

Proposal Spreadsheet				
Fire Suppression and Fire Alarm Plan Review and Inspections Services and Hazardous Material Plan Review				
RFP-RH-20-027				
<b>NAME</b>	<b>Fire Savvy Consultants &amp; Services LLC</b>	<b>Fire Safety Consultants, Inc.</b>	<b>Telgian Engineering &amp; Consulting (TEC), LLC</b>	
<b>ADDRESS</b>	701 Woodward Heights, Suite 106 Ferndale, MI 48220 248.346.6937	23650 Woodward Ave. #200 Pleasant Ridge, MI 48069 847.697.1300 x204	33300 5 Mile Road, Suite 106 Livonia, MI 48154 480-621-5067	
Vendor Questionnaire	Timothy J. Blackwood, Jr.	Keith Frangiamore	Andrew Morland	
Years in Business	7	37	35	
Year providing Fire Suppression & Fire Alarm Plan Review and Inspection Services	Employees have a combined 100+ years of fire protections plan review and inspection services. Company is a spin off of a similar type of company providing services for over 25 years	Was formed in 1983 as a firm of fire protection specialists dedicated to providing the highest quality, code based fire protection plan review services. In 200 they moved into their Corporate Office located in IL.	Has been offering public sector fire suppression and fire alarm plan review and inspection services to various jurisdictions across Michigan and other states throughout the country. Engineers on staff play a role on the committees responsible for developing the standards in which fire sprinkler and fire alarm systems are designed and installed.	
Full Time Employees	4	25	73	
Part Time Employees	5	17	14	
Number of Clients with Similar Services	65 municipalities; consulting services for outside agencies and companies	64 Municipalities. Company provides plan review and/or inspection services.	Clients range from large retailer to large public projects such and the Dallas Cowboys Stadium and the Atlanta International Airport.	
Client References	Woodhaven Fire-Systems Plan Review & Inspn Shelby Township Fire and Building Departments Milford-Systems Plan Review & Inspections Northville Twp Bldg & Fire-Systems Plan Review & Insp Clinton Twp Fire - Systems plan Review & Inspn	Auburn Hills-Fire Suppression, Alarm, Plan Rev Southgate Fire Dept. -Plan Review Canton-Fire Suppression, Alarm, Plan Review Fenton-Fire Suppression, Alarm, Plan Review Mt. Pleasant Fire Dept. - Plan Reviews Review, Kitchen Hood Suppression, Clean Agent	City of Rochester Hills-Plan review and inspection City of Farmington Hills-Plan review and inspection City of Howell-Fire sprinkler and fire alarm plan review City of Wayne-Fire sprinkler and fire alarm plan review Walmart-hazmat code consulting , hazmat production	
Staff Qualifications and Experience	Staff maintains State of Michigan Act 54 licenses, NICET Level II in sprinkler water based layout, II in fire alarm systems, I in Sp Hazard Systems; St of MI Fire Inspector, NFPA Fire Inspector I & II and Plan Examiner; Staff has over 100+ combined years of fire & bldg inspection and plan review experience	Resumes provided for Fred Hoegler, Matt Davis, Brent Gooden, Michael Gross and Angela Dayfield.	Andrew Morland-Fire Suppression Systems Brian Scudder and Cristina Vandevent-Fire alarm systems Deke Lewis and Kyle Smith-Hazardous Materials Jarrod Gass, Tracey Bellamy and Len Ramo-Fire protection engineers Resumes are in response	

