NAME	Superior Excavating, Inc.	Pamar Enterprises, Inc.				
ADDRESS	Auburn Hills MI	New Haven MI				
Years in Business	40+ years	36 years				
Years providing public underground work	Since 1966 providing public under ground	Began as P&M Contracting; merged w/				
	utility repairs and installation of utilities	Spartan Underground Construction in 1972				
	(sanitary, storm and watermain). Were	to form Pamar Enterprises; specializes in all				
	incorporated in 1966.	areas of construction site work; merit shop				
		heavy construction contractor-repairs and				
		maintenance to bldg & reconstructing major				
		sewer, waterlines and roads				
Capabilities/Knowledge relative to public	Water certified, OSHA certified, Hazmat	First class service; help client reach goals.				
underground utility repairs & work services	certified, employees are drug tested.	Affiliated w/ trusted & reputable organiza-				
	Many employees w/ company over 20	tions as MI Infrastructure & Transportation				
	years; equipped to handle all ground	Assn, Associated Builders & Contractors,				
	conditions and depths; provide most	CFMA & Michigan Chamber of Commerce.				
	effective & efficient methods to solve	Prequalified by MDOT & metropolitan area				
	any issues for over 40 years	municipalities.				
Tues of receive/services unable to provide	Does not provide TV 2 a grout truck. Those	N/A				
Type of repairs/services unable to provide	Does not provide TV & a grout truck. Those	IV/A				
	services are contrcted out, however					
	Superior supervises & manages these					
	services. All other services Superior					
	provides					

NAME	Superior Excavating, Inc.	Pamar Enterprises, Inc.					
ADDRESS	Auburn Hills MI	New Haven MI					
Public Sector Clients	All of Oakland County's emergency	MDOT, Birmingham, Van Buren Township,					
	repairs (24 hour service)	Madison Heights, New Baltimore, New					
	City of Southfield (24 hour service)	Haven, Ann Arbor, Wayne County Airport					
, , , , , , , , , , , , , , , , , , ,	City of Troy	Authority, Canton Township, Royal Oak,					
	City of Auburn Hills	Bloomfield Twp, Ann Arbor Public Schools,					
	Lake Orion	Romulus, Mt. Clemens, Grosse Pointe					
		Farms, Troy, Southfield, Lapeer Community					
		Schools, Rochester, Plymouth Township,					
		Auburn Hills, Port Huron, Grosse Pointe					
		Woods, Harrison Township, St. Clair					
		County Road Commission					
Four Similar Projects	Repairs & maintenance under 24 hr	Chesterfield Twp-pipe burst					
	services: Orion Twp, City of Troy, City	Bloomfield Hills-watermain, HMA pavement,					
	of Southfield, Oakland County	under drain					
		Ann Arbor-water main, sanitary & street					
		resurfacing					
		Clinton Township - sanitary sewer					
V/		MDOT/Washtenaw County Road Comm-					
		concrete, drainage structures, asphalt					
		Washington Twp-water main, removals,					
		sitwork					
Full Time Employees	30 Full Time Employees	98 Full Time Employees					
Part Time Employees		3-4 Part Time Employees					
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1							
Bonded to perform work on Oakland County	Yes	Yes					
sanitary sewer system							
A74							
Willing to become bonded to perform work	Yes	Yes					
on Oakland County sanitary sewer system							

NAME	Superior Excavating, Inc.	Pamar Enterprises, Inc.			
