



# Auburn Pharmaceutical Company

Proposed New Headquarters Facility  
1744 Rochester Industrial Drive  
Rochester Hills





# Auburn Pharmaceutical Company

- National generic drug distributor established in 1993
- Family owned business
- Provide just in time inventory to customers across America
- Currently operating a logistical optimization center in Troy which is inadequate



# Auburn Pharmaceutical Company

- Key player in the essential supply chain for pharmaceutical inventories nationally
- Additional growth since March 1 keeping pharmacies stocked to meet COVID-19 demands



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- Company has 94 employees as of March 1, 2020, including 29 in the warehouse, 40 in sales and 25 supervisors, administrative and management personnel
- Our payroll ranges from \$14 to \$24/hour for hourly and \$45,000 and up for salaried employees
- Auburn Pharmaceutical employees, in addition to competitive wages, benefit from a generous benefit package
- Generous benefit program includes:
  - Medical / dental / optical plans
  - 401K with employer match
  - Annual profit-sharing to 401K plan for 26 years
  - Wellness benefit of 2 hours a week of paid time to use gym
  - Subsidized group fitness classes with trainer



# Auburn Pharmaceutical Company

- Operating during COVID-19 pandemic with social distancing protocols





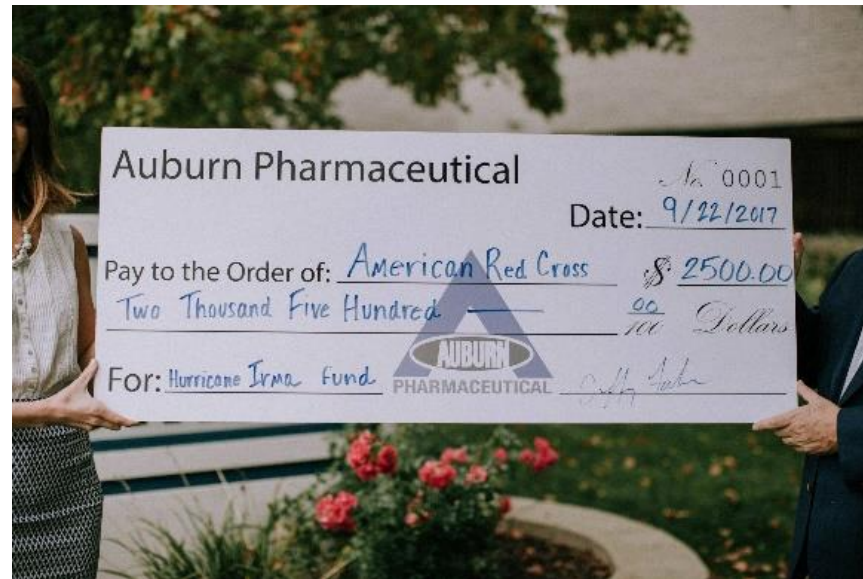
# Auburn Pharmaceutical Company

- Community activity and charitable involvement is part of our culture and is supported and encouraged by ownership and management.
- The Corporate Citizenship Committee consists of employees from various departments who arrange charitable contributions and events on behalf of Auburn Pharmaceutical.
- Events include serving lunch at Meals on Wheels, donating blood, or sponsoring children at the holidays. Some examples follow.



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**American Red Cross** - Quarterly the Committee arranges an opportunity for employees to donate blood through a local blood drive.



Auburn has also supported Red Cross Relief Funds for multiple natural disasters



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- During the Covid-19 pandemic, Auburn has supplied Personal Protection Equipment to our local first responders, including N95 masks, gloves, and hand sanitizers to the Rochester Hills Fire Department and the Troy Police Department.
- Oakland County Sheriff – Auburn donated 62 bikes and bike locks, along with a generous contribution
- Macomb Charitable Foundation- Annually Auburn employees provide 50 homeless children with toys and gifts during the holiday season.





# Auburn Pharmaceutical Company

- We are growing and want to invest in, own in and be a contributing member of the Rochester Hills community
- Construction started in May, 2020 of our 65,000 square foot distribution/headquarters facility to be owned by and leased from a related real estate company
- Expected investment of \$7.9M to \$9.1M (including contingency) in building, site improvements and personal property
- Expected growth to at least 100 employees and likely more
- Staggered shifts to reduce traffic impact and respond to customer needs
- Anticipate moving in mid-2021





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The requested tax abatement will help make the company's investment in Rochester Hills economically prudent given the significant expansion of the company's operating space compared to its current Troy location. The company's existing personal property will be fully taxed after being moved from Troy to Rochester Hills.

## Requests of City Council:

1. Establish Industrial Development District
2. Approve 12 year Industrial Facilities Exemption Certificate for real and personal property

Additional comments, questions and answers