



GRAND RAPIDS
 600 AIS Drive Southwest
 Grand Rapids, MI 49548
 Telephone: (616) 538-2400

SAGINAW
 4600 AIS Drive
 Bridgeport, MI 48722
 Telephone: (989) 777-0090

TRAVERSE CITY
 8300 M-72 East
 Williamsburg, MI 49690
 Telephone: (231) 267-9513

LANSING
 3600 North Grand River Avenue
 Lansing, MI 48906
 Telephone: (517) 321-8000

RICHMOND
 65809 Gratiot Avenue
 Lenox, MI 48050
 Telephone: (586) 727-7311

WEST DETROIT
 56555 Pontiac Trail
 New Hudson, MI 48165
 Telephone: (248) 437-8121

Mr. Bruce Halliday
 City of Rochester Hills
 511 E. Auburn Road
 Rochester Hills, MI 48307

September 3, 2015

Re: State of Michigan MiDeal Pricing for New John Deere 50G Compact Excavator

Dear Mr. Halliday:

AIS Construction Equipment/JDE Equipment Company is pleased to provide you with the following pricing a new John Deere 50G Compact Excavator with attachments for your upcoming needs. The pricing shown is current MiDeal State Contract Pricing and as such will be firm until such time as there is a manufacturer list price increase.

Pricing:

New John Deere 50G Compact Excavator with specifications and attachments as outlined on the attached Equipment Details pages:

JD 50G:

List Price:	\$ 80,421.53
Less State Contract 16% Discount:	(\$ 12,867.44
Install Radio:	\$ 200.00
Net Price:	\$ 67,754.09

Copies of the pertinent pages of State of Michigan Contract No. 071B1300116 are attached with this quote

Please let me know if you have any questions or need any additional information. We look forward to continuing to assist you with your heavy construction equipment needs.

Sincerely,

Chris Robinson
 Governmental Sales Manager



Equipment Details

Prepared For: CITY OF ROCHESTER HILLS

Dealership: CHRIS ROBINSON
 AIS CONSTRUCTION EQUIPMENT C
 56555 PONTIAC TRAIL
 NEW HUDSON, MI 48165
 Phone: 2484378121

Date September 03, 2015

All amounts are displayed in USD

50G COMPACT EXCAVATOR

Code	Description	Qty	List Price
0060FF	50G COMPACT EXCAVATOR		

Options

Required Items:

3125	16 in. (400 mm) Rubber Track	1	
7110	Standard Arm 4 ft. 6 in. (1.38 m)	1	
8185	ROPS / FOPS Cab with Heater & Air Conditioner Cab is Radio Ready with Speakers, Antenna, wiring and Mounting.	1	
4150	Suspension Seat - Cloth Requires ROPS / FOPS Cab with Heater & Air Conditioner (8185).	1	

Optional Items:

9555	Angle Blade	1	
AT439376	24 in. (610 mm) Heavy Duty Bucket; 5.2 Cu. Ft. (0.15 Cu. M) (4 TK Teeth Included)	1	
AT316565	36 in. (914 mm) Ditch Cleaning Bucket; 8.3 cu. ft. (0.24 cu. m) (No Teeth)	1	
4647737	Radio AM, FM, Clock, and Set-able station buttons	1	

Configuration Total:

\$80,421.53

Summary

Equipment Totals (includes "Other Charges")	Qty	Each	Extended
50G COMPACT EXCAVATOR	1	\$80,421.53	\$80,421.53

Total Equipment Group Price:		\$80,421.53
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Additional Charges

State of Mi MiDeal 16% Discount:	+/-	(\$12,867.44)
Install Radio	+/-	\$200.00
Total Additional Charges:		(\$12,667.44)

Total Delivered Price:	1	\$67,754.09
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Price and availability subject to change without notice. Taxes, extended warranty and freight charges are extra.
Some additional charges may apply.