

RFP-RH-20-019			
Professional Engineering Services NOCWA			
<b>NAME</b>	<b>OHM Advisors</b>	<b>DLZ Michigan, Inc.</b>	<b>Giffels Webster</b>
<b>ADDRESS</b>	<b>Livonia, MI 48150</b>	<b>Waterford Township, MI 48328</b>	<b>Birmingham, MI 48009</b>
Years in Business	58	1916	1952
Years providing technical engineering and contract administration services for municipal projects.	Since 1962	104	68
Clients currently serve type of services described. Explain services provided.	Over past 10 years has been working with GLWA customers to manage their peak hour water demand through enhanced system operations and storage resulting in savings for their customers. Communities include Farmington, Farmington Hills, Oak Park, Livonia, Northville, Novi. Currently represents more than 80 communities or agencies and assists these communities with services like those requested. Full-service,	Has been providing complete engineering, architectural, environmental planning, construction, right-of-way acquisition, materials testing, and survey services to both public and private sector clients for over 100 years. Nearly 730 employees in 26 offices. Currently provides municipal surveying and engineering services regularly to over 26 entities throughout Michigan.	Has been providing technical engineering support and construction services to thousands of municipal and private development clients. This work has included a wide range of professional services including, but not limited to, utility master plans, infrastructure design for storm, water and wastewater assets, design of large municipal facilities such as water storage tanks and wastewater treatment plants, plan reviews, utility rate planning/forecasting and roadway/pedestrian facility design.
Client References	City Auburn Hills Orion Township City of Livonia Canton Township Livingston Community Water Authority Ypsilanti Community Utilities Authority City Southfield City Ann Arbor OCWRC	West Bloomfield Township City of Flint Detroit Water & Sewerage Department Waterford Township Oakland county Water Resources Commission City of Rochester	City of Ferndale City of Lathrup Village Charter Township of Commerce Charter Township of Washington City of Inkster Livingston County Drain Commissioner Charter Township of Clinton
Full Time Employees	442	102	90
Part Time Employees	58	9	0
Total Engineers	222	28	38
P.E. Licensed	129	15	24
Traffic Engineers	49	9	3
Civil Engineers	117	19	33
Total Surveyors	30	6	18
P.S. Licensed	11	4	5
Staff Profiles	Provided	Provided	Provided

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Describe methods of communications w/ clients	Understand need for strong communication. Will assign point person to NOCWA. Most communication take place in person, over phone, email and scheduled meetings. If desired, can provide written monthly summarization of work completed or progress. Staff trained on how to facilitate meetings and set desired outcomes for meetings as agreed to by participants prior to meeting start. Believe in having agendas and do not leave meetings without summary and action plan communicated to meeting participants. Follow up with meeting summary unless someone else does this task. Strategy to communicate in excess.		Maintains a direct line of communication with their clients through the use of conventional telephones, cell phones, and e-mail. As much as possible, DLZ communicates in person with clients. This develops professional and lasting relationships that avoid errors in communication and facilitates resolving issues and concerns.		Will first assign a project team. Over first several month of their consulting relationship they expect some extensive communications between their team and NOCWA. Giffels will assist NOCWA in developing technical documents such as standard operating procedures, technical memos and operating plans. Communication methods include emails, skype conference calls, technical memos and phone calls. Will prepare meeting agendas, and distribute notes of meetings to all attendees.	
Management of sub consultants	Can provide all the requested services with in-house staff.		Firm will be able to provide all requested services in-house.		Question was not in response.	
Contract	Yes.		Can work without a separate contract and can accept a purchase order in lieu of a formal contract.		Yes, standard contract is attached.	
Billing procedures	Invoice on monthly basis.		Invoices on a 30-day period with a term of net 30 days.		Final invoices are sent to the client for payment in accordance with the contract.	
Litigation	Provided.		None.		None.	
<b>COST PROPOSAL:</b>	<b>Classification</b>	<b>Hourly Rate</b>	<b>Classification</b>	<b>Hourly Rate</b>	<b>Classification</b>	<b>Hourly Rate</b>
Principal Engineer/Surveyor	Principal	\$ 205.00	Sr. Project Manager	\$ 170.00	Clerical	\$ 42.00
Senior Associate	Senior Associate	\$ 195.00	Project Manager	\$ 260.00	Const. Administrator	\$ 94.00
Associate	Associate	\$ 183.00	Surveyor VI	\$ 160.00	Construction Inspector	\$ 84.00
Senior Project Manager	Graduate Engineer I	\$ 120.00	Surveyor V	\$ 145.00	Survey Crew	\$ 175.00
Project Mgr./Survey Manager	Graduate Engineer II	\$ 130.00	Eng. IV/Surveyor IV	\$ 125.00	Instrument Crew	\$ 143.00
Senior Project Engineer/Surveyor	Graduate Engineer III	\$ 135.00	Engineer III/Surveyor III	\$ 115.00	Intern / Eng. Asst.	\$ 58.00
Licensed Engineer/Surveyor	Prof. Eng. I/Architect I	\$ 137.00	Engineer II/Surveyor II	\$ 100.00	Staff Technician	\$ 84.00

