

RFP-RH-22-056 On-Call Electrical Service		Decima LLC						Motor City Electric Co.						Allied Building Service of Detroit, Inc.						Sawyer Services																																							
		16870 Schaefer Detroit, MI 48235						9440 Grinnel Detroit, MI 48213						1801 Howard St. Detroit, MI 48216						56851 Gratiot Ave. Chesterfield, MI 48051																																							
Listed 5-service accounts for 3-yrs: 1 1/2 times normal hourly rate after ? Hrs. of wk. or days: 8 hours/day M-F, all hours on Saturday		List provided 8 hours/day M-F, all hours on Saturday						List provided Anything after 8 hours of their regular shift						List provided 40 hours						List provided 8 hours of work M-F, before 6 a.m., after 5 p.m. All day Saturday and Sunday.																																							
2 times normal hrly rate after ? Hrs. of work or days:		Sundays						Sundays and Holidays						Only Holidays						All holidays																																							
Holiday pay is what % over normal hourly rate?		100%						N/A						100%						Double time																																							
Trip charge? Any other charges?		\$63.00						Yes, Charges a four hour minimum when called out.						\$0.00						\$50.00																																							
Additional increase:																																																											
Boom Truck Rental (per job):		\$85.00						\$2,245.00 per month includes delivery and pick-up.						\$600 per job						\$550.00 per job																																							
Scissor Lift Rental (per job):		\$650.00						\$1,510.00 per month includes deliver and pick-up						\$650.00 per job						\$475.00 per day 19' Scissor Lift only																																							
Any other charges?		Yes. Multiple day lift or bucket truck needs. Rental equipment per job scope.						Yes, Delivery and pick up charges for scissor lifts included in the monthly rate of \$350.00						Yes, multiple day lift or bucket truck needs.						60' Articulating lift \$1,000 per day 25'-40' Articulating lift \$875.00																																							
Journeyman		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of																			
		Dustin		\$63.00		\$96.00		\$96.00		\$96.00		\$128.00		21		Sam		\$63.00		\$96.00		6		Richard		\$78.00		\$117.00		\$117.00		\$117.00		\$156.00		18		Terran		\$90.00		\$135.00		\$135.00		\$135.00		\$180.00		4									
																								Jimie		\$78.00		\$117.00		\$117.00		\$117.00		\$156.00		4																							
Exceptions to above chart		Names may change based on availability at the time of service call																																																									
Apprentice(s)		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of																			
		Feras		\$59.00		\$89.00		\$89.00		\$89.00		\$119.00				Moe		\$59.00		\$89.00		\$89.00		\$119.00				Jason		\$68.00		\$102.00		\$102.00		\$102.00		\$136.00		Eric		\$90.00		\$135.00		\$135.00		\$135.00		\$180.00									
Exceptions to above chart		Names may change based on availability at the time of service call																																																									
Other Personnel		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of		Name		Mon-Fri		Mon-Fri		Hourly Rate		Yrs. of																			
		Foreman		\$118.30		\$156.37		\$191.98		\$191.98		\$191.98		Project Mgr.		\$116.03		\$153.50		\$188.64		\$188.64		\$188.64		Truck Rates		\$16.48		\$16.48		\$16.48		\$16.48		\$16.48		Jeff		\$78.00		\$117.00		\$117.00		\$156.00		Michael		\$112.50		\$145.00		\$145.00		\$175.00		\$175.00	
Exceptions to above chart		Travel \$50. All emergencies have 4 hour minimum																																																									
Estimated Annual Cost based on 500 hours (Mon-Fri / 450 regular hours & 50 overtime hours)		\$33,150.00						\$58,894.00						\$40,950.00						\$47,250.00																																							
Annual Trip Charges (estimated 18 trips per year)		\$1,134.00						\$0.00						\$0.00						\$900.00																																							
Total Estimated Annual Cost		\$34,284.00						\$58,894.00						\$40,950.00						\$48,150.00																																							
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.		20%						10%						20%						20%																																							
