	Derek Sale	Mark Paprelli	Randy Blomberg	Trey Lim/ Bill McCoy	Marta Misztura
-Full Service contracts information?	248-291-6793 Provided	586-790-2500 Provided	248-299-4212 ext. 201 Provided	734-928-9071 Provided	248-276-6000 Provided
-Preventive Maintenance contracts information?	Provided	Provided	Provided	Provided	Provided
rocedures After-hours & Emergency Calls?	Provided. One hour response time.	When message is left an email and phone call is then sent to Service	Provided. One hour response time.	Provided. Call center monitored 24/7/365	Provided. Response time is 2 hours or less.
	·	Supervisor and Technician.	,		, , , , , , , , , , , , , , , , , , ,
ow many yrs performing HVAC maint. work?	35 years	34 years	31-years	150	50-years plus
ype of Organization:	Corporation	Corporation 25%	Corporation 40%	Did not specify	Corporation 58%
/hat % of business is maintenance work? /ere samples provided of computer generated PM task	68%			75%	
heets the mechanics use?	Yes	No	Yes Yes	No Yes	No Yes
Vill you provide a specific HVAC mechanic to the City? ist licenses:	Yes Provided	Yes, they will provide 2 assigned mechanics. Provided	Yes Provided	Yes Provided	Yes Provided
/hat training has the HVAC mechanic rec'd?	Provided	Provided	Provided	Provided	Provided
/ill a Service/Acct Manager be assigned to the City?	Yes	Yes	Yes	Yes	Yes
ow many yrs of exp does Svs/Acct Mgr have in aint/repair?	35-years	23	25-years	23-years	25+-years
ow many yrs of exp does Svs/Acct Mgr have managing	g 35-years	23	22-years	14-years	25+-years
s accts? fill the Svs/Acct Mgr be available on-site when	Yes	Yes	Yes	Yes	Yes
quested by City?	165			165	165
ourly Rates - First Year:	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri
	Classif. 7am-6pm After 6pm Saturday Sunday Holiday	oldon.		7am-6pm After 6pm Saturday Sunday Holiday	Oldooni
	Journeyman \$85.00 \$127.50 \$127.50 \$170.00 \$170.00	*			Journeyman Mechanic \$115.00 \$172.50 \$172.50 \$25
	Controls Tech. \$99.00 \$148.50 \$148.50 \$198.00 \$198.00		BMS Specialist \$100.00 \$145.00 \$145.00 \$175.00 \$175.00 HVAC Med		
	Apprentice \$76.00 \$114.00 \$114.00 \$152.00 \$152.00	0	HVAC Trac		Controls Technician \$185.00 \$277.50 \$277.50 \$277.50 \$3
			Electrical In	nstaller \$94.00 \$137.00 \$137.00 \$169.00 \$169.00	
ourly Rates - Second Year:	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri	Mon-Fri Mon-Fri
	Classif. 7am-6pm After 6pm Saturday Sunday Holiday			7am-6pm After 6pm Saturday Sunday Holiday	
	Journeyman \$85.00 \$127.50 \$127.50 \$170.00 \$170.00	*	Journeyman HVA \$75.00 \$105.00 \$105.00 \$130.00 \$130.00 HVAC Jour		
	Controls Tech. \$99.00 \$148.50 \$148.50 \$198.00 \$198.00	0	BMS Specialist \$100.00 \$145.00 \$145.00 \$175.00 \$175.00 HVAC Med		
	Apprentice \$76.00 \$114.00 \$114.00 \$152.00 \$152.00	0	HVAC Trace	desmen \$70.00 \$102.00 \$102.00 \$126.00 \$126.00	Controls Technician \$190.55 \$285.83 \$285.83 \$285.83 \$3
			Electrical Ir	nstaller \$94.00 \$137.00 \$137.00 \$169.00 \$169.00	
abor Repair Annual Costs					
	405.40	****			
lourneyman Hourly Rates	\$85.00	\$98.00	\$75.00 \$13	2.00	\$115.00
lourneyman Hourly Rates Based on 112/year or 224 for 2 yrs@ Journeyman rate	\$85.00	\$98.00 224	\$75.00 \$13 224 2:		\$115.00 224
,			224		
ased on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years	224 \$19,040.00	224 \$21,952.00	224 \$16,800.00 \$29,5	24 668.00	224 \$25,760.00
ased on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years	224 \$19,040.00 Mon-Fri Mon-Fri	224 \$21,952.00 Mon-Fri Mon-Fri	224 \$16,800.00 \$29,5 Mon-Fri Mon-Fri	24 668.00 Mon-Fri Mon-Fri	224 \$25,760.00 Mon-Fri Mon-Fri
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lased on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years	224 \$19,040.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Journeyman \$87.00 \$130.50 \$130.50 \$174.00 \$174.00 Controls Tech. \$101.00 \$151.50 \$151.50 \$202.00 \$202.00	224 \$21,952.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Journeyman \$98.00 \$130.00 \$165.00 \$165.00 0	224 \$16,800.00 Mon-Fri Mon-Fri Mon-Fri Saturday Sunday Holiday Classif. Classif. 7am-6pm After 6pm Saturday Sunday Holiday Classif. Journeyman HVA \$75.00 \$105.00 \$130.00 \$130.00 HVAC Journeyman BMS Specialist \$100.00 \$145.00 \$145.00 \$175.00 \$175.00 HVAC Med	24 i68.00 Mon-Fri Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday meymen \$132.00 \$191.00 \$191.00 \$238.00 \$238.00 hanic \$88.00 \$128.00 \$128.00 \$159.00 \$159.00	224 \$25,760.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Ho Journeyman Mechanic \$122.00 \$183.01 \$183.01 \$183.01 \$2 Apprentice Mechanic \$90.18 \$135.26 \$135.26 \$135.26 \$3
