

RFP-RH-14-008																											
2014 Landscaping (Lawn Mowing) Services																											
<b>Vendor Name</b>		<b>Premier Professional Landscaping</b>			<b>Brantley Development LLC</b>			<b>Quality Landscape and Fertilizing</b>			<b>Ultra Professional Outdoor Services</b>			<b>KLM Scape &amp; Snow</b>		<b>Green Meadow Lawnscape</b>											
Address		PO Box 151			2648 Bayhan			PO Box 80392			2431 Pontiac Road			70570 Powell		47515 Ryan Rd											
		Sterling Heights, MI 48312			Inkster, MI 48141			Rochester, MI 48308			Auburn Hills, MI 48326			Armada, MI 48005		Shelby Twp., MI 48317											
<b>Loc.#</b>	<b>Location- Cut Every Week</b>	<b>Est Visits</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>											
3	Walton Boulevard	30	\$ 160.00	\$ 4,800.00	\$ 215.00	\$ 6,450.00	\$ 285.00	\$ 8,550.00	\$ 258.00	\$ 7,740.00	\$ 185.00	\$ 5,550.00	\$ 165.00	\$ 4,950.00													
6	Livernois Blvd/Right of Way	30	\$ 62.00	\$ 1,860.00	\$ 65.00	\$ 1,950.00	\$ 110.00	\$ 3,300.00	\$ 109.00	\$ 3,270.00	\$ 70.00	\$ 2,100.00	\$ 65.00	\$ 1,950.00													
7	CRWSC (1115 W. Avon)	30	\$ 17.00	\$ 510.00	\$ 18.00	\$ 540.00	\$ 25.00	\$ 750.00	\$ 20.00	\$ 600.00	\$ 20.00	\$ 600.00	\$ 18.00	\$ 540.00													
8	Rochester Hills Municipal Offices	30	\$ 82.00	\$ 2,460.00	\$ 120.00	\$ 3,600.00	\$ 160.00	\$ 4,800.00	\$ 210.00	\$ 6,300.00	\$ 93.00	\$ 2,790.00	\$ 95.00	\$ 2,850.00													
9	SW corner Avon/Livernois	30	\$ 18.00	\$ 540.00	\$ 20.00	\$ 600.00	\$ 25.00	\$ 750.00	\$ 20.00	\$ 600.00	\$ 22.00	\$ 660.00	\$ 18.00	\$ 540.00													
10	Vacant Property 1100 Livernois	30	\$ 22.00	\$ 660.00	\$ 24.00	\$ 720.00	\$ 25.00	\$ 750.00	\$ 25.00	\$ 750.00	\$ 15.00	\$ 450.00	\$ 22.00	\$ 660.00													
11	Veteran's Mem. Pointe/Clinton River Trail Entrance	30	\$ 62.00	\$ 1,860.00	\$ 105.00	\$ 3,150.00	\$ 85.00	\$ 2,550.00	\$ 80.00	\$ 2,400.00	\$ 75.00	\$ 2,250.00	\$ 75.00	\$ 2,250.00													
13	Hamlin Blvd	30	\$ 22.00	\$ 660.00	\$ 469.00	\$ 14,070.00	\$ 330.00	\$ 9,900.00	\$ 500.00	\$ 15,000.00	\$ 247.50	\$ 7,425.00	\$ 295.00	\$ 8,850.00													
14	Vacant Lot - 276 W Auburn	30	\$ 22.00	\$ 660.00	\$ 33.00	\$ 990.00	\$ 25.00	\$ 750.00	\$ 39.00	\$ 1,170.00	\$ 26.50	\$ 795.00	\$ 24.00	\$ 720.00													
19	Precinct #5	30	\$ 15.00	\$ 450.00	\$ 17.00	\$ 510.00	\$ 25.00	\$ 750.00	\$ 20.00	\$ 600.00	\$ 19.00	\$ 570.00	\$ 17.00	\$ 510.00													
20	Sheldon-Tienken Roudabout	30	\$ 15.00	\$ 450.00	\$ 17.00	\$ 510.00	\$ 25.00	\$ 750.00	\$ 20.00	\$ 600.00	\$ 19.00	\$ 570.00	\$ 17.00	\$ 510.00													
21	Crooks Rd Blvd and Right of Way	30	\$ 78.00	\$ 2,340.00	\$ 96.00	\$ 2,880.00	\$ 180.00	\$ 5,400.00	\$ 151.00	\$ 4,530.00	\$ 88.00	\$ 2,640.00	\$ 75.00	\$ 2,250.00													
22	Parcel behind Fire Station #2	30	\$ 15.00	\$ 450.00	\$ 17.00	\$ 510.00	\$ 25.00	\$ 750.00	\$ 15.00	\$ 450.00	\$ 19.00	\$ 570.00	\$ 15.00	\$ 450.00													
