



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

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Legislative File No: 2013-0395

TO: Mayor and City Council Members
FROM: Allan Schneck, Director of Department of Public Services
DATE: October 8, 2013
SUBJECT: Four (4) Tandem Axle Dump Trucks

REQUEST:

City Council is requested to authorize the purchase of four (4) tandem axle truck chassis to Wolverine Freightliner-Eastside, Inc., Mount Clemens, Michigan for a not-to-exceed amount of \$394,600.00 and the purchase of four (4) prewet tandem axle dump body system to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$368,168.00. The combined purchase of the four (4) truck chassis and the four (4) prewet tandem axle dump body systems will provide four (4) complete tandem axle dump body systems for a total not-to-exceed amount of \$762,768.00.

REASON FOR PURCHASE:

The City, acting as the Lead Agency on behalf of themselves, City of Auburn Hills, City of Farmington Hills, City of Madison Heights, City of Midland, City of St. Clair Shores, City of Troy, and the City of Warren issued a Request for Proposal for the purchase of Single/Tandem Axle Dump Truck(s), parts, and related services. The proposal was developed with the intent of procuring Single/Tandem Axle Dump Trucks for Snow and Ice Removal Services meeting all of the entities specifications, and to create a contract that would offer a comprehensive list of chassis, truck equipment, parts and related services for Single/Tandem Axle Dump Trucks. The intent of the RFP was to create a comprehensive cooperative contract for entities of the MITN purchasing cooperative group to utilize, and aggregate volumes of the agencies (an initial purchase of twenty-five (25) trucks is anticipated) to generate best value offers from Single/Tandem Axle Chassis Vendors and Truck Equipment Vendors. Request for Proposals were solicited using the MITN system and five responses were received.

The proposal process consisted of three stages; proposal review, interviews, and site visits. Proposals were evaluated by the City of Rochester Hills Fleet personnel and purchasing staff, as well as representatives from participating communities. From the proposal review process the evaluation committee shortlisted and subsequently requested interviews and site visits from the shortlisted proposers. Scoring for each phase was conducted. Truck and Trailer Specialties was selected and unanimously supported by the entities as providing the best value, a quality product, ability to delivery timely, exceptional services, ongoing training program, and offering most comprehensive options to meet all of the entities needs. The selection was supported by several positive references received from other communities utilizing these companies for the purchase of their equipment. It is recommended the City award to Wolverine Freightliner-Eastside, Mount Clemens, Michigan 48043 and Truck and Trailer Specialties, Dutton, Michigan 49316 as offering the best value to the City.

The City's intent is to purchase four (4) tandem axle dump trucks with tailgate spreaders for their use. By partnering with multiple entities the City received the most competitive pricing available in the market. As part of this contract, the City was able to secure pricing that includes discounted chassis, equipment, parts pricing for multiple years, and a complete selection of chassis, and engine offerings for the vehicle to ensure this cooperative contract would be beneficial, and provide a solution to meet agencies needs across the MITN cooperative group.

Truck and Trailer Specialties represents the Monroe line of snow and ice removal equipment and 75% of their business is related to the building of large snow and ice removal truck equipment for municipal agencies within the State of Michigan.

The costs for the replacement trucks identified below are over the 2013 budgeted amount. The reasons for the increased costs are mainly due to the technical upgrades to the hydraulic components and the selection of an upgraded tailgate spreader component. The upgraded tailgate spreader component allows for the pre-wet tank to be built integrally into the tailgate, instead of being mounted on top of the tailgate. The pre-wet tank that is built into the tailgate also increases the capacity for the liquid storage capacity by double of that of a normal tailgate mounted pre-wet system. This system will allow for increased productivity during winter storm events.

Tandem axle dump/salt trucks are used on a daily basis by the DPS Roads Division for snow plowing and de-icing major and local roads, road fill and grading, road repairs, ditch cleaning, and by the water and sewer divisions for water and sewer main breaks and repairs.

The four new trucks will replace 39-150, 39-151, 39-152, 39-153. All four trucks are fully depreciated and due for replacement. Operating costs have begun to increase and negatively affect fleet's operating budget. It is recommended that they be replaced before any additional significant repair costs and unavailability due to down time occur. 39-150, 39-151, 39-152, 39-153 will be disposed of through public surplus auction.

PROCESS:

Vendor Name and Address:

Wolverine Freightliner-Eastside
 107 South Groesbeck Hwy
 Mt. Clemens, MI 48043

Truck and Trailer Specialties
 6726 Hanna Lake
 Dutton, MI 49316

Reason for Selection:

Best Value

Method of Purchase:

Purchase Order

BUDGET:

Final receipt of these vehicles is not scheduled until FY 2014. If approved by City Council, Fiscal shall bring forth appropriate 1st Quarter 2014 Budget Amendments.

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fleet	661.981000	Capital: Vehicles	\$720,000.00	\$762,768.00	\$(42,768.00)

RECOMMENDATION:

It is recommended that City Council authorize the purchase of four (4) tandem axle dump truck chassis to Wolverine Freightliner-Eastside, Mt. Clemens, Michigan for an amount not-to-exceed \$394,600.00 and the purchase of four (4) tandem axle tailgate spreader dump body systems to Truck and Trailer Specialties, Dutton, Michigan for a not-to-exceed amount of \$368,168.00. The combined purchase of the four (4) truck chassis and the four (4) pieces of dump body systems will provide four (4) complete tandem axle dump salt trucks for a total not-to-exceed amount of \$762.768.00.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		