ADDRESS	Auburn Hills MI	New Haven MI			
A V					
Resources	Worked on many area projects & Oakland	Possesses knowledge & capabilities within			
	County; experienced employees w/ over	mgmt & workforce to complete projects of			
	25 yrs; close in proximity for fast response	varying degrees of complexity; past exper-			
	time; great reputation in many communities	ience and new technology to increase wide			
	and developers throughout Oakland,	range of services, resources & know how for			
	Macomb, Livington counties	all RH projects, from small water repairs to			
		major deep sewer repairs			
Supervisors/on-site supervisors/foremen	Mike Fritche, 25+ yrs	Rinaldo Acciavatti, President, 33 yrs			
supervisors/orr-site supervisors/roremen	Tony Holman, 25+ yrs	Daniel Acciavatti, Sec/Treas, 24 yrs			
	Randy Martin, 25+ yrs	Steven Brown, VP, 16 yrs			
	nanay march, 25 yrs	Matthew Biscorner, VP, 12 yrs			
		Heidi Flateau, Sr Project Mgr, 24 yrs			
A.V.		James Parsons, Project Mgr, 8 yrs			
Company requires specific number of	No	No			
laborers, operators, pipe layers, foremen	Superior supplies as many employees to a	N/A			
per job	project as needed to each specific repair				
per job	or maintenance				
Subcontractors	Potential subcontractors would be used	No, unless special work is needed, i.e.,			
Subcontractors	for TV of pipe and grouting of pipe.	T.V., Grout, Ground Freezing			
	Advanced Underground	1.V., Glode, Growns Freezing			
	Front Range Environmental	4,47,474			
	From Range Environmental				
Outside firms frequently used	Insurance: Valenti Trobe Chandler & Schur	Pipeline Service, Jenison, MI			
	Engineering companies throughout the	Michigan Pipeline Inspection, Pt Huron			
	State	Construction Video Media, Romeo			
	Suppliers and subcontractors dependent	Liqui-Force Services, Inc., Romulus			
	on project				

NAME	Superior Excavating, Inc.	Pamar Enterprises, Inc.
ADDRESS	Auburn Hills MI	New Haven MI
Litigation	No	No
Standard Contract		No
Billing Procedures	Monthly billing	Invoices every 2 weeks
		5 days-5% discount
•		10 days-4% discount
		15 days-2% discount
		20 days-1% discount
12.000		30 days-0% discount
\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		Payment beyond 30 days may be charged
		1.5% interest/late fees

Superior Excavating Inc.					Pamar Enterprises Inc.			***************************************	
	Hrly Rate	OT Pato	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Excavator:	nny nate	OTRALE	Divare	рану кате	Excavator:	rilly nate	OTNate	Dinate	Dany Nate
375 CAT	\$280			\$2.240	307 CAT	\$46	\$46	\$46	\$368
350 CAT	\$225	<u> </u>		,	312 CAT	\$64	\$64	\$64	\$512
345 CAT	\$245				320 CAT	\$108	\$108	\$108	\$864
325 CAT	\$175				PC-300 Komatsu	\$150	\$150	\$150	\$1,200
320 CAT	\$200				PC-400 Komatsu	\$175	\$175	\$175	\$1,400
314 CAT	\$165				PC-600 Komatsu	\$245	\$245	\$245	\$1,960
304 Excavator	\$100			\$1,320	PC-600 Kolliatsu	Ş243	7243	7243	31,500
304 Excavator	\$100			\$800	1				
Loader:	····				Loader:				
966 CAT	\$125			\$1,000	IT14G CAT	\$45	\$45	\$45	\$360
950 CAT	\$125			\$1,000	IT28G CAT	\$55	\$55	\$55	\$440
950 CAT	\$125		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$1,000	938G CAT	\$60	\$60	\$60	\$480
IT 28 CAT	\$125			\$1,000	950G CAT	\$80	\$80	\$80	\$640
					480 Komatsu	\$152	\$152	\$152	\$1,216
Dozer:									