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Turnaround Time First Review	Asks for 24-48 hours notice for inspections. Once they have been scheduled for inspections, they will complete and email.	Complete first review within 10 working days.	Standard turnaround time is 10 business days from the receipt of the complete submittal. Expedited reviews would require a surcharge	
Turnaround Time Re-Review	Re-reviews-same turn around as original review or sooner	Complete re-reviews in 5 working days	Subsequent reviews will be completed within 5 days.	
Description of Review Process	Complete submittal review in relation to system being reviewed; review each set of drawings, cut sheets & calculations, making sure they are complete, contain all codes and standards related information & indicate scope of work involved. Once review is scope of work involved. Once review is completed, will return drawings via UPS to City or drop off the review in person	One set fee for plan review, all additional reviews are performed for no additional charge; complimentary telephone consulting on projects being reviewed; fire protection & bldg. code plan review turnaround within 10 bus days; projects mtgs or conference calls to discuss fire protection, bldg, fire or life safety code requirements w/ architect/eng. Plan review letters designed around computer formatted, technical letter that is custom designed to RH needs. Can add: local bldg or fire code official's interpretations, municipal amendments to adopted codes, adopted code appendix or annex information and jurisdictional information for different service areas. Can call anytime with codes or standards questions.	When submittal package is received a cursory review will be completed. Depending on the scope of the project, it may be necessary to request additional documentation. Once TEC determines that the submittal is complete the review task will be assigned to a qualified consultant. Submittal will be reviewed. Following the completion of the review, TEC will provide a detailed letter with stamped drawing to the submitter identifying discrepancies between the submittal and the requirements based on the applicable codes and standards. Plan review letter and stamped drawings will be distributed to the City.	
Copy of Plan Review Checklist and Sample Letter	Check List and Letter Samples provided	Plan review submittal checklist and sample letter provided.	Plan review submittal checklist and sample letter provided.	
Average Turn-around time to complete inspections	48 hrs notice for inspections, often shorter; will email inspection report; completed report to RH within 24 hours	Requests 72 hour notice for inspections.	Standard turnaround time to complete an inspection will be 10 business days. Expedited inspection would require a surcharge.	

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Complete description of inspection process	Methodical approach following checklist; make all efforts to assure code & standard acceptance has been obtained. Will make educated code & standard based recommendations to RH based on what is viewed and witnessed on site. Job is to provide RH support by making sure their clients are safe, happy and open for business as soon as possible		Inspections & witnessing of both new & existing fire protection/bldg code system testing for municipalities; inspect for compliance w/ applicable codes & approved plans; provide report on inspections, tests performed & recommendations. One set inspection fee for each discipline. Can inspect all fire protection/bldg code systems including auto fire sprinkler systems, fire alarm systems, clean agent & gas suppression systems, kitchen mechanical hood systems, kitchen hood suppression systems, smoke control systems, exiting requirements, fire stopping & fire-rated wall construction; can train RH personnel .		Will schedule the inspection within 24 hours of the request. Will provide instructions to the installing contract of the expectations for staffing, equipment, devices to be test and the documentation required for inspection and the fire authority. Fire systems are more visual than physical testing. Critical items to verify during the inspection process include the type of sprinkler, type and size of pipe used, backflow prevention devices, fire pumps, hanging and other structural supporting requirements and overall accuracy of the installation compared to the approved design.	
Inspection Checklist and sample rejection notices	Inspection checklist and letter provided		Fire Protection Inspection Report provided		Fire Protection Inspection Report provided	
<b>Fee Schedule</b>	<b>2020/2021 Fee Schedule</b>		<b>2020/2021 Fee Schedule</b>		<b>2020/2021 Fee Schedule</b>	
<b>NFPA 13, 13D and 13R Sprinkler Systems</b>						
<b>Sprinkler Totals</b>	<b>Review Only</b>	<b>Review Plus Inspections</b>	<b>Review Only</b>	<b>Review Plus Inspections</b>	<b>Review Only</b>	<b>Review Plus Inspections</b>
1 to 20	\$200	\$375	\$230	\$425	\$750	\$150/hour (min. 4 hours)
21 to 100	\$0	\$750	\$460-\$520	\$895-\$1050	\$750	\$150/hour (min. 4 hours)
101 to 200	\$525	\$1,100	\$595-\$695	\$1,220-\$1,300	\$850	\$150/hour (min. 4 hours)
201 to 300	\$50	\$1,250	\$750	\$1,370	\$1,100	\$150/hour (min. 4 hours)
301 to 500	\$900	\$1,500	\$995-\$1,030	\$1,590-\$1,700	\$1,100-\$1,200	\$150/hour (min. 4 hours)
Over 500	\$900 plus \$1.00/sprinkler over 500	\$1,700 plus \$2.20/sprinkler over 500	\$1,030 plus \$1.50/sprinkler over 500	\$1,675 plus \$1.20/sprinkler over 500	\$1,300 - \$0.50 per sprinkler over 500	\$150/hour (min. 4 hours)
	*Fire pumps & standpipes reviewed at the time system is reviewed are included in review cost		* Additional fees may apply for dry-pipe sprinkler systems and pre-action systems			
<b>Single Family Residential Sprinkler</b>						
<b>Sprinkler Totals</b>	<b>Review Only</b>	<b>Review Plus Inspections</b>	<b>Review Only</b>	<b>Review Plus Inspections</b>	<b>Review Only</b>	<b>Review Plus Inspections</b>
1 to 25	\$175	\$300	\$195-\$235	\$345-\$385	\$750	
26 to 50	\$200	\$325	\$235-\$245	\$385-\$395	\$750	
51 to 100	\$225	\$350	\$245-\$260	\$395-\$415	\$750	