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Estimated Total Labor Cost Base 2 Years ourly Rates - Third Year: st exceptions to the above hourly pricing: explain company's policy in charging overtime costs for envices ow will the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? R If Discount: Is the discount % less list cost? What is the discount %? ost for Boil Water Treatment ny other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. fas a sample service agreement included? fas a resume of the company provided	## Standard ## St	\$224 \$21,952.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Journeyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00 Charge port to port. Examples: If middle of the day emergency charged when on the way to call. Middle of the night charged when on the way or if significant time was used to resolve on the phone. City will be charged for all materials used, for the service. Yes 30% N/A No No No No No No No N	224 \$16,800.00	Mon-Fri	### Section 2016 ### Section 2016 Mon-Fri
est exceptions to the above hourly pricing: st exceptions to the above hourly pricing: splain company's policy in charging overtime costs for exceptions to the above hourly pricing: splain company's policy in charging overtime costs for excess splain company's policy in charging overtime costs for excess splain company's policy in charging overtime costs for excess splain company's policy in charging overtime costs for excess splain in the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? R If Discount: Is the discount % less list cost? what is the discount %? sost for Boil Water Treatment ny other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. ill there be any subcontractors? as a sample service agreement included? as a resume of the company provided an you meet City's insurance requirements.	Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Journeyman \$87.00 \$130.50 \$130.50 \$174.00 \$174.00 \$174.00 \$151.50 \$202.00 \$202.00 Apprentice \$78.00 \$117.00 \$117.00 \$156.00	\$224 \$21,952.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Dourneyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00 Charge port to port. Examples: If middle of the day emergency charged when on the way to call. Middle of the night charged when on the way or if significant time was used to resolve on the phone. City will be charged for all materials used, for the service. Yes 30% N/A No No No No	Mon-Fri Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Classif. Journeyman HVA \$75.00 \$105.00 \$105.00 \$175.00 \$175.00 HVAC Jour HVAC Med HVAC Trac Electrical In	Mon-Fri Mon-Fri 7am-6pm After 6pm Saturday Sunday Holiday 1912.00 \$191.00 \$191.00 \$238.00 \$238.00 \$238.00 \$128.00 \$128.00 \$159.00 \$159.00 \$159.00 \$169	### Section 2016 Page 2017 Page 2017
Estimated Total Labor Cost Base 2 Years Burly Rates - Third Year: Set exceptions to the above hourly pricing: Explain company's policy in charging overtime costs for prices Set will the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? R If Discount: Is the discount % less list cost? What is the discount %? Set for Boil Water Treatment The other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. Set if the company provided Sas a sample service agreement included? Sas a resume of the company provided Service address of tacility & distance (in miles) from the filt.	## Standard ## St	\$224 \$21,952.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Journeyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00 Charge port to port. Examples: If middle of the day emergency charged when on the way to call. Middle of the night charged when on the way or if significant time was used to resolve on the phone. City will be charged for all materials used, for the service. Yes 30% N/A No No No No No No No N	224 \$16,800.00	Mon-Fri	### Section 2016 ### Section 2016 Mon-Fri
ested on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years ourly Rates - Third Year: Set exceptions to the above hourly pricing: splain company's policy in charging overtime costs for rivices ow will the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? If Discount: Is the discount % less list cost? What is the discount %? Out for Boil Water Treatment any other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. If there be any subcontractors? as a sample service agreement included? as a resume of the company provided any our meet City's insurance requirements. Ovide address of facility & distance (in miles) from	## Standard ## St	\$224 \$21,952.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Dourneyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00 Charge port to port. Examples: If middle of the day emergency charged when on the way to call. Middle of the night charged when on the way or if significant time was used to resolve on the phone. City will be charged for all materials used, for the service. Yes 30% N/A No No No No No No Yes	\$224	Mon-Fri	### Section 2016 ### Section