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Graduate Engineer	Prof. Eng. II/Architect II	\$ 150.00	Engineer I/Surveyor I	\$ 95.00	Project Technician	\$ 94.00
Graduate Engineer II	Prof. Eng. III/Architect III	\$ 165.00	Senior Architect	\$ 155.00	Sr. Technician	\$ 101.00
Graduate Engineer III	Prof. Eng. IV/Architect IV	\$ 180.00	Architect	\$ 120.00	GIS / IT Specialist	\$ 110.00
Professional Engineer/Architect I	Technician I	\$ 80.00	Architect Intern	\$ 90.00	Staff Eng./Surveyor	\$ 96.00
Professional Engineer II/Architect II	Technician II	\$ 100.00	Landscape Architect	\$ 120.00	Landscape Architect	\$ 96.00
Professional Engineer III/Architect III	Technician III	\$ 120.00	Senior Geologist	\$ 130.00	Project Engineer	\$ 108.00
Professional Engineer IV/Architect IV	Technician IV	\$ 135.00	Geologist	\$ 90.00	Senior Engineer	\$ 122.00
Project Engineer/Surveyor	Engineering/Eng. Aide	\$ 65.00	Sr. Environ. Analyst	\$ 115.00	Associate Planner	\$ 122.00
Staff Engineer/Surveyor	Surveyor Aide	\$ 65.00	Sr. Programmer	\$ 125.00	Lead Engineer / Surveyor	\$ 127.00
Senior Engineer Technician	Surveyor I	\$ 88.00	Senior GIS Analyst	\$ 120.00	GIS Manager	\$ 127.00
Engineer Technician	Surveyor II	\$ 108.00	GIS Intern	\$ 80.00	Survey	\$ 127.00
Survey Technician	Surveyor III	\$ 115.00	Senior CAD Operator	\$ 105.00	Project Manager	\$ 133.00
	<b>Classification</b>	<b>Hourly Rate</b>	<b>Classification</b>	<b>Hourly Rate</b>	<b>Classification</b>	<b>Hourly Rate</b>
Engineer Aide	Graduate Surveyor	\$ 115.00	Designer	\$ 100.00	Sr. Project Manager	\$ 149.00
Surveyor Aide	Prof. Surveyor I	\$ 135.00	Construction Proj Mgr.	\$ 145.00	Partner	\$ 149.00
Designer-Drafts Person	Prof. Surveyor II	\$ 150.00	2 person survey crew	\$ 190.00	Sr. Landscape Architect	\$ 122.00
Administrative Overhead	OHM bears overhead costs. No additional overhead to be		Does not charge for administrative overhead.		Does not charge for administrative overhead.	
Yearly Adjustments in hourly rates:						
Year 2021	3%		3%		0%	
Year 2022	3%		3%		CPI Increase	
Year 2023	3%		3%		CPI Increase	
Year 2024	To be negotiated		3%		CPI Increase	
Exceptions/Alternates	None		Please see exceptions/alternates		None	
Preferred Payment Method	ACH		ACH		ACH	