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Over 100	\$225 plus \$1.00/sprinkler over 100	\$350 plus \$1.25/sprinkler over 100	\$260 plus \$1.20/sprinkler over 100	\$415 plus \$1.65/sprinkler over 100		
<b>Fire Alarm Systems</b>						
Device Totals	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections
1 to 10	\$200	\$350	\$215	\$420	\$450	\$150/hour (min. 4 hours)
11 to 25	\$300	\$500	\$215-\$450	\$420-\$795	\$450	\$150/hour (min. 4 hours)
26 to 50	\$400	\$700	\$450-\$715	\$795-\$1,085	\$450	\$150/hour (min. 4 hours)
51 to 75	\$600	\$1,000	\$715-\$865	\$1,085-\$1,260	\$600	\$150/hour (min. 4 hours)
76 to 100	\$800	\$1,200	\$1,035-\$1,450	\$1,440	\$750	\$150/hour (min. 4 hours)
101 to 125	\$1,000	\$1,350	\$1,035 plus \$6.00/device over 100	\$1,450 plus \$8.70/sprinkler over 100	\$900	\$150/hour (min. 4 hours)
Over 125	\$1,000 plus \$5.00/device over 125	\$1,350 plus \$7.00/device over 125	\$1,035 plus \$6.00/device over 100	\$1,450 plus \$8.70/sprinkler over 100	\$900-\$1200	\$150/hour (min. 4 hours)
<b>Additional Sprinkler System Components</b>						
System	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections
Standpipe Systems	\$200	\$500	\$250	\$575	\$175	
Fire Pumps	\$200	\$350	\$225	\$495	\$350	
Underground Water Main	\$300	\$500	\$395	\$725		
<b>Wet Chemical Suppression Systems</b>						
Nozzle Total	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections
1 to 15	\$250	\$400	\$310-\$520	\$520-\$700		
16 to 30	\$350	\$600	\$420-\$530	\$700-\$850		
31 to 50	\$500	\$800	\$530 plus \$11.50/nozzle over 30	\$840 plus \$16.70/nozzle over 30		
Over 50	\$500 plus \$8.00/nozzle over 50	\$800 plus \$8.00/nozzle over 50	\$530 plus \$11.50/nozzle over 30	\$840 plus \$16.70/nozzle over 30		
<b>Hood and Duct System</b>						
System	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections

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		Ferndale, MI 48220		Pleasant Ridge, MI 48069		Livonia, MI 48154	
		248.346.6937		847.697.1300 x204		480-621-5067	
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Mechanical Hood		\$300 per hood \$150 / additional system	\$700 per hood \$300 / additional system	\$405 per system; \$210 for ea addit'l system reviewed at same time/same bldg	\$895 per system; \$420 for ea addit'l system reviewed at same time/same bldg		
<b>Smoke Control Systems</b>							
System		Review Only	Review Plus Inspections	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections
Smoke Control		\$700/system up to 6 hours Hourly rate after 6 hours	\$1,300/system up to 12 hours Hourly rate after 12 hours	\$800 minimum fee per system plus hourly rate after 6 hours	\$1,575 minimum fee per system plus hourly rate after 12 hours		
<b>Clean Agent Suppression Systems or Dry Chemical Systems</b>							
Pounds of Agent		Review Only	Review Plus Inspections	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections
1 to 50		\$225	\$500	Quoted as Cubic Footage below			
51 to 100		\$275	\$600				
101 to 200		\$300	\$625				
201 to 300		\$325	\$650				
301 to 400		\$350	\$725				
401 to 500		\$375	\$825				
501 to 750		\$450	\$875				
751 to 1,000		\$525	\$900				
Over 1,000		\$525 plus \$.20 for each pound of Agent over 1,000	\$900 plus \$.40 for each pound of Agent over 1,000				
		*Systems with more than 10 alarm devices may require separate fire alarm review					
Cubic Footage of Protected Area				Review Only	Review Plus Inspections	Review Only	Review Plus Inspections
0 to 5,000				\$525	\$995		
5,001 to 10,000				\$645	\$1,195		
Over 10,000*				\$645 plus \$.10 per cubic foot over 10,000	\$1,195 plus \$.15 per cubic foot over 10,000		
				* May require additional fire alarm review fee			

