Printing Services																				
RFP-RH-14-047		Allied N	Media		Col	lortech Graph	ics, Inc.		Image Pri	nting	·	NWC Pro	ogram Adr	ninistration	Sir	Speedy I	Printing	Superior	Receipt Bo	ok Company
Awards: Image Printing (excl. Appeal Letter) & NWC	24	10 N. Fenv	way Driv	ve		28700 Hayes	Rd	1	1902 Crook	s Road		1300	1 Merrima	n Road	1300)1 Merrin	nan Road	2	215 South C	lark
Prog. Admin. (Annual Appeal Letter)	I	Fenton, M	II 48430)	R	oseville, MI	18066	Ro	oyal Oak, N	4I 48073		Liv	onia, MI 4	8150	Li	vonia, MI	48150	Cer	ntreville, MI	I 48032
	Proposed	Past			Proposed			Proposed	Past				Past		Proposed	Past		Proposed	Past	
	Price	Usage	E	Ext Cost	Price	Past Usage	Ext Cost	Price	Usage	Ext Cost	Pro	oposed Price	Usage	Ext Cost	Price	Usage	Ext Cost	Price	Usage	Ext Cost
Section I	Trice	Usage	1		THEC			Trice	Usage				Osage		Trice	Usage		Trice	Osage	
A Brochures		1	1												 	1		+	1	
Black plus one color, 2 sides		1	1												 	1		+	1	
Lot 500	\$201.00	1	\$	201.00	no quote	1		\$85.00	1	\$ 84	5.00 \$1:	50.08	1	\$ 150.08	\$140.00	1	\$ 140.0	no quote	1	
Lot 1000	\$308.00	2	\$	924.00	no quote	3		\$150.00	3	_		89.37	3	\$ 568.11	\$180.00	3	\$ 540.0		3	
Lot 5000	\$648.00	3	\$	924.00	no quote	3		\$540.00	J	\$	-	886.99	3	\$ 508.11	\$535.00	3	\$ 540.0	no quote	3	
Black plus 2 colors, 2 sides	500/1000: Di	: aital 5000	т -	-	no quote			Offset		Φ	_	ffset		φ -	Offset	1	э -	no quote	1	
Lot 500		igitai 5000): Onset	201.00		1		\$85.00	1	¢ 04		224.94	1	e 224.04		1	¢ 100.0	2	1	
Lot 1000	\$201.00 \$308.00	2	\$		no quote	2		\$85.00 \$150.00	2	\$ 300		268.52	2	\$ 224.94 \$ 537.04	\$199.00 \$288.00	2	\$ 199.0		2	
	-	2	\$	616.00	no quote				2				2			2	\$ 576.0		2	
Lot 5000	\$883.00	1	\$	883.00	no quote	1		\$540.00	1	\$ 540	_	512.42	1	\$ 512.42	\$785.00	1	\$ 785.0	0 no quote	1	
Process used to create brochures	Sheet fed, off	fset printir	ng					Offset			Off	ffset			Offset					
B Newsletter		1	1												!	!	1	+	1	!
Black plus one color, 2 sides	# 41C 00		4					0.1.4. 0.0		Φ.	1.00	20.00		.	0415.00	<u> </u>			<u> </u>	
Lot 500	\$418.00	1	\$	418.00	no quote	1		\$141.00	1			280.99	1	\$ 280.99	\$415.00	1	\$ 415.0	-	1	
Lot 1000	\$523.00	2	\$	1,046.00	no quote	2		\$214.00	2	\$ 428		340.01	2	\$ 680.02	\$610.00	2	\$ 1,220.0	-	2	
Lot 5000	\$1,383.00		\$	-	no quote			\$614.00		\$	_	306.51		\$ -	\$1,900.00		\$ -	no quote		
Black plus 2 colors, 2 sides			<u> </u>					Offset				ffset			Offset		1			
Lot 500	\$668.00	1	\$	668.00	no quote	1		\$141.00	1	\$ 141		12.32	1	\$ 412.32	\$565.00	1	\$ 565.0	_	1	
Lot 1000	\$795.00	6	\$	4,770.00	no quote	6		\$214.00	6	\$ 1,284	4.00 \$49	193.06	6	\$ 2,958.36	\$765.00	6	\$ 4,590.0	no quote	6	
Lot 5000	\$1,830.00	2	\$	3,660.00	\$4,975.00	2	\$ 9,950.00	\$614.00	2	\$ 1,228	8.00 \$1,	,099.90	2	\$ 2,199.80	\$2,325.00	2	\$ 4,650.0	no quote	2	
Process used to create brochures								Offset			Off	ffset			Offset					
C Forms																				
2 Part NCR																				
Black, One side printing																				
Lot 500	\$156.00	2	\$	312.00	no quote	2		\$58.00	2	\$ 116	5.00 \$88	38.45	2	\$ 176.90	\$75.00	2	\$ 150.0	0 \$43.95	2	\$ 87.9
Lot 1000	\$236.00		\$	-	no quote			\$78.00		\$		31.05		\$ -	\$130.00		\$ -	\$66.92		\$ -
Lot 5000	\$863.00		\$	_	no quote			\$203.95		\$		67.29		\$ -	\$592.00		\$ -	\$254.34		\$ -
Black, Two side printing	φοσσ.σσ		Ψ		no quote			Ψ203.52		-	-	.07.27		\$ -	φυν2.00		\$ -	φ25 115 1		\$ -
