

CITY OF ROCHESTER HILLS		
RFP-RH-16-032 IRRIGATION SYSTEM FOR ADAMS AND HAMLIN BLVD.	Progressive Irrigation, Inc.	American Sprinkler
	4280 Matthew Lane	34567 Glendale
	White Lake, MI 48383	Livonia, MI 48150
Year Established	1997	1986
Years in Business	19	30
Type of Organization	Corporation	Corporation
Years company has been providing design for irrigation systems?	19	30
Years installing irrigation systems?	19	30
Five contracts for irrigation systems company has designed and installed.	Jeff Herczeg, 248-391-3777 City of Auburn Hills Installed irrigation system and landscaping for new boulevard	Jim Jones, 734-941-3900 DMC Cardiovascular
	Steve Springstube, 248-656-4658 City of Rochester Hills Installed irrigation system	Tim Sikma, 248-735-5647 City of Novi 12 Mile Rd. Median Islands in Novi
	Don Grice, 248-370-9353 City of Auburn Hills Installed streetscape irrigation system	Jeff Smith 734-341-1173 St. Joseph Mercy Pontiac
	Wayne Schlabach, 330-465-5255 XL Builders contact Installed irrigation system to entire complex for new build construction	Mike Miller 313-350-2345 Henry Ford Community College
	Wes Goodman, 248-623-8020 Clarkston Community Schools Installed irrigation system to a total of 17 fields and 7 elementary schools.	TJ Lentner 734-717-4206 U of M Soccer Fields
Experience in designing/installing irrigation for boulevards located with the road ROW.	Installed irrigation system to the median islands along Hamlin Blvd. Have installed irrigation and landscaping in the islands for Martin Parkway project for Commerce Twp. DDA.	Yes, City of Farmington Hills (Northwestern Hwy and Orchard Lake Rd City of Novi-12 Mile Rd. Medians City of Warren-Mound Rd. Medians City of Detroit-Livernois streetscape MDOT
Full Time Employees	22	20
Part Time Employees	0	5
Description of project and services provided to City including materials and equipment.	Progressive will be performing full irrigation installation as well as any repairs that occur during the process. Progressive Directional Drilling, LLC will be providing any directional drilling as a subcontractor for Progressive Irrigation, Inc. Equipment used: Trencher, Pipe Puller, Dump truck with trailer, bobcat, mini excavator	System designed by a certified designer, Two water taps, two solar powered Weathermatic controllers, all specs in RFP to be followed, installed using City's preferred materials as show in RFP.
Work Plan	Work will be performed in line and in order of construction process in accordance to the specifications of the contract and needs specified by the City. Upon awarding of contract supplies will be ordered and Miss Dig will be contacted to stake the site. Once Miss Dig has staked project will begin, weather permitting. Estimated time frame to complete the project is 21 days, weather permitting.	Coordination of installation of water taps by city, and DTE services by Canton Electric/DTE. American Sprinkler will locate, and/or bore sleeves as required during this time frame, and run main lines through sleeves. Next, main line and valves will be installed in conjunction with heads being installed along eastbound lanes curb of Hamlin Rd. Finally, heads along westbound lanes curb will be installed along with restoration of mainline trench and all disturbed areas. Training to city employees to be provided as needed. Total time frame approx. 3-4 weeks.
Recommendations for successful completion.	Allow Progressive to install system immediately after final grade is completed to lessen opportunities of damage to system during the grading process.	Response states "See attached". Does not have answer listed in response.
List of materials utilized for project	See Estimates with complete detailed list of materials.	See attached detailed list.
Time frame for completion of project. Start time after award of contract, as well as est. date of completion.	Miss Dig requires 3-5 days to stake/flag site. Project will begin, weather permitting once Miss Dig has completed the staking/flagging process. Project estimated to take 21 days to complete, weather permitting.	To be determined.