23	Fire Station #1	30	\$ 30.00	\$ 900.00	\$ 46.00	\$ 1,380.00	\$ 55.00	\$ 1,650.00	\$ 110.00	\$ 3,300.00	\$ 37.00	\$ 1,110.00	\$ 35.00	\$ 1,050.00													
24	Fire Station #2	30	\$ 15.00	\$ 450.00	\$ 15.00	\$ 450.00	\$ 25.00	\$ 750.00	\$ 20.00	\$ 600.00	\$ 17.00	\$ 510.00	\$ 15.00	\$ 450.00													
25	Fire Station #3	30	\$ 15.00	\$ 450.00	\$ 15.00	\$ 450.00	\$ 25.00	\$ 750.00	\$ 15.00	\$ 450.00	\$ 17.00	\$ 510.00	\$ 15.00	\$ 450.00													
26	Fire Station #4	30	\$ 17.00	\$ 510.00	\$ 18.00	\$ 540.00	\$ 25.00	\$ 750.00	\$ 35.00	\$ 1,050.00	\$ 20.00	\$ 600.00	\$ 18.00	\$ 540.00													
27	Fire Station #5	30	\$ 15.00	\$ 450.00	\$ 15.00	\$ 450.00	\$ 25.00	\$ 750.00	\$ 22.00	\$ 660.00	\$ 17.00	\$ 510.00	\$ 15.00	\$ 450.00													
28	Hamlin-Livernois Boulevard	30	\$ 28.00	\$ 840.00	\$ 30.00	\$ 900.00	\$ 50.00	\$ 1,500.00	\$ 32.00	\$ 960.00	\$ 33.00	\$ 990.00	\$ 25.00	\$ 750.00													
28b	Hamlin-Livernois Property	30	\$ 15.00	\$ 450.00	\$ 30.00	\$ 900.00	\$ 50.00	\$ 1,500.00	\$ 15.00	\$ 450.00	\$ 40.00	\$ 1,200.00	\$ 15.00	\$ 450.00													
28c	Site of Property formerly known as Letica	30	\$ 15.00	\$ 450.00	\$ 25.00	\$ 750.00	\$ 25.00	\$ 750.00	\$ 30.00	\$ 900.00	\$ 40.00	\$ 1,200.00	\$ 17.00	\$ 510.00													
30	DPS Garage	30	\$ 35.00	\$ 1,050.00	\$ 18.00	\$ 540.00	\$ 50.00	\$ 1,500.00	\$ 90.00	\$ 2,700.00	\$ 43.00	\$ 1,290.00	\$ 90.00	\$ 2,700.00													
31	S. Adams Rd Blvd and Right of Way	30	\$ 200.00	\$ 6,000.00	\$ 160.00	\$ 4,800.00	\$ 180.00	\$ 5,400.00	\$ 252.00	\$ 7,560.00	\$ 110.00	\$ 3,300.00	\$ 120.00	\$ 3,600.00													
33	Van Hoosen Farm	30	\$ 375.00	\$ 11,250.00	\$ 95.00	\$ 2,850.00	\$ 65.00	\$ 1,950.00	\$ 100.00	\$ 3,000.00	\$ 100.00	\$ 3,000.00	\$ 155.00	\$ 4,650.00													
34	Van Hoosen Dairy Barn	30	\$ 375.00	\$ 11,250.00	\$ 120.00	\$ 3,600.00	\$ 165.00	\$ 4,950.00	\$ 150.00	\$ 4,500.00	\$ 175.00	\$ 5,250.00	\$ 220.00	\$ 6,600.00													
35	Old Stoney Creek School House	30	\$ 225.00	\$ 6,750.00	\$ 27.00	\$ 810.00	\$ 50.00	\$ 1,500.00	\$ 30.00	\$ 900.00	\$ 35.00	\$ 1,050.00	\$ 50.00	\$ 1,500.00													
<b><i>SUBTOTAL</i></b>				<b>\$ 58,500.00</b>	<b>\$ 54,900.00</b>	<b>\$ 63,450.00</b>	<b>\$ 71,040.00</b>	<b>\$ 47,490.00</b>	<b>\$ 50,730.00</b>																		
<b>Loc #</b>	<b>Location- Cut Every 2 Weeks</b>	<b>Est Visits</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>	<b>Cost per visit</b>	<b>Ext Cost</b>											
1	W. Tienken Road Property	15	\$ 24.00	\$ 360.00	\$ 28.00	\$ 420.00	\$ 30.00	\$ 450.00	\$ 34.00	\$ 510.00	\$ 27.50	\$ 412.50	\$ 25.00	\$ 375.00													
2	Nowicki Park	15	\$ 36.00	\$ 540.00	\$ 65.00	\$ 975.00	\$ 55.00	\$ 825.00	\$ 70.00	\$ 1,050.00	\$ 42.00	\$ 630.00	\$ 38.00	\$ 570.00													
4	Paint Creek Trail-Dutton Rd Entrance	15	\$ 15.00	\$ 225.00	\$ 15.00	\$ 225.00	\$ 25.00	\$ 375.00	\$ 20.00	\$ 300.00	\$ 16.50	\$ 247.50	\$ 15.00	\$ 225.00													