Lot 500	\$172.00		\$		no quote			\$65.00		\$		34.14		\$ -	\$100.00		\$ -	\$54.00		\$
Lot 1000	\$269.00		\$		no quote			\$85.00		\$		86.34		¢	\$195.00		\$ -	\$80.29		\$ -
Lot 5000	\$995.00		\$	-	no quote			\$222.80		\$		95.15		¢	\$765.00		\$ -	\$294.46		\$ -
3 Part NCR	\$555.00		φ	-	no quote			\$222.80		φ	- \$ 3	193.13		φ -	\$705.00		φ -	\$294.40		φ -
Size 8.5" x 11" wht/yell/pnk			+															+		
			+																	
Black, One side printing	¢211.00	_	ф	122.00		2		ф. с 7. 00	2	Φ 11.	4.00 (h1)	10.46	2	Ф 224.02	¢00.00	-	d 1000	0 0000		ф. 121.6
Lot 500	\$211.00	2	\$	422.00	no quote	2		\$57.00	2		4.00 \$1		2	\$ 224.92	\$98.00	2	\$ 196.0		2	\$ 121.8
Lot 1000	\$340.00	1	\$	340.00	no quote	1		\$87.00	1	-		78.42	1	\$ 178.42	\$195.00	1	\$ 195.0		1	\$ 97.9
Lot 5000	\$1,269.00	1	\$	-	no quote	ļ		\$204.95		\$	- \$70	702.00		\$ -	\$865.00	<u> </u>	\$ -	\$413.28	1	\$ -
Black, Two side printing	#22 c c c	ļ						ф п 1 00		Φ.		52.52		Φ.	016500	<u> </u>		000.51	1	Φ.
Lot 500	\$236.00	<u> </u>	\$	-	no quote			\$74.00		\$		63.62		\$ -	\$165.00	<u> </u>	\$ -	\$83.64	1	\$ -
Lot 1000	\$396.00		\$	-	no quote			\$94.00		\$	- \$24	43.32		\$ -	\$255.00		\$ -	\$130.24		\$ -
Lot 5000	\$1,432.00	1	\$	-	no quote			\$233.70		\$	- \$8	375.36		\$ -	\$1,065.00	<u> </u>	\$ -	\$530.40	1	\$ -
Size 5 1/2" x 8 1/2" wht/yell/pnk		ļ	!													ļ			ļ	
Black, One side printing															<u> </u>					
Lot 500	\$149.00		\$	-	no quote			\$60.90		\$		35.20		\$ -	\$75.00		\$ -	\$46.75		\$ -
Lot 1000	\$223.00		\$	-	no quote			\$80.90				23.21			\$125.00		1	\$61.90		
Lot 5000	\$729.00		\$	-	no quote			\$198.70		\$	- \$4	17.24		\$ -	\$465.00		\$ -	\$220.79		\$ -
Black, Two side printing																				
Lot 500	\$162.00		\$	-	no quote			\$67.30		\$	- \$12	29.55		\$ -	\$128.00		\$ -	\$65.11		\$ -
Lot 1000	\$248.00		\$	-	no quote			\$87.30		\$	- \$1	74.49		\$ -	\$175.00		\$ -	\$94.24		\$ -
Lot 5000	\$848.00		\$	-	no quote			\$219.20		\$	- \$52	524.07		\$ -	\$635.00		\$ -	\$288.05		\$ -
Size 4 1/4" x 11" wht/yell/pnk																				
Black, One side printing			1												İ					
Lot 500	\$149.00	1	\$	-	no quote	1	İ	\$64.10		\$	- \$85	35.20		\$ -	\$75.00	1	\$ -	\$50.75	1	\$ -
	\$223.00	1	\$		no quote	1				•		23.21		Φ.	\$125.00	1		\$65.90	1	\$ -
Lot 1000	\$223.00				no auore			\$84.10		\$	- 181	23.21		\$ -	1.012.0.00		- \$	365.90		

Printing Services																		
RFP-RH-14-047		Allied N	Media		Colortech Graph	ics, Inc.		Image Pr	inting	NWC Pr	ogram Adı	ninistration	Sir	Speedy I	Printing	Superior	Receipt Bo	ok Company
Awards: Image Printing (excl. Appeal Letter) & NWC	24	10 N. Fenv	wav Drive		28700 Hayes		_	1902 Crool			1 Merrima			01 Merrin			15 South C	
Prog. Admin. (Annual Appeal Letter)		Fenton, M			Roseville, MI			oyal Oak, I			vonia, MI 4			vonia, MI			treville, MI	
+ +		1	1 10150		11000 1110, 1111	10000		i	1		Olma, 1,11	1		1011111	10100		1	.0052
	Proposed	Past	Ext C	Propose	d Past Usage	Ext Cost	Proposed	Past	Ext Cost	Proposed Price	Past	Ext Cost	Proposed	Past	Ext Cost	Proposed	Past	Ext Cost
	Price	Usage		Price			Price	Usage			Usage		Price	Usage		Price	Usage	
Black, Two side printing																		
Lot 500	\$162.00		\$	- no quote			\$81.80		\$ -			\$ -	\$128.00		\$ -	\$69.11		\$ -
Lot 1000	\$248.00		\$	- no quote			\$91.80		\$ -	\$174.49		\$ -	\$175.00		\$ -	\$98.24		\$ -
Lot 5000	\$848.00		\$	- no quote			\$300.90		\$ -	\$524.07		\$ -	\$635.00		\$ -	\$300.05		\$ -
