



City of Rochester Hills  
CANDIDATE QUESTIONNAIRE

NAME Al DiSipio COUNCIL DISTRICT 4

DATE 10.31.2013 ROCHESTER HILLS RESIDENT FOR 16 YEARS

OCCUPATION Retired Finance Professional / ~~Current~~ Business Person

INTERESTS/REASONS/QUALIFICATIONS

**INTERESTS** - To understand and learn committee process at municipal level and to serve the community needs  
**REASONS** - Desire to represent the Committee in a fiduciary matter and to serve in the best interest of the Community.  
**QUALIFICATIONS**-Finance professional with good business acumen coupled with successful entrepreneur exp.

BOARDS/COMMISSIONS/COMMITTEES ON WHICH YOU HAVE SERVED (LIST MUNICIPALITIES AND DATES)

None at the municipal level. I've been involved in several corporate committees throughout my career (Ford Motor Company) primarily in the area of finance an accounting.

ELECTIVE OFFICES THAT YOU HAVE HELD

None

OTHER ORGANIZATIONS

Member of the American Institute of Certified Public Accountants - (AICPA)

PERTINENT EDUCATION

Bachelor's Of Accounting  
Master Of Finance  
Certified Public Accountant (CPA) License - State of Michigan (Registered Status)

HOBBIES/INTERESTS

In post retirement I own 2 exterior car washes in Rochester Hills MI (Al's Auto Wash) located at M59 & Crooks and John R just North of Auburn Rd. I like to golf and workout at Sola Fitness.

ADDITIONAL INFORMATION

Coupled with my professional experience (see attached document) I've been happy to serve the Rochester area since 1996. I acquired Al's Auto Wash (M59 & Crooks) in 1996. In 2003 I built Al's Auto Wash (Oxford), in 2008 I acquired Al's Auto Wash (John R just North of Auburn Rd). With my professional and entrepreneurial experience I would serve in the committee to ensure objectives are met.

Please send completed form to: City of Rochester Hills, Clerk's Office, 1000 Rochester Hills Drive, Rochester Hills, MI 48309 or fax to 248.656.4744

## Professional Overview

Al DiSipio is a result driven professional with demonstrated success in accounting, finance, auditing, consulting and management. Al has expertise in the automotive industry and with a fortune 500 company. He is experienced in Sarbanes Oxley, Policies and Procedures, Project Control, Business Process System Reviews, Financial Reporting, Budgeting, Inventory Analysis, Burden Analysis, Supplier Audits, Contingent Liabilities, General Ledger Analysis, General Ledger Closing, Payroll & Timekeeping, Fixed Asset accounting. Al is also proficient in working with large mainframe systems and has excellent working knowledge with Microsoft Excel and Word.

## Professional Accomplishments

- Consolidated inventory stored in third party warehouse facilities. Reduced outside storage and saved approximately \$3.0 Mil.
- Developed the flow and logic of the reconciliation process of handling core parts returned from dealership chain within the US to be used for remanufacturing business. Worked with third party supplier (AMI) in the development of a secured Excel spreadsheet. The third party was involved to develop batch load transactions on a daily basis to ensure that all data was received. The batch load was compared to units shipped to the dealers from the depots compared to units received from the remanufacturing supplier. Once tested and launched the third party was hired to maintain daily file downloads. Staff was assigned from the remanufacturing division to be trained and maintain the reconciliation on a monthly basis. Periodically reviewed the reconciliation process to ensure the process remained robust.
- Responsible for conducting and implementing internal audit reviews of several staff and plant facilities. Specific reviews included production and non production inventory, fixed assets, systems, warranty, pricing, travel & expense, payroll & timekeeping and vehicles and special investigations to determine if fraud took place. All findings were reported to and corrective actions related to deficiencies were reviewed and tested.
- Reviewed open production orders related to engineering project cost. Findings concluded there were open orders with suppliers of \$2.0mil related to projects that were already closed or was never launched.
- Conducted and reported to management the documentation and testing of inventory processes for a Tier 1 automotive supplier. Reviewed inventory process of three manufacturing sites and the handling of inventory movement to suppliers that required added value and to be returned for further manufacturing. Made recommendations including the implementation of a cycle count process to be performed daily. This process resulted in an improved perpetual inventory system.
- Tested and documented Sarbanes Oxley program for a large transmission plant. Conducted several interviews and samples related to fixed assets and payroll & timekeeping.
- Implemented internal control program for Powertrain divisional staff. Provided risk assessment of divisional functions and prepared a checklist to be reviewed by staff on an annual basis to ensure deficiencies are detected and corrective actions put in place.
- Developed accounting model for deferred compensation program for highly paid executives. Specific responsibility was to ensure accounting was in accordance with Generally Accepted Accounting Principles (GAAP) and proper routing was established to the newly assigned accounts to the general ledger. Conducted monthly reconciliations.
- Reviewed departmental processes for consolidation to achieve budgeted headcount reduction (10 heads).
- Audited supplier contracts resulting in \$0.4 Mil in recoveries due to pricing and amortization errors. Direct debits or agreed upon negotiations were applied to the suppliers.
- Assisted in centralizing cost accounting for seven manufacturing plants. Trained personnel on the mainframe manufacturing systems. Centralized bill-of-material of approximately fifteen plants which resulted in eliminating approximately eight heads.
- Trained supplier personnel on mainframe manufacturing systems resulting from a sale of five manufacturing plants in Mexico. Training included accounting of production and nonproduction inventory, obsolescence, FIFO computation (standard to actual) variance analysis for each plant.
- Made recommendation to management to implement Security Control Coordinators to ensure deficiencies were corrected on a timely basis resulting from system audits. The launch of this position globally resulted in a significant reduction of open deficiencies and robust process in addressing corrective actions.

## Professional Profile

**Independent Consultant** – Clients include Ford Motor Company, General Motors, GMAC and Advanced Accessories

**Ford Motor Company** – Internal Control Manager (IT and Parts & Service), Accounting Supervisor (Parts & Service), Financial Analyst (Finance Staff), Financial Analyst (Plastic & Trim and Plant Operations)

**Geller & Company** – Certified Public Accountant

## Professional Credentials

**Master of Science in Finance** – Walsh College

**Bachelor of Science in Accountancy** – Walsh College

**Certified Public Accountant** – State of Michigan