

**Fire Stations 1, 3, and 5 Mechanical
Upgrades (Bay Heater Upgrades)
RFP-RH-22-018**

	K & S Ventures Inc. 2925 Waterview Dr. Rochester Hills, MI 48309	Macomb Mechanical, Inc. 6250 19 Mile Rd. Sterling Heights, MI 48314	Allied Building Service Co. of Detroit Inc. 1801 Howard St. Detroit, MI 48216
Firm Established:	1989	1970	1972
Years in Business:	33	51	50
Type of Organization	Corporation	Corporation	Corporation
How many years providing installation service of HVAC units. Provide Firm History.	Has been providing customers with electrical, HVAC and temperature controls services. Has 33 years of installation services of HVAC units, bay heaters, mechanical equipment.	Founded in 1970 providing the following to Commercial HVAC Industry: Heating, Cooling, Plumbing, Sheet Metal, Temp Controls and Fire Protection.	Started in 1948. Multiple trade building maintenance and emergency calls. Decades of experience within their respective fields.
Percentage of commercial business	100%	100%	90
Percentage of Residential business	0	0	10%
Provide a list of 5 current or completed projects.	List provided.	List provided.	List provided.
How many Full-time employees?	33	100	242
How many Part-time employees?	1	0	0
Provide a work plan/methodology.	If awarded, they will order the material once given the contract. If any lead time exists any necessary pull ahead work will be completed therefore when the heaters show up, install can take place immediately. Will be available to start as soon as contract is awarded.	Work plan would be to complete this project one location at a time. Moving crew from one station to another. Start could be 45 days after PO issue an completion within 90 days.	Left blank
What is the status of current workload?	Workload is steady, but completing project will not be hindered based on their current workload.	At this time workload is minimal. That will change by May. They feel they have the manpower to get this done in a timely manner.	Work flow fluctuates but they have a few projects running for HVAC installs and daily calls for time and materials work/repairs.
Describe the resources you are capable of bringing to the City.	Has been in business for 33 years providing requested services. Has a technician available 24/7 to support emergency situations.	Listed staff names and positions.	Full services of all their trades. Employs estimators, service managers, project managers, dispatchers and personnel managers.
Will subcontractors be utilized?	No.	Electrical - Eckler Electric Roofer - TBD	Left blank
Have you been involved in or has a State of Michigan Bldg. Complaint?	No.	No	No
Have you been involved in litigation in past five (5) years?	No.	No	No
Provide Warranty information on new materials/products.	3 Years - Burner Box 5 years - Combustion and radiant tubes 10 years - Burner	One year parts from date of start-up.	Honors all manufacturers warranties.
Provide warranty information on services.	One year service warranty	One year labor from date of start-up.	One year labor.
Preferred payment method?	ACH	Credit Card	Credit Card
Specify any exception, substitutions or deviations.	N/A	Quoting Re-Verber-Ray Heaters.	N/A
Base Bid Fire Station 1:	\$53,100.00	\$102,000.00	\$42,000.00
Base Bid Fire Station 3:	\$15,200.00	\$62,000.00	\$19,220.00
Base Bid Fire Station 5:	\$15,200.00	\$59,000.00	\$20,340.00
Total:	\$83,500.00	\$223,000.00	\$81,560.00