5	Paint Creek Trail-Tienken Rd N&S Entrances/Parking	15	\$ 17.00	\$ 255.00	\$ 15.00	\$ 225.00	\$ 25.00	\$ 375.00	\$ 25.00	\$ 375.00	\$ 20.00	\$ 300.00	\$ 18.00	\$ 270.00													
12	Clinton River Trail Entrance	15	\$ 15.00	\$ 225.00	\$ 15.00	\$ 225.00	\$ 50.00	\$ 750.00		\$ -	\$ 55.00	\$ 825.00	\$ 15.00	\$ 225.00													
12a	N&S side of Hamlin Rd, E of Crooks	15	\$ 15.00	\$ 225.00	\$ 15.00	\$ 225.00	\$ 25.00	\$ 375.00	\$ 15.00	\$ 225.00	\$ 70.00	\$ 1,050.00	\$ 15.00	\$ 225.00													
12b	E side Crooks, S of Hamlin	15	\$ 15.00	\$ 225.00	\$ 15.00	\$ 225.00	\$ 25.00	\$ 375.00	\$ 15.00	\$ 225.00	\$ 60.00	\$ 900.00	\$ 15.00	\$ 225.00													
12c	E side of Adams Rd, N of Auburn	15	\$ 15.00	\$ 225.00	\$ 15.00	\$ 225.00	\$ 25.00	\$ 375.00	\$ 20.00	\$ 300.00	\$ 45.00	\$ 675.00	\$ 15.00	\$ 225.00													
18	W. Side of Culbertson Road	15	\$ 22.00	\$ 330.00	\$ 24.00	\$ 360.00	\$ 25.00	\$ 375.00	\$ 32.00	\$ 480.00	\$ 25.00	\$ 375.00	\$ 23.00	\$ 345.00													
29	N. Brooklands Alley (excludes N&S Brooklands Alley)	15	\$ 15.00	\$ 225.00	\$ 18.00	\$ 270.00	\$ 25.00	\$ 375.00	\$ 10.00	\$ 150.00	\$ 38.00	\$ 570.00	\$ 15.00	\$ 225.00													
32	Harding Road Greenspace Property	15	\$ 250.00	\$ 3,750.00	\$ 29.00	\$ 435.00	\$ 25.00	\$ 375.00	\$ 27.00	\$ 405.00	\$ 45.00	\$ 675.00	\$ 30.00	\$ 450.00													
36	Wabash Park	15	\$ 275.00	\$ 4,125.00	\$ 65.00	\$ 975.00	\$ 55.00	\$ 825.00	\$ 72.00	\$ 1,080.00	\$ 68.00	\$ 1,020.00	\$ 50.00	\$ 750.00													
37	Tienken ROW	15	\$ 140.00	\$ 2,100.00	\$ 20.00	\$ 300.00	\$ 50.00	\$ 750.00	\$ 20.00	\$ 300.00	\$ 48.00	\$ 720.00	\$ 15.00	\$ 225.00													
38a	Crooks & M59 Pathway	15	\$ 225.00	\$ 3,375.00	\$ 20.00	\$ 300.00	\$ 25.00	\$ 375.00	\$ 30.00	\$ 450.00	\$ 75.00	\$ 1,125.00	\$ 15.00	\$ 225.00													
38b	Crooks & M59 Pathway South	15	\$ 225.00	\$ 3,375.00	\$ 20.00	\$ 300.00	\$ 25.00	\$ 375.00	\$ 30.00	\$ 450.00	\$ 75.00	\$ 1,125.00	\$ 15.00	\$ 225.00													
<b><i>SUBTOTAL</i></b>				<b>\$ 19,560.00</b>	<b>\$ 5,685.00</b>	<b>\$ 7,350.00</b>	<b>\$ 6,300.00</b>	<b>\$ 10,650.00</b>	<b>\$ 4,785.00</b>																		

Vendor Name			Premier Professional Landscaping		Brantley Development LLC		Quality Landscape and Fertilizing		Ultra Professional Outdoor Services		KLM Scape & Snow		Green Meadow Lawnscape	
Loc #	Location- Shrub Trimming and Bed Detail	Est Visits	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost
6	Livernois Blvd and Right of Way	7	\$ 20.00	\$ 140.00	\$ 20.00	\$ 140.00	\$ 65.00	\$ 455.00	\$ 80.00	\$ 560.00	\$ 150.00	\$ 1,050.00	\$ 45.00	\$ 315.00
8	Rochester Hills Municipal Offices	7	\$ 35.00	\$ 245.00	\$ 35.00	\$ 245.00	\$ 50.00	\$ 350.00	\$ 70.00	\$ 490.00	\$ 100.00	\$ 700.00	\$ 75.00	\$ 525.00
11d	Veteran's Memorial Pointe (Bed Detail Only)	7	\$ 20.00	\$ 140.00	\$ 25.00	\$ 175.00	\$ 35.00	\$ 245.00	\$ 20.00	\$ 140.00	\$ 80.00	\$ 560.00	\$ 28.00	\$ 196.00