Estimated Total Labor Cost Base 2 Years ourly Rates - Third Year: st exceptions to the above hourly pricing: explain company's policy in charging overtime costs for envices ow will the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? R If Discount: Is the discount % less list cost? What is the discount %? ost for Boil Water Treatment ny other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. If there be any subcontractors? If as a sample service agreement included? If as a resume of the company provided an you meet City's insurance requirements. If you felt:	## Standard Controls Tech. Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Journeyman \$87.00 \$130.50 \$130.50 \$174.00 \$174.00 \$174.00 \$174.00 \$151.50 \$151.50 \$202.00 \$202.00 \$202.00 \$202.00 \$202.00 \$202.00 \$202.00 \$202.00 \$202.00 \$151.50 \$156.00 \$1	\$224 \$21,952.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Sunday Holiday Dourneyman \$98.00 \$130.00 \$130.00 \$165.00 \$165.00 Charge port to port. Examples: If middle of the day emergency charged when on the way to call. Middle of the night charged when on the way or if significant time was used to resolve on the phone. City will be charged for all materials used, for the service. Yes 30% N/A No No No No Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Yes Y	Stemens P	Mon-Fri	### Section 2016 ### Section

	\$58,170.00			\$79,552.00		\$53,080.00		\$63,916.00			
			**PM pricing does not include V **Mid-summer coiling cleaning r	AV boxes, belts and filter changes. ot included							
Year 1 & 2 Preventative Mainteance Cost Option Year Preventative Maintenance Cost	\$39,130.00 \$19,605	5.00	\$57,600.00 \$26,960.	00	\$36,280.00 \$18,14	0.00		\$34,348.00 \$17,172.00		5.39	
Voca 4 9 2 Province Materials 2	TOTAL 3rd year	\$5,302.00	TOTAL 3rd year	\$6,000.00	TOTAL 3rd year	\$5,210.00	TOTAL 3rd year	\$1,634.00	TOTAL 3rd year \$53,378.88	\$6,719.74	
	3rd year	\$5,302.00	3rd year	\$6,000.00	3rd year	\$5,210.00	3rd year	\$1,634.00	3rd year	\$6,719.74	
	TOTAL 1st & 2nd years	\$10,602.00	TOTAL 1st & 2nd years	\$11,200.00	TOTAL 1st & 2nd years	\$10,420.00	TOTAL 1st & 2nd years	\$3,268.00	TOTAL 1st & 2nd years	\$12,858.02	
	2nd year	\$5,301.00 \$40.603.00	2nd year	\$5,600.00 \$44,200.00	2nd year	\$5,210.00 \$40,420.00	2nd year	\$1,634.00 \$3,368.00	2nd year	\$6,524.02	
-	1st year	\$5,301.00	1st year	\$5,600.00	1st year	\$5,210.00	1st year	\$1,634.00	1st year	\$6,334.00	
-Preventative Visits per year M Contract for DPS Garage, 511 East Auburn	Yearly Lump Sur		Yearly Lump So		Yearly Lump S		Yearly Lump Sun		Yearly Lump Sum		
5	TOTAL 3rd year	\$2,223.00	TOTAL 3rd year	\$2,520.00	TOTAL 3rd year	\$2,130.00	TOTAL 3rd year	\$4,860.00	TOTAL 3rd year	\$5,460.46	
	3rd year	\$2,223.00	3rd year	\$2,520.00	3rd year	\$2,130.00	3rd year	\$4,860.00	3rd year	\$5,460.46	
	TOTAL 1st & 2nd years	\$4,442.00	TOTAL 1st & 2nd years	\$11,200.00	TOTAL 1st & 2nd years	\$4,260.00	TOTAL 1st & 2nd years	\$9,720.00	TOTAL 1st & 2nd years	\$10,448.42	
	2nd year	\$2,221.00	2nd year	\$5,600.00	2nd year	<u>\$2,130.00</u>	2nd year	\$4,860.00	2nd year (incl.1 cleaning /each boile	<u>\$5,301.42</u>	
	1st year	\$2,221.00	1st year	\$5,600.00	1st year	\$2,130.00	1st year	\$4,860.00	1st year	\$5,147.00	
-Preventative Visits per year M Contract for OCSO Substation, 750 Barclay Circle	Yearly Lump Sui		Yearly Lump So		Yearly Lump S		Yearly Lump Sun		Yearly Lump Sum		
Description Visits assessed	TOTAL 3rd year	\$1,610.00	TOTAL 3rd year	\$2,520.00	TOTAL 3rd year	\$1,360.00	TOTAL 3rd year	\$1,698.00	TOTAL 3rd year	\$1,644.40	
	3rd year	\$1,610.00	3rd year	\$2,520.00	3rd year	\$1,360.00	3rd year	\$1,698.00	3rd year	\$1,644.40	
	TOTAL 1st & 2nd years	\$3,200.00	TOTAL 1st & 2nd years	\$4,800.00	TOTAL 1st & 2nd years	\$2,720.00	TOTAL 1st & 2nd years	\$3,396.00	TOTAL 1st & 2nd years	\$3,146.50	
	2nd year	\$1,600.00 \$3,200.00	2nd year	\$2,400.00 \$4,800.00	2nd year	\$1,360.00 \$3,730.00	2nd year	\$1,698.00 \$3,396.00	2nd year	\$1,596.50 \$3,146.50	
	1st year	\$1,600.00	1st year	\$2,400.00	1st year	\$1,360.00	1st year	\$1,698.00	1st year	\$1,550.00	
2-Preventative Visits per year PM Contract for Fire Station # 5, 251 E. Tienken Rd.	Yearly Lump Sur		Yearly Lump So		Yearly Lump S		Yearly Lump Sun		Yearly Lump Sum		