Percentage of business construction oriented that is construction oriented versus maintenance oriented.																																																											
Construction Service		50%						80%						95%						50%																																							
Acknowledge min 1-yr warranty parts/labor:		Yes						Yes						Yes						Yes																																							
Comments:																																																											
Number of Years in Electrical Contractor Services		6						70						49						13																																							
City of RH Building Dept. registration # as a licensed electrical contractor		Left blank						Mark Ireland						Will register if awarded.						Registration attached																																							
Provided emergency procedure		Will provide phone/email of the primary and backup person. Customer will notify the primary support calls. Will have a person onsite in 4 hrs. Field Tech will analyze the situation onsite & let the customer know the estimated time for fixing the problem.						24 hour emergency line, online help desk support, fleet of 40 radio dispatched service trucks						After hours phone number, provided in response. Can reach an Allied employee to assist with any issues. Also can reach Customer Specialist, Kirsten Lamoureux.						Phone call is answered by a Sawyer Services employee. On call staff is available 24/7, including weekends and holidays. Once all information is taken, an electrician is to arrive within 4 hours of receipt of phone call.																																							
How many yrs. providing said contract services?		6						70						50						13																																							
How many full-time employees?		30						400						236						32																																							
How many part-time employees?		5						200+						0						3																																							
Experience and financial capability provided?		Executed numerous relative projects in the Metro Detroit area including but not limited to Detroit Water and Sewage Department, University of Michigan, Garden City High School, Hart Plaza with City of Detroit to name a few. Is capable of executing projects up to \$2M. Is certified minority owned, disadvantaged small						Has been in business for 70 years. Completing over \$400 million in revenue on an annual basis. Makes them the largest electrical contractor in Michigan.						Has been providing Electrical services for the past 50 years. Has a range of commercial, state and federal partners they have serviced in that time. Direct service team provides their partners 24 hour coverage to trade services.						Has been performing electrical work since 2009. Some of their long term service customers include Meijer, 7-11 and Speedway. In addition to service work, Sawyer performs commercial, industrial, municipal, federal, schools, and MDOT construction services.																																							
Identify who responsible, including on-site supervision		Alex Baloch, Dustin Foster, Sam, Imad and Craig Johnson.						Christopher Baldwin and Ron Pettinger						Jake Mills, Jeff Pouget, Kevin Parsell, Kirsten Lamoureux, Kelly McGuigan.						Tom Mifsud, Andy Pedler and Michael Collins																																							
How many clients w/the type of services described?		List of 6 entities provided.						List provided.						Has over 170 customers with reoccurring electrical services. Seven of those they have been awarded from a bid opportunity to be their primary electrical contractor.						Currently services 30 clients with similar services.																																							
List of Subcontractors:		Allied Electrical Services, LED Lighting, and Amps Inc.						Ideal Contracting-Civil Work-Cost Plus CE Power-Engineering/Testing-Cost Plus						Corbin, TIR Corp, Sunbelt, Ever Joy, McAlister						N/A																																							
Provided completed W-9?		Yes						Yes						No						Yes																																							
Can you meet City's Insurance Requirements?		Yes						Yes						Yes						Yes																																							
Willing to Extend to MITN?		Yes						Yes						Yes						Yes																																							

RFP-RH-22-056 On-Call Electrical Service	K & S Ventures, Inc.							RH Electrical Services Inc.						
