Water System Service Truck		
RFP-RH-22-065	LDV, Inc. 180 Industrial Drive	Wolverine Freightliner Eastside, Inc. 107 S. Groesbeck Hwv.
	Burlington, WI 53105	Mt. Clemens, MI 48043
Firm Established:	1977	1998
Years in Business:	45	24
Type of Organization:	Corporation	Corporation
List of Client References Provided?	City of Rochester Hills West Bend Utility, West Bend, Wisconsin City of Crown Point, Indiana Names and contact information provided in response.	Daimler Trucks North America Royal Truck & Trailer Cummins Bridgeway of Michigan Names and contact information provided in response.
How many Full-time employees:	258	45
How many Part-time employees:	28	0
How many years experience does your company have providing proposed equipment?	Has been manufacturing custom specialty vehicles since 1977 at their facility in Burlington, Wisconsin. They build vehicles for customers in law enforcement, mobile medical services, bookmobiles, power and utility companies, Snap-on dealers, and more.	24 years as a Freightliner dealer providing sales, parts and service.
What are the qualifications of your staff assigned to this project?	Currently has 260 full-time employees with an average tenure for production employees of 10 years. Employs 9 professionals, 5 mechanical engineers, 3 electrical engineers, 4 mechanical designers, 5 project managers, 3 purchasing agents, 4 accounting specialists, 3 human resource representatives, 24/7 service staff, marketing and their parts sales department in their office building. Teams work with sales and project management to ensure a great customer experience throughout the whole process.	Steve Sexton-Certified Mechanic and repair shop owner for 6 years. Service Manager-3 years. General Manager-4 years Sales and Sales Management-20 years
Describe the warranty program for equipment being proposed.	LDV: One year Limited Warranty to Purchaser or 12,000 miles. US Truck Body:5-year limited warranty for FRP & aluminum truck bodies, to their original owner. One year warrant from date of delivery is the wood flooring, paints and finishes.	Morgan Body-Coverage for different parts of the body ranging from 30 days to 5years.
Year of Truck:	2024	2024
Manufacturer/Model of Chassis:	Freightliner 108SD	Freightliner 108SD Plus
Manufacturer/Model of Body:	US Truck Body G3RLVA 14-96-84	Morgan Va Body GVSDI-Royal Truck and Trailer
Unit cost for furnishing, delivering and demonstration of one, new, current model, Water System Service Truck.	\$426,252.00	\$219,743.00
Initial that delivery is to be FOB	Initialed	Initialed
Have you included Hold Harmless agreement?	No	Yes
Can you meet City's Insurance Requirements?	Yes	Yes
Provided with bid latest printed specifications and advertising on units?	Yes	Yes
Is warranty information included?	Yes	Yes
Please state lead-time required:	668 days	365 days, chassis arrival is November 2023
Does your company accept MasterCard for payment?	No	No
If yes, please state any additional fees, discounts:	N/A	
Payment Method:	ACH	Check and ACH
Terms:	45 days from receipt of invoice. No prompt payment discount.	Chassis payment due within 60 days of arrival.