Proventative Visite resuses	TOTAL 3rd year	\$1,610.00 m	TOTAL 3rd year	\$2,520.00	TOTAL 3rd year	\$1,360.00	TOTAL 3rd year	\$792.00	TOTAL 3rd year	\$1,479.96	
	3rd year	\$1,610.00	3rd year	\$2,520.00	3rd year	\$1,360.00	3rd year	\$792.00	3rd year	\$1,479.96	
	TOTAL 1st & 2nd years	\$3,200.00	TOTAL 1st & 2nd years	\$4,800.00	TOTAL 1st & 2nd years	\$2,720.00	TOTAL 1st & 2nd years	\$1,584.00	TOTAL 1st & 2nd years	\$2,831.86	
	2nd year	\$1,600.00	2nd year	\$2,400.00 \$2,400.00	2nd year	\$1,360.00 \$1,360.00	2nd year	\$792.00 \$792.00	2nd year	\$1,436.86	
PM Contract for Fire Station # 4 2723 Walton Blvd	1st year	\$1,600.00	1st year	\$2,400.00	1st year	\$1,360.00	1st year	 \$792.00	1st year	\$1,395.00	
2-Preventative Visits per year	Yearly Lump Sur		Yearly Lump So		Yearly Lump S		Yearly Lump Sun		Yearly Lump Sum	. ,-	
	TOTAL 3rd year	\$1,703.00	TOTAL 3rd year	\$2,520.00 \$2,520.00	TOTAL 3rd year	\$1,360.00	TOTAL 3rd year	\$1,076.00	TOTAL 3rd year	\$1,644.40	
	3rd year	\$1,703.00	3rd year	\$2,520.00	3rd year	\$1,360.00	3rd year	\$1,076.00	3rd year	\$1,644.40	
	TOTAL 1st & 2nd years	\$3,402.00	TOTAL 1st & 2nd years	\$4,800.00	TOTAL 1st & 2nd years	\$2,720.00	TOTAL 1st & 2nd years	\$2,152.00	TOTAL 1st & 2nd years	\$3,146.50	
	2nd year	\$1,701.00 \$1,701.00	2nd year	\$2,400.00 \$2,400.00	2nd year	\$1,360.00 \$1,360.00	2nd year	\$1,076.00	2nd year	\$1,596.50	
M Contract for Fire Station # 3, 2137 W. Auburn Road		\$1,701.00	1st year	\$2,400.00	1st year	\$1,360.00	1st year	\$1,076.00	1st year	\$1,550.00	
Preventative Visits per year	Yearly Lump Sur		Yearly Lump So		Yearly Lump S		Yearly Lump Sun		Yearly Lump Sum	* · , · · · · · · ·	
	TOTAL 3rd year	\$1,610.00	TOTAL 3rd year	\$2,520.00 \$2,520.00	TOTAL 3rd year	\$1,360.00	TOTAL 3rd year	\$1,106.00	TOTAL 3rd year	\$1,644.40	
	3rd year	\$1,610.00	3rd year	\$2,520.00	3rd year	\$1,360.00	3rd year	\$1,106.00	3rd year	\$1,644.40	
	TOTAL 1st & 2nd years	\$3,200.00	TOTAL 1st & 2nd years	\$4,800.00	TOTAL 1st & 2nd years	\$2,720.00	TOTAL 1st & 2nd years	\$2,212.00	TOTAL 1st & 2nd years	\$3,146.50	
	2nd year	<u>\$1,600.00</u>	2nd year	<u>\$2,400.00</u>	2nd year	<u>\$1,360.00</u>	2nd year	<u>\$1,106.00</u>	2nd year	<u>\$1,596.50</u>	
PM Contract for Fire Station # 2, 1251 E. Auburn Rd	1st year	\$1,600.00	1st year	\$2,400.00	1st year	\$1,360.00	1st year	\$1,106.00	1st year	\$1,550.00	
2-Preventative Visits per year	Yearly Lump Sui		Yearly Lump St		Yearly Lump S		Yearly Lump Sun		Yearly Lump Sum	. ,	
	TOTAL 3rd year	\$1,703.00	TOTAL 3rd year	\$3,360.00	TOTAL 3rd year	\$1,610.00	TOTAL 3rd year	\$400.00	TOTAL 3rd year	\$1,698.50	
	3rd year	\$1,703.00	3rd year	\$3,360.00	3rd year	\$1,610.00	3rd year	\$400.00	3rd year	\$1,698.50	
	TOTAL 1st & 2nd years	\$3,402.00	TOTAL 1st & 2nd years	\$6,400.00	TOTAL 1st & 2nd years	\$3,220.00	TOTAL 1st & 2nd years	\$804.00	TOTAL 1st & 2nd years	\$3,250.04	
	2nd year	\$1,701.00	2nd year	\$3,200.00 \$3,200.00	2nd year	\$1,610.00 \$1,610.00	2nd year	\$402.00 \$402.00	2nd year	\$1,649.04	
PM Contract for Fire Station # 1 1111 Horizon Court	1st year	\$1,701.00	1st year	\$3,200.00	1st year	\$1,610.00	1st year	\$402.00	1st year	\$1,601.00	
2-Preventative Visits per year	Yearly Lump Sui		101AL old year	+-,	Yearly Lump S		Yearly Lump Sun		Yearly Lump Sum	,	
	TOTAL 3rd year	\$3,844.00	TOTAL 3rd year	\$5,000.00 \$5,000.00	TOTAL 3rd year	\$3,750.00 \$3,750.00	TOTAL 3rd year	\$5,606.00	TOTAL 3rd year	\$7,604.53	
	3rd year	\$3,844.00	3rd year	\$5,000.00	3rd year	\$3,750.00	3rd year	\$5,606.00	3rd year	\$7,604.53	
	2nd year TOTAL 1st & 2nd years	\$3,841.00 \$7,682.00	2nd year TOTAL 1st & 2nd years	\$4,800.00 \$9,600.00	2nd year TOTAL 1st & 2nd years	\$3,750.00 \$ 7,500.00	2nd year TOTAL 1st & 2nd years	\$5,606.00 \$11,212.00	2nd year TOTAL 1st & 2nd years	<u>\$7,383.04</u> \$14,551.04	
	1st year	\$3,841.00	1st year	\$4,800.00	1st year	\$3,750.00	1st year	\$5,606.00 \$5,606.00	1st year	\$7,168.00 \$7,383.04	
PM Contract for RH City Hall 1000 Rochester Hills Dr	• •						, ,				
-Preventative Visits per year	248-291-6793 Yearly Lump Sum			586-790-2500 Yearly Lump Sum		248-299-4212 ext. 201 Yearly Lump Sum		734-928-9071 Yearly Lump Sum		248-276-6000 Yearly Lump Sum	
1731 E. Eleven Mile Road Madison Heights, MI 48071 Derek Sale 248-291-6793			Mark Paprelli		Randy Blomberg		45470 Commerce Center Drive Plymouth Township, MI 48170 Trey Lim/ Bill McCoy		Misztura		
		22660 15 Mile Rd. Clinton Twp., MI 48035		2653 Auburn Rd. Auburn Hills, MI 48236-3115		Plymouth 10			ills, MI 48312		
									-	Meadow Circle	

RFP-RH-20-036	1				1			
HVAC Preventative Maintenance & On-Call Repair		Stuart Mechanical LLC	ATIGROUP		•	np Corporation		Miller Boldt Inc.