D3	\$125			\$1,000	D-3 CAT	\$58	\$58	\$58	\$464
D6 Wide Track	\$175			\$1,400	D-4 CAT	69.50	\$69.50	\$69.50	\$556
D6 Med Track	\$175		.,, .,	\$1,400	D-5 CAT	\$82	\$82	\$82	\$656
D5	\$140			\$1,120	D-6 CAT	\$127.50	\$127.50	\$127.50	\$1,020
					D-8 CAT	\$295	\$295	\$295	\$2,360
Backhoe:							142000		
420 CAT 4WD	\$110			\$880	420 CAT	\$66	\$66	\$66	\$528
305 Mini Exc	\$100			\$800					A.A.A.
Broom Tractor:									TO POPPE TO ANALOGUE AND ANALOGUE ANALOGUE AND ANALOGUE ANALOGUE AND ANALOGUE ANALOGUE AND ANALOGUE ANALOGUE AND ANALOGUE AND ANALOGUE ANALOGUE ANALOGUE AND ANALOGUE ANALO
elf contained underbelly sweeper LeeBoy	\$150			\$1.200	Broce Broom	\$32	\$32	\$32	\$256
Broom attachments for all loaders	\$100			\$800			7		,
D 7 1 / D	C y y y a real and a r	UTILA PARAFALANTA						A	
Dump Turck w/ Driver:					10.6 V		4400	***	40.40
F850	\$90	2		\$/20	10 C.Y.	\$80	\$100	\$140	\$640
Tri Axle Dump Truck w/ Driver:	and the second s	and the state of t							
Freight	\$95			\$760	15 C.Y.	\$90	\$110	\$150	\$720
	İ		7	7					

Superior Excavating Inc.					Pamar Enterprises Inc.	1/2/			
	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Tandem Axle Dump Truck w/ Driver:									
Ford 8000	\$90			\$720	28 C.Y.	\$100	\$120	\$160	\$800
Pick-Up Truck w/ Tools:						,			
F350	\$60			\$480	Tool Truck	\$25	\$25	\$25	\$200
F350	\$60		<u> </u>	\$480				1	
Stake Truck	\$80			\$640	AAAA//				
F550	\$60			\$480	11 11 11 11 11 11 11 11 11 11 11 11 11				
50 KW quiet generator	\$60			\$480		\$45	\$45	\$45	\$360
4 available 20 KW	\$40				75 KW quiet generator	\$65	\$65	\$65	\$520
					400 KW quiet generator	\$190	\$190	\$190	\$1,520
Arrow Truck/Board									
3 available	\$75	/		\$600	Arrow Board	\$10	\$10	\$10	\$80
2" Pump w/ 20' of Suction Hose & 50'	\$15			\$120	NAME OF THE PROPERTY OF THE PR	\$20	\$20	\$20	\$160
of Discharge Hose	7								
3" Pump w/ 20' of Suction Hose and 50'	\$15			\$120		\$30	\$30	\$30	\$240
of Discharge Hose		ļ.,				AAA44**			
4" Pump w/20' of Suction Hose of 50'	\$20			\$160		\$55	\$55	\$ 55	\$440
of Discharge Hose								***************************************	
6" Trash Pump for Sanitary	\$25			\$200		\$110	\$110	\$110	\$880
Std. Traffic Control Barricades				\$5		\$5	\$5	\$5	\$40
Barrell's				\$5		\$1	\$1	\$1	\$8
Safety Fence & Post	Available					\$10	\$10	\$20	\$80
Additional Applicable Equipment									
Concrete Breaker	\$30			\$240	Truck & Lowboy	\$120	\$140	\$180	\$960
Air Compressors	\$40			\$320	Water Truck	\$110	\$130	\$170	\$880
1"-2" Water Tap Machine	\$400/per t	ар			Gravel Train	\$120	\$140	\$180	\$960
4-12" Water Tap Machine	\$700/per t	ap			Hoe Pac for Excavator	\$27	\$27	\$27	\$216
Cement Mixer				\$120	Breaker for Excavator	\$59.50	\$59.50	\$59.50	\$476
Bore Machine	\$350	- Control of the Cont		\$2,800	Roller 84"	\$75	\$75	\$75	\$600
Trench Boxes				\$175	Trench Box (Each)	\$55	\$55	\$55	\$440
Plates					Plates (Each)	\$10	\$10	\$20	\$80
Core Machines				\$80	Sheeting (SF)	\$0.25	\$0.25	\$0.25	\$2