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<b>Fire Code Plan Review</b>						
Type	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections	Review Only	Review Plus Inspections
Fire and Emergency Planning	\$300 Hourly rate after 3 hours	\$700 Hourly rate after 6 hours	\$485	\$915		
Special Hazard	\$400 Hourly rate after 4 hours	\$900 Hourly rate after 8 hours	\$935	\$1,415		
			*Additional fees may apply for large/complex projects			
Additional fees			Additional fees in proposal for Life Safety Code Plan Review; Seminars and other minor inspections		Miscellaneous consulting not covered in RFP \$150 per hour	
Number of reviews covered by review fee	Fees charge are one-time fee for reviews; no additional fees for subsequent reviews		All re-reviews are covered under the original fee unless there is an increase in the equipment (sprinklers, devices, etc.) being reviewed.		2	
Responsibilities of RH	Send the reviews to Fire Savvy, unless permitted to send directly and receiving drawings after they have been reviewed. A phone call to Fire Savvy is all that is necessary to coordinate the inspections		City will have to send plans to their Michigan office. Once review is completed, FSCI will email a copy of the completed review letter to the City and send the stamped drawings, plan review letter and the invoice back to the city via UPS.		Option 1-City will receive initial submittal or inspection request from the submitter. They will process the application and assign an internal permit/tracking number to the project. City would submit packet with original tracking number. Option 2-If less paperwork is desired TEC can work with the submitter directly.	
Billing Procedures	Bill after each plan review. Inspections are billed hourly. Billing will be sent monthly unless another time frame is more convenient for City & their clients. Will bill in manner most convenient to City		Each plan review project will be invoiced upon completion. Their office will send a monthly statement.		Generates client invoices on a monthly basis, as work is completed. Send monthly invoices to a verified client email address. Standard billing term are Net 30, however net 45 or net 60 is negotiable.	

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Complete description of services for City	Professional consultation, plan review, inspection and general fire protection practices for City; provide safe environment for City; Conduct plan reviews, provide written report that services as template for inspections w/ reminders & checklists for inspector; conduct inspections in conjunction w/ employees of RH & witness any and all inspections as required by the City. Upon completion will provide written report indicating outcome of findings & test results of inspection; available for pre-construction mtgs and outside normal business hours. Willing to designate specific time dedicated to RH only and can even provide "Office Hours" at a location designated by the City.	Inspections and witnessing of both new and existing fire protection/bldg code system testing for municipalities; inspect for compliance with applicable codes & approved plans, will provide report on inspections, tests performed & recommendations. Can inspect all fire protection/bldg code systems including auto fire sprinkler systems fire alarm systems, clean agent & gas suppression systems, kitchen mechanical hood systems, kitchen hood suppression systems, smoke control systems, existing requirements, fire stopping & fire-rated wall construction; train RH personnel. Educational Seminars	Will provide City with plan review and inspection services for fire sprinkler and fire alarm systems as well as plan review services for hazardous materials storage. Plan reviews will be conducted in accordance with all applicable federal, state, and locally adopted codes as well as NFPA standards. A thorough review of the submittal will be completed. This includes drawings, calculations, and product data sheets. Upon completion of the review, a plan review letter will be prepared and issued to the submitter and the City, identifying all non-code compliant discrepancies with applicable code sections as well as other identifying all non-code compliant discrepancies with applicable code sections as well as other items found during the review.
Contract	No contract required	No contract required	Yes, sample included.
Insurance Requirements	Yes	Yes	Yes
Hold Harmless Agreement	Yes	Yes	Yes
Competed W-9	Yes	No	No
Payment Method (preferred)	Credit Card or Check	Credit Card	ACH
Extended to MITN?	Will extend to MITN Cooperative	Yes	Yes
Additional Comments:	Employees have worked with RH as employees of previously contracted fire protection consulting company and are very familiar with RH processes.	(blank)	Please see exceptions section for information.