		2275 N. Opdyke Suite A	3419 Pierson Place			ndustrial Drive er Hills, MI 48309		42826 Mound Rd.
		Auburn Hills, MI 48326 Mark Findora	Flushing, MI 48433 Michelle Landon			rew Soper		Sterling Heights, MI 48314 Paul Cornett
		248-258-5800	810-230-6202		248-852-2100		586-997-3300	
2-Full Service contracts information?		Provided	Provided		N/A		Provided	
3-Preventive Maintenance contracts information?		Provided	Provided		Provided			Provided
Procedures After-hours & Emergency Calls?	Pro	ovided. Response time is 2-3 hours.	Provided. Response time for getting a call back is within	30 minutes.	Provided. Will respond within one hour.		Provided. Response time not listed.	
How many yrs performing HVAC maint. work?		9-years	34-years			27-years		10-years
Type of Organization:		Partnership	Did not specify		С	orporation		Corporation
What % of business is maintenance work? Were samples provided of computer generated PM task	,	32%	85%			80%		10%
sheets the mechanics use?		No	Yes			Yes		Yes
Will you provide a specific HVAC mechanic to the City? List licenses:		Yes Provided	Yes Provided			Yes Provided		Yes Provided
What training has the HVAC mechanic rec'd?		Provided	Provided			Provided		Provided
Will a Service/Acct Manager be assigned to the City?		Yes	Yes			Yes		Yes
How many yrs of exp does Svs/Acct Mgr have in maint/repair?		36 years	14 years			24 years		15
How many yrs of exp does Svs/Acct Mgr have managing svs accts?		36 years	1 year			24 years		15
Will the Svs/Acct Mgr be available on-site when		Yes	Yes			Yes		Yes
requested by City?								
Hourly Rates - First Year:		Mon-Fri Mon-Fri	Mon-Fri Mon-Fri Classif 7am-6pm After 6pm Saturday Su	inday Holiday		Mon-Fri After 6pm Saturday Sunday Holiday	,	Mon-Fri Mon-Fri
	Classif.	* * * * * *	A A A A A		Oldoon.	After 6pm Saturday Sunday Holiday \$172.50 \$172.50 \$230.00 \$230.00	Classif.	7am-6pm After 6pm Saturday Sunday Holiday \$98.00 \$118.00 \$118.00 \$138.00 \$138.00
	Technicians	A400.00 A400.00 A400.00 A400.00		JU.UU \$23U.UU	Journeyman \$115.00	ψιτε.υυ φτιε.υυ φεου.υυ φεου.υυ	Journeyman	
	Controls Tech	\$120.00 \$100.00 \$100.00 \$240.00	classification					
Hourly Rates - Second Year:		Mon-Fri Mon-Fri	Mon-Fri Mon-Fri			Mon-Fri		Mon-Fri Mon-Fri
	Classif.	7am-6pm After 6pm Saturday Sunday Holiday	Classif. 7am-6pm After 6pm Saturday Su		- Classiii	After 6pm Saturday Sunday Holiday	Classif.	7am-6pm After 6pm Saturday Sunday Holiday
	Technicians		Did not specify \$119.00 \$178.50 \$178.50 \$2	38.00 \$238.00	Journeyman \$118.00	\$177.00 \$177.00 \$236.00 \$236.00	Journeyman	\$98.00 \$118.00 \$118.00 \$138.00 \$138.00
	Controls Tech	\$120.00 \$180.00 \$180.00 \$180.00 \$220.00	classification					
Labor Repair Annual Costs								
Journeyman Hourly Rates	\$110.00		\$115.00		\$115.00		\$98.00	
Journeyman Hourly Rates Based on 112/year or 224 for 2 yrs@ Journeyman rate	\$110.00 224		\$115.00 224		\$115.00 224		\$98.00 224	
,	1				·		· ·	
Based on 112/year or 224 for 2 yrs@ Journeyman rate	224	Mon-Fri Mon-Fri	224		224 \$25,760.00	Mon-Fri	224	Mon-Fri Mon-Fri
Based on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years	224		224 \$25,760.00	nday Holiday	224 \$25,760.00 Mon-Fri	Mon-Fri After 6pm Saturday Sunday Holiday	224 \$21,952.00	
Based on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years	224 \$24,640.00	7am-6pm After 6pm Saturday Sunday Holiday	224 \$25,760.00 Mon-Fri Mon-Fri		224 \$25,760.00 Mon-Fri Classif. 7am-6pm		224 \$21,952.00	7am-6pm After 6pm Saturday Sunday Holiday
Based on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years	224 \$24,640.00 Classif.	7am-6pm After 6pm Saturday Sunday Holiday	224 \$25,760.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Su Did not specify \$122.57 \$183.85 \$183.85 \$2.		224 \$25,760.00 Mon-Fri Classif. 7am-6pm	After 6pm Saturday Sunday Holiday	224 \$21,952.00 Classif.	7am-6pm After 6pm Saturday Sunday Holiday
Based on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years	\$24,640.00 Classif. Technicians	7am-6pm After 6pm Saturday Sunday Holiday \$115.00 \$172.50 \$172.50 \$172.50 \$230.00	224 \$25,760.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Su Did not specify \$122.57 \$183.85 \$183.85 \$2.		224 \$25,760.00 Mon-Fri Classif. 7am-6pm	After 6pm Saturday Sunday Holiday	224 \$21,952.00 Classif.	7am-6pm After 6pm Saturday Sunday Holiday