Superior Excavating Inc.					Pamar Enterprises Inc.		A1.AA44-	///	
	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Stone Mixer				\$80	Drop Hammer	\$110	\$110	\$110	\$110
					Light Plants	\$10.50	\$10.50	\$10.50	\$84
Equipment Rates:		Auda hura							
Year 2 - Percentage of Increase	0.00%				M/AA	2%			
Year 3 - Percentage of Increase	0.00%					2%			
Year 4 - Percentage of Increase	0.00%					3%			
Year 5 - Percentage of Increase	0.00%	,				3%		,	
Minimum Equipment Charge, if any	Enough to	cover mob	ilization on	all over		0%	×		
			ines plus pe						
	No min ch	arge for ma	chines that	can be					
	pulled beh	ind tri-axle				A control of this best of my square measures and the control of th			
Materials-Suppliers prices plus%	10%					5%			
Rental Cost plus%	5%					10%			
Sewer Televising, Cleaning & Grouting									
TV grout truck w/ 2-man crew &	\$250	\$275	\$300	\$2,400		\$240	\$300	\$360	\$3,000
safety equipment	Current pr	<u>.i</u>		1 2					
Jetter-Vac truck w/ 2-man crew &	\$165	\$185		\$1,150		\$240	\$300	\$360	\$3,000
safety equipment									
Sanitary Pipe Lining Crew	\$400	\$450	\$500			\$960	\$1,140	0 \$360	\$12,000
	Would cur	rently sub	out				-		
Minimum Labor Charge, if any	0					4 hrs			
Labor Rates:					-11				
Year 2 - Percentage of Increase	0.00%					2%			
Year 3 - Percentage of Increase	0.00%					3%			
Year 4 - Percentage of Increase	0.00%					3%			
Year 5 - Percentage of Increase	0.00%					3%			
Overtime	Union Com	l pany-OT a	fter 8 hrs &	time &		Over 8 hrs a	and Sat is O	OT - Time and 1/2	1 1/2
			ego w/ adva					\	
Double Time	······································			4, Memorial		Over 12 hrs	, Sun & Hol	idays is dou	bletime
			iving, some						
	·		nego w/ ac				d -,	÷	
	notice								· · · · · · · · · · · · · · · · · · ·
				1					

Superior Excavating Inc.	To appropriate to the state of	77-7-1			Pamar Enterprises Inc.				
	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Labor-Scheduled Service:									
Foreman	\$85	\$97	\$108	\$680		\$85	\$127.50	\$170	\$680
Foremanw/ Truck	\$100	\$105	\$108	\$750		\$100	\$142.50	\$185	\$800
Operator	\$75	\$97	\$108	\$580		\$65	\$97.50	\$130.00	\$520
Pipe Layer	\$65	\$82	\$93	\$520		\$55.50	\$83.25	\$111	\$444
Laborer/Driver	\$60	\$77	\$90	\$480		\$ 45.50	\$ 68.25	\$91	\$364
Flag Person	\$45	\$55	\$65	\$300		\$21.50	32.25	\$43	\$640
Minimum Labor Charge, if any					Project Manager	\$80	\$80	\$80	\$640
	,,,,,			· //////	Engineer	\$120	\$120	\$120	\$960
					IT/GPS	\$85	\$85	\$85	\$680
Minimum Labor Charge, if any	No					2 hours			
Labor Rates:								,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Year 2 - Percentage of Increase	1.00%	197	- 	***************************************		2%			
Year 3 - Percentage of Increase	1.00%					2%			
Year 4 - Percentage of Increase	1.00%					3%	***************************************		
Year 5 - Percentage of Increase	1.00%					3%			
Overtime	After 5pm;	; before 7 a	m Mon-Sat	<u> </u>		Over 8 hrs a	T - Time and	1/2	