Qualifications of Staff	Jim Simpkins, over 30 years irrigation installation and servicing experience. Jessica Simpkins-Operations manager Jason Prignitz-Director of Field operations-18 yrs exp. Rick Rayner-Director of Irrigation-25 yrs. exp. John Turner-Team Service leader-7 yrs. exp.	All have minimum 20 years experience. Todd Hauk, Superintendent-25 yrs Mike Vollmer, Foreman-20 yrs Matt Megison, Foreman-19 yrs Steve Low, Foreman-19 yrs Jeff Borneman, President-34 yrs
Utilizing irrigation system described in RFP, if not, list manufacturer(s).	No, Progressive recommends utilizing the products listed in the estimate, but can provide Toro and Weathermatic products if required.	Yes
Utilized the irrigation system manufactures described in RFP? Number of years installing this product.	Yes, 25 years experience with Hunter products as well as Toro and Weathermatic	Yes- 20 years

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Explain why this product will best meet City's needs.	Recommends using the Hunter products for the following reasons-quality is better, Hunter manufactures its own products and will stand behind its warranty. Neither Weathermatic or Toro manufacture their own products; they have a high rate of failure heads not retracting and valves staying open are common failures. Getting either company to stand behind the warranty is very difficult. Progressive will use specified products at the same price if it is required.	Meets City's preferred materials as specified in RFP
Certified to install manufacturers irrigation systems? How long?	No	Yes, 30 years
Subcontractors being utilized? If so, please identify.	Yes, Progressive Directional Drilling, LLC. Has been providing directional boring services for the irrigation and utilities industries for over 5 years in the private and commercial sectors. Will be providing the boring aspect of the project.	No
Describe warranty, both by manufacturer <u>and</u> contractor.	One year warranty on the following: Malfunction of any sprinkler product or workmanship, parts and labor for a full year from the date of install completion, all parts and labor included in provided estimate/proposals. All areas where the irrigation will be installed, including the turf and soil, will be fully restored after installation.	Weathermatic - 3 years Toro - 5 years Contractor - 1 year
Necessary preparations prior to installation	Site visit, ordering of product, calling Miss Dig for staking of property.	Approval of plans by City, Miss Dig entire site, Coordinate water taps with R.H., Traffic Control
Routine maintenance	Fall winterization, spring start up, mid season check.	Periodic inspection and yearly winterization and start up
Physical attributes of irrigation system	Sprinkler heads pop while distributing water and retracts while resting to keep the landscape and turf beautiful, eye appealing and functional.	Meets all specs-includes weather stations for automatic adjustment of watering times based on weather data.
Copy of contract if required?	No	No
Meet insurance requirements?	Yes	Yes
Meet bond requirements?	Yes	Yes
Manufacturers name, telephone, model number, etc. provided?	Yes	Yes, upon award
Manufacturers literature provided?	Yes	Yes, upon award
Cost Proposal Part A		
Complete Irrigation System:		
1. Design	\$1,500.00	
2. Materials	\$30,326.00	\$25,000.00
3. Installation	\$20,668.00	\$38,000.00
4. Restoration/Grass Replacement	\$1,500.00	\$2,500.00
5. Maintenance-1 year	\$2,500.00	
Others:	\$3625.00 Directional Drilling	
Total Lump Sum for complete project:	\$60,119.00	\$65,500.00
Cost Proposal Part B		
Complete Irrigation System:		
1. Design	\$1,500.00	
2. Materials	\$22,000.00	\$24,000.00
3. Installation	\$15,177.00	\$37,000.00
4. Restoration/Grass Replacement	\$1,500.00	\$2,500.00
5. Maintenance-1 year	\$2,500.00	
Others:	\$2758.00 Directional Drilling	
Total Lump Sum for complete project:	\$45,435.00	\$63,500.00
Will proposed prices be help for the entire implementation process?	Yes	Yes
If no, percentage increase with related timeframe		
List any exceptions/alternates to specifications.	Damages incurred by other contractors after and during installation, a charge for time and materials will be charged.	None