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Based on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years Hourly Rates - Third Year: List exceptions to the above hourly pricing: Explain company's policy in charging overtime costs for services How will the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Cost for Boil Water Treatment Any other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. Will there be any subcontractors? Was a sample service agreement included? Was a resume of the company provided Can you meet City's insurance requirements.	\$24 \$24,640.00 Classif. Technicians Controls Tech Charges time and one hitime for Christmas and E	7am-6pm After 6pm Saturday Sunday Holiday \$115.00 \$172.50 \$172.50 \$230.00 \$125.00 \$187.50 \$187.50 \$250.00 alf per hour for weekends and after hours. It is double easter. Yes 15% \$500 per boiler per year No No No No	\$25,760.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Su Did not specify \$122.57 \$183.85 \$183.85 \$2.50 Exception: Shift permiums & lower rates will apply to projects ruidavs. After 6 pm, time and one half rates Monday through Friday and time on Sundays and Holidays. Cost plus 15% and any shipping fees. Yes \$4,300 per year Yes Emergency calls - \$45 per truck charge. No Yes	45.00 \$245.00 nning more than 5	\$25,760.00 Mon-Fri Classif. 7am-6pm Journeyman \$121.00 7:00-3:30 regular hours. 40% above wholesale cost, minus a	After 6pm Saturday Sunday Holiday \$181.50 \$181.50 \$242.00 \$242.00 10% contract customer. Total of 30% above. Yes 40% nolesale markup 10% \$800.00 Yes as per additional call. rater treatment.	\$21,952.00 Classif. Journeyman Exception: Normal Sh Overtime begins where continue working pass on Saturdays, Sunday	7am-6pm After 6pm Saturday Sunday Holiday \$101.00 \$120.00 \$120.00 \$140.00 \$140.00 iff would be 7:30am - 4:00pm with 1/2 hour lunch in the field technician has 8 hours in a day and is required to this/hers 8 hr day Monday through Friday. All hours workey and Holidays. Yes 15% \$1,100.00 No No Yes
Based on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years Hourly Rates - Third Year: List exceptions to the above hourly pricing: Explain company's policy in charging overtime costs for services How will the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Cost for Boil Water Treatment Any other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. Will there be any subcontractors? Was a sample service agreement included? Was a resume of the company provided Can you meet City's insurance requirements. Provide address of facility & distance (in miles) from City of RH:	\$24 \$24,640.00 Classif. Technicians Controls Tech Charges time and one hitime for Christmas and E	7am-6pm After 6pm Saturday Sunday Holiday \$115.00 \$172.50 \$172.50 \$230.00 \$125.00 \$187.50 \$187.50 \$250.00 alf per hour for weekends and after hours. It is double laster. Yes 15% \$500 per boiler per year No No No No Yes Yes Yes Yes	224 \$25,760.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Su Did not specify \$122.57 \$183.85 \$183.85 \$2.50 Exception: Shift permiums & lower rates will apply to projects ruidavs. After 6 pm, time and one half rates Monday through Friday and time on Sundays and Holidays. Cost plus 15% and any shipping fees. Yes 15% \$4,300 per year Yes Emergency calls - \$45 per truck charge. No Yes Yes Yes Yes Yes	45.00 \$245.00 nning more than 5	\$25,760.00 Mon-Fri Classif. 7am-6pm Journeyman \$121.00 7:00-3:30 regular hours. 40% above wholesale cost, minus a Less wholesale cost, minus a	After 6pm Saturday Sunday Holiday \$181.50 \$181.50 \$242.00 \$242.00 10% contract customer. Total of 30% above. Yes 40% nolesale markup 10% \$800.00 Yes as per additional call. stater treatment. Yes No Yes Yes	\$21,952.00 Classif. Journeyman Exception: Normal Sh Overtime begins where continue working pass on Saturdays, Sunday	7am-6pm After 6pm Saturday Sunday Holiday \$101.00 \$120.00 \$120.00 \$140.00 \$140.00 \$140.00 \$120.00 \$120.00 \$140.00 \$140.00 \$140.00 \$120.00 \$120.00 \$140.00 \$140.00 \$140.00 \$140.00 \$140.00 \$140.00 Yes Yes Yes Yes Yes Yes Yes