28d	Hamlin Roundabout (Bed Detail Only)	7	\$ 28.00	\$ 196.00	\$ 30.00	\$ 210.00	\$ 25.00	\$ 175.00	\$ 85.00	\$ 595.00	\$ 60.00	\$ 420.00	\$ 35.00	\$ 245.00
30a	DPS Garage	7	\$ 25.00	\$ 175.00	\$ 30.00	\$ 210.00	\$ 55.00	\$ 385.00	\$ 35.00	\$ 245.00	\$ 40.00	\$ 280.00	\$ 65.00	\$ 455.00
<i>SUBTOTAL</i>				\$ 896.00		\$ 980.00		\$ 1,610.00		\$ 2,030.00		\$ 3,010.00		\$ 1,736.00
<b>TOTAL FOR ALL SERVICES AND LOCATIONS</b>				<b>\$ 78,956.00</b>		<b>\$ 61,565.00</b>		<b>\$ 72,410.00</b>		<b>\$ 79,370.00</b>		<b>\$ 61,150.00</b>		<b>\$ 57,251.00</b>
<b>ALTERNATE Pricing</b>														
Loc #	Location-Lawn Mowing and Bed Detail	Est Visits	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost	Cost per visit	Ext Cost
15	52/3 District Court - Lawn Mowing	30	\$ 38.00	\$ 1,140.00	\$ 33.00	\$ 990.00	\$ 55.00	\$ 1,650.00	\$ 64.00	\$ 1,920.00	\$ 44.00	\$ 1,320.00	\$ 45.00	\$ 1,350.00
15	52/3 District Court - Bed Detail and Shrub Trimming	7	\$ 34.00	\$ 238.00	\$ 35.00	\$ 245.00	\$ 55.00	\$ 385.00	\$ 60.00	\$ 420.00	\$ 90.00	\$ 630.00	\$ 50.00	\$ 350.00
16	OCSD Sub-Station 750 Barclay Cir - Lawn Mowing	30	\$ 22.00	\$ 660.00	\$ 35.00	\$ 1,050.00	\$ 30.00	\$ 900.00	\$ 30.00	\$ 900.00	\$ 30.00	\$ 900.00	\$ 22.00	\$ 660.00
16	OCSD Sub-Station 750 Barclay Cir - Bed Detail/Shrub	7	\$ 15.00	\$ 105.00	\$ 35.00	\$ 245.00	\$ 30.00	\$ 210.00	\$ 20.00	\$ 140.00	\$ 50.00	\$ 350.00	\$ 15.00	\$ 105.00
TOTAL FOR ALTERNATE LOCATIONS				\$ 2,143.00		\$ 2,530.00		\$ 3,145.00		\$ 3,380.00		\$ 3,200.00		\$ 2,465.00

Vendor Name		Premier Professional Landscaping	Brantley Development LLC	Quality Landscape and Fertilizing	Ultra Professional Outdoor Services	KLM Scape & Snow	Green Meadow Lawnscape
Type of Organization		Corporation	Individual	Corporation	LLC	Partnership	Corporation
Firm established/yrs in business		2007	1997	1976	2000	1986	1990
How many years providing these services:		7 years	16 years	38 years	14 years	27 years	24 years
Full-time employees		15	4	15	24	10	10
Part-time employees		10	6	10	6	35	35
Printed and/or obtained CD of locations:		Yes	Yes	Yes	Yes	Yes	Yes
Experience & financial capability		Similar services provided for Mt. Clemens, Warren and Detroit. Company has 0 debt. All equipment paid for. Dedicated staff that has together for years. Company has steady growth every year in business	Have the financial capabilities to fulfill all contract obligations.	Over 30 yrs experience. Had RH Lawn Maint Contract for several years. Fully capable of exceeding expectations set forth in RFP. We reinvest in the company equipment to ensure professional appearance and workmanship. Several similar sized clients.	Over 125 years combined exp, staff of professionals motivated w/strong work ethic. Each member of team trained yearly on safety as well as preseason refresher course and orientation of all systems and euqipment. Pride ourselves on 98% renewal rate.	Fully service landscape company. KLM has bonding capacity of 1 million per job and 2.5 million total.	MDOT prequalification rating of \$2,000,000.00. Have financial capability to get equipment needed.