	After 8 hrs	continuous	s one projec	.t					
Double Time	Sun & all govt holidays plus Good Frid					Over 12 hrs	, Sun & Holi	days is dou	bletime
Labor - Prompt Service									
Foreman	\$85	\$97	\$108	\$680		\$85	\$127.50	\$170	\$680
Foremanw/ Truck	\$100	\$105	\$108	\$750	WIWWW	\$100	\$142.50	\$185	\$800
Operator	\$75	\$97	\$108	\$580		\$65	\$97.50	\$130	\$520
Pipe Layer	\$65	\$82	\$95	\$520		\$55.50		\$111	\$444
Laborer/Driver	\$60	\$77	\$95	\$480		\$45.50		\$91	\$364
Flag Person	\$45	\$55	\$65	\$300		\$21.50	\$32.25	\$43	\$172
		7.0		700	Project Manager	\$80	\$80	\$80	\$640
					Engineer	\$120	\$120	\$120	\$960
			ļ		IT/GPS	\$85	\$85	\$85	\$680
Minimum Labor Charge, if any	2 hours		1			2 hours	ΨΟ		7000
Labor Rates						.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	/· > / > · > · > · > · > · > · > · > · >		
Year 2 - Percentage of Increase	1.00%					2%			
Year 3 - Percentage of Increase	1.00%	<u> </u>				3%	\		
Year 4 - Percentage of Increase	1.00%					3%			
Year 5 - Percentage of Increase	1.00%	ļ				3%			

Superior Excavating Inc.		-			Pamar Enterprises Inc.					
	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate	
Overtime	After 5pm	; before 7 a	m Mon-Sat			Over 8 hrs a	and Sat is O	T - Time and	d 1/2	
	After 8 hrs	continuou	s one projec	t						
Double Time	Sun & all g	ovt holiday	s plus Good	Friday		Over 12 hrs	, Sun & Hol	idays is dou	bletime	
Labor - Immediate Service										
Foreman	\$90	\$100	\$110	\$700		\$85	\$127.50	\$170	\$680	
Foremanw/ Truck	\$105	\$105	\$110	\$780		\$100	\$142.50	\$185	\$800	
Operator	\$75	\$100	\$110	\$580		\$65	\$97.50	\$130	\$520	
Pipe Layer	\$65	\$90	\$110	\$520		\$55.50	\$83.25	\$111	\$444	
Laborer/Driver	\$65	\$85	\$110	\$500		\$45.50	\$ 68.25	\$91	\$364	
Flag Person	\$45	\$60	\$65	\$300	<u> </u>	\$21.50	\$32.25	\$43	\$172	
		İ			Project Manager	\$80	\$80	\$80	\$640	
					Engineer	\$120	\$120	\$120	\$960	
					IT/GPS	\$85	\$85	\$85	\$680	
Minimum Labor Charge, if any	2 hours					2 hours				
Labor Rates:						A. (A. (A. (A. (A. (A. (A. (A. (A. (A. (
Year 2 - Percentage of Increase	0.00%				, , , , , , , , , , , , , , , , , , ,	2%				
Year 3 - Percentage of Increase	0.00%					2%				
Year 4 - Percentage of Increase	0.00%					3%				
Year 5 - Percentage of Increase	0.00%	,				3%				
Overtime										
Double Time	After 5pm	; before 7 a	m Mon-Sat		AAA37	Over 8 hrs a	nd Sat is O	T - Time and	l 1/2	
	After 8 hrs	continuou	s one projec	t						
	Sun & all g	ovt holiday	s plus Good	Friday	- Additional Control of the Control	Over 12 hrs	, Sun & Hol	idays is dou	bletime	
Exceptions						For sewer li	nging proje	cts materia	ls & misc iten	
							A1V//		ices plus 18%	
Subcontractors administrative overhead	No change	s to rates				Most work	will be self	performed,	while	
***************************************						subcontract	subcontractor hours will be determined by the			
						project any	administra	tive overhea	ad will be	
						at 6%				