Based on 112/year or 224 for 2 yrs@ Journeyman rate Estimated Total Labor Cost Base 2 Years Hourly Rates - Third Year: List exceptions to the above hourly pricing: Explain company's policy in charging overtime costs for services How will the Owner be charged for materials? If Mark-Up: Is mark-up % over wholesale cost? What is the mark-up %? OR If Discount: Is the discount % less list cost? What is the discount %? Cost for Boil Water Treatment Any other costs/charges not identified? If yes, identify charges & incld costs in order to be acceptable. Will there be any subcontractors? Was a sample service agreement included? Was a resume of the company provided Can you meet City's insurance requirements. Provide address of tacility & distance (in miles) from	\$24 \$24,640.00 Classif. Technicians Controls Tech Charges time and one hitime for Christmas and E	Tam-6pm After 6pm Saturday Sunday Holiday	224 \$25,760.00 Mon-Fri Mon-Fri Classif. 7am-6pm After 6pm Saturday Su Did not specify \$122.57 \$183.85 \$183.85 \$2.00 classification Exception: Shift permiums & lower rates will apply to projects ruidavs. After 6 pm, time and one half rates Monday through Friday and time on Sundays and Holidays. Cost plus 15% and any shipping fees. Yes 15% \$4,300 per year Yes Emergency calls - \$45 per truck charge. No Yes Yes Yes	45.00 \$245.00 nning more than 5	\$25,760.00 Mon-Fri Classif. 7am-6pm Journeyman \$121.00 7:00-3:30 regular hours. 40% above wholesale cost, minus a Less wholesale cost, minus a	After 6pm Saturday Sunday Holiday \$181.50 \$181.50 \$242.00 \$242.00 10% contract customer. Total of 30% above. Yes 40%	\$21,952.00 Classif. Journeyman Exception: Normal Sh Overtime begins where continue working pass on Saturdays, Sunday	7am-6pm After 6pm Saturday Sunday Holiday \$101.00 \$120.00 \$120.00 \$140.00 \$140.00 hift would be 7:30am - 4:00pm with 1/2 hour lunch In the field technician has 8 hours in a day and is required to this/hers 8 hr day Monday through Friday. All hours workey and Holidays. Yes 15% \$1,100.00 No No Yes Yes Yes Yes
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HVAC Preventative Maintenance & On-Call Repair		chanical LLC	ATIGROUP		Systemp Corporation		Miller Boldt Inc.		
	2275 N. Opdyke Suite A Auburn Hills, MI 48326 Mark Findora		3419 Pierson Place Flushing, MI 48433 Michelle Landon		3909 Industrial Drive Rochester Hills, MI 48309 Drew Soper		42826 Mound Rd. Sterling Heights, MI 48314		
							-	Cornett	
	248-2	58-5800	810-2	30-6202	248-8	352-2100	586-9	997-3300	
Preventative Visits per year									
M Contract for RH City Hall, 1000 Rochester Hills Dr	1st year	\$5,208.00	1st year	\$12,804.00	1st year	\$9,709.00	1st year	\$3,800.00	
	2nd year	<u>\$5,208.00</u>	2nd year	<u>\$13,188.12</u>	2nd year	<u>\$9,709.00</u>	2nd year	<u>\$3,876.00</u>	
	TOTAL 1st & 2nd years	\$10,416.00	TOTAL 1st & 2nd years	\$25,992.12	TOTAL 1st & 2nd years	\$19,418.00	TOTAL 1st & 2nd years	\$7,676.00	
	3rd year	\$5,312.00	3rd year	\$13,583.76	3rd year	\$9,709.00	3rd year	\$3,876.00	
	TOTAL 3rd year	\$5,312.00	TOTAL 3rd year	\$13,583.76	TOTAL 3rd year	\$9,709.00	TOTAL 3rd year	\$3,876.00	
Preventative Visits per year	Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		
M Contract for Fire Station # 1, 1111 Horizon Court	1st year	\$2,046.00	1st year	\$2,772.00	1st year	\$1,585.16	1st year	\$2,614.00	
	2nd year	\$2,046.00	2nd year	\$2,855.16	2nd year	\$1,585.16	2nd year	\$2,614.00	
	TOTAL 1st & 2nd years	\$4,092.00	TOTAL 1st & 2nd years	\$5,627.16	TOTAL 1st & 2nd years	\$3,170.32	TOTAL 1st & 2nd years	\$5,228.00	
	3rd year	\$2,088.00	3rd year	\$2,940.82	3rd year	\$1,585.16	3rd year	\$2,722.00	
	TOTAL 3rd year	\$2,088.00	TOTAL 3rd year	\$2,940.82	TOTAL 3rd year	\$1,585.16	TOTAL 3rd year	\$2,722.00	
Preventative Visits per year	Yearly Lump Sum	4 2,000.00	Yearly Lump Sum	4 2,0 10.02	Yearly Lump Sum	V ., SOOO	Yearly Lump Sum	4-,	
M Contract for Fire Station # 2, 1251 E. Auburn Rd	1st year	\$1,708.00	1st year	\$2,343.00	1st year	\$1,409.80	1st year	\$1,734.00	
