



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

Legislative File No: 2022-0034

**TO:** Mayor and City Council Members  
**FROM:** Scott Cope, Director Building/Ordinance/Facilities  
**DATE:** February 7, 2022  
**SUBJECT:** Purchase Authorization for Eleven (11) LIFEPAK Defibrillators

**REQUEST:**

City Council is requested to authorize the purchase of eleven (11) Automated External Defibrillators (AED), to Stryker Medical, Portage, Michigan in the amount of \$28,613.50.

**REASON FOR PURCHASE:**

The purchase of the three (3) AED units is scheduled replacement/upgrade of the defibrillators located at City Hall, Department of Public Services and the Museum. Eight (8) units are requested as additions to City buildings. One (1) additional AED for City Hall, one (1) unit each at Innovation Hills, Bloomer Park, Fire Station 1, Cemetery and three (3) at Museum properties. The City is trading in the three (3) AEDs being replaced.

The City has standardized its cardiac monitoring equipment to Stryker Medical, providing uniform operable defibrillators throughout the City. Stryker Medical is the sole source provider of LIFEPAK equipment. The City receives an 18% discount off of list price for the products.

**PROCESS:**

**Vendor Name and Address:**

Stryker Medical  
3800 East Centre Avenue  
Portage, MI 49002

**Reason for Selection:**

Sole source provider for equipment that is compatible with other existing equipment in all City buildings.

**Method of Purchase:**

Purchase Order

**BUDGET:**

Funding is included in the FY 2022 Adopted Budget.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Facilities	631.748000	Operating Equipment	\$30,000.00	\$28,613.50	\$1,386.50

**RECOMMENDATION:**

It is recommended that the Rochester Hills City Council authorize the purchase of eleven (11) Automated External Defibrillators (AED), to Stryker Medical, Portage, Michigan in the amount of \$28,613.50.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		

Contract Reviewed by City Attorney       Yes       N/A