PROPOSALS TABULATION							
RFP-RH-21-041							
Telecommunication Services							
NAME	• •	Comcast Business Communications, LLC	AT&T Corp.	Clear Rate Communications	123.Net		
ADDRESS		1701 JFK Boulevard	114 Division Ave. N	2600 W. Big Beaver Rd. Suite 450	24700 Northwestern Hwy. Ste. 700		
	Madison Heights, MI 48071	Philadelphia, PA 19103	Grand Rapids, MI 49503	Troy, MI 48084	Southfield, MI 48075		
Year Founded	1999	2001	1885	2001	1995		
Is Company wholly owned? If not, state							
parent company:	Yes	No, parent company is Comcast Corporation	Is a subsidiary of AT&T Inc.	Yes	Wholly owned		
		·					
State gross sales of last fiscal year	\$1,148,4 Million	States t please see their website.	\$171,760	N/A	\$30-50 million		
Number of facilities located within 50-mile	Two	Left blank	Has approximately 19,225 company facilities	Headquartered in Troy. Data Center in	Three is Southfield, Michigan		
radius of the City of Rochester Hills			located in the U.S. and its territories.	Troy and in Battle Creek.			
Location of facility that will be responsible	32650 N. Avis Drive	41112 Concept Drive	Some technical support service support may	Troy	DC1 24700 Northwestern Hwy		
for the City's Telecommunication services	Madison Heights, MI 48071	Plymouth, MI	be performed at non-local locations.		Southfield, MI		
Out of office above, number of:	47 employees	Left blank	190,542 employees globally.	50-100 total employees	182 Total Employees		
Total employees	30 Service Technicians			20-30 Service Techs.	50 Service Technicians		
Service technicians							
Other locations/offices from which	No technicians will be drawn from another	Over 190,000 employees currently serves	AT&T has locations in every state	N/A	400 76th Street SW Suite 12		
additional technician resources will be	facility.	20 of the top Metropolitan Statistical			Byron Center, MI		
drawn from:		Areas.					
What is the response time to speak with	Normal: 4 minutes	Left blank	States to search website and pick	Immediate response from direct Acct.	Normal: 1 minute		
LIVE customer serv rep?	Maximum: 6 minutes		appropriate service.	Maximum: 60 minutes	Maximum: 3 minutes		
Are call centers US based?	Yes	Customer call centers in Colorado and	Did not submit an answer	Yes	Yes		
		Illinois					
1 .	N/A		Did not submit an answer	N/A	N/A		
we receive access numbers?							
Normal service call response time?	Normal: 4-8 business hours	One hour	Did not submit an answer	30-60 minutes	2 hours		
Guaranteed maximum?	8 hours	Telephonically, 30 minutes	Did not submit an answer	60-120 minutes	8 hours		
Emergency service call response time?	2 hours		Did not submit an answer	60 minutes	1 hour		
	4 hours	Priority 1 is 15 minutes	Did not submit an answer	60 minutes	4 hours		
time?	THOMIS	Thomas I is 15 minutes	Did not submit an answer	loo minutes	TIOUIS		
Define an emergency?	Services that are out, hard down.	1-Total outage; multiple customers or	Did not submit an answer	All services down.	An outage in service		
beine an emergency:	Services that are out, hard down.	multiple locations	Did not submit an answer	All Sci vices down.	An outage in service		
		2-Total outage; single customers/single					
		location, or partial outage of multiple					
		customers or multiple locations					
		3-Partial outage, single customer or location					
		location					

PROPOSALS TABULATION						
RFP-RH-21-041						
Telecommunication Services						
NAME	Wideopenwest, Inc.	Comcast Business Communications, LLC	AT&T Corp.	Clear Rate Communications	123.Net	
ADDRESS	32650 N. Avis Dr.	1701 JFK Boulevard	114 Division Ave. N	2600 W. Big Beaver Rd. Suite 450	24700 Northwestern Hwy. Ste. 700 Southfield, MI 48075	
	Madison Heights, MI 48071	Philadelphia, PA 19103	Grand Rapids, MI 49503	Troy, MI 48084		
procedures	The NOC will receive an alarm if the node has services out, this is defined by either 10% of the node being down or 10 modems offline.	Customer calls an assigned customer care and service toll-free number	Did not submit an answer	Contact customer care department at 1 877-877-4799, M-F 7 a.m10 p.m. and Saturday 9 am-5 pm. Or email repair@clearrate.com or call the 24 hour repair line at 866-366-4665	Contact NOC immediately. Upon receiving report, will immediately begin coordinating efforts to effect appropriate repairs and restore service.	
Exceptions:			Did not submit an answer	N/A	There could be multiple variables that contribute to service call response times. One example would be obtaining access from property owner to customer	
Reference #1						
Firm Name:	City of Plymouth	Macomb Intermediate School District	Stated "During negotiations or presentations, your AT&T account team will secure customer references"	Alta Equipment Company, Inc.	City of Westland	
Services Provided:	DIA (Fiber) Internet Service, Cable TV service	Ethernet Services		Multi-site customer with MPLS and Fiber Ethernet, PRI, managed firewall and support with WSA.	Cololation, dedicated internet & dark fiber.	
Reference #2						
Firm Name:	City of Grosse Pointe Shores	Grand Rapid Schools		Oakland Schools	St. Clair County RESA	
Services Provided:	DIA Fiber Internet, PRI Service, COAX Internet Service, Ethernet Service	Ethernet Services	Stated "During negotiations or presentations, your AT&T account team will secure customer references"	Multi-site customer with Fiber Ethernet Services, SIP Trunks, PRI and POTS lines.	Dark Fiber	
Reference #3						
Firm Name:	City of Grosse Pointe Woods	Fort Wayne Community Schools		City of Northville	City of Royal Oak	
Services Provided:	DIA Fiber Internet, PRI Service, COAX Internet Service, Ethernet Service	Ethernet Services	Stated "During negotiations or presentations, your AT&T account team will secure customer references"	Multi-site Customer with Hosted PBX, managed Wi-Fi, Fiber Ethernet Services.	Dedicated Internet and Voice Services.	
Specification	Please see response for detailed exception list.	Please see response for detailed exception list.	Left Blank	CATV Services Payment Obligation Termination	N/A	
Reason for Exception	Please see detailed list of exceptions in response.		Did not submit an answer	Clear rate does not provide CATV service, they do however offer HD Antenna. Payment Obligation-Net 30 Termination guidelines are outlined in attached MSA section 12.	N/A	
Extend to MITN	Yes	Yes	Yes / with Exceptions	Yes	Yes	