	2nd year	\$1,708.00	2nd year	\$2,413.28	2nd year	\$1,409.80	2nd year	\$1,734.00	
	TOTAL 1st & 2nd years	\$3,416.00	TOTAL 1st & 2nd years	\$4,756.28	TOTAL 1st & 2nd years	\$2,819.60	TOTAL 1st & 2nd years	\$3,468.00	
	3rd year	\$1,742.00	3rd year	\$2,485.76	3rd year	\$1,409.80	3rd year	\$1,768.00	
	TOTAL 3rd year	\$1,742.00	TOTAL 3rd year	\$2,485.76	TOTAL 3rd year	\$1,409.80	TOTAL 3rd year	\$1,768.00	
-Preventative Visits per year	Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		
M Contract for Fire Station # 3, 2137 W. Auburn Roa	1st year	\$1,708.00	1st year	\$2,244.00	1st year	\$1,606.80	1st year	\$1,734.00	
	2nd year	<u>\$1,708.00</u>	2nd year	<u>\$2,311.32</u>	2nd year	<u>\$1,606.80</u>	2nd year	<u>\$1,734.00</u>	
	TOTAL 1st & 2nd years	\$3,416.00	TOTAL 1st & 2nd years	\$4,555.32	TOTAL 1st & 2nd years	\$3,213.60	TOTAL 1st & 2nd years	\$3,468.00	
	3rd year	\$1,742.00	3rd year	\$2,380.66	3rd year	\$1,606.80	3rd year	\$1,768.00	
	TOTAL 3rd year	\$1,742.00	TOTAL 3rd year	\$2,380.66	TOTAL 3rd year	\$1,606.80	TOTAL 3rd year	\$1,768.00	
-Preventative Visits per year	Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		
PM Contract for Fire Station # 4, 2723 Walton Blvd	1st year	\$1,112.00	1st year	\$1,760.00	1st year	\$859.14	1st year	\$1,108.00	
	2nd year	\$1,112.00	2nd year	\$1,812.8 <u>0</u>	2nd year	<u>\$859.14</u>	2nd year	\$1,108.00	
	TOTAL 1st & 2nd years	\$2,224.00	TOTAL 1st & 2nd years	\$3,572.80	TOTAL 1st & 2nd years	\$1,718.28	TOTAL 1st & 2nd years	\$2,216.00	
	3rd year	\$1,134.00	3rd year	\$1,867.18	3rd year	\$859.14	3rd year	\$1,130.00	
	TOTAL 3rd year	\$1,134.00	TOTAL 3rd year	\$1,867.18	TOTAL 3rd year	\$859.14	TOTAL 3rd year	\$1,130.00	
Preventative Visits per year	Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		
M Contract for <u>Fire Station # 5</u> , 251 E. Tienken Rd.	1st year	\$1,938.00	1st year	\$2,244.00	1st year	\$1,137.24	1st year	\$1,396.00	
	2nd year	<u>\$1,938.00</u>	2nd year	<u>\$2,311.32</u>	2nd year	<u>\$1,137.24</u>	2nd year	<u>\$1,396.00</u>	
	TOTAL 1st & 2nd years	\$3,876.00	TOTAL 1st & 2nd years	\$4,555.32	TOTAL 1st & 2nd years	\$2,274.48	TOTAL 1st & 2nd years	\$2,792.00	
	3rd year	\$1,976.00	3rd year	\$2,380.66	3rd year	\$1,137.24	3rd year	\$1,424.00	
	TOTAL 3rd year	\$1,976.00	TOTAL 3rd year	\$2,380.66	TOTAL 3rd year	\$1,137.24	TOTAL 3rd year	\$1,424.00	
Preventative Visits per year	Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		
M Contract for OCSO Substation, 750 Barclay Circle	1st year	\$2,450.00	1st year	\$5,214.00	1st year	\$4,883.28	1st year	\$4,804.00	
	2nd year (incl.1 cleaning /each boiler)	\$2,450.00 \$2,450.00	2nd year (incl.1 cleaning /each boiler)	\$5,370.42	2nd year (incl.1 cleaning /each boiler)	\$4,883.28	2nd year (incl.1 cleaning /each boiler)	\$4,804.00	
	TOTAL 1st & 2nd years	\$4,900.00	TOTAL 1st & 2nd years	\$10,584.42	TOTAL 1st & 2nd years	\$9,766.56	TOTAL 1st & 2nd years	\$9,608.00	
	. S L. Tot & End yours	+ 1,000.00	. The lot a find years		. C.AL for a Life years	+2,. 22.02	. O TAE TOTA ETIA YEARS	+=,=====	
	3rd year	\$2,500.00	3rd year	\$5,531.54	3rd year	\$4,883.28	3rd year	\$4,900.00	
Drawantstiva Visita nanvas	TOTAL 3rd year	\$2,500.00	TOTAL 3rd year	\$5,531.54	TOTAL 3rd year	\$4,883.28	TOTAL 3rd year	\$4,900.00	
-Preventative Visits per year M Contract for DPS Garage. 511 East Auburn	Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum		Yearly Lump Sum	****	
	1st year	\$4,788.00	1st year	\$4,620.00	1st year	\$2,707.00	1st year	\$6,054.00	
	2nd year	\$4,788.00	2nd year	<u>\$4,758.60</u>	2nd year	\$2,707.00	2nd year	\$6,054.00	
	TOTAL 1st & 2nd years	\$9,576.00	TOTAL 1st & 2nd years	\$9,378.60	TOTAL 1st & 2nd years	\$5,414.00	TOTAL 1st & 2nd years	\$12,108.00	
	3rd year	\$4,844.00	3rd year	\$4,901.36	3rd year	\$2,707.00	3rd year	\$6,176.00	
	TOTAL 3rd year	\$4,844.00	TOTAL 3rd year	\$4,901.36	TOTAL 3rd year	\$2,707.00	TOTAL 3rd year	\$6,176.00	
ear 1 & 2 Preventative Mainteance Cost	\$41,916.00		\$69,022.02			\$47,794.84		\$46,564.00	
ption Year Preventative Maintenance Cost	\$21,33	8.00	\$36,07	1.74	\$23,89	7.42	\$23,764.00		