4 Part NCR																		
Size 8.5" x 11" wht/yell/pnk/goldnrd																		
Black, One side printing																		
Lot 500	\$258.00		\$	 no quote 			\$74.00		\$ -			\$ -	\$155.00		\$ -	\$80.70		\$ -
Lot 1000	\$435.00		\$	 no quote 			\$94.00		\$ -			\$ -	\$275.00		\$ -	\$125.90		\$ -
Lot 5000	\$1,740.00		\$	- no quote			\$359.75		\$ -	\$950.62		\$ -	\$1,095.00		\$ -	\$583.51		\$ -
Black, Two side printing																		
Lot 500	\$292.00		\$	- no quote		1	\$81.00		\$ -	\$194.28		\$ -	\$198.00		\$ -	\$105.71		\$
Lot 1000	\$484.00		\$	- no quote			\$101.00		\$ -	\$303.25		\$ -	\$350.00		\$ -	\$159.10		\$
Lot 5000	\$1,798.00		\$	- no quote			\$388.65		\$ -	\$1,169.75		\$ -	\$1,405.00		\$ -	\$737.44		\$
Size 5 1/2" x 8 1/2" wht/pnk/yell/blu																		
Black, One side printing																		
Lot 500	\$287.00		\$	- no quote			\$77.10		\$ -	\$98.58		\$ -	\$165.00		\$ -	no quote		
Lot 1000	\$478.00		\$	- no quote			\$97.10		\$ -	\$148.50		\$ -	\$230.00		\$ -	no quote		
Lot 5000	\$1,343.00		\$	- no quote			\$308.60		\$ -	\$541.78		\$ -	\$925.00		\$ -	no quote		
Black, Two side printing																		
Lot 500	\$382.00		\$	- no quote			\$85.80		\$ -	\$145.18		\$ -	\$235.00		\$ -	no quote		
Lot 1000	\$668.00		\$	- no quote			\$105.80		\$ -	\$204.50		\$ -	\$325.00		\$ -	no quote		
Lot 5000	\$1,510.00		\$	- no quote			\$339.10		\$ -	\$671.86		\$ -	\$1,095.00		\$ -	no quote		
D Labels				·												i i		
Black																		
Lot 500	\$190.00	2	\$	380.00 no quote	2		\$68.00	2	\$ 136.0	00 \$103.46	2	\$ 206.92	\$98.00	2	\$ 196.00	no quote		
Lot 1000	\$320.00	2	\$	540.00 no quote	2		\$120.00	2	\$ 240.0		2	\$ 310.76	\$175.00	2	\$ 350.00			
Lot 5000	\$1,139.00	4		556.00 no quote	4		\$306.00		\$ 1,224.0		4	\$ 2,267.80	\$695.00	4	\$ 2,780.00	_		
E Booklets	+-,		,	1			400000		-,	700000		-,	+		_,	1		
Lot 100	\$3,523.00	1	\$ 3	523.00 no quote	1		\$1,390.00	1	\$ 1,390.0	00 \$3,449.67	1	\$ 3,449.67	\$695.00	1	\$ 695.00	no quote		
Lot 1000	\$5,904.00	2		308.00 no quote	2		\$1,870.00	2	\$ 3,740.0		2	\$ 10,642.40	\$1,310.00	2	\$ 2,620.00	no quote		
Lot 5000	\$23,502.00	1		502.00 \$ 4,685.		\$ 4,685.00	-	1	\$ 3,610.0		1	\$ 20,444.53	\$2,195.00	1	\$ 2,195.00	no quote		
F Tabs	Ψ23,302.00	-	Ψ 23	νο2.00 φ 4,003.	7.0	Ψ 1,005.00	ψ3,010.00	1	φ 5,010.0	φ20,111.55	1	φ 20,111.55	ψ2,173.00	1	ψ 2,175.00	no quote		
13 tab total (7 bank)																		
Lot 100	\$405.00	1	s	105.00 no quote	1	1	\$89.00	1	\$ 89.0	00 \$929.98	1	\$ 929.98	\$365.00	1	\$ 365.00	no quote	 	
Lot 500	\$1,023.00	1	\$	- no quote	1	1	\$420.00	1	\$ 69.0		1	\$ 929.98	\$975.00	1	\$ 303.00	no quote	 	
13 tab total (6 bank)	φ1,023.00	-	φ	- no quote		1	φ420.00		φ -	φ1,470.34	-	Ψ -	ψ913.00	1	φ -	no quote	 	
Lot 100	\$405.00	 	\$	- no quote			\$79.00		S -	\$929.98		\$ -	\$365.00	1	\$ -	no quote		
Lot 500	\$1,023.00	 	\$	- no quote		1	\$370.00		\$ -			\$ -	\$975.00	1	\$ -	no quote		
G Signs	φ1,023.00	-	φ	- no quote		1	φ570.00		φ -	φ1,470.34	-	Ψ -	ψ913.00	1	φ -	no quote	 	
8.5" x 11", Black, one side		-	1			1					-			1		+	 	
Lot 100	\$44.00	11	\$	184.00 no quote	11	1	\$18.00	5	\$ 00.0	00 \$45.62	5	\$ 228.10	\$10.00	5	\$ 50,00	no quote	1	
	944.UU	11	Þ	104.00 no quote	11	1	\$10.00	3	φ 90.0	D \$43.02	3	φ 228.10	\$10.00)	\$ 50.00	no quote	-	
ection 2			1		_	-							 	1				
A Letterhead City Hall Version			1		_	-							 	1				
	\$7.4.70	 	¢	ф 101	10	¢	\$52.00		¢.	¢52.00		¢.	¢02.00		¢.			