Endors MI Green Ind Assc for HLCP for WS?		In process	No	Yes	Yes	Yes	Yes
Do you cut grass wet or raining?Explain:		Only if necessary	No	No	No	No	Only if necessary
Who would be resp, on-site supervision & submit copies of licenses, etc.		David Taylor- Principal/12 years	Stanly Brantly-Owner. Licenses/certifications provided.	Ron Momany-President	Operations manager will monitor all sites. Crew leaders will be assigned accounts for season upon award of contract.	Kirk Knoblock - Owner	Thomas DeClerck - President 10 years exp
How many clients with these services		Nick Ruiz-Foreman/20 years exp	Currently provide 3 clients with similar type of service.	Brad Sorrels-Account Manager	Over 200 residentail/commercial and gov't customers.	Alex Clarke - Crew Leader	Daniel DeClerck - Vice-President 30 years exp
		Mark Steen - Site Manager/11 years exp		Approx 40 commercial accounts. City of Bloomfield Hills currently provide.		Mike Kelley - Fertilizer specialist	Ryan Sharp MDOT and Landscaping Division Mgr 15 years exp. Licenses for all provided.
		Currently provides 2 clients with similar type of service				Will provide client list upon award.	Over 5 municipal clients over 1,000 residential
List of client references		Provided	Provided	Provided	Provided	Provided	Provided
Equipment List		Provided	Provided	Provided	Provided	Provided	Provided
Resources to work late Apr 2014-Nov 2014		Yes	Yes	Yes	Yes	Yes	Yes
Provide a proposed schedule		After starting all assignments will be completed within 4 days.	Will work with City to develop transition plan with dates	All work will be completed M-F. Saturday if necessary due to rain.	All work completed M-F hours 7am-7pm. Saturday work may be completed if rain during week has delayed work.	When job is awarded will assign days and times to complete work for each site.	Will have 2 crews cut all sites within 2 days. We will cut on days that the City wants.
Subcontractors listed		NA	None	None	None	None	None
Methodology or Work Plan		6 man crew will provide service. Foreman goes out to inspect and confirm that all assignments are completed.	Will develop transition plan w/dates. Will review property maps with staff to ensure areas are all accounted for and discuss wants. Map locations using MapSource. Will create routes and create mowing schedules	Crew members working on RH property will be trained and supervised according to RFP. We firmly believe in assigning same crew to mow same sites each week.	All site will be routed by geographical location and divided up between crews.	KLM runs weekly route sheets. Per the specs, each site will be mowed weekly/bi-weekly. Lawn maintenance schedule will be consistent throughout the season.	We will have same crews as in previous years doing this contract. They are familiar with all sites.