NAME			Comcast Business Communications, LLC 1701 JFK Boulevard Philadelphia, PA 19103		123.Net, Inc. 24700 Northwestern Hwy., Suite 700 Southfield, MI 48075		AT&T Corp. One AT&T Way Bedminster, NJ 07921		Clear Rate Communications 555 S. Old Woodward Birmingham, MI 48009	
ADDRESS										
DATA										
Data Connection	Rate	Speed (Mb)	Rate	Speed (Mb)	Rate	Speed (Mb)	Rate	Speed (MB)	Rate	Speed (MB)
Mthly Rate/Speed by location	¢407.04	Down/Up	Leader dead to Take	Down/Up		Down/Up	¢014.00	Down/Up	ĆE7E 00	Down/Up
City Hall 1	\$497.04	500/500	Included in Total	300/300	¢500.00	300/300	\$914.00	400/400	\$575.00	250/250
DPS Charles 4	\$497.04	500/500	-	300/300	\$500.00	300/300	\$914.00	250/250	\$575.00	250/250
Fire Station 1	¢00.00	N/A	-	N/A	\$500.00	N/A	¢025.00	N/A	¢575.00	N/A
Fire Station 2	\$99.99	300/20	-	150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Fire Station 3	\$99.99	300/20	-	150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Fire Station 4	\$99.99	300/20	-	150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Fire Station 5	\$99.99	300/20	-	150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
OCSO (need slower speed)	\$49.99	60/10	_	2/2	\$500.00	2/2	\$400.00	2/2	\$575.00	3/3
Bloomer	\$99.99	300/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Borden	\$139.99	600/50		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Spencer	\$220.13	20/20		150/20	\$500.00	150/20	\$925.00	20/20	\$575.00	20/20
Cemetery - Office	\$139.99	600/50		150/20	\$500.00	150/20	\$775.00	20/20	\$575.00	20/20
Cemetery - Chapel	\$99.99	300/20		150/20	\$500.00	150/20	\$400.00	20/20	\$575.00	20/20
Museum	\$248.28	40/40		150/20	\$500.00	150/20	\$575.00	20/20	\$575.00	20/20
Brooklands Plaza (added during negotiations)	\$79.99	60/10								
Subtotal Mthly Data Connection	\$2,472.39		\$1,550.00		\$6,500.00		\$10,453.00		\$7,475.00	
Internet Access	\$624.81	100/100	\$4,315.60	100/100	\$1,550.00		\$1,389.90	100/100	\$867.42	100/100
Total Data Monthly Rate:	\$3,097.20		\$5,865.60		\$8,050.00		\$11,842.90		\$8,342.42	
VOICE										
Digital Voice PRI X2	\$369.20		\$582.00		Included		Included			
Analog Voice POTS X6	\$89.95		·		Not Available		Included			
Total Voice Monthly Rate:*	\$459.15		\$582.00						\$0.00	
Other Fees										
Voice Fees	\$45.00		\$500.00		Included		Included		Included	
Modem Rental	\$84.00				Included		Included		Included	
Static IPS	\$134.95				Included		Included		Included	
Total Other Fees:	\$263.95		\$500.00							
Total Data & Estimated Voice Mthly Rate:*	\$3,820.30		\$6,447.60		\$8,050.00		\$11,842.90		\$8,342.42	
Estimated Annual Total*	\$45,843.60		\$77,371.20		\$96,600.00		\$142,114.80		\$100,109.04	
Estimated 3 Year Total *	\$137,530.80		\$232,113.60		\$289,800.00		\$426,344.40		\$300,327.12	
CABLE	Included		Included		No CATV		Did Not Offer CATV in Proposal		No CA	ATV
								-		

<sup>\*</sup> Rates do not include universal charges and 911 fees which will vary from year to year