Lot 15,000	\$74.73	-	\$	- \$ 101.		\$ -	\$53.80	2	\$ -			\$ -	\$93.00	—	\$ -	no quote	1	
Lot 25,000	\$66.08	2	\$	32.16 \$ 75.		\$ 150.00		2	\$ 92.0		2		\$78.72	2	-	no quote		
Lot 50,000	\$59.60		\$	- \$ 53.	00	\$ -	\$43.50		\$ -	\$33.35		\$ -	\$62.82	1	\$ -	no quote		
Fire Department Version	****						h=0.0:						A1=1 :::			 		
Lot 5,000	\$118.00	1	\$	18.00 \$ 233.		\$ 233.00		1	\$ 70.9		1		\$171.60	1		no quote		
Lot 10,000	\$85.60		\$	- \$ 132.		\$ -	\$56.00		\$ -			\$ -	\$119.30		\$ -	no quote		
Lot 20,000	\$69.35	<u> </u>	\$	- \$ 90.	00	\$ -	\$49.20		\$ -	\$45.98	<u></u>	\$ -	\$79.25		\$ -	no quote		

Printing Services									_									
RFP-RH-14-047		Allied N		Co.	lortech Graph		_	Image Pri				ministration		Speedy l				ok Company
Awards: Image Printing (excl. Appeal Letter) & NV			way Drive		28700 Hayes			1902 Crook			1 Merrima		<u> </u>		nan Road	215 South Clark		
Prog. Admin. (Annual Appeal Letter)	<u> </u>	Fenton, M	II 48430	R	Roseville, MI	48066	R	oyal Oak, N	4I 48073	Liv	vonia, MI	48150	Liv	vonia, MI	48150	Cen	treville, Ml	I 48032
	Proposed	Past		Proposed			Proposed	Past			Past		Proposed	Past		Proposed	Past	
	Price	Usage	Ext Cost	Price	Past Usage	Ext Cost	Price	Usage	Ext Cost	Proposed Price	Usage	Ext Cost	Price	Usage	Ext Cost	Price	Usage	Ext Cost
Oakland County Sheriff's Office Version	THEC	Usage		THEC			THEC	Usage			Usaze		THEC	Usage		Thee	Usaze	
Lot 5,000	\$118.00		\$ -	\$ 233.00	1	s -	\$70.90		\$ -	\$108.81		\$ -	\$171.60		\$ -	no quote		
Lot 10,000	\$85.60		\$ -	\$ 132.00		\$ -	\$56.00		\$ -	\$66.71		\$ -	\$119.30		\$ -	no quote		
Lot 20,000	\$69.35		\$ -	\$ 90.00	+	\$ -	\$49.20		\$ -	\$45.98		\$ -	\$79.25		\$ -	no quote		
B Letterhead Museum	\$67.55		Ψ -	φ	1	Ψ -	φ+7.20		φ -	ψ+3.76		Ψ -	\$17.23		Ψ -	no quote		
Lot 10,000	\$47.20	1	\$ 47.20	\$ 89.00	1	\$ 89.0	\$51.00	1	\$ 51.00	\$39.81	1	\$ 39.81	\$49.90	1	\$ 49.90	ac anote		<u> </u>
*		1				-		1		_	1			1		no quote		
Lot 20,000	\$42.05	<u> </u>	\$ -	\$ 64.00		\$ -	\$40.20		\$ -	\$31.31		\$ -	\$46.75		\$ -	no quote		
C Envelopes (matching A) City Hall Version		 		1	 								1					<u> </u>
-	670.10	1	A 70.10	¢ 101.00	—	d 101.0	φ <u>σο</u> οο	1	¢ 50.00	ф 7 2.17		ф 72.17	\$00.c0	- 1	¢ 00.60			
Lot 20,000	\$70.10	1	\$ 70.10	4		\$ 101.00		1		\$73.17	1		\$90.60	1	\$ 90.60	-		
Lot 35,000	\$64.66	1	\$ 64.66	\$ 77.00	1	\$ 77.0	\$57.00	1	\$ 57.00	\$66.23	1	\$ 66.23	\$82.91	1	\$ 82.91	no quote		
Fire Department Version																		
Lot 5,000	\$108.60	1	\$ 108.60	\$ 259.00	1	\$ 259.0		1	\$ 76.00	\$133.15	1		\$116.40	1	\$ 116.40			<u> </u>
Lot 10,000	\$83.30	1	\$ -	\$ 152.00		\$ -	\$65.15		\$ -	\$92.16		\$ -	\$102.20		\$ -	no quote		
Oakland County Sheriff's Office Version																		
Lot 5,000	\$108.60	1	\$ 108.60	\$ 259.00	1	\$ 259.0	\$76.00	1	\$ 76.00	\$133.15	1	\$ 133.15	\$116.40	1	\$ 116.40	no quote		
Lot 10,000	\$83.30		\$ -	\$ 152.00		\$ -	\$65.15		\$ -	\$92.16		\$ -	\$102.20		\$ -	no quote		
D Envelopes (matching B) - Museum																		
Lot 5,000	\$73.60		\$ -	\$ 188.00	1	\$ -	\$52.00		\$ -	\$79.82		\$ -	\$79.80		\$ -	no quote		
Lot 10,000	\$62.80		\$ -	\$ 115.00	1	\$ -	\$51.00		\$ -	\$60.67		\$ -	\$75.70		s -	no quote		
E Envelopes, Window	402.00		Ψ	Ψ 112.00	†	Ψ	φ51.00		Ψ	φοσιο,		Ψ	φ,σ.,σ		Ψ	no quote		
Lot 5,000	\$130.80	2	\$ 261.60	\$ 263.00	2.	\$ 526.0	\$44.80	2	\$ 89.60	\$135.50	2	\$ 271.00	\$138.60	2	\$ 277.20	no quote		
Lot 10,000	\$105.20		\$ -	\$ 155.00		\$ -	\$43.80		\$ -	\$93.91		\$ -	\$124.20		\$ -	no quote		
	\$105.20	 	J	\$ 133.00	 	.	\$45.60		ф -	\$93.91		φ -	\$124.20		ъ -	no quote		<u> </u>
F "First Class Mail" Label	Ø72.40	_	d 144.00	<u> </u>	_		¢27.00	2	d 74.00	¢.co. 10	2	e 120.20	#124.20	_	¢ 240.40			
Lot 10,000	\$72.40	2	\$ 144.80	no quote	2		\$37.00	2	\$ 74.00	\$60.19	2	\$ 120.38	\$124.20	2	\$ 248.40	no quote		
G Routing Slips												ļ .						
Lot 500	\$853.00		\$ -	no quote			\$305.00		\$ -	\$518.74		\$ -	\$559.00		\$ -	no quote		
H Business Cards																		
Box of 500	\$54.00	22	\$ 1,188.00	no quote	22		\$46.00	22		\$51.44	22		\$36.00	22	\$ 792.00	no quote		
Box of 75	\$20.00		\$ -	no quote			\$44.00		\$ -	\$24.55		\$ -	\$18.00		\$ -	no quote		
I Folded Info Card																		
Lot 5,000	\$64.40	3	\$ 193.20	no quote	3		\$63.00	3	\$ 189.00	\$59.25	3	\$ 177.75	\$123.80	3	\$ 371.40	no quote		
J Folded Thank You Card																		
Lot 1,000	\$172.00	1	\$ 172.00	no quote	1		\$159.00	1	\$ 159.00	\$496.64	1	\$ 496.64	\$325.00	1	\$ 325.00	no quote		
I Envelope for Folded Thank You Card					1													
Lot 1,000	\$345.00	1	\$ 345.00	no quote	1		\$210.00	1	\$ 210.00	\$220.57	1	\$ 220.57	\$332.00	1	\$ 332.00	no quote		
Section 3					1											1		
EXTRA COSTS:						 						1	1		1	1		
Stapling (per staple)	\$0.03	1	1	no quote	†	 	\$0.001			\$0.01	1		\$0.03	<u> </u>	†	N/A	1	
Padding (per)	\$0.25 per pag	d		no quote		 	\$0.001 \$0.02 per pag	1		\$0.01 \$0.04 per pad			\$0.03 \$0.24 per 50	1	1	N/A	1	
Collating (per sheet)	\$0.25 per pac \$0.05			no quote		 	N/C			\$0.04 per pad \$0.05		1	\$0.24 per 50 \$0.03	 	1	N/A		
		1		+ + +	1	+				_				1	+		1	
Drilling (per)	\$5 per 1000	+		no quote	1	 	\$0.03 per 100			\$0.20 per 100		-	\$3 per 1000	1	-	N/A	1	
Cut & Trim (per)	\$2 per 1000	1		no quote	+	 	\$0.01 per 100	JU		\$25 per lot	1		\$5 per 1000	1	1	N/A	1	
Folding (per fold)	\$0.15 pet fold	a		no quote			N/C			\$0.05			\$10.00	<u> </u>	_	N/A	1	
Shrink Wrap (per wrap)	\$0.50			no quote			\$0.03			\$0.35			\$0.35			\$0.32		
Scoring/Perforation (per 100 sheets)	\$5.00			no quote		<u> </u>	<mark>\$0.08</mark>			\$0.60			\$2.75		ļ	NA		<u> </u>
Plastic Comb Binding -1" (per comb)	\$2.00			no quote			\$0.02			\$2.00			\$1.85			NA		
Color Ink, Change (per change)	\$25.00			no quote			N/C			\$25.00			N/C			NA		
Premium chrg for emergency jobs (per job)	\$0.00			no quote			\$25.00			\$25.00			N/C			\$50.00		
Graphic Design Services (per hour)	\$100.00			no quote			\$35.00			\$75.00			\$60.00			\$49.75		
Delivery of finished project:																		
		Ī				İ										ĺ		İ
• 1 1				1	•	1						1	1				I	I
To various City Bldg Locat. (per delivery)	\$0.00			no quote			N/C			\$25.00			\$0.00			included		
To various City Bldg Locat. (per delivery) To other locations (per delivery)	\$0.00 \$0.00			no quote no quote			N/C N/C			\$25.00 \$25.00			\$0.00 \$5.00			included n/c one addre	ss	

Printing Services RFP-RH-14-047		Allied M	Media	Co	lortech Graph	nics, Inc.		Image Pri	nting	NWC P	rogram Adı	ninistration	Sir	Speedy F	Printing	Superior Receipt Book Company			
wards: Image Printing (excl. Appeal Letter) & NWC	24	40 N. Fenw			28700 Haye		-	1902 Crook	_		1 Merrima			1 Merrim		215 South Clark			
rog. Admin. (Annual Appeal Letter)		Fenton, M	· •	T.	Roseville, MI			oyal Oak, N			vonia, MI 4			vonia, MI		Centreville, MI 48032			
10g. Admin. (Almuai Appear Letter)	<u> </u>	T CHIOH, IVI	1 40430	r	tosevine, ivii	1		Jyai Oak, i	1	L	voina, ivii -	0130	Liv	voina, ivii	40130	Cen	devine, ivii 40032		
ection 4 (Optional)				Did not quo	te all items														
A Annual Appeal Letter																			
Printing of Annual Appeal Letter (cost per 100)	no quote			no quote			\$198.00			\$30.69			no quote			no quote			
Mailing Lists	1 4	+		1			4 - 7 - 0 - 10 - 0			40000			4			1			
City of Rochester Hills (yes / no)	no quote	+		no quote			No			ves			no quote			no quote			
If yes: cost of mailing/per UOM	no quote	1		no quote						\$0.0608 per pi	ece		no quote			no quote			
Estimated # of contacts:	no quote			no quote						21.582			no quote			no quote			
City of Rochester (yes / no)	no quote	1		no quote			No			ves			no quote			no quote			
If yes: cost of mailing/per UOM	no quote			no quote						\$0.0608 per pi	ece		no quote			no quote			
Estimated # of contacts:	no quote			no quote						21,582			no quote			no quote			
Oakland Township (yes / no)	no quote			no quote			No			yes			no quote			no quote			
If yes: cost of mailing/per UOM	no quote			no quote						\$0.0608 per pi	ece		no quote			no quote			
Estimated # of contacts:	no quote			no quote						21,582			no quote			no quote			
				•									•						
Firm Established/years in business	Established 1	975; 40 y	ears in business	30 years in b	ousiness			998; 18 yea	ars in business	Established 19	53; 62 year	s in business	Established 19	992; 23 ye	ears in business	+	930; 85 years in busi		
Type of Organization	Corporation			Corporation			Corporation			Corporation			Corporation			Corporation			
How many employees	16 full time;	2 part time	2	35 full time;	0 part time		7 full time; 3	part time		22 full time; 6		5 full time; 1 p	part time		7 full time; 3	part time			
How many yrs proving printing svs?	40 years			30 years			18 years			16 years			23 years			85 years			
Name of customer service rep:	Jamie Heitma			Dan Kelly			Rod Prisbe, k			Elizabeth Harp			John Gregoric	ich, Becky Nettles		Joey Hamilton			
List personnel responsible:	Randy Rocki	man, Kelli	Fonger	Dan Kelly, Dave Matyas, Nathan			Rod, Kat, Don Edgerly, Jeff Lobb						Becky, Kevin	Buckley			rooks, Tracie Pergra		
				Hilgendorf								erghe, John agar,				Tim Dykstra,	and Mendy Combs		
										and David Mei	chant, Jr.								
How many current clients:	250 clients			greater than	25		37 clients			10+			over 150			6,397 for 201	4		
References provided?	Provided			Provided			Provided			Provided			Provided			Provided			
Describe how the printing services		ree most 6	essential services		all commerci	al litho and		ss that is ve	ery capable of fast		ds of the Ci	ty offering both	Quick turnaro	ound as re	auired by the		NCR form printing		
of your firm address the needs of	→		: Design, Print, and	digital printi					ality and very fair						plier to the City	1 -	provide the city with		
the City of RH	Mail. By cor	nbining the	ese three services						City's needs as they	all necessary fi	nishing ser		since 1998 to			quality printin	g at an affordable pr		
	under one ro	of, we can	control quality and				have serviced	these need	s previously.	cutting, collating	ng folding b	inding and							
	turn around t	ime.								stitching.									
	1																		
Any subcontractors?	No			No			No			Some bindery	work		Tab cutting of	tabs		No			
If yes, identify										Graphics Speci	alists Livo	nia, MI	JM Reproduct	tions					
			ne listed in DED	Have an exc	cellent relatio	nship with the	35 years of p	rinting kno	wledge from pre-	Tremendous e	xperience v				City as Copy -		m forms special for		
Experience w/other customers	Able to prov					•		_				D: 1: C :			arratamana maa	ds from design to			
Experience w/other customers for same type of services			e offerings. Work	City of Aub		najor marketing	press t press.		•	customers and	municipalit	ies with respects	Binding Service	ces		customers nee	0		
	within everyo	day service ients who a	e offerings. Work are asking for like	and advertis	urn Hills, all i	and are a Tier	containment s	kills which	•	to all aspects o	f this propo	sal. Have the	Binding Service	ces		customers nee	9		
	within everyo	day service ients who a	e offerings. Work	and advertis	urn Hills, all 1	and are a Tier	-	kills which	•	to all aspects o necessary staff	f this propo ing and equ	sal. Have the ipment to	Binding Service	ces		customers nee	g		
	within everyo	day service ients who a	e offerings. Work are asking for like	and advertis	urn Hills, all i	and are a Tier	containment s	kills which	•	to all aspects o necessary staff successfully ha	f this propo ing and equ	sal. Have the ipment to	Binding Service	ces		customers nee	S		
1 1 2	within everyo	day service ients who a	e offerings. Work are asking for like	and advertis	urn Hills, all i	and are a Tier	containment s	kills which	•	to all aspects o necessary staff	f this propo ing and equ	sal. Have the ipment to	Binding Service	ces	T	customers nee	T		
for same type of services	within everyordaily with cliproducts with	day service ients who a h similar tu	e offerings. Work are asking for like arn around times.	and advertis One with all	urn Hills, all i ing agencies a of the autom	and are a Tier otives	containment s need that may	kills which arise.	•	to all aspects o necessary staff successfully ha Letter.	f this proporting and equal the Ar	sal. Have the ipment to inual Appeal		ces					
<u> </u>	within everyordaily with cliproducts with	day service ients who a h similar tu	e offerings. Work are asking for like	and advertis One with all Invoices car	urn Hills, all i ing agencies a of the autom	and are a Tier	containment s	kills which arise.	•	to all aspects o necessary staff successfully ha Letter.	f this proposing and equal the Air avoice #, Te	sal. Have the ipment to	See attached	ces		Date, invoice	number, bill to addr		
for same type of services	within everyordaily with cliproducts with	day service ients who a h similar tu	e offerings. Work are asking for like arn around times.	and advertis One with all	urn Hills, all i ing agencies a of the autom	and are a Tier otives	containment s need that may	kills which arise.	•	to all aspects o necessary staff successfully ha Letter.	f this proposing and equal the Air avoice #, Te	sal. Have the ipment to inual Appeal		ces		Date, invoice ship to addres	number, bill to addr s, PO#, terms, due d		
for same type of services Detail on invoice	within everydaily with cliproducts with	day service ients who a h similar tu	e offerings. Work are asking for like arn around times.	and advertis One with all Invoices car info the City	urn Hills, all i ing agencies a of the autom	and are a Tier otives	containment s need that may attached sam	kills which arise.	•	to all aspects o necessary staff successfully ha Letter. PO#, Job #, In Rate, Amount,	f this proposing and equal the Air avoice #, Te	sal. Have the ipment to inual Appeal	See attached	ces		Date, invoice ship to addres ship date, qty,	number, bill to addr		
for same type of services	within everyordaily with cliproducts with	day service ients who a h similar tu	e offerings. Work are asking for like arn around times.	and advertis One with all Invoices car	urn Hills, all i ing agencies a of the autom	and are a Tier otives	containment s need that may	kills which arise.	•	to all aspects o necessary staff successfully ha Letter.	f this proposing and equal the Air avoice #, Te	sal. Have the ipment to inual Appeal		ces		Date, invoice ship to addres ship date, qty,	number, bill to addr s, PO#, terms, due d		
for same type of services Detail on invoice Has a sample invoice been attached?	within everydaily with cliproducts with Product descfull price breaches	day service ients who a h similar tu	e offerings. Work are asking for like arn around times.	and advertis One with all Invoices cainfo the City (blank)	arm Hills, all I	and are a Tier otives	attached sam	kills which arise.	•	to all aspects o necessary staff successfully ha Letter. PO#, Job #, Ir Rate, Amount, Yes	f this proposing and equal the Air avoice #, Te	sal. Have the ipment to inual Appeal	See attached Yes	ces		Date, invoice ship to addres ship date, qty, Yes	number, bill to addr s, PO#, terms, due d		
for same type of services Detail on invoice	within everydaily with cliproducts with	day service ients who a h similar tu	e offerings. Work are asking for like arn around times.	and advertis One with all Invoices car info the City	arm Hills, all I	and are a Tier otives	containment s need that may attached sam	kills which arise.	•	to all aspects o necessary staff successfully ha Letter. PO#, Job #, In Rate, Amount,	f this proposing and equal the Air avoice #, Te	sal. Have the ipment to inual Appeal	See attached	ees		Date, invoice ship to addres ship date, qty,	number, bill to addr s, PO#, terms, due d		
