

City of Rochester Hills, MI			
PROJECT: Grinder Pumps			
RFP-RH-15-008			
Request For Proposal Names Read: February 19, 2015 @ 3:00 p.m.			
Name:	Jett Pump & Valve LLC	HTSS LLC	DuBois-Cooper Associates, Inc
Address:	4770 Pontiac Lake Rd Waterford, MI 48328	1581 M-32 Alpena, MI 49707	905 Penniman - PO Box 6161 Plymouth, MI 48170
Environment One, Extreme Pump Update w/Conversion Cable, or City approved equal. Make/Model:	Barnes Pressure Sewer E-1 Retro Core - Model OGP2022CO	Keen/KPCG-21C	Environment One Extreme Series D200A01A01AA pump w/adapter (1217)
Unit Cost per Pump:	\$1,562.50	\$1,850.00	\$1,865.00
Specifications met exactly?	No	No	Yes
Does vendor agree to hold pricing for the base three (3) year term of the blanket?	No		No
If no, what is the unit cost percentage for:			
Year 1:	4%		4%
Year 2:	4%		4%
Option Years:			
Year 1:	4%		4%
Year 2:	4%		4%
Specifications included?	Yes	Yes	Yes
Warranty included?	Yes	No	Yes
Reference included?	Yes	Yes	Yes
Type of organization:	Individual LLC	Individual	Corporation
Firm established:	1997	2004	1957
Years company has been providing grinder pump equipment:	12 years	5 years	18 years
Number of clients company currently serves with the type of equipment requested in this proposal. Listing of clients within the State of Michigan:	Livingston Co, Pinconning Twp, Columbia Twp, Oakland Co, Rives Junction, more available upon request.	Alpena Township, Traverse City WW	Oakland Co Water Resources Commission, Livingston Co Drain Commission, Multilakes Sewer Authority, Genoa Twp, Brighton Twp, Hamburg Twp. There are over 10,000 Environment One pumps throughout the State of Michigan.

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If quoting alternative equipment, provide references for five clients that have successfully integrated the proposed grinder pump into an Environment One system:	Bay Port Twp, Oakland Co, Livingston Co, White Lake, Ginop Plumbing.	We are relatively new to the State of Michigan with this particular pump assembly. We look forward to making a quality statement the City of Rochester Hills.	We only provide OEM Environment One equipment and parts.
Number of employees your company employs:	8 full time & 2 part time	8 full time & 3 part time	6 full time & 1 part time
Description of the project and services that your company will provide for the City:	Full service pump and valve. Have had two different blanket contracts.	Provide complete 24 hr service. HTSS is a pump house combined with a fully certified EASA motor repair center. We do not anticipate any problems with our pump assemblies. We will periodically check the operations of our equipment to ensure long life cycle. We offer crane service if required.	Provide the Environment One Extreme Pump Update with conversion kit. DuBois-Cooper has previously provided on-site operator training for the Environment One Extreme One Series Pump, and will provide additional training as needed. Phone support is also available.
Provide a work plan for the services to be performed for the City:	Receive purchase order. Drop ship equipment.	We look forward to an open discussion to address any and all of your requirements to achieve trouble free operation of equipment.	DuBois-Cooper will provide the Environment One Extreme Pump Update with conversion kit in less than 30 days of order. DuBois-Cooper will continue to provide support and training to Rochester Hills operators.
Provide a detail description of the grinder pump proposed. Explain the compatibility of the proposed pump into the City's existing Environment One operation:	See attached.	The Keen pump assembly is a direct replacement for the EONE 2000 series model. Part for part Keen has improved features that the competition can not match.	DuBois-Cooper is providing the most current version of the Environment One grinder pump core available. The Environment One Extreme Series Pump is a "drop-in" replacement for the Environment One 2000 Series core, with conversion kit.
Explain why the proposed grinder pump will best meet the City's needs:	As a two stage centrifugal grinder it will exceed head and flow requirements while maintaining 2 FPS scouring velocity in force mains.	Please compare closely the construction of each pump assembly. You will find the quality of the Keen pump to be superior to our competitors. We are working to get our new level transmitter approved that will replace our mech floats.	The City of Rochester Hills has been using this pump successfully for several years. We will continue to provide a quality product and support it.
Guarantee/warranty on the proposed grinder pump:	2 year manufacturer warranty.	3 years from date of installation.	Provide a standard two year warranty.

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Describe your company's maintenance and support policy:	Full service company with repair facility that is factory approved for any and all repairs.	We are second to none if and when we are called for any service needs. We offer full disclosure on all repair services. We also promote preventative and predictive measures to ensure extended life cycles of the products we provide.	DuBois-Cooper Associates maintains an "emergency" inventory of commonly used parts in the State of Michigan. However, most parts ship directly from the factory in a few days. Technical/troubleshooting support always available by phone and on-site visits if necessary.
Will manufacturer guarantee the availability of replacement parts for the next ten years?	Yes	Yes, we can create a letter of confirmation.	Yes, absolutely. Most parts from Environment One 200 Series (introduced in the 1960s) are still available.
Days to deliver from date of order placement:	Same day. 3 in stock in Waterford. Additional units TBD on factory delivery and load.	15 working days	30 days
Name and location of the nearest qualified parts and service operation:	JETT Pump, Waterford, MI	HTSS LLC - Alpena, MI	DuBois-Cooper - Plymouth, MI
Contract required? If yes, included?	Yes	No	No
Can company meet insurance requirements?	Yes	Yes	Yes