	2925 Waterview Drive Rochester Hills, MI 48309							1397 Piedmont Ave., Suite 300 Troy, MI 48083						
Listed 5-service accounts for 3-yrs:	List provided.							List provided						
1 1/2 times normal hourly rate after ? Hrs. of wk. or days:	Any time in excess of 8 hours at one site in a day, M-F 5p.m.-7am, all Saturday							After 8 hours Monday thru Friday, Saturday						
2 times normal hrly rate after ? Hrs. of work or days:	All Sunday hours							After 8 hours on Saturday, Sunday and Holidays						
Holiday pay is what % over normal hourly rate?	200%							200%						
Trip charge? Any other charges?	No							No						
Additional increase:														
Boom Truck Rental (per job):	\$650 per day							\$150 per job						
Scissor Lift Rental (per job):	\$450 per day							\$150 per job						
Any other charges?	Price listed above are a per day cost. If a long term project, weekly and monthly rate may apply.							Equipment rental if required						
Journeyman	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Alex	\$75.00	\$75.00	\$115.00	\$125.00	\$170.00	8	Ron	\$75.00	\$112.50	\$112.50	\$150.00	\$150.00	35
	Joshua	\$75.00	\$75.00	\$115.00	\$125.00	\$170.00	7	Jerry	\$75.00	\$112.50	\$112.50	\$150.00	\$150.00	31
	Cody	\$75.00	\$75.00	\$115.00	\$125.00	\$170.00	6	David	\$75.00	\$112.50	\$112.50	\$150.00	\$150.00	30
Exceptions to above chart														
Apprentice(s)	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	Zachary Jobe	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00		Brad	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
	Joshua T.	\$75.00	\$105.00	\$115.00	\$125.00	\$170.00		Griffin	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
								Mario	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
Exceptions to above chart														
Other Personnel	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of	Name	Mon-Fri	Mon-Fri	Hourly Rate			Yrs. of
		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.		8am-5pm	after 5pm	Saturday	Sunday	Holiday	Exp.
	BMS Support	\$95.00	\$125.00	\$125.00	\$150.00	\$150.00		Sean	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
	Master	\$95.00	\$125.00	\$125.00	\$150.00	\$150.00		Griffin	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
								Mario	\$60.00	\$90.00	\$90.00	\$120.00	\$120.00	
Exceptions to above chart														
Estimated Annual Cost based on 500 hours (Mon-Fri / 450 regular hours & 50 overtime hours)	\$37,500.00						\$39,375.00							
Annual Trip Charges (estimated 18 trips per year)	\$0.00						\$0.00							
Total Estimated Annual Cost	\$37,500.00						\$39,375.00							
Provide the % cost over Trade Service to be charged to the Owner for any materials replaced or repaired.	25%							10%						
Percentage of business construction oriented that is construction oriented versus maintenance oriented.														
Construction	40%							60%						
Service	60%							40%						
Acknowledge min 1-yr warranty parts/labor:	Yes.							Yes						
Comments:	Parts that do not carry 1 year warranty will only carry mfg. warranty.													
Number of Years in Electrical Contractor Services	33							19						
City of RH Building Dept. registration # as a licensed electrical contractor	License 6112574							6111801						
Provided emergency procedure	All service calls go through main line, 248-299-4212. Technicians available 24/7 with a second technician on standby to handle emergency situations.							Cell phone number of Ron Henry and Lead Technician. Both live in Rochester Hills and are available 24/7.						
How many yrs. providing said contract services?	15							19						
How many full-time employees?	30							10						
How many part-time employees?	3							2						
Experience and financial capability provided?	Has been in business for 33 years. Holds multiple contracts similar to the scope above. Will meet all insurance requirements and hold a bonding capacity of \$3 million. Electrical, HVAC and temperature control services.							Fully licensed, bonded and insured. Hold multiple contracts. Capable to carry out and complete all scope of work.						
Identify who responsible, including on-site supervision	Sidney Blomberg (President), Randy Blomberg (Vice President), Bill Campbell (Master Electrician).							Ronald Henry, President Susan Darve- Vice President Jerry Rumble-Lead Technician						
How many clients w/the type of services described?	Holds numerous service contracts with local municipalities, school districts, and commercial clients.							Holds numerous service contracts with property management companies, school districts and commercial clients.						
List of Subcontractors:	Does not anticipate needing to hire subcontractor.							National Time & Signal - Fire Alarm Diversion, Inc.-Trenching and pole bases Positive Energy LLC - Directional Boring I/Q Life Safety - Fire Alarm FMG Concrete - Saw Cutting						
Provided completed W-9?	Yes							No						
Can you meet City's Insurance Requirements?	Yes							Yes						
Willing to Extend to MITN?	No							Yes						