for same type of services Detail on invoice Has a sample invoice been attached? Equipment list:	within everydaily with cliproducts with Product desdfull price breed Provided	day service ients who a h similar tu cription, PC akdown	e offerings. Work are asking for like arn around times. O # or equivalent,	and advertis One with all Invoices cai info the City (blank) (not include	arm Hills, all I	and are a Tier otives	attached sam Yes Provided	kills which arise. ple	would used for any	to all aspects o necessary staff successfully ha Letter. PO#, Job #, Ir Rate, Amount, Yes Provided	f this proposing and equal ndle the Ar worker #, Te Qty, etc	sal. Have the ipment to inual Appeal rms, Job Title,	See attached Yes Provided			Date, invoice ship to addres ship date, qty, Yes	number, bill to addr s, PO#, terms, due d description, unit pri		
for same type of services Detail on invoice Has a sample invoice been attached?	within everydaily with cliproducts with Product desdfull price breed Provided	day service ients who a h similar tu cription, PC akdown	e offerings. Work are asking for like arn around times.	and advertis One with all Invoices cai info the City (blank) (not include	arm Hills, all I	and are a Tier otives	attached sam Yes Provided	kills which arise. ple	•	to all aspects o necessary staff successfully ha Letter. PO#, Job #, Ir Rate, Amount, Yes	f this proposing and equal ndle the Ar worker #, Te Qty, etc	sal. Have the ipment to inual Appeal rms, Job Title,	See attached Yes		 	Date, invoice ship to addres ship date, qty, Yes	number, bill to addr s, PO#, terms, due d		

RFP-RH-14-047 wards: Image Printing (excl. Appeal Letter) & NWC	24	Allied M	Media vay Drive	Co	lortech Grap 28700 Haye			Image Pr 1902 Crook	•		rogram Adr 01 Merrima			Speedy l	Printing nan Road	Superior Receipt Book Company 215 South Clark		
rog. Admin. (Annual Appeal Letter)		enton, M	_*	F	Roseville, MI		_	oyal Oak,			ivonia, MI 4			vonia, MI			treville, MI 48032	
Can 24-hr turnaround be provided?	24 hour on b		*	Willing to v	vork with Cit	ty to tighten a	Yes, can acc service	ommodate	24 hour rush	24 turn around review of proj	-	•	24 hours whe	n request	ed	24 hr producti another 24 hrs	ion avail. for \$50 w/	
									±		<u> </u>							
Format preferred to receive projects:	Artwork can	be emaile	ed or uploaded to	FTP site			Preferred me	thod for ar	rtwork files are ema	il Preferred met	hod is We-T	Transfer or	Email or sent	to FTP s	ite / prefer PDF	email		
	person handli	ered by him or one	sample deliv	ery is handle	ery, pickup and ed by sales man; and a truck for	Truck delived date for all ru		Also pick up same	Will provide delivery service by company dispatch for completed projects. Delivery may be also made by Account Manager. Account Manager will fully service the needs of the City and picking up work to be completed will be a component of that service			Will pick up	and delive	er	UPS. Material	ojects will be delivered v to be delivered to vendo a pick up ticket via UPS		
	Full mailing s	ervices in gmt, ink jo	t (book) bindery. cluding presort, et addressing and	Full prepres	ss, press and	binding services	Copy paper,	toners and	office supplies	Listed above.			Signs, banner mail services	s, large fo	ormat posters,		nnch & binding service, 1 mailing services	
How are Vendor errors handled		after discu	ily responsible for assion) if deemed	Will reprint			Reprint at no	cost to the	e City	Reprint at no	cost to the C	City	Reprint if req	uired		100% replace	ment @ vendor's expens	
How are City errors handled		•	bill the City for any	Pledge to w		City on each	Reprinted at	cost of pap	per.			and magnitude of	Will work on	a case by	y case basis		ill need to be issued with	
	new costs that are incurred in producing the job.								effective way, by correcting the project, obtaining signature on the final proofs and completing the project w/respect to budget.						10% reduced r	•		
Will files be maintained to allow jobs to be reproduced as necessary: If yes, how long:	All electronic press system		stored on our pre- y	Yes, seven	years		All files main	ntained for	24 months	Files maintain	ed for durat	ion of contract	Files maintain	ned for du	ration of contract	Files will rem reproduction.	ain for 5 years for easy	
Stock samples provided upon request?	Yes			Yes	1		Yes, next but	siness day		Yes	1	<u> </u>	Yes			Yes		
Will written quotes be provided for each job submitted? What information provided in quote?		s to comp	Il be supplied and lete the job (ink, etc)		<i>J</i> 1	en quote ad other info the	Yes, with de stock and prior	-	e, proofs, paper		Will includ te in accord	ten quotations for e specs, scope of ance with	If requested,	quotes ca	n be provided.		otes can be provided for a bid within this propos	
? printing process(sheet feed or web press)	Sheet fed pri	nting		Sheet fed li	thography or	digital printing	Sheet feed /	Offset Prin	nting	Sheet-fed prir	ting process	s T	Sheet-fed			Sheet-fed		
Sample invoice provided?	(blank)		I	Yes	I	I	Yes	I	1	Yes	I	I	No	I		Yes	I I	
Sample of each item listed provided?	Yes			Yes			Yes			Yes			Yes			Yes		
Meet City Insurance requirements?	Yes			Yes			Yes			Yes			Yes			Yes		
Provided completed W-9?	Yes			Yes			Yes	-		Yes			Yes			Yes		
Provided signed Hold Harmless?	Yes			Yes			Yes			Yes			Yes			Yes		
Acknowledge all freight resp of Vendor:	Yes			Yes			Yes			Yes			Yes			Yes		
Willing to extend to MITN Cooperative: Additional information:	Yes Allied is a ser	vice disat	oled, veteran owned	No Certified wo WBENC, c	man-owned	business by	Yes			No			Yes			